

From: Duarte, Joseph
To: DeWildt, Charles; Thiem, Michael; Tatum, Chandler
Cc: Cunningham, Bill; Host, Robert; Caminiti, Joseph
Sent: Monday, October 31, 2005 08:01:32 PM
Subject: FW: Pain specialist for Medicaid

Chandler, Chuck & Mike –

I wanted you to be aware of the communication that Robb has provided below. I believe the majority of FirstGuard's managed Medicaid patients are in Kansas. Robb can you please correct me if I am wrong.

Robb has done a nice job in addressing some concerns that FirstGuard has raised around the appropriate treatment of pain.

If you have any questions please let me know.

Joe

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From: Host, Robert
Sent: Thursday, October 27, 2005 8:03 AM
To: Grewe, Brian; Percy, Amy; Price, Julie D.; Guindon, Tara; Feagans, Anderson Heather; Robbins, Karody; Morgan, Janeen
Cc: Epps, Edward; Carmody, Timothy; Rutkowski, Courtney; Duarte, Joseph
Subject: Pain specialist for Medicaid

Team,

I met with FirstGuard health plan this week and they are looking for help from us. They agreed to approve Actiq for their patients who were being treated by a Pain Specialist. FirstGuard has about 140,000 Managed Medicaid lives and currently have a PA for breakthrough cancer pain only. After our clinical education program with Dr. Simon and further follow up discussions they decided to allow pain specialists to prescribe Actiq outside our label. The problem they are facing is not many Pain Specialists will take Medicaid patients. If you know of any pain docs that do treat Medicaid please forward those physicians names and city they practice in to me so I can share with FirstGuard. If you have any questions feel free to give me a call.

Thanks,

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