From: Tim Stuart </O=EXCHANGELABS/OU=EXCHANGE ADMINISTRATIVE GROUP

(FYDIBOHF23SPDLT)/CN=RECIPIENTS/CN=MICROSOFT.ONMICROSOFT.COM-55760-TIM

STUART>

To:

Kelsey Huschka; Kendra Goodenough; Jamie Lawver

Sent: Subject: 1/10/2020 10:31:00 PM FW: SA - Project Phoenix

FYI

From: Tim Stuart

Sent: Friday, January 10, 2020 2:28 PM **To:** Bill Duff <bilduff@microsoft.com>

Cc: Ryan Cooper (CORPDEV) < Cooper. Ryan@microsoft.com>

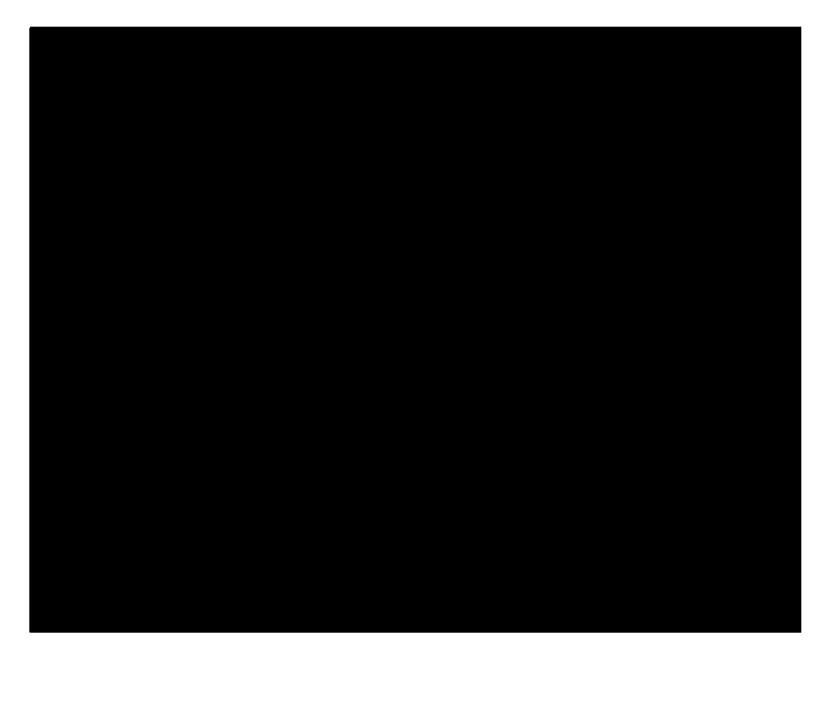
Subject: SA - Project Phoenix

Bill – We have been working with Phil on a larger acquisition framework under the codename, Project Phoenix.

We have value attributed to securing content today vs tomorrow as well – similar to Netflix buying Star Wars 5 years ago vs what is would cost to rent / buy today given the market landscape.

There are a few key next steps to get your feedback / approval:

- Would you like to sit and review the current state of slides and/or value drivers given the size prior to Phil sending a formal request?
- Upon your approval, we have a draft ready for Phil to send to Amy / Satya for their approval



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Project Phoenix

January 2020











Project Phoenix Financial Modeling Discussion

January 2020











Appendix

