

From: DiBello, Michael
Sent: Monday, June 13, 2011 8:19 PM
To: Tejada, Sergio
Subject: FW: Consulting Proposal
Attachments: ScheinConsultingProposal.pdf



From: mrmapes@gmail.com [mailto:mrmapes@gmail.com] **On Behalf Of** Mike Mapes
Sent: Tuesday, May 10, 2011 1:03 PM
To: DiBello, Michael
Subject: Consulting Proposal

Mr. DiBello,

Attached is a proposal for due diligence consulting for Henry Schein, Inc. Please let me know if you have any questions.

Distributor of opioids

Thanks,

Mike Mapes
719-650-0294



Proposal for Consulting Services
Henry Schein, Inc.
135 Duryea Road
Melville, NY 11747
May 9, 2011

Synopsis: CS Compliance Group (CSCG) is pleased to provide Henry Schein, Inc. with this proposal for consulting services. This proposal is to provide Henry Schein, Inc. with consulting services related to performance of due diligence investigations of current or potential customers of Henry Schein, Inc. located at various locations in the United States. CSCG has four individuals that will provide the services to Henry Schein, Inc. Each of the investigations performed for Henry Schein, Inc. will be reviewed by the CSCG Project Coordinator for accuracy and content prior to forwarding the reports to Henry Schein, Inc.

CSCG STAFF INVOLVEMENT: Each of the individuals involved in performing the due diligence services for Henry Schein, Inc. is experienced in this type of project and has significant prior experience with DEA due diligence procedures, DEA suspicious order monitoring programs, and handling of controlled substances.

The Project Coordinator for this project will be Michael Mapes. Mr. Mapes has 31 years experience working with the DEA and retired as the Chief of the Regulatory Section of DEA. Mr. Mapes was responsible for implementing significant changes to the DEA interpretation of the Suspicious Order Monitoring (SOM) requirements found in 21 CFR § 1301.74(b). Additionally, after retiring from DEA, Mr. Mapes has over three years of controlled substance consulting experience with drug manufacturers, distributors, retail pharmacies, and physicians on a variety of DEA regulations, including extensive experience with various SOM programs. Mr. Mapes works from Colorado Springs, Colorado.

A RPh is also available to perform due diligence consulting for Henry Schein, Inc. The RPh has over 30 years as a pharmacist in retail, hospital, and long term care settings. The RPh also has regulatory experience with a drug manufacturer and distributor and has performed numerous due diligence investigations, mostly in Florida. The RPh will work from the Grand Rapids, Michigan area.

The third member of the due diligence team is a retired DEA Diversion Investigator who worked with DEA for over 22 years. In addition to field investigative and supervisory experience, she was the Chief of the Liaison Unit, and the Chief of the Registration Section of DEA during the transition from paper forms to Internet based registration. Additionally, she has worked with the National Association of Boards of Pharmacy (NABP) performing field audits for the Verified-Accredited Wholesale Distributors®

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program for over four years. She will be working from Oklahoma City, Oklahoma.

The fourth member of the team has significant experience in information technology and retail pharmacy management. In addition to several years of information technology experience, he has over four years as the Chief Operating Officer for a chain of specialized retail pharmacies. He would work from New Jersey.

Proposed Scope of Work: The CSCG team will perform any tasks associated with the Henry Schein, Inc. due diligence process as requested by Henry Schein, Inc. This could include verification of state licenses and DEA registrations; completing public records checks on current or potential Henry Schein, Inc. customers; reviewing documentation provided by current or potential Henry Schein, Inc. customers to provide a better understanding of their business practices; performing on-site investigations of current or potential Henry Schein, Inc. customers; documenting the investigations with written reports and photographs; assessing the regulatory compliance level of the current or potential customers of Henry Schein, Inc.; and any other duties that may be requested by Henry Schein, Inc.

Cost of Services: The cost of the consulting services by the CSCG team will be divided between the consulting time and travel time. Consulting time would include preparation for on-site investigations, conducting on-site investigations, and preparing the report of investigation. The travel time would include time to travel to and from the consultant's location to the area where the review(s) are being performed. The maximum travel time charged to Henry Schein, Inc. for travel to and from any review location would be eight hours, even if the travel time was longer than four hours each way. It is anticipated that most reviews of retail pharmacies could be completed in less than ten hours and that most physician reviews could be completed in less than eight hours. The hourly cost for consulting services is \$250.00 and the cost for travel time is \$125.00. Additionally, Henry Schein Inc. would be invoiced for reasonable travel expenses including airfare, mileage and/or rental cars, hotel expense, meals, and miscellaneous expenses.

The hourly rate for consulting for due diligence investigations will be discounted based on the number of due diligence investigations conducted by CSCG for Henry Schein, Inc. per calendar year. The hourly rate for travel will remain at \$125.00 per hour with a maximum of four hours for travel to and four hours of travel from specific locations where the investigations are conducted.

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Number of Reviews	Discount %	Consulting Hourly Rate
1 - 20	None	250.00
21-30	5%	237.50
31-40	10%	225.00
41-50	15%	212.50
51+	20%	200.00

Please contact Michael Mapes at (719) 650-0294 or mmapes@cs-cg with any questions concerning this proposal.

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