

Message

From: Rosenblum, Steven A. [SARosenblum@WLRK.com]
Sent: 8/16/2018 8:11:05 PM
To: Britton, Samuel S. (Goldman Sachs) [sam.britton@gs.com]; Egon Durban [Egon.Durban@SilverLake.com]
CC: Dees, Dan (Goldman Sachs) [dan.dees@gs.com]; Kim, Mark H. (Munger, Tolles & Olson LLP) [mark.kim@mto.com]
Subject: RE: Talking points - confidential

Thanks – we've sent to Mark G.

From: Britton, Sam <sam.britton@gs.com>
Sent: Thursday, August 16, 2018 4:06 PM
To: Egon Durban <Egon.Durban@SilverLake.com>; Rosenblum, Steven A. <SARosenblum@WLRK.com>
Cc: Dees, Dan (Goldman Sachs) <dan.dees@gs.com>; Kim, Mark H. (Munger, Tolles & Olson LLP) <mark.kim@mto.com>
Subject: Re: Talking points - confidential

*** EXTERNAL EMAIL ***

Agreed

Thank you

From: Egon Durban <Egon.Durban@SilverLake.com>
Sent: Thursday, August 16, 2018 1:02:18 PM
To: Rosenblum, Steven A.
Cc: Dees, Dan [IBD]; Britton, Sam [IBD]; Kim, Mark H. (Munger, Tolles & Olson LLP)
Subject: Re: Talking points - confidential

Signed off

Nice job

On Aug 16, 2018, at 9:54 AM, Rosenblum, Steven A. <SARosenblum@WLRK.com> wrote:

As discussed on our call, here's what we would propose to send to Mark Gerstein. (This reflects Mark Kim's input as well.) Please let us know asap if you have any comments or you're okay with our sending to Mark G. Thanks.

Steve.

Parties to be contacted: the parties set forth in Egon's email last night.

Parties to make calls: Silver Lake and/or Goldman Sachs, not EM

Talking points/message:

- We wanted to get back to you with respect to your potential interest in Elon's proposal to take Tesla private.

UNITED STATES DISTRICT COURT	
NORTHERN DISTRICT OF CALIFORNIA	
Case Number:	3:18-cv-04865-EMC
PLTF / DEFT	
Exhibit No.	196
Date Admitted:	
By:	
Angella Meuleman, Deputy Clerk	

Exhibit 196

- Where things stand now is that Tesla's board has set up a special committee, which has engaged legal advisors and is in the process of engaging financial advisors. The special committee will then set up a process for us to engage with potential investors. We expect that all to happen quickly, and then we will proceed in accordance with that process.
- We are calling to get a sense as to the seriousness of your interest.
- In the meantime, you can certainly be doing work on this internally on the basis of public information.
- We will then be back to you as soon as we can to talk about the process and how we will move this forward in accordance with such process.
- We very much look forward to having further dialogue with you as soon as the special committee has established the process.

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Thank you in advance for your cooperation and assistance.

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