

## Distributor Market Share of Cephalon Manufactured Opioids in Dosage Units

Region	California		Bay Area		San Francisco, CA	
	Dosage Units	%	Dosage Units	%	Dosage Units	%
AmerisourceBergen Drug	2,497,842	31.0%	618,182	44.5%	85,756	54.4%
Cardinal Health	1,955,686	24.3%	365,380	26.3%	62,744	39.8%
McKesson Corporation	2,893,720	35.9%	383,568	27.6%	8,722	5.5%
Anda, Inc	15,458	0.2%	382	0.0%	112	0.1%
<b>Subtotal</b>	<b>7,362,706</b>	<b>91.40%</b>	<b>1,367,512</b>	<b>98.52%</b>	<b>157,334</b>	<b>99.77%</b>
<b>Other Distributors Total</b>	<b>692,614</b>	<b>8.60%</b>	<b>20,584</b>	<b>1.48%</b>	<b>360</b>	<b>0.23%</b>
<b>Total</b>	<b>8,055,320</b>	<b>100.00%</b>	<b>1,388,096</b>	<b>100.00%</b>	<b>157,694</b>	<b>100.00%</b>

Bay Area includes Alameda County, Contra Costa County, Marin County, Napa County, San Francisco County, San Mateo County, Santa Clara County, Solano County, Sonoma County

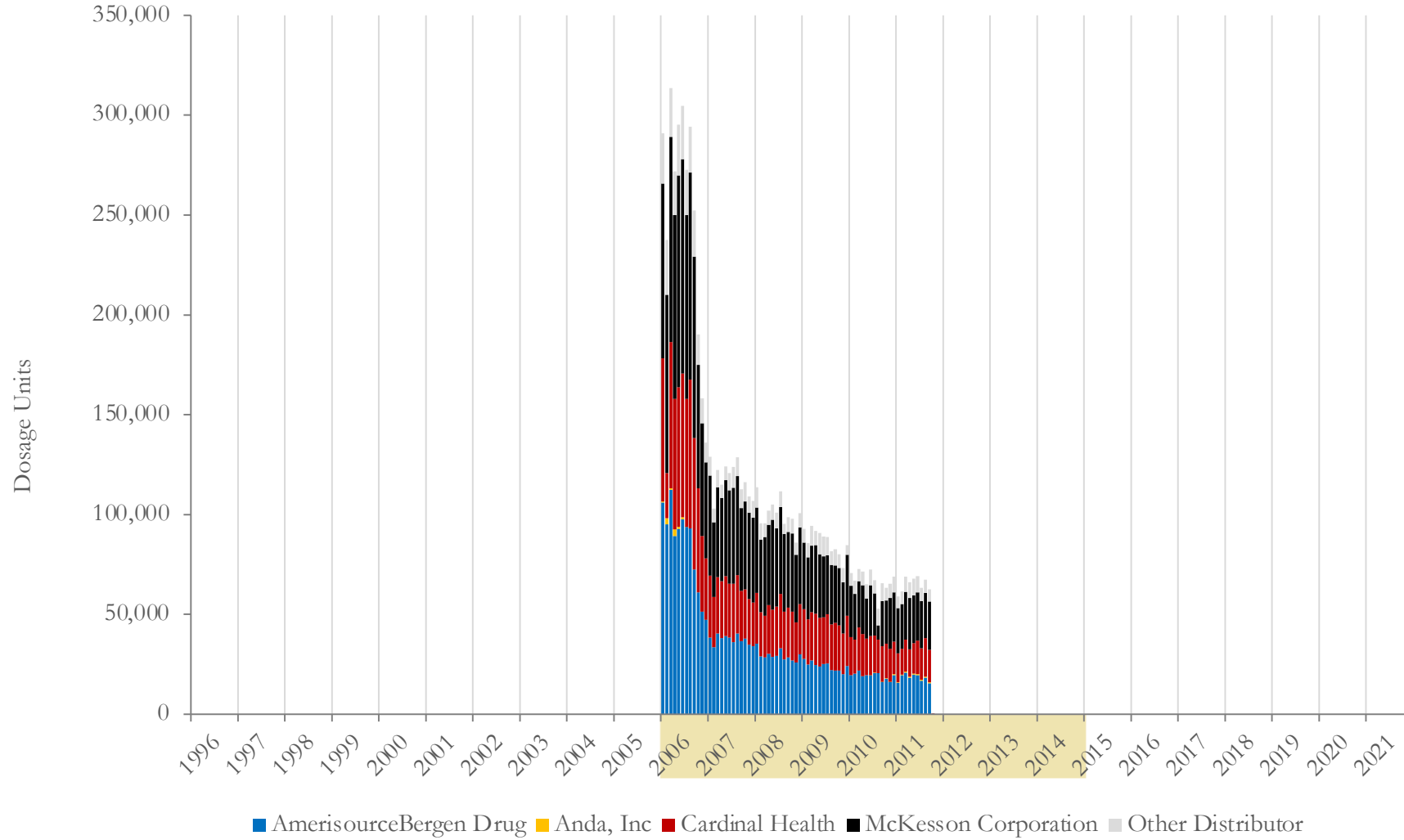
Based on NDC provided by Manufacturer Defendants' Responses to Plaintiffs' Interrogatories and cross-checked by ARCOS

Data Source: ARCOS (2006-2014), Defendant Distribution Data

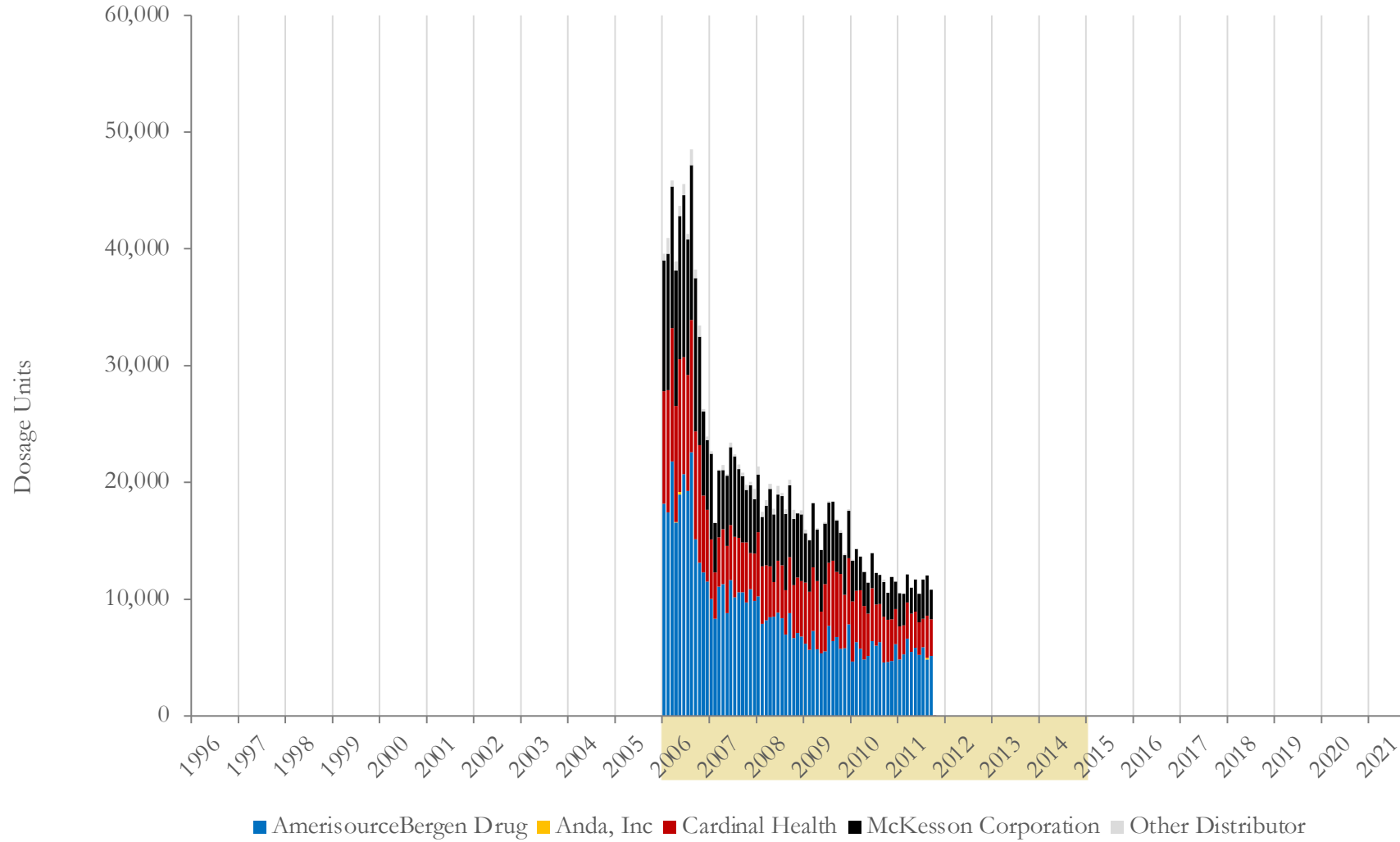
PLAINTIFFS TRIAL  
EXHIBIT

**P-29845\_00001**

### Distributor Market Share of Cephalon Manufactured Opioids in Dosage Units California

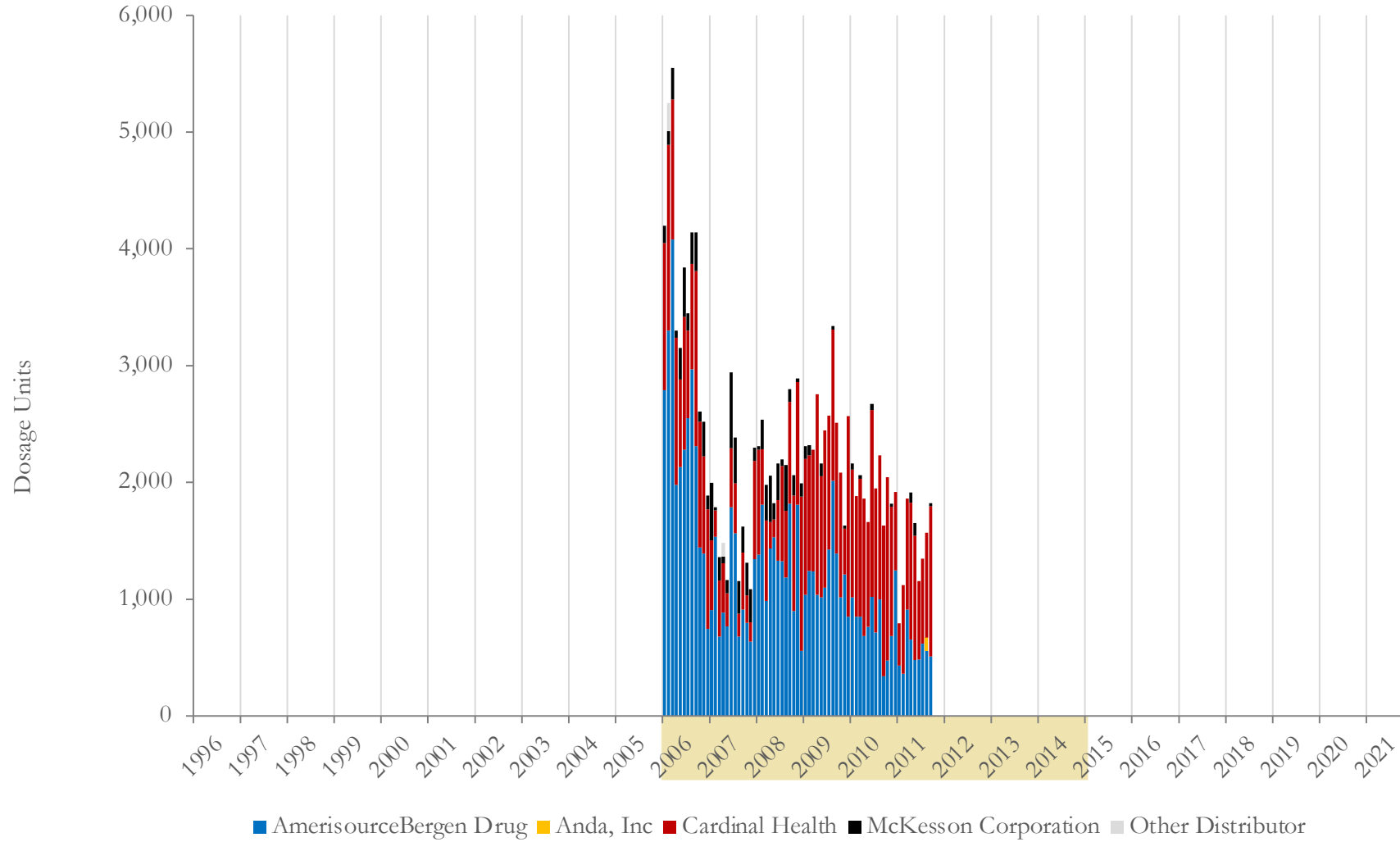


### Distributor Market Share of Cephalon Manufactured Opioids in Dosage Units Bay Area



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### Distributor Market Share of Cephalon Manufactured Opioids in Dosage Units San Francisco, CA

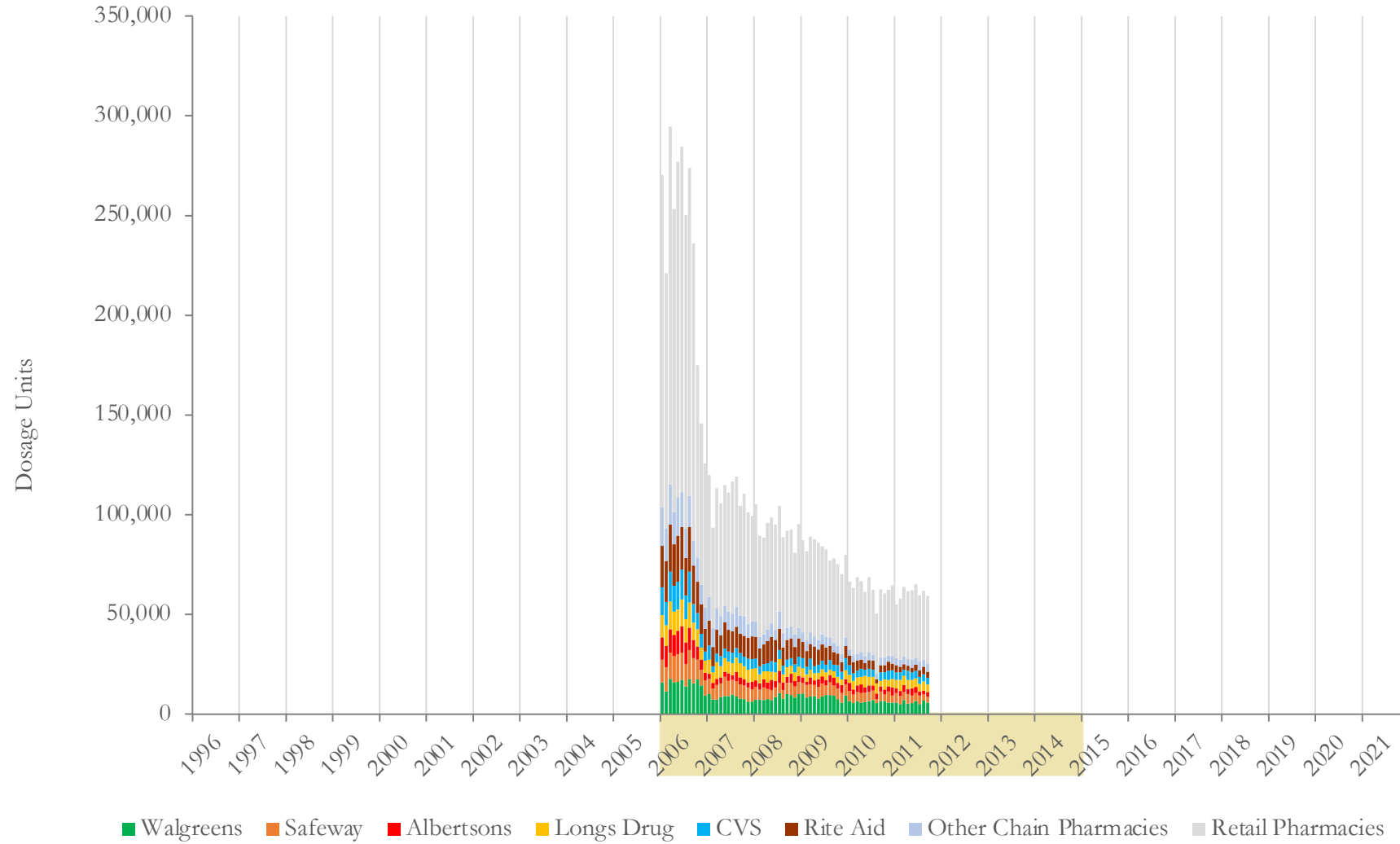


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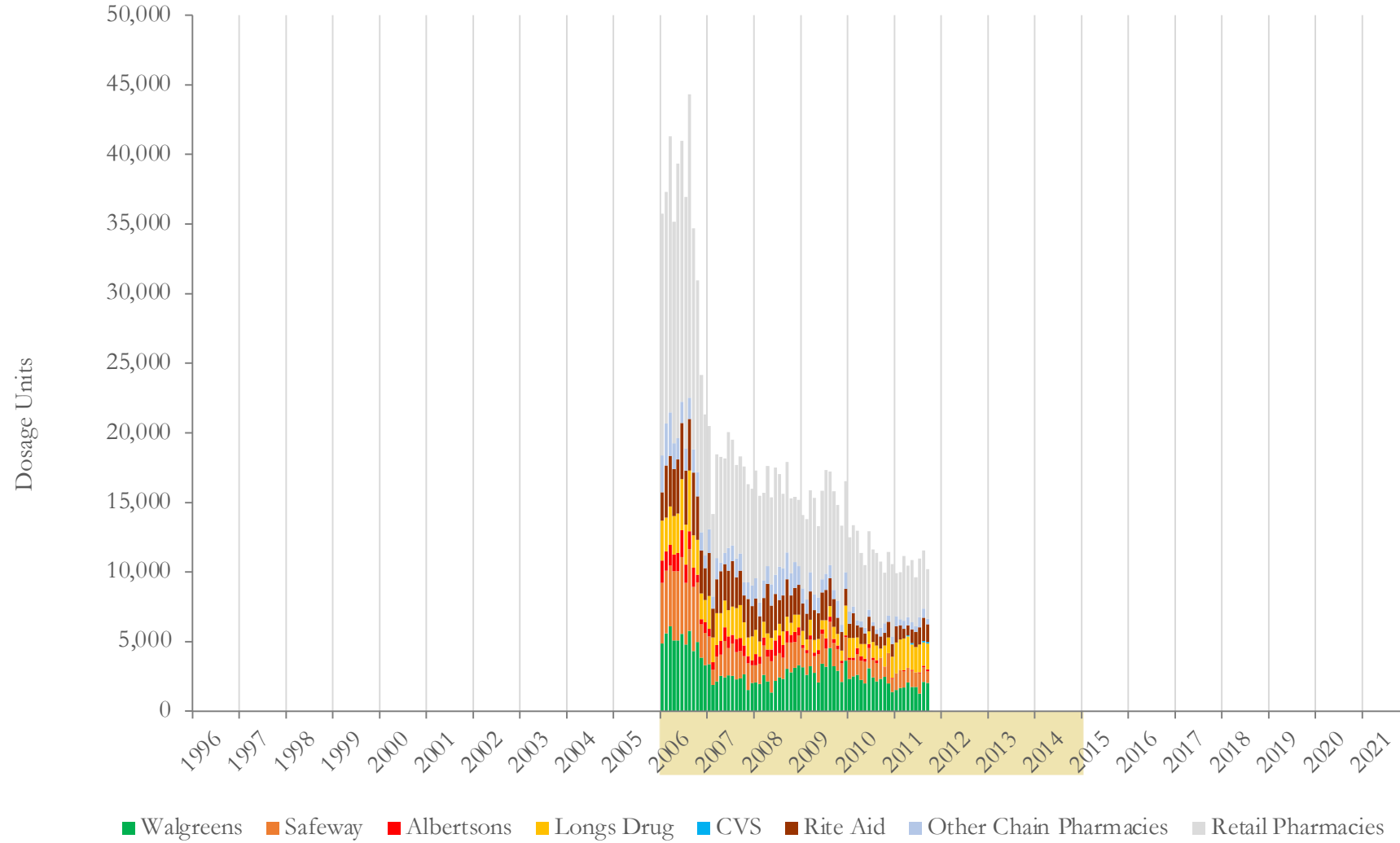
## Pharmacy Market Share of Cephalon Manufactured Opioids in Dosage Units

Region	California		Bay Area		San Francisco, CA	
	Dosage Units	%	Dosage Units	%	Dosage Units	%
Walgreens	615,244	8.2%	197,130	15.8%	61,142	40.9%
Rite Aid	648,244	8.6%	143,546	11.5%	3,582	2.4%
Safeway	450,064	6.0%	142,802	11.4%	2,206	1.5%
CVS	381,074	5.1%	420	0.0%	196	0.1%
Albertsons	295,136	3.9%	38,810	3.1%	168	0.1%
Longs Drug	395,422	5.3%	112,282	9.0%	56	0.0%
Other Chain Pharmacies	503,214	6.7%	78,954	6.3%	5,280	3.5%
<b>Chain Pharmacies Total</b>	<b>3,288,398</b>	<b>43.69%</b>	<b>713,944</b>	<b>57.12%</b>	<b>72,630</b>	<b>48.64%</b>
<b>Retail Pharmacies Total</b>	<b>4,239,060</b>	<b>56.31%</b>	<b>535,968</b>	<b>42.88%</b>	<b>76,684</b>	<b>51.36%</b>
<b>Total</b>	<b>7,527,458</b>	<b>100.00%</b>	<b>1,249,912</b>	<b>100.00%</b>	<b>149,314</b>	<b>100.00%</b>

### Pharmacy Market Share of Cephalon Manufactured Opioids in Dosage Units California

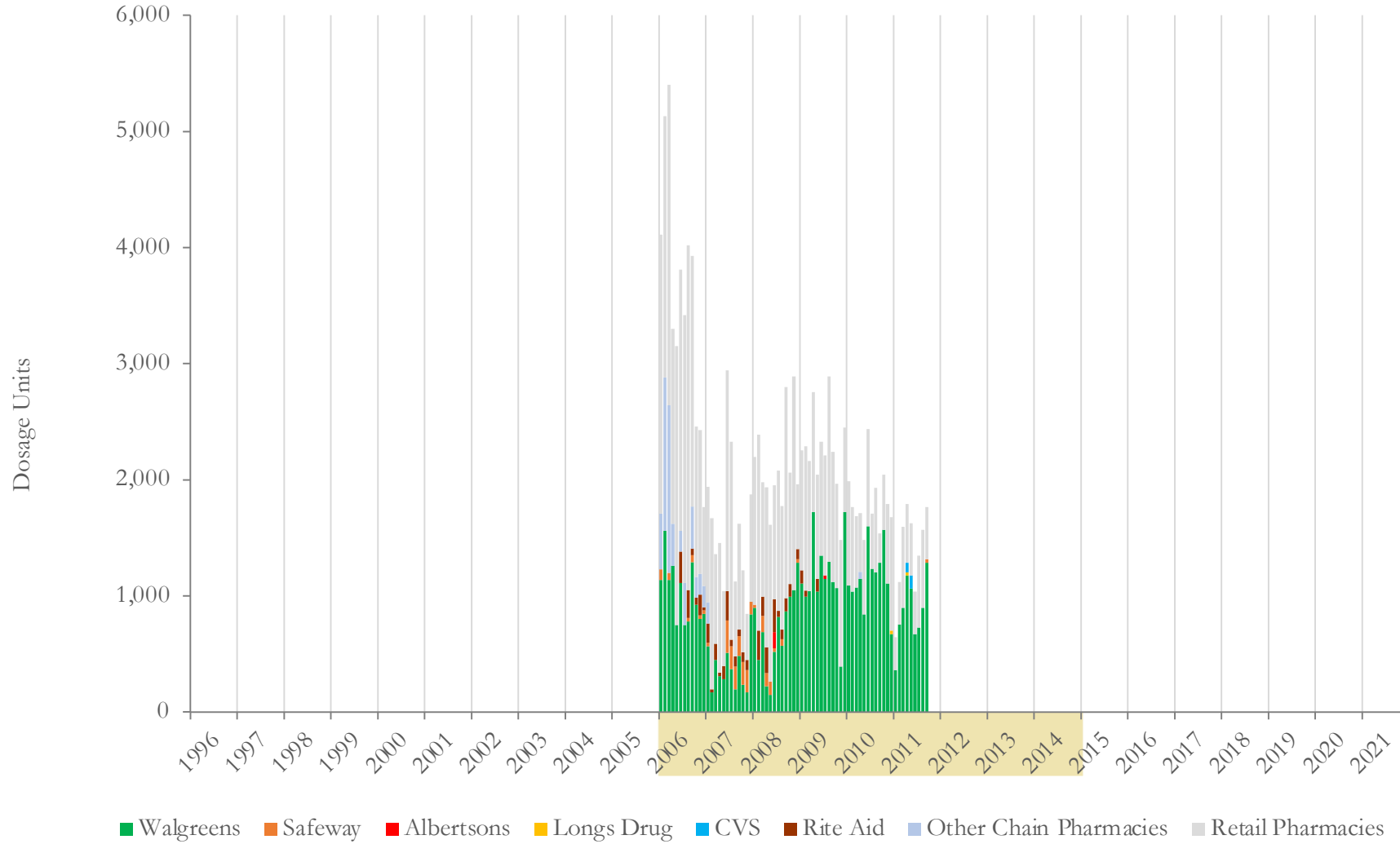


### Pharmacy Market Share of Cephalon Manufactured Opioids in Dosage Units Bay Area



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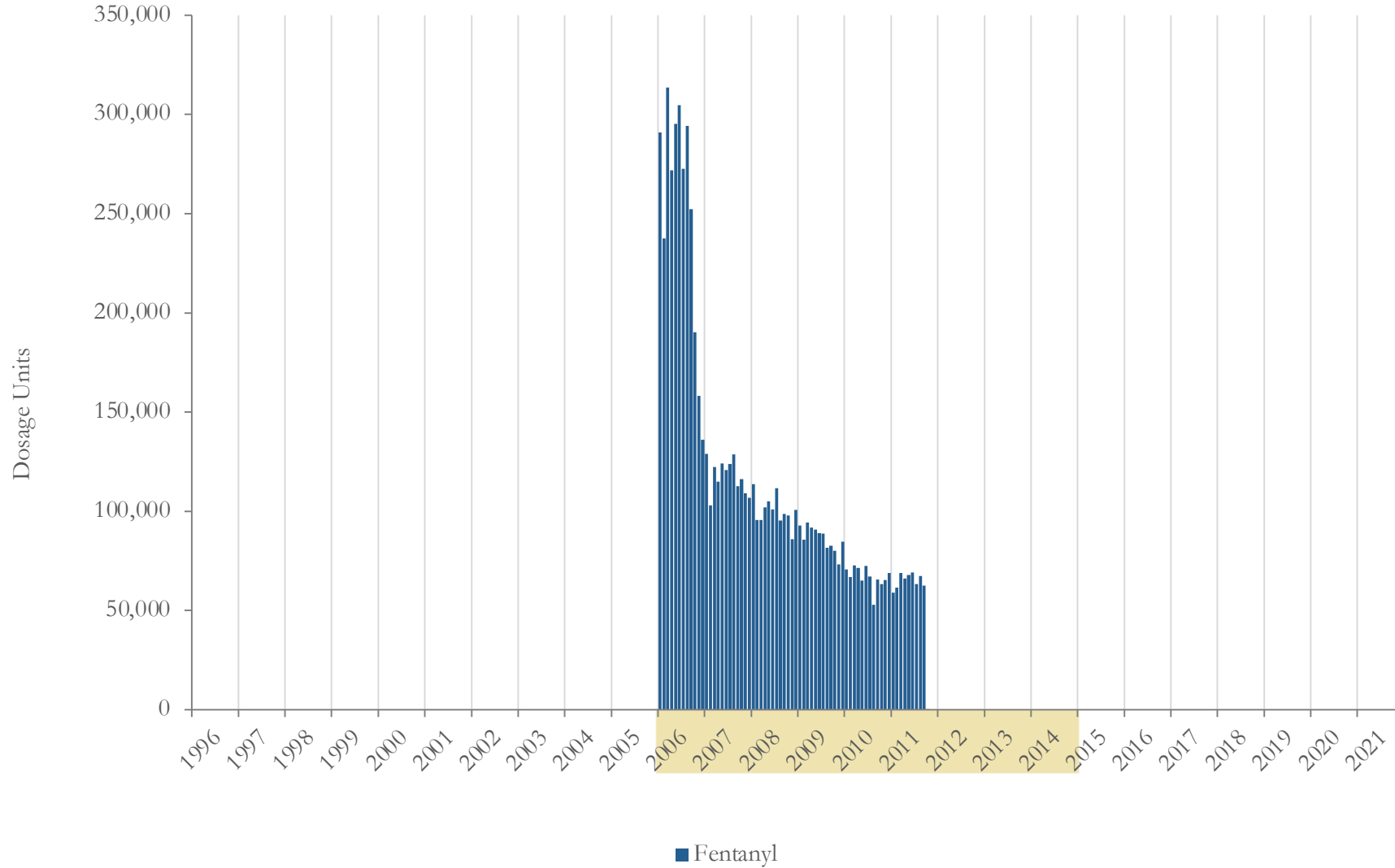
Region	California		Bay Area		San Francisco, CA	
<b>Drug Name</b>	<b>Dosage Units</b>	<b>%</b>	<b>Dosage Units</b>	<b>%</b>	<b>Dosage Units</b>	<b>%</b>
Fentanyl	8,055,320	100.0%	1,388,096	100.0%	157,694	100.0%
<b>Total</b>	<b>8,055,320</b>	<b>100.00%</b>	<b>1,388,096</b>	<b>100.00%</b>	<b>157,694</b>	<b>100.00%</b>

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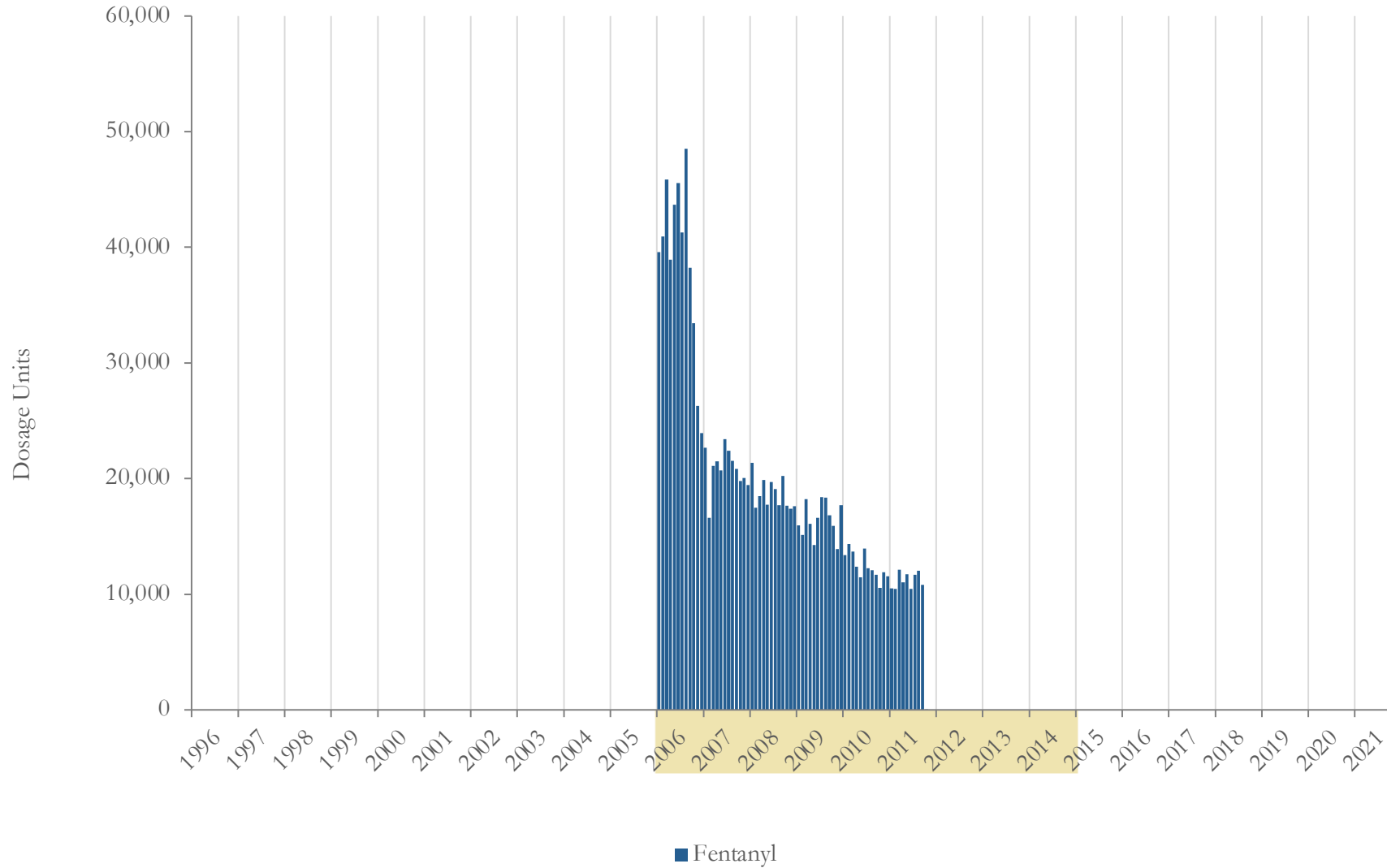
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