

**From:** CN=Al Paonessa III/OU=Anda/O=Andrx  
**Sent:** Thursday, February 22, 2007 7:31 PM  
**To:** CN=Brian Witte/OU=Anda/O=Andrx@Andrx  
**Subject:** Re: Fw: Watson Oxycodone HCL ER Update 2/22/07

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We need to move as much product out our building as possible. February 28th what we have left we need to throw out if Walgreens won't take it.

Albert Paonessa III  
Anda, Inc.  
EVP/COO  
954-217-4500, ext. 4778

Brian Witte/Anda/Andrx  
02/22/2007 02:28 PM

To  
"Marc Falkin" <Marc.Falkin@andrx.com>, "Al Paonessa III"  
<Al.Paonessa3@andrx.com>  
cc

Subject  
Fw: Watson Oxycodone HCL ER Update 2/22/07

What is 5% promotion? Our net margin after royalty is roughly 14%.

Brian  
----- Forwarded by Brian Witte/Anda/Andrx on 02/22/2007 02:19 PM -----  
Marc Falkin/Anda/Andrx  
02/22/2007 01:43 PM

To  
#Anda Pharmacy Group, Wayne Tisehler/Anda/Andrx@Andrx, Don Moore/Anda/Andrx@Andrx, Lori Sorenson@andrx.com, Alison Libshtein/Anda/Andrx@Andrx, Linda Frazier/Anda/Andrx@Andrx, George.Fields@andrx.com, Bart Marsala/Anda/Andrx@Andrx, Dominic.Floro@andrx.com, Renee.Mort@andrx.com, Tracy Paonessa/VIP/Andrx@Andrx, Paul.Sciortino@andrx.com, Jeremy Tierney/VIP/Andrx@Andrx, Randy Saal/Anda/Andrx@Andrx, #VIP Sales, Al.Paonessa3@andrx.com, Richard Cunningham/Anda/Andrx@Andrx, Bill.Versosky@Andrx.com, Michael Porter/Anda/Andrx@Andrx, Ileana Fred/Anda/Andrx@Andrx, December Therrien/Anda/Andrx@Andrx, Ed Smith/Anda/Andrx@Andrx, Jay Barrett/Anda/Andrx@Andrx, Kim Bloom/Anda/Andrx@Andrx, Leslie Harrington/Anda/Andrx@Andrx, Tina.Kaus@Andrx.com, Rachelle.Goldfarb@andrx.com, Darlene Hoover/VIP/Andrx@Andrx, Monica Mejia/Anda/Andrx@ANDRX, Elizabeth Shefferman/Anda/Andrx@Andrx, Ruth Murphy/Anda/Andrx@andrx, Christine.Leon-Laurent@andrx.com, Carlos Alfaras/Anda/Andrx, Norman Dodes/Anda/Andrx@Andrx, Gretchen.Baker@Andrx.com, Michelle Kelly/Anda/Andrx@Andrx, Josh.Hayer@Andrx.com, Constantine Moshos/Anda/Andrx@Andrx, Pete Starfas/Anda/Andrx@Andrx, Scarlett Ureta/Anda/Andrx@Andrx, Anita.Isabella@andrx.com, Jane Howard/Anda/Andrx@Andrx, Gavin Mulligan/Anda/Andrx@Andrx, Lorrie Trotman/Anda/Andrx@Andrx, "Ossa, Pam" <pam.ossa@andrx.com>, Mcagann Tauber/Anda/Andrx@Andrx, "Novaro, Cathy" <Cathy.Novaro@andrx.com>, Carolina Sanchez/Anda/Andrx@Andrx, Althea McLean/Anda/Andrx@Andrx, Brian Witte/Anda/Andrx@Andrx, "Cochrane, Michael" <Michael.Cochrane@andrx.com>, Patrick.Cochrane@andrx.com, Jay Spellman@andrx.com, Alberto Esteves/Anda/Andrx@Andrx, Miguel Palma/Anda/Andrx@Andrx, Dennis.Cape@andrx.com, Russell.Durrett@andrx.com, Karen.Martin@Andrx.com, Paul Chermak/Anda/Andrx@Andrx, Jeff Goldstein/Anda/Andrx@Andrx, Theresa Rolon/Anda/Andrx@Andrx, #Anda Injectables Department, Steve Cohen/Anda/Andrx@Andrx  
cc

Subject  
Watson Oxycodone HCL ER Update 2/22/07

Watson is currently allocating Oxycodone HCL ER in 10, 20, 40, and 80mg to its customers, including Anda/VIP.

We want to ensure smooth customer supply so we've established the 5% promotion to encourage customers to purchase an increased supply of product than their normal orders so they would not experience inventory supply issues.

Remember, service existing customers who have purchased C2's but don't forget about the opportunity to reach out for customers who have never purchased this product from us. Other competitive sources may experience supply issues too.

We're in the business of servicing our customers, we thought this would help.

More information to follow.

Marc Falkin  
Sr. Director, Sales & Marketing  
Anda, Inc.  
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