

From: Jinping McCormick/BI/CRA/Alpharma
To: Joseph Corsetti/RD/ELZ/Alpharma; Michael Perfetto/SM/CRA/Alpharma
Sent: 2/14/2006 4:52:49 PM
Subject: Fw: 2005 Sales by product by customer for LF products
Attachments: 2005 Sales Analysis.zip

From: Jinping McCormick/BI/CRA/Alpharma
Sent: Tuesday, February 14, 2006 8:52:49 AM
To: Joseph Corsetti/RD/ELZ/Alpharma; Michael Perfetto/SM/CRA/Alpharma

Mike,

You can find out the products by customer now. Good luck.

Jinping McCormick
Marketing
Actavis US
(908)653-8111
jmccormick@actavis.com

----- Forwarded by Jinping McCormick/BI/CRA/Alpharma on 02/14/2006 11:51 AM -----

	To	Jinping McCormick/BI/CRA/Alpharma@Alpharma
Carter	cc	Doug Boothe/AD/CRA/Alpharma@Alpharma
Ward/Actavis@Exchange	Subject	RE: 2005 Sales by product by customer for LF products
02/14/2006 11:24 AM		

From: Jinping McCormick [mailto:JMccormick@actavis.com]
Sent: Mon 2/13/2006 2:56 PM
To: Carter Ward
Cc: Doug Boothe
Subject: 2005 Sales by product by customer for LF products

Carter,

I'm working on setting the 2006 target for each sales rep by account and product. Would really like to have the 2005 sales (units and gross and net \$) for Little Falls products by accounts. Whatever the time period you have data for would be a great help to this process.

If you don't have this information, please let me know the appropriate person to contact.

Thanks.

Jinping McCormick
Marketing
Actavis US
(908)653-8111
jmccormick@actavis.com

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