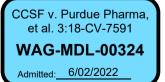
Controlled Substance Ordering

Evolution of Controlled Substance Ordering Process



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Background

- 1. Automated Controlled Substance Reporting (CSR) has been in place at Walgreens since August 2009.
- 2. Scope of items includes all controlled substances and PSE
- 3. Excessive orders were automatically reduced beginning in September 2010.
- 4. The technology has evolved through multiple iterations with Phase 5 scheduled for deployment in November 2012

This document describes the evolution of the CSR system and how it will function with the deployment of Phase 5

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Review of CSR History

The CSR process has evolved through five phases since its inception in 2009. Each phase has expanded and improved the system's ability to identify and reduce excessive orders.

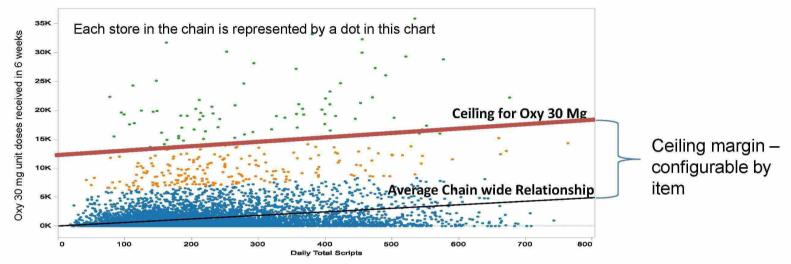
Phase	Key Points – Scope	Key Points – Identify/Flag selected orders	Key Points – Reduce order quantity for subset of flagged orders
1	 Deployed in August 2009 Reviews WAG DC orders only Review all Controlled Drug and PSE orders 	 Flags order based on by drug by store historical sales patterns, i.e. Tolerance threshold or order Frequency 	 No order reductions in Phase 1
2	Deployed in September 2010No change to scope	 No change to Order Identification logic 	Automatic reductions to orders that exceed Tolerance threshold
3	 Deployed in June 2012 Relates vendor orders placed within 48 hours for same drug 	 Review and refinement of Tolerance/Frequency thresholds. 	No change in automatic order reduction logic
4	 Deployed in August 2012 Incorporates all Vendor orders and partial fills making them eligible for flagging and order reduction. 	 No change to Order Identification logic 	 No change in automatic order reduction logic
5	 Deployed in November 2012 Adds a Ceiling which limits the cumulative receipts of an item by a store 	 Additional flags created for orders that are in excess of Ceiling for item/store combination Remove Frequency threshold 	 Automatic reductions to orders that exceed either Tolerance <u>or Ceiling</u> threshold

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Phase 5 Functionality – Ceiling Calculation

Individual Ceilings for every item are derived from the chain wide relationship between a) Total Store Daily Rx Volume and b) Store Unit Doses Received in the Past 6 Weeks



User configured system parameters to calculate Ceiling values:

Parameter Description	Initial values	Notes		
Historical Timeframe to Calculate Ceiling	6 weeks	Shorter period increases volatility		
Timeframe for Accumulation of Orders to Measure Against Ceiling	Rolling 6 weeks	Accumulates receipts for 42 days prior to current order date		
Timeframe to Recalculate Ceilings	Daily recalibration	Most accurate information available		
Which Drugs to Include	All Controlled substances and PSE	Additional items can be added by user		
Margins used in Ceiling determination	Varies across items	Margins evaluated regularly to determine effectiveness		
Warning Level % for Stores	First warning at 75% of Ceiling	Goal is proactive communications to stores before they reach ceiling		
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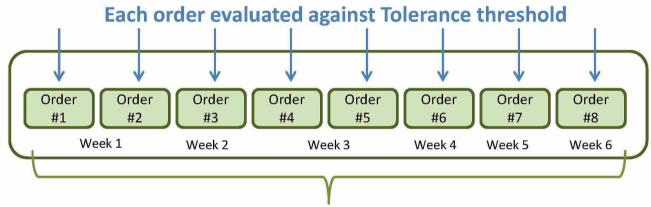
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Phase 5 Functionality – Tolerance vs. Ceiling

The logic deployed in Phase 5 will now analyze every order from two dimensions, Tolerance and Ceiling. Orders are reduced to whichever dimension yields the lowest value and both can apply at all times.

Tolerance:

- ✓ Monitor a store's individual order activity by drug and look for abnormal activity based on historical ordering patterns
- ✓ Applied order by order, rather than accumulation over time
- ✓ Incorporates <u>receipts</u> only
- ✓ Patterns based on <u>26 weeks</u> of ordering history
- ✓ Factors in store inventory adjustments that may manipulate on-hands and order generation
- ✓ Includes all <u>controlled drugs and PSE</u>



Each order evaluated against cumulative Ceiling threshold

Ceiling:

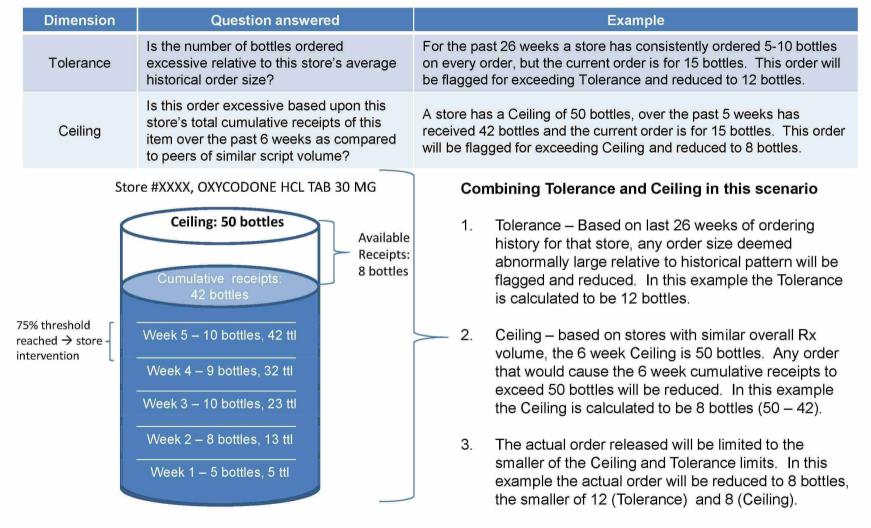
- ✓ Objective is to provide an ultimate boundary <u>beyond which a store can not order additional quantities</u>, regardless of individual store performance
- ✓ Calculation considers a span of time rather than a single order in example above, rolling 6 weeks of orders are accumulated
- Derived from relationship of <u>store total script count</u> and <u>receipts</u> of the specific item over the past 6 weeks creates <u>peer</u> <u>comparisons</u>
- ✓ Includes all <u>controlled drugs & PSE</u>

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Phase 5 Functionality – Tolerance vs. Ceiling

The logic deployed in Phase 5 will now analyze every order from two dimensions, Tolerance and Ceiling. Orders are reduced to whichever dimension yields the lowest value.



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