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11	Attorneys for Defendant Anda, Inc.		
12	UNITED STATES DISTRICT COURT		
13	NORTHERN DISTRICT OF CALIFORNIA		
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16	CITY AND COUNTY OF SAN FRANCISCO, et al.,	Case No. 3:18-cv-07591-CRB	
17	Plaintiffs,	ANDA INC.'S RESPONSES AND OBJECTIONS TO PLAINTIFF'S FIRST SET	
18	VS.	OF INTERROGATORIES TO ANDA, INC.	
19	PURDUE PHARMA L.P., et al.,	Honorable Charles R. Breyer	
20	Defendants.		
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22			
23			
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25			
26	PLAINTIFFS TRIAL		
27	EXHIBIT P-17502 00001		
28	<u>P-1/502_00001</u>		
	ANDA, INC.'S RESPONSES AND OBJECTIONS TO PLAINTIFF'S FIRST SET OF INTERROGATORIES TO ANDA, INC.		
4829-79	5-6504.1	Case No. 3:18-cv-07591-CRB	
	l	B 17502 000	

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1	Pursuant to Rule 33 of the Federal Rules of Civil Procedure, Defendant Anda, Inc. (herein	
2	"Anda") hereby responds to Plaintiff's First Set of Interrogatories to it (the "Interrogatories") as follows:	
3	PRELIMINARY STATEMENT	
4	1. The objections and responses provided herein are for use in this action and for no other	
5	purpose and are provided subject to that limitation.	
6	2. Anda's responses to the Interrogatories are made without in any way waiving or	
7	intending to waive:	
8	a. any objections as to the competency, relevance, materiality, propriety, privilege,	
9	or admissibility as evidence, for any purpose, of any information or documents referred to or	
10	produced in response to the Interrogatories;	
11	b. the right to object on any ground to the use of the information or documents	
12	produced in response to the Interrogatories at any hearings or at trial, or in any subsequent	
13	proceedings; or	
14	c. the right at any time to revise, correct, add to, supplement, or clarify any of the	
15	responses contained herein.	
16	3. Anda's responses to the Interrogatories shall not be deemed to constitute admissions:	
17	a. that any particular information, document or thing exists, is relevant, non-	
18	8 privileged, or admissible in evidence; or	
19	b. that any statement or characterization in the Interrogatories is accurate or	
20	complete.	
21	4. And a reserves the right at any time to revise, supplement, correct, clarify, or add to these	
22	objections and responses. Anda further reserves the right to object on any ground and at any time to a	
23	demand for further responses to the Interrogatories, or for production of additional documents in	
24	response to the Interrogatories.	
25	5. Anda's objections and responses below are provided without prejudice to Anda's right to	
26	produce evidence of any subsequently discovered facts. Anda therefore reserves its right to provide	
27	further responses as additional facts are ascertained.	
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	ANDA, INC.'S RESPONSES AND OBJECTIONS TO PLAINTIFF'S FIRST SET OF INTERROGATORIES TO ANDA, INC. -2- Case No. 3:18-cv-07591-CRB	

GENERAL OBJECTIONS

Anda objects to the Interrogatories insofar as they are vague, ambiguous, duplicative,
 overly broad, unduly burdensome or oppressive, or seek information or documents that are not relevant
 to any party's claim or defense, not proportional to the needs of the case, and/or otherwise seek
 information beyond the scope provided for by the Federal Rules of Civil Procedure, or any other
 applicable laws or rules.

Anda objects to the Interrogatories as overly broad and unduly burdensome to the extent
that the requested information is available from other sources, including publicly available sources
and/or documents produced by the parties or third parties in *In Re National Prescription Opiate Litigation*, MDL No. 2804, Case No. 17-md-2804 (N.D. Ohio) (the "MDL") or *The City and County of San Francisco, California and the People of the State of California, et al. v. Purdue Pharma L.P., et al.*,
Case No. 3:18-cv-7591 (N.D. Cal.) (the "Litigation").

3. Anda objects to the Interrogatories as overly broad and unduly burdensome to the extent
they purport to seek documents and information not relevant nor reasonably likely to lead to the
discovery of admissible evidence in the Litigation.

16 4. Anda objects to the Interrogatories as overly broad, unduly burdensome, oppressive, and 17 not proportional to the needs of the case to the extent they purport to request information beyond the 18 temporal and geographic scope relevant to this case. Unless otherwise indicated, Anda will provide 19 information and/or documents in response to the Interrogatories using the geographic scope of the "Bay 20 Area" counties in California as described in the Court's ruling in Discovery Order No. 3 (Dkt. No. 419)¹ 21 (the "Relevant Geographic Regions") and temporal scope used in the MDL (the "Relevant Time 22 Period"), and will supplement its responses to be consistent with any ruling by the Court applicable to 23 Anda on the temporal and geographic scope of discovery.

5. And a objects to the Interrogatories as overly broad, unduly burdensome, oppressive, and
not proportional to the needs of the case with respect to Anda in particular, including without limitation
due to the breadth of the requested information and/or documents.

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¹ Pursuant to Discovery Order No. 3, the "Bay Area" counties are "San Francisco, Alameda, Contra Costa, Sonoma, Marin, San Mateo, Santa Clara, Solano and Napa." (Dkt. No. 419, p. 1.)

6. Anda objects to the Interrogatories to the extent that they seek to impose obligations
 broader than, or inconsistent with, Anda's obligations under the Federal Rules of Civil Procedure, the
 applicable local rules, other applicable laws or rules, and/or any other applicable court order(s).

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7. Anda objects to any implications and to any explicit or implicit characterization of facts,
events, circumstances, or issues in the Interrogatories. Anda's responses to the Interrogatories are not
intended to indicate that Anda adopts, concedes, or agrees with any implication or any explicit or
implicit characterization of facts, events, circumstances, or issues described by Plaintiff in the
Interrogatories, or that such implications or characterizations are accurate and/or relevant to the
Litigation.

8. Anda objects to the extent the Interrogatories incorrectly imply that Anda engaged in any
of the conduct characterized or otherwise referenced in the Interrogatories. The responses to the
Interrogatories are not intended to indicate that Anda adopts, concedes, or agrees with any such
implications or characterizations, or that such implications or characterizations are accurate and/or
relevant to the Litigation.

9. Anda objects to the Interrogatories insofar as they seek communications or other
information protected from discovery by the attorney-client privilege, work product doctrine, or other
privilege or protection, or seek communications or other information otherwise immune or protected
from discovery and/or disclosure. Anda does not intend to waive any applicable privileges or
protections by supplying information in response to the Interrogatories. On the contrary, Anda
specifically intends to preserve any and all applicable privileges or protections.

10. Inadvertent disclosure of any information or production of any document in response to
the Interrogatories shall not constitute a waiver of any privilege or any other ground for objecting to
discovery with respect to such information or document (or any other information or document), or with
respect to the subject matter thereof, nor shall such inadvertent production waive Anda's right to
demand the return of such information or document pursuant to the terms of the relevant Case
Management Order and Protective Order entered in this case.

27 11. And a objects to the Interrogatories to the extent they seek any other confidential,
28 proprietary, or commercially sensitive information and/or trade secrets. And a will only produce such

confidential, proprietary, or commercially sensitive information and/or trade secrets subject to the terms
 of the relevant Case Management Order and Protective Order entered in this case.

12. Anda objects to the "Definitions" and "Instructions" in the Interrogatories to the extent
they purport to impose discovery obligations on Anda greater than those imposed or authorized by the
Federal Rules of Civil Procedure, the applicable local rules, other applicable laws or rules, and/or any
other applicable court order(s).

7 13. And a objects to the Interrogatories definition of "You" and "Your" as vague, ambiguous,
8 overly broad, and unduly burdensome, including without limitation to the extent it purports to include
9 Anda's corporate parent, subsidiaries, or affiliates.

14. And a objects to the Interrogatories' definition of "Document" to the extent it exceeds the scope of Fed. R. Civ. P. 34(a)(1)(A) or (B).

15. Anda objects to the Interrogatories' definition of "Communications" as overly broad, unduly burdensome, not reasonably calculated to lead to the discovery of admissible evidence, and not proportional to the needs of the case, including without limitation because it purports to require the search and collection of sources such as "messages on 'social networking' sites" and "shared applications from cell phones."

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16. Anda objects to the Interrogatories' definition of "Customer" as overly broad, unduly
burdensome, not reasonably calculated to lead to the discovery of admissible evidence, and not
proportional to the needs of the case, including without limitation because it purports to include entities
outside of the Relevant Geographic Regions. Anda will provide information in response to the
Interrogatories as set forth in the individual Responses below and will supplement its Responses
consistent with any ruling from the Court applicable to Anda on the geographic scope of discovery.

17. Anda objects to the Interrogatories' definitions of "Opioid(s)" as vague, ambiguous, and
overly broad, including, without limitation to the extent it purports to include substances "used to
control pain, including, but not limited to, the drugs referenced in Plaintiff's First Amended Complaint
in the above-referenced matter." Anda will produce documents in response to these Interrogatories as
set forth in the individual Responses below and consistent with the MDL Court's rulings setting forth
the products at issue, i.e., Discovery Ruling No. 2 (Dkt. 693) ("Defendants shall produce discovery")

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related to all opioid products that are or ever were classified as Schedule II under the Controlled
 Substances Act").

18. Anda objects to the Interrogatories' definition of "Order(s) of Interest" as vague,
ambiguous, overly broad, unduly burdensome, not reasonably calculated to lead to the discovery of
admissible evidence, and not proportional to the needs of the case. Anda further objects to the definition
of "Order(s) of Interest" due to its incorporation of the defined terms "Opioid(s)."

19. Anda objects to the Interrogatories' definition of "Suspicious Order" as vague and
ambiguous to the extent it purports to be "defined by DEA." DEA has not defined the term "suspicious
order." Anda further objects to the definition of "Suspicious Order" as overly broad, unduly
burdensome, not reasonably calculated to lead to the discovery of admissible evidence, and not
proportional to the needs of the case. Anda further objects to the definition of "Suspicious Order" due to
its incorporation of the defined terms "Opioid(s)."

20. Anda objects to the Interrogatories' instruction that the Interrogatories cover the time
period from "one year prior to the launch of each relevant Opioid through the date of Your response" as
overly broad, unduly burdensome, and not proportional to the needs of the case, including without
limitation because it purports to require Anda to search for and produce documents (to the extent they
even exist and are accessible) that are outside the relevant statute(s) of limitations and are not relevant to
Plaintiff's claims. Anda will provide information from the Relevant Time Period in response to these
Interrogatories.

21. Anda objects to the Interrogatories' instruction regarding referencing "the Bates stamp
range" of documents "produced in discovery in any MDL proceeding," as well as to certain of the
Interrogatories' instruction to identify the Bates stamp range in response, as overly broad, unduly
burdensome, and not proportional to the needs of the case, including without limitation because it
purports to impose obligations on Anda beyond the requirements of the Federal Rules of Civil Procedure
and this Court's orders.

25 22. Anda objects to the Interrogatories' instruction regarding the production of electronically
26 stored information ("ESI"), video, and audio files. Anda will produce documents and ESI in accordance
27 with the ESI Order applicable in this case. (Dkt. No. 279.)

1 23. Anda reserves the right to assert additional objections to the Interrogatories as appropriate 2 and to amend or supplement the objections and responses herein in accordance with applicable rules and 3 court order(s). Anda also reserves the right to object to the use of any of its responses – and/or any 4 documents or other information produced in response to the Interrogatories – at trial or other hearing or 5 proceeding, as Anda deems necessary and/or appropriate. To the extent that Anda may provide 6 information in response to any Interrogatories herein, Anda does so without limiting or waiving any 7 objections otherwise available to it.

Each of the General Objections set forth above are incorporated into Anda's answers to the Interrogatories set forth below.

ANSWERS TO INTERROGATORIES

INTERROGATORY NO. 1:

Identify and describe each Suspicious Order or Order of Interest that You identified from
any of Your Customers in the State of California during the time period, including the basis for
Your determination that the Order was a Suspicious Order or Order of Interest. After each entry,
please Identify the Bates range which corresponds to each Suspicious Order to enable a finder of
fact to correlate each Suspicious Order to each Document produced in response to Plaintiffs'
Request for Production No. 3 dated April 16, 2020.

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RESPONSE TO INTERROGATORY NO. 1:

Anda objects to this Interrogatory by adopting and incorporating by reference its Preliminary 19 Statement and General Objections. Anda further objects to this Interrogatory on the grounds that it is 20 vague and ambiguous, particularly the terms "identified" and "determination." Anda objects to this 21 Interrogatory as vague, ambiguous, cumulative, duplicative, overly broad, unduly burdensome and 22 oppressive, not proportional to the needs of the case, and for seeking information not relevant to the 23 subject matter of this case, including, without limitation, insofar as it purports to require Anda to provide 24 information unrelated to the Litigation; insofar as it purports to impose a geographic scope extending to 25 the entire state of California; insofar as it purports to impose a temporal scope of nearly twenty-five 26 years; insofar as it seeks information previously provided in discovery; and insofar as it assumes facts. 27 Anda further objects to this Interrogatory to the extent it seeks information protected by the attorney-28

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1 client privilege, work product doctrine, and any other applicable privileges or protections. Anda 2 specifically objects to the use of the terms "Suspicious Orders" and "Order of Interest" as such terms are 3 vague, ambiguous, misleading, overly broad and unduly burdensome, and to the extent they call for 4 legal conclusions. For purposes of responding to this Interrogatory, Anda defines the phrase "suspicious 5 order" as any order for a Controlled Substance at issue in the Litigation that Anda, after application of 6 its policies and procedures, concluded was suspicious, including any order Anda concluded was of 7 "unusual size," "deviat[ed] substantially from a normal pattern," or was an "order[] of unusual 8 frequency." Anda further objects to this Interrogatory for seeking information regarding specific 9 "Suspicious Orders," when Plaintiff has expressly disclaimed the relevance of such information to its 10 claims, in favor of aggregate proof. See, e.g., Dec. 9, 2020 Tiffany Ellis Letter to Eric Buhr, p. 4 ("The 11 People reiterate that the People do not attribute any injury that they have suffered to any individual 12 suspicious orders or individual prescriptions, but to the aggregate of Defendants' creation of and 13 contribution to a public nuisance . . . the People will not identify suspicious orders or prescriptions tied 14 to specific injury").

Subject to Anda's Preliminary Statement, General Objections, and Specific Objections, pursuant
to Fed. R. Civ. P. 33(d), Anda directs Plaintiff to the documents listed by bates number on Appendix A
attached hereto, which reference orders, including orders placed by customers in California, that Anda
determined to be a "suspicious order" during the Relevant Time Period.

With respect to "Orders of Interest" as Anda understands that term, Anda will produce a report
that reflects the activity resulting from operation of its electronic order monitoring system for orders
placed for products at issue by customers in the Relevant Geographic Regions from December 2011 to
December 2018. This report will include orders reviewed by: (i) Anda's own electronic order
monitoring system from December 2011 through March 2017; and (ii) the electronic order monitoring
system operated by Buzzeo PDMA on behalf of Anda from March 2017 through December 2018.

Anda's policies and procedures for identifying potentially suspicious orders, or orders of interest,
 evolved over time in response to changing technology, guidance from DEA, and evolving industry
 customs, practices and standards. These policies and procedures at all times relevant to this action
 required manual review of potentially suspicious orders by Anda's compliance team. Specifically, from

1 at least the beginning of the Relevant Time Period, Anda had an electronic system in place that 2 precluded customers from placing orders for controlled substances above specified amounts. If a 3 customer desired to place orders exceeding such a limit, Anda's compliance department conducted 4 further due diligence of the customer and the request to increase permissible order quantity to determine 5 whether any changes were warranted. If, following review, a customer were granted an increase in its 6 limits, the customer would then be allowed to place an order within the new permissible limit. 7 Beginning in December 2011, Anda augmented this system by implementing an electronic order 8 monitoring system to review each order for a product at issue (among other products) as part of its order 9 review process. All orders flagged by the electronic order monitoring system were manually reviewed 10 by the Anda compliance team to make a determination whether such orders were appropriate for 11 shipment or, in the alternative, whether the order would be deemed suspicious, cancelled and reported to 12 DEA in accordance with Anda's policies and procedures.

In addition, pursuant to Fed. R. Civ. P. 33(d), Anda refers Plaintiff to the customer files related
to its customers in the Relevant Geographic Regions that have been or will be produced for information
relating to any suspicious orders or orders of interest related to those customers.

16 **INTERROGATORY NO. 2:**

For each Suspicious Order from any of Your Customers in the State of California You identified but did not report to the DEA or California Board of Pharmacy during the time period, please describe in as much detail as possible the reasons you did not report each Order. After each entry, please Identify the Bates range which corresponds to each Suspicious Order to enable a finder of fact to correlate each Suspicious Order to each Document produced in response to Plaintiffs' Request for Production No. 3 dated April 16, 2020.

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RESPONSE TO INTERROGATORY NO. 2:

Anda objects to this Interrogatory by adopting and incorporating by reference its Preliminary Statement and General Objections. Anda further objects to this Interrogatory on the grounds that it is vague and ambiguous, particularly the term "identified." Anda objects to this Interrogatory as overly broad, unduly burdensome and oppressive, not proportional to the needs of the case, and for seeking information not relevant to the subject matter of this case, including, without limitation, insofar as it

> ANDA, INC.'S RESPONSES AND OBJECTIONS TO PLAINTIFF'S FIRST SET OF INTERROGATORIES TO ANDA, INC. -9- Case No. 3:18-cv-07591-CRB

1 purports to require Anda to provide information unrelated to the Litigation; insofar as it purports to 2 impose a geographic scope extending to the entire state of California; insofar as it purports to impose a 3 temporal scope of nearly twenty-five years; and insofar as it assumes facts. And a further objects to this 4 Interrogatory to the extent it seeks information protected by the attorney-client privilege, work product 5 doctrine, and any other applicable privileges or protections. Anda specifically objects to the use of the 6 term "Suspicious Order" as vague, ambiguous, misleading, overly broad and unduly burdensome, and 7 calling for legal conclusions. For purposes of responding to this Interrogatory, Anda defines the phrase 8 "suspicious order" as any order for a Controlled Substance at issue in the Litigation that Anda, after 9 application of its policies and procedures, concluded was suspicious, including any order Anda 10 concluded was of "unusual size," "deviat[ed] substantially from a normal pattern," or was an "order[] of 11 unusual frequency." Anda further objects to this Interrogatory for seeking information regarding 12 specific "Suspicious Order[s]," when Plaintiff has expressly disclaimed the relevance of such 13 information to its claims, in favor of aggregate proof. See, e.g., Dec. 9, 2020 Tiffany Ellis Letter to Eric 14 Buhr, p. 4 ("The People reiterate that the People do not attribute any injury that they have suffered to 15 any individual suspicious orders or individual prescriptions, but to the aggregate of Defendants' creation 16 of and contribution to a public nuisance . . . the People will not identify suspicious orders or 17 prescriptions tied to specific injury").

Subject to Anda's Preliminary Statement, General Objections, and Specific Objections, Anda
states that since at least September 2007, any order that Anda determined to be a "suspicious order" was
reported to DEA, cancelled and not shipped. For orders placed by a customer located within the
Relevant Geographic Regions during the period between January 1, 2006 and September 2007 that Anda
determined to be "suspicious orders," and that Anda shipped at or around the time it reported such
orders to DEA, please see the following documents included on Appendix A:

24 Anda_Opioids_MDL_0000124928; Anda_Opioids_MDL_0000124943;

25 Anda_Opioids_MDL_0000124945; Anda_Opioids_MDL_0000124963;

26 Anda_Opioids_MDL_0000125002; Anda_Opioids_MDL_0000271707;

27 Anda Opioids MDL 0000280967.

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INTERROGATORY NO. 3:

For each Suspicious Order from any of Your Customers in the State of California You reported
to the DEA or California Board of Pharmacy during the time period, please Identify whether You
declined the Order or shipped the Order.

RESPONSE TO INTERROGATORY NO. 3:

6 And a objects to this Interrogatory by adopting and incorporating by reference its Preliminary 7 Statement and General Objections. Anda further objects to this Interrogatory on the grounds that it is 8 vague and ambiguous, particularly the terms "declined," and "shipped." And a objects to this 9 Interrogatory as overly broad, unduly burdensome and oppressive, not proportional to the needs of the 10 case, and for seeking information not relevant to the subject matter of this case, including, without 11 limitation, insofar as it purports to require Anda to provide information unrelated to the Litigation; 12 insofar as it purports to impose a geographic scope extending to the entire state of California; insofar as 13 it purports to impose a temporal scope of nearly twenty-five years; and insofar as it assumes facts. Anda 14 specifically objects to the use of the term "Suspicious Order" as vague, ambiguous, misleading, overly 15 broad and unduly burdensome, and calling for legal conclusions. For purposes of responding to this 16 Interrogatory, Anda defines the phrase "suspicious order" as any order for a Controlled Substance at 17 issue in the Litigation that Anda, after application of its policies and procedures, concluded was 18 suspicious, including any order Anda concluded was of "unusual size," "deviat[ed] substantially from a 19 normal pattern," or was an "order[] of unusual frequency." Anda further objects to this Interrogatory for 20 seeking information regarding specific "Suspicious Order[s]," when Plaintiff has expressly disclaimed 21 the relevance of such information to its claims, in favor of aggregate proof. See, e.g., Dec. 9, 2020 22 Tiffany Ellis Letter to Eric Buhr, p. 4 ("The People reiterate that the People do not attribute any injury 23 that they have suffered to any individual suspicious orders or individual prescriptions, but to the 24 aggregate of Defendants' creation of and contribution to a public nuisance ... the People will not 25 identify suspicious orders or prescriptions tied to specific injury").

Subject to Anda's Preliminary Statement, General Objections, and Specific Objections, Anda
incorporates by reference its response to Interrogatory No. 2.

INTERROGATORY NO. 4:

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Describe Your understanding or knowledge of each of Your National Retail Pharmacy
Customers' Suspicious Order Monitoring Systems, including: how each Suspicious Order Monitoring
System changed each year; the individual or individuals from each of Your National Retail Pharmacy
Customers who provided you with that information; and the identify of each of Your Employees in
charge of evaluating each of Your National Retail Pharmacy Customers' Suspicious Order Monitoring
Systems by year during the time period.

8 <u>RESPONSE TO INTERROGATORY NO. 4:</u>

9 Anda objects to this Interrogatory by adopting and incorporating by reference its Preliminary 10 Statement and General Objections. Anda further objects to this Interrogatory to the extent it seeks 11 information protected by the attorney-client privilege, work product doctrine, and any other applicable 12 privileges or protections. Anda further objects to this Interrogatory on the grounds that it is vague and ambiguous, particularly the terms "understanding," "knowledge," "National Retail Pharmacy 13 14 Customers," and "evaluating." Anda objects to this Interrogatory as overly broad, unduly burdensome 15 and oppressive, and for seeking information not relevant to the subject matter of this case, including, 16 without limitation, insofar as it purports to require Anda to provide information unrelated to this case; 17 insofar as it seeks materials that are available from other sources, including documents produced by the 18 parties or third parties in this case; insofar as it purports to impose a geographic scope extending to any 19 of Anda's customers located anywhere without regard to their connection to the Litigation; insofar as it 20 purports to impose a temporal scope of nearly twenty-five years; and insofar that it assumes facts that 21 have not been established.

Subject to Anda's Preliminary Statement, General Objections, and Specific Objections, Anda
states that it is willing to meet and confer regarding this request.

24 INTERROGATORY NO. 5:

For each Opioid (branded or generic) that You sold or distributed in the State of California, provide a quarterly and annual sales summary, including for each Opioid: (1) the product name; (2) the base code for the product; (3) gross dollar sales for that Opioid; (4) the gross profit for that Opioid; (5) sales volume by number of pills or other dosage units for that Opioid; (6) sales volume by number of SKU units/bottles for that Opioid; (7) market share for that Opioid; and (8) the documents relied upon to
 generate the summary.

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RESPONSE TO INTERROGATORY NO. 5:

4 Anda objects to this Interrogatory by adopting and incorporating by reference its Preliminary 5 Statement and General Objections. Anda further objects to this Interrogatory on the grounds that it is 6 vague and ambiguous, particularly the terms "sales," and "market share." Anda further objects to this 7 Interrogatory as overly broad, unduly burdensome and oppressive, and for seeking materials not relevant 8 to the subject matter of this case, including, without limitation, insofar as it purports to require Anda to 9 provide documents or information unrelated to this case; insofar as it purports to impose an unlimited 10 geographic scope; and insofar as it purports to impose a temporal scope of nearly twenty-five years. 11 Anda further objects to this Interrogatory to the extent that it seeks materials that are available from 12 other sources, including documents produced by the parties or third parties in this case. And a further 13 objects to this Interrogatory to the extent it seeks information that Anda does not typically maintain in 14 the normal course of its business for a specific geographic area, including gross profits by product and 15 market share by product, and therefore will not be producing information in response to subparagraphs 16 (4) and (7) of this Interrogatory.

17 Subject to Anda's Preliminary Statement, General Objections, and Specific Objections, Anda 18 states that Plaintiff can derive the information requested by subparagraphs (1), (2), (5) and (6) from the 19 transactional data Anda produced or will produce in this matter, and that the burden of deriving that 20 information from the data provided is the same on Plaintiff as it is on Anda. Specifically, pursuant to 21 Fed. R. Civ. P. 33(d), Anda refers to Plaintiff to the transactional data it produced on October 1, 2020, 22 bates labeled Anda Opioid CA SF-Tx-Data-SF 0000001, as well as to its forthcoming supplemental 23 production of transactional data for additional customers in the State of California, which will provide 24 the same data fields, and which contains information responsive to this request.

25 INTERROGATORY NO. 6:

Please Identify any Customers in the State of California with whom you Communicated
 regarding Your Compliance Assistance Program or Compliance Analysis Program, for each Customer
 that you Identify, please provide the dates of the Communication, the names of the employees involved

in the Communication, the purpose of the Communication, and whether each Customer participated in
 Your Compliance Assistance Program or Compliance Analysis Program.

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RESPONSE TO INTERROGATORY NO. 6:

4 Anda objects to this Interrogatory by adopting and incorporating by reference its Preliminary 5 Statement and General Objections. Anda further objects to this Interrogatory to the extent it seeks 6 information protected by the attorney-client privilege, work product doctrine, and any other applicable 7 privileges or protections. Anda objects to this Interrogatory on the grounds that it is vague and 8 ambiguous, particularly the term "Customers in the State of California." Anda further objects to this 9 Interrogatory as overly broad, unduly burdensome and oppressive, including, without limitation, insofar 10 as it purports to impose a geographic scope extending to the entire state of California; insofar as it 11 purports to impose a temporal scope of nearly twenty-five years; and insofar as it assumes facts.

Subject to Anda's Preliminary Statement, General Objections, and Specific Objections, Anda
states that, based on its investigation to date, it is not aware of any information responsive to this
Interrogatory.

DATED: January 19, 2021

FOLEY & LARDNER LLP Alan R. Ouellette

<u>/s/Katy E. Koski</u> Alan R. Ouellette James W. Matthews (appearance *Pro Hac Vice*) Ana M. Francisco (appearance *Pro Hac Vice*) Katy E. Koski (appearance *Pro Hac Vice*)

Attorneys for Defendant ANDA, INC.

VERIFICATION

I, Jay Spellman, hereby state that I am the Executive Director of Regulatory Compliance and Distribution for Defendant Anda, Inc. and verify that the statements made in the foregoing Responses and Objections to Plaintiff's First Set of Interrogatories to Anda, Inc. are true and correct to the best of my knowledge, information and belief.

Spellman

Executive Director of Regulatory Compliance and Distribution Anda, Inc.

Date:

1/14/2021

ANDA, INC.'S RESPONSES AND OBJECTIONS TO PLAINTIFF'S FIRST SET OF INTERROGATORIES TO ANDA, INC. Case No. 3:18-cv-07591-CRB