From:	Jeffrey Callahan
То:	Joseph Smith; Matthew Day; Shannen Kelly; Jessica Reckner; Amanda Welsh; Jeffrey Dierks; Patrick
	Puz; Heather Schoenly; Dalton Tomlinson
CC:	Kris Cappo; Adrienne Higgins; Mary Lou McGurk; Wendy J Miller; Thomas McDowell; John Hassler;
	Jim Reilly; Troy Stribling; Randy Spokane; David Kellogg; Lori Baldo; Kathleen Knoebel; S Tevis;
	Jorge Vasquez; Dana Kelley; Andrea Fee; Chris Meyer; Lauren Bercaw; Jim Genatone; Nancy
	Shanfelt
Sent:	1/23/2017 2:11:59 PM
Subject:	Week 3-NeuroPsych, Pain and Migraine Shipments
Attachments:	CNS Weekly Sales File Q1 Week 3.xlsb; vbaProject.bin; 2017 TRx Tracker.xlsm; vbaProject.bin

Good Morning,

Last week wrapped up week 3 of Q1. We are now \sim 23% of the way through the quarter and \sim 6% of the way through the year. Attached is an updated weekly sales file and TRx tracker for your reference.

AMRIX shipments for the week were ~ \$3.2M (AOP weekly average goal is \$2.5M)
AMRIX is tracking 6% YTD and 27% QTD against the AOP

AMRIX	QTD Actuals	Q1AOP	% to AOP
Dollars	\$8,458	\$31,906	27%
Units	4,248	16,025	27%
TRx's *	5,515	45,237	12%

**TRX data through week 2

**Assumes 33 units / TRx

NUVIGIL shipments for the week were ~ \$3.5M (AOP weekly average goal is \$760K)
NUVIGIL is tracking 37% YTD and 119% QTD against the AOP

NUVIGIL	QTD Actuals	Q1AOP	% to AOP
Dollars	\$11,746	\$9,863	119%
Units	17,987	15,384	117%
TRx's *	6,125	22,833	27%

**TRX data through week 2

**Assumes 35 Units / TRx

FENTORA shipments for the week were ~ \$1.7M (AOP weekly average goal is \$2.4M)
FENTORA is tracking 6% YTD and 18% QTD against the AOP

FENTORA	QTD Actuals	Q1AOP	% to AOP
Dollars	\$5,697	\$31,754	18%
Units	2,010	11,174	18%
TRx's *	417	2,718	15%

**TRX data through week 2

**Assumes 93 units / TRx

ACTIQ shipments for the week were ~ \$375K (AOP weekly average goal is \$248K) ACTIQ is tracking 5% YTD and 19% QTD against the AOP

ACTIQ	QTD Actuals	Q1AOP	% to AOP
Dollars	\$612	\$3,223	19%
Units	165	896	18%
TRx's *	36	236	15%

**TRX data through week 2

**Assumes 118 units / TRx

PROVIGIL shipments for the week were ~ **\$1.4M** (AOP weekly average goal is \$1.5M) PROVIGIL is tracking 5% YTD and 18% QTD against the AOP

PROVIGIL	QTD Actuals	Q1AOP	% to AOP
Dollars	\$3,404	\$19,173	18%
Units	2,559	14,278	18%
TRx's *	920	8,399	11%

**TRX data through week 2

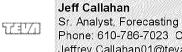
**Assumes 53 units / TRx

GABITRIL shipments for the week were ~ \$265K (AOP weekly average goal is \$289K) o GABITRIL is tracking 7% YTD and 24% QTD against the AOP

GABITRIL	QTD Actuals	Q1AOP	% to AOP
Dollars	\$904	\$3,756	24%
Units	3,000	12,538	24%
TRx's *	645	4,702	14%

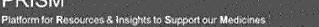
**TRX data through week 2 *Assumes 80 units / TRx

Best Regards,



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PRISM



http://ace.na.teva.corp/sites/mrus/SitePages/marketresearch.aspx



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