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**From:** Lindsay Wills  
**Sent:** Thursday, June 21, 2012 2:13 PM  
**To:** Beth Zelnick-Kaufman  
**Subject:** FW: Inventiv Invoices  
**Attachments:** Inv#2977.pdf; Inv#3135.pdf; Inv#3297.pdf; Inv#3366.pdf; Inv#3378.pdf; Inv#3417.pdf; Inv#3646.pdf; Ventiv.xlsx

Beth –

# Attorney-Client

Take care,

Lindsay

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**From:** Jimmy David  
**Sent:** Thursday, June 21, 2012 2:48 PM  
**To:** Lindsay Wills  
**Subject:** FW: Inventiv Invoices

Yes attached are all the invoices that we paid to Ventiv. Looks like the total payments was \$4.7m all related to sales force.

jd

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**From:** Bashir Elias  
**Sent:** Thursday, June 21, 2012 11:26 AM  
**To:** Jimmy David  
**Subject:** Inventiv Invoices

**Bashir Elias**  
*Staff Accountant*



Actavis  
60 Columbia Rd. Bldg B ¢ +1 973-889-6651 @ [BElias@Actavis.com](mailto:BElias@Actavis.com)  
Morristown , NJ 07960 United States w [www.actavis.com](http://www.actavis.com)  
Internal VoIP number ¢ 125-6651

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V# 1018

Actavis Kadian, LLC  
60 Columbia Road  
Bldg B  
Morristown, NJ 07960

Date: December 14, 2011  
Invoice: 00002977  
Terms: 30 Days

Attn: Nathalie Leitch, Assoc. Director, US Hspl & CA Mkt

Description - Monthly Fees	Amount
November 2011 - 18 Reps	\$ 277,193.00
Incremental Fixed Monthly Fee - 4 Reps	\$ 50,069.00
J Sontag PT Special Agreement	\$ 3,249.25
Expansion Fee 20 Reps	\$ 287,826.00
Expansion Fee 9 Reps (5 Additional hired in October)	\$ 112,656.96
Expansion Fee 5 Reps Pro Rated for October hire Dates	\$ 33,378.67
Total 51 Reps	
Implementation Fee (5 Reps Hired In October)	\$ 29,505.00
<b>Expenses</b>	
Reported through November 2011	
Training Expenses	\$ 9,534.27
Recruiting	\$ 9,133.35
Meeting Expenses	\$ -
Representative and Trainer Travel Expenses	\$ 39,602.67
Marketing and Entertainment	\$ 102,698.22
<b>Salary Reconciliation</b>	
Through November 2011	\$ (23,762.90)
August Salary Correction	\$ (17,943.30)
September Salary Correction	\$ (17,163.16)
October Salary Correction	\$ (17,213.77)
<b>Fuel Reconciliation</b>	
Reported through November 2011	\$ 1,698.64
<b>Total Amount Due:</b>	<b>\$ 880,461.91</b>
Balances past due 30 days are subject to a finance charge of 1.5% monthly	

Please include your complete invoice number and remit payment to:  
**VENTIV COMMERCIAL SERVICES - ATTN: ACCOUNTS RECEIVABLE**  
500 Atrium Drive, Somerset, NJ 08873 1.800.416.0555

# ACTAVIS CHECK REQUEST


Checks to be Issued on Friday


Make Check Payable to: <b>V# 108753</b>	
Name	Ventiv Commercial Services, Attn: Accounts Receivable
Address	500 Atrium Drive
City	Somerset
State, Zip	NJ, 08873
Phone	1-800-416-0555

RECEIVED  
ELIZABETH OFFICE

Amount - \$	\$880,461.91
Dept. and Cacti or Capex No.	98-35561-551

Reason Explain in Detail	November 2011 monthly fee, expenses and salary reconciliation. Invoice #2977, Invoice Date-12.14.11
SPECIAL HANDLING INSTRUCTIONS	

Originated By:	Lori Rogalski, Associate Product Manager
	Signature: 
	Date: 12.19.11 Ext.: 973-993-4354

Approved By:	Nathalie Leitch, Director, Specialty Rx Products
	Signature: 
	Date: Ext.: 973-889-6968

Finance Review	Signature:
	Date: Ext. 410-277-1282
Please attach all supporting documents. Invoices, Quotes, Proof of Delivery, etc.	

108753 VENTIV COMMERCIAL SERVICES

311452

Invoice	Inv Date	Remarks	Net Amount
2977	12/14/11		880,461.91
			880,461.91

MAILED

FROM ELIZABETH NJ



200 ELMORA AVE.  
ELIZABETH, NJ 07207

CHECK NUMBER: 311452 01/12/12

Wells Fargo

USD \*\*\*\*\*880,461.91

Eight Hundred Eighty Thousand Four Hundred Sixty-One Dollars And 91 Cents

PAY TO  
THE ORDER  
OF:

VENTIV COMMERCIAL SERVICES  
500 ATRIUM DRIVE  
SOMERSET, NJ 08873  
UNITED STATES

3 7



Actavis Kadian, LLC  
60 Columbia Road  
Bldg B  
Morristown, NJ 07960

Date: January 12, 2012  
Invoice: 00003135  
Terms: 30 Days

Attn: Nathalie Leitch, Assoc. Director, US Hsptl & CA Mkt

7

Description - Monthly Fees	Amount
December 2011 - 18 Reps	\$ 277,193.00
Incremental Fixed Monthly Fee - 4 Reps	\$ 50,069.00
J Sontag PT Special Agreement	\$ 3,249.25
Expansion Fee 20 Reps	\$ 287,826.00
Expansion Fee 8 Reps (5 Additional hired in October)	\$ 91,604.91
Total 50 Reps	
<b>Expenses</b>	
Reported through December 2011	
Training Expenses	\$ -
Recruiting	\$ -
Meeting Expenses	\$ 982.70
Representative and Trainer Travel Expenses	\$ 29,793.49
Marketing and Entertainment	\$ 83,371.94
<b>Salary Reconciliation</b>	
Through December 2011	\$ (23,336.60)
<b>Fuel Reconciliation</b>	
Reported through December 2011	\$ 468.54
November Fuel Correction	\$ (447.67)
<b>Total Amount Due:</b>	<b>\$ 800,774.56</b>

Balances past due 30 days are subject to a finance charge of 1.5% monthly

Please include your complete invoice number and remit payment to:  
**VENTIV COMMERCIAL SERVICES - ATTN: ACCOUNTS RECEIVABLE**  
500 Atrium Drive, Somerset, NJ 08873 1.800.416.0555

**ACTAVIS CHECK REQUEST**

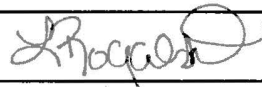
Checks to be Issued on Friday

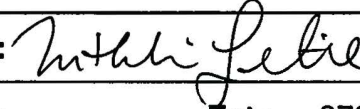
1383797

Make Check Payable to:	
Name	Ventiv Commercial Services, Attn: Accounts Receivable
Address	500 Atrium Drive
City	Somerset V# 10 3
State, Zip	NJ, 08873
Phone	1-800-416-0555

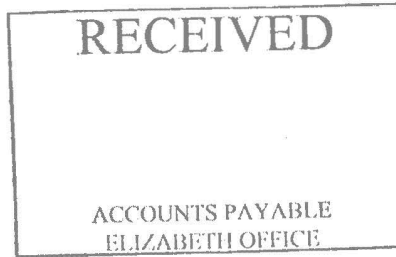
Amount -\$	\$800,774.56
Dept. and Cacti or Capex No.	98-35561-551

Reason Explain in Detail	December 2011 monthly fee, expenses and salary reconciliation. Invoice #3135 Invoice Date-01.12.12
SPECIAL HANDLING INSTRUCTIONS	

Originated By:	Lori Rogalski, Associate Product Manager
	Signature: 
	Date: 01.25.12 Ext.: 973-993-4354

Approved By:	Nathalie Leitch, Director, Specialty Rx Products
	Signature: 
	Date: 1.25.12 Ext.: 973-889-6968

Finance Review	Signature:
	Date: Ext. 410-277-1282
Please attach all supporting documents. Invoices, Quotes, Proof of Delivery, etc.	



Actavis Kadian, LLC  
60 Columbia Road  
Bldg B  
Morristown, NJ 07960

Date: February 10, 2012  
Invoice: 00003297  
Terms: 30 Days

Attn: Nathalie Leitch, Assoc. Director, US Hsptl & CA Mkt

Pursuant to the Contract Sales Force Agreement between Ventiv Commercial Services, LLC and Actavis Kadian, LLC dated May 1, 2009

Description	Amount
<b>Bonus</b>	
T3 Bonus	
Payout January 27, 2012	\$ 535,850.01
Payroll taxes	\$ 50,905.75

**Total Amount Due:** \$ **586,755.76**  
*Balances past due 30 days are subject to a finance charge of 1.5% monthly*

Please include your complete invoice number and remit payment to:  
**VENTIV COMMERCIAL SERVICES - ATTN: ACCOUNTS RECEIVABLE**  
500 Atrium Drive, Somerset, NJ 08873 1.800.416.0555

Code to 98-35561-551

Rogge 2/14/12  
Nathalie Leitch 2-14-12

ID	Project/Dept	Charge To Des	Territory	Bonus Eff Date	Last	First Name	Billing Title	Bonus Amount
10840	0581	Actavis	A201	1/27/2012	Tormey	Tommi Lynn	Area Business Manager	\$11,850.00
16618	0581	Actavis	A411	1/27/2012	Team	Amanda	Area Business Manager	\$12,600.00
19372	0581	Actavis	A302	1/27/2012	Sherman	William	Area Business Manager	\$12,016.67
2756	0581	Actavis	A207	1/27/2012	Baker	Jennifer	Area Business Manager	\$10,166.67
35159	0581	Actavis	A200	1/27/2012	Killion	Mark	Regional Business Director	\$16,500.00
35160	0581	Actavis	A400	1/27/2012	Shepherd	Michael	Regional Business Director	\$16,750.00
35161	0581	Actavis	A308	1/27/2012	Hopkins	Samuel	Area Business Manager	\$11,166.67
35162	0581	Actavis	A300	1/27/2012	McClanahan	Patrick	Regional Business Director	\$18,250.00
35163	0581	Actavis	A202	1/27/2012	Rastovski	Cynthia	Area Business Manager	\$9,000.00
35164	0581	Actavis	A100	1/27/2012	Hepp	Christopher	Regional Business Director	\$16,000.00
35166	0581	Actavis	A405	1/27/2012	Sullivan	Timothy	Area Business Manager	\$11,600.00
35167	0581	Actavis	A408	1/27/2012	Ryan	Michael	Area Business Manager	\$10,166.67
35197	0581	Actavis	A401	1/27/2012	Kelly	Ashli	Area Business Manager	\$9,333.33
35217	0581	Actavis	A402	1/27/2012	Holland	George	Area Business Manager	\$9,916.67
35218	0581	Actavis	A104	1/27/2012	Askew	Richard	Area Business Manager	\$8,033.33
35219	0581	Actavis	A303	1/27/2012	Hight	Cecil	Area Business Manager	\$9,666.67
35254	0581	Actavis	A203	1/27/2012	D'Angelo	John	Area Business Manager	\$10,666.67
35255	0581	Actavis	A205	1/27/2012	Connon	Sandra	Area Business Manager	\$9,600.00
35306	0581	Actavis	A103	1/27/2012	Romer	Lori	Area Business Manager	\$9,000.00
35307	0581	Actavis	A312	1/27/2012	Sontag	John	Area Business Manager	\$10,000.00
35360	0581	Actavis	A313	1/27/2012	Young	John	Area Business Manager	\$7,000.00
35488	0581	Actavis	A107	1/27/2012	Allen	Benjamin	Area Business Manager	\$8,333.33
39347	0581	Actavis	A304	1/27/2012	Sabina	Diana	Area Business Manager	\$10,700.00
39350	0581	Actavis	A206	1/27/2012	Liedel	Lydia	Area Business Manager	\$10,866.67
39371	0581	Actavis	A208	1/27/2012	Douglas	Ray	Area Business Manager	\$10,833.33
39372	0581	Actavis	A406	1/27/2012	Burson	Kenneth	Area Business Manager	\$11,700.00
39410	0581	Actavis	A409	1/27/2012	Bobeck	Leah	Area Business Manager	\$8,166.67
40727	0581	Actavis	A110	1/27/2012	Balzanti	Carl	Area Business Manager	\$11,000.00
40729	0581	Actavis	A101	1/27/2012	Koschwanez	Erin	Area Business Manager	\$13,750.00
40732	0581	Actavis	A204	1/27/2012	Butler	Jason	Area Business Manager	\$11,000.00
40733	0581	Actavis	A410	1/27/2012	Gibson	Elizabeth	Area Business Manager	\$11,000.00
40735	0581	Actavis	A311	1/27/2012	Jackson	Lara	Area Business Manager	\$8,000.00
40737	0581	Actavis	A305	1/27/2012	Thomas	Lisa Lee	Area Business Manager	\$11,266.67
40739	0581	Actavis	A209	1/27/2012	Ciullo	Jay	Area Business Manager	\$8,666.67
40744	0581	Actavis	A105	1/27/2012	Webb	Debbie	Area Business Manager	\$8,000.00
40746	0581	Actavis	A210	1/27/2012	Bazaz	Heemal	Area Business Manager	\$14,000.00
40747	0581	Actavis	A211	1/27/2012	Velleux	Peter	Area Business Manager	\$11,333.33
40815	0581	Actavis	A404	1/27/2012	Ragona	Gaetano	Area Business Manager	\$11,750.00
40878	0581	Actavis	A212	1/27/2012	Haggerty	Helen	Area Business Manager	\$9,000.00

D	Project/Dept	Charge To Des	Territory	Bonus Eff Date	Last	First Name	Billing Title	Bonus Amount
.0894	0581	Actavis	A111	1/27/2012	Boyle	Aaron	Area Business Manager	\$9,000.00
.0895	0581	Actavis	A301	1/27/2012	Musachia	Jack	Area Business Manager	\$10,833.33
.0896	0581	Actavis	A309	1/27/2012	Curtis	Lauren	Area Business Manager	\$13,083.33
.0898	0581	Actavis	A307	1/27/2012	Hall	Munni	Area Business Manager	\$8,333.33
.0899	0581	Actavis	A310	1/27/2012	Westlund	Michael	Area Business Manager	\$10,333.33
.0909	0581	Actavis	A106	1/27/2012	Robinson	Kristie	Area Business Manager	\$12,266.67
.0917	0581	Actavis	A102	1/27/2012	Wurgler	Kristi	Area Business Manager	\$11,166.67
.1169	0581	Actavis	A407	1/27/2012	Candera	Marlyn	Area Business Manager	\$10,333.33
.1326	0581	Actavis	A403	1/27/2012	Cantrell	Doug	Area Business Manager	\$10,666.67
.16083	0581	Actavis	A109	1/27/2012	Carter	Brad	Area Business Manager	\$11,183.33
								\$535,850.01



1387090

Actavis Kadian, LLC  
60 Columbia Road  
Bldg B  
Morristown, NJ 07960

V# 108753

Date: February 20, 2012  
Invoice: 00003366  
Terms: 30 Days

Attn: Nathalie Leitch, Assoc. Director, US Hsptl & CA Mkt

**Description - Monthly Fees****Amount**

January 2012 - 18 Reps	\$ 277,193.00
Incremental Fixed Monthly Fee - 4 Reps	\$ 50,069.00
J Sontag PT Special Agreement	\$ 3,249.25
Expansion Fee 20 Reps	\$ 287,826.00
Expansion Fee 7 Reps (5 Additional hired in October)	\$ 80,794.39
Total 49 Reps	

**Expenses**

Reported through January 2012

Training Expenses	\$ 2,667.00
Recruiting	\$ 236.17
Meeting Expenses	\$ -
Representative and Trainer Travel Expenses	\$ 26,907.42
Marketing and Entertainment	\$ 70,195.56

**Salary Reconciliation**

Through January 2012

\$ (22,815.39)

**Fuel Reconciliation**

Reported through January 2012

\$ 583.36

**Total Amount Due:**

\$ 776,905.76

Balances past due 30 days are subject to a finance charge of 1.5% monthly

Please include your complete invoice number and remit payment to:  
**VENTIV COMMERCIAL SERVICES - ATTN: ACCOUNTS RECEIVABLE**  
500 Atrium Drive, Somerset, NJ 08873 1.800.416.0555

Code to 48-35561-551

Approved 2/27/12

Interim full 2/27/12

1388960



Actavis Kadian, LLC  
60 Columbia Road  
Bldg B  
Morristown, NJ 07960

Date: February 22, 2012  
Invoice: 00003378  
Terms: 30 Days

Attn: Nathalie Leitch, Assoc. Director, US Hsptl & CA Mkt

108753

Pursuant to the Contract Sales Force Agreement between Ventiv Commercial Services, LLC and Actavis Kadian, LLC dated May 1, 2009

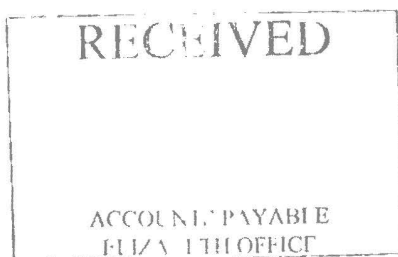
# Description

# Amount

## Bonus

Additional Bonus

Payout February 10, 2012



\$ 20,000.00

Payroll taxes

\$ 1,900.00

Request 3/12/12  
withholding 3/2/2012  
Code to 98-35501-551

## Total Amount Due:

\$ 21,900.00

Balances past due 30 days are subject to a finance charge of 1.5% monthly

Please include your complete invoice number and remit payment to:  
**VENTIV COMMERCIAL SERVICES - ATTN: ACCOUNTS RECEIVABLE**  
500 Atrium Drive, Somerset, NJ 08873 1.800.416.0555

1389976



Actavis Kadian, LLC  
60 Columbia Road  
Bldg B  
Morristown, NJ 07960

Date: March 6, 2012  
Invoice: 00003417  
Terms: 30 Days

Attn: Nathalie Leitch, Assoc. Director, US Hsptl & CA Mkt

V-108753

Description - Monthly Fees	Amount
February 2012 - 18 Reps	\$ 277,193.00
Incremental Fixed Monthly Fee - 4 Reps	\$ 50,069.00
J Sontag PT Special Agreement	\$ 3,249.25
Expansion Fee 20 Reps	\$ 287,826.00
Expansion Fee 7 Reps	\$ 87,622.08
Total 49 Reps	
Implementation Fee	\$ -
<b>Expenses</b>	
Reported through February 2012	
Training Expenses	\$ 1,325.89
Recruiting	\$ 8,764.84
Meeting Expenses	\$ -
Representative and Trainer Travel Expenses	\$ 61,457.59
Marketing and Entertainment	\$ 119,731.83
<b>Salary Reconciliation</b>	
Through February 2012	\$ (21,847.34)
<b>Fuel Reconciliation</b>	
Reported through February 2012	\$ 1,390.27
<b>Total Amount Due:</b>	<b>\$ 876,782.41</b>

Balances past due 30 days are subject to a finance charge of 1.5% monthly

Please include your complete invoice number and remit payment to:  
**VENTIV COMMERCIAL SERVICES - ATTN: ACCOUNTS RECEIVABLE**  
500 Atrium Drive, Somerset, NJ 08873 1.800.416.0555

Code to 98-35561-551

L. Rogers 3/19/12

Nathalie Leitch 3.19.12

1397887



Actavis Kadian, LLC  
60 Columbia Road  
Bldg B  
Morristown, NJ 07960

Date:  
Invoice:  
Terms:

April 20, 2012  
00003646  
30 Days

Attn: Nathalie Leitch, Assoc. Director, US Hsptl & CA Mkt

108753

Description - Monthly Fees	Amount
March 2012 - 18 Reps	\$ 277,193.00
Incremental Fixed Monthly Fee - 4 Reps	\$ 50,069.00
J Sontag PT Special Agreement	\$ 3,249.25
Expansion Fee 20 Reps	\$ 287,826.00
Expansion Fee 7 Reps	\$ 67,139.20
Total 49 Reps	
Implementation Fee	\$ -
<b>Expenses</b>	
Reported through March 2012	
Training Expenses	\$ -
Recruiting	\$ 14,960.58
Meeting Expenses	\$ 5,081.00
Representative and Trainer Travel Expenses	\$ 32,719.24
Marketing and Entertainment	\$ 95,222.21
<b>Salary Reconciliation</b>	
Through March 2012	\$ (23,346.78)
<b>Fuel Reconciliation</b>	
Reported through March 2012	\$ 2,517.39
<b>Total Amount Due:</b>	<b>\$ 812,630.09</b>

Balances past due 30 days are subject to a finance charge of 1.5% monthly

Please include your complete invoice number and remit payment to:  
VENTIV COMMERCIAL SERVICES - ATTN: ACCOUNTS RECEIVABLE  
500 Atrium Drive, Somerset, NJ 08873 1.800.416.0565

Code to 98-35561-551

Nathalie Leitch 5/23/12

J. K. Lopez 5/23/12

**Produced as Natives**