

Anda_Opioids_MDL_0000090454

PLAINTIFFS TRIAL
EXHIBIT
P-01652_00001

From: Brown, Robert (Andanet) <robert.brown@andanet.com>
Sent: Wednesday, November 28, 2012 10:18 PM
To: Cochrane, Michael
Subject: FW: Walgreens State Controls Summaries
Attachments: #WALGREENS_ANALYSIS-STATES.xlsx; Walgreens Map Control Percent Flagged.pptx

From: Vicki Mangus
Sent: Wednesday, November 28, 2012 5:18 PM
To: Foreman, Jeffrey; Price, Jeffrey; Rurka, David; Murray Jr, Denman; Groth, Bill
Cc: William F Versosky; Robert Brown
Subject: Walgreens State Controls Summaries

Team Walgreens:

As promised, I've attached a summary dashboard report showing controls by state The criteria utilized for this report is as follows:

- If Oxycodone is in the top 3 items
- If 4 of the top 5 items are Controls, Gabapentin, Ibuprofen 800mg, or Prometh/Codeine
- If 7 of the top 10 are Controls, Gabapentin, Ibuprofen 800mg, Prometh/Codeine
- If Methadone averages > 150 pills per Rx
- If Phentermine is ranked higher than 25

WALGREENS STATE ANALYSIS (attachment #1):**

- 59% of all FL stores will require a completed questionnaire (approx. 500 stores)
- 38% of all GA stores will require a completed questionnaire (approx. 80 stores)
- Although we thought FL/GA stores might be more "questionable" than other states, the data has actually shows that this is not the case On a national level, 21% of Rx's and 24% of pill count are Controlled Substances vs. Non-Controls FL/GA stores are not necessarily "abnormal" There are other states that have somewhat comparable questionable store percentages

**** NOTE:** *we will also provide a report which will allow you to drill down to the store level based on the flags outlined on the attached summary ... hope to have that report to you tomorrow*

MAP SLIDES (attachment #2):

- *Slide #1:* illustrates States with Control Flags ... the lighter the State's shading, the lesser the concern ... conversely, the darker green States eg: Maine, Arizona, Oregon, etc. are your "problem children"

- Slide #2: illustrates that approximately 1/3 (34% ... approx 2,690 stores) of your stores have Oxy as one of the top 3 dispensed products which is the #1 "red flag" at DEA
- Slide #3: illustrates that of the 46 stores that have Phentermine ranked higher than 25, 23 of those stores are located in TX

So, what's the next step guys? What we'd like to discuss is a realistic timeline on when you think we could receive completed questionnaires back from your FL/GA stores & then ultimately, when we would receive completed questionnaires from the other states In order for us to provide a "final" list of truly problematic stores, we need to have those completed questionnaires for Robert & his team to review

Please take some time to digest this data We can discuss further on our Friday 10am CST/11am EST Purchase Agreement Conf Call If you have any immediate questions however, feel free to reach out to me prior to Friday's call

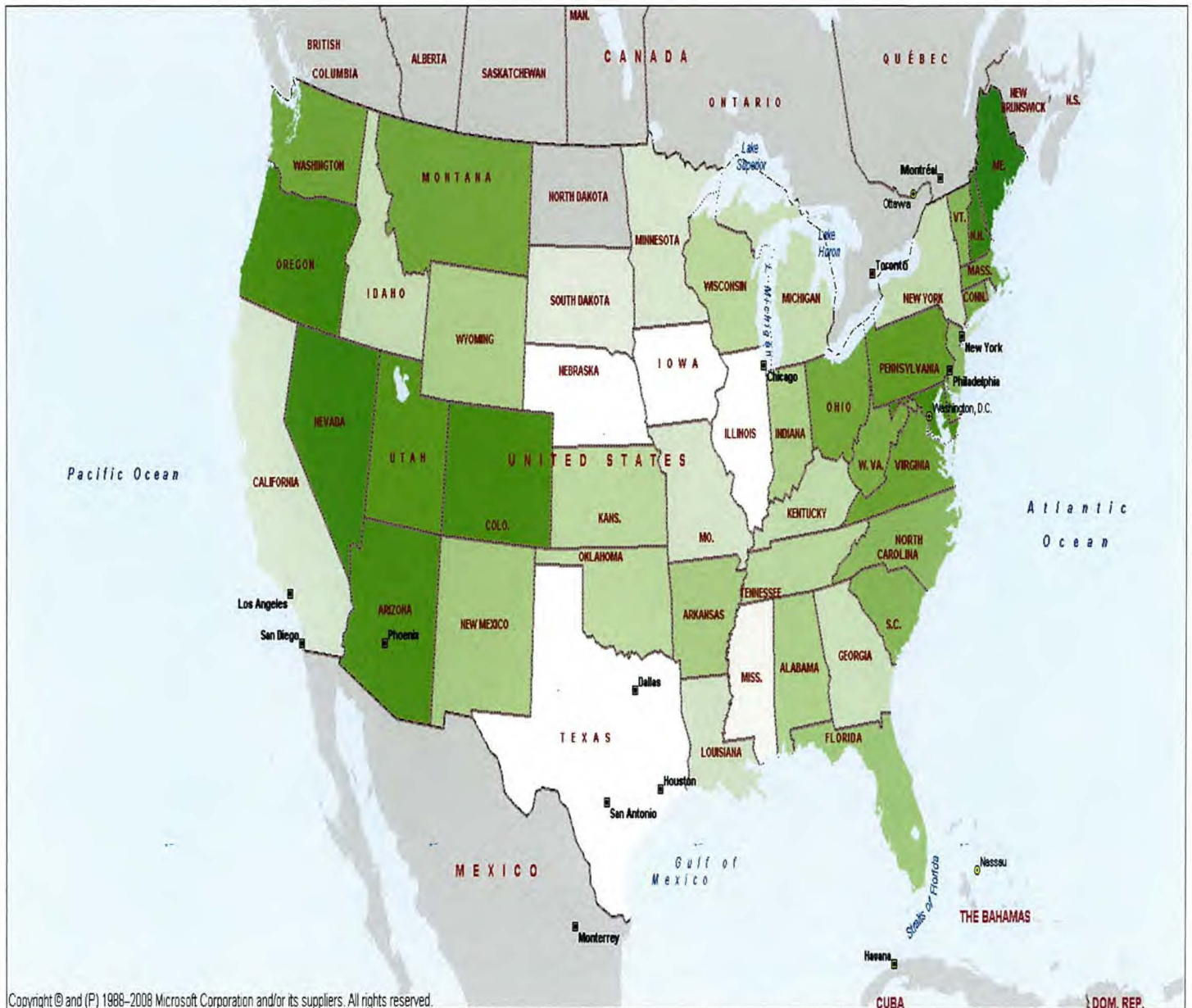
Vicki J. Mangus
Director, National Accounts

2915 Weston Road
Weston, Florida 33331
TF. 1-800-331-ANDA (2632) x 74471
Office. 954-217-4471
Cell. 954-295-4104
vicki.mangus@andanet.com

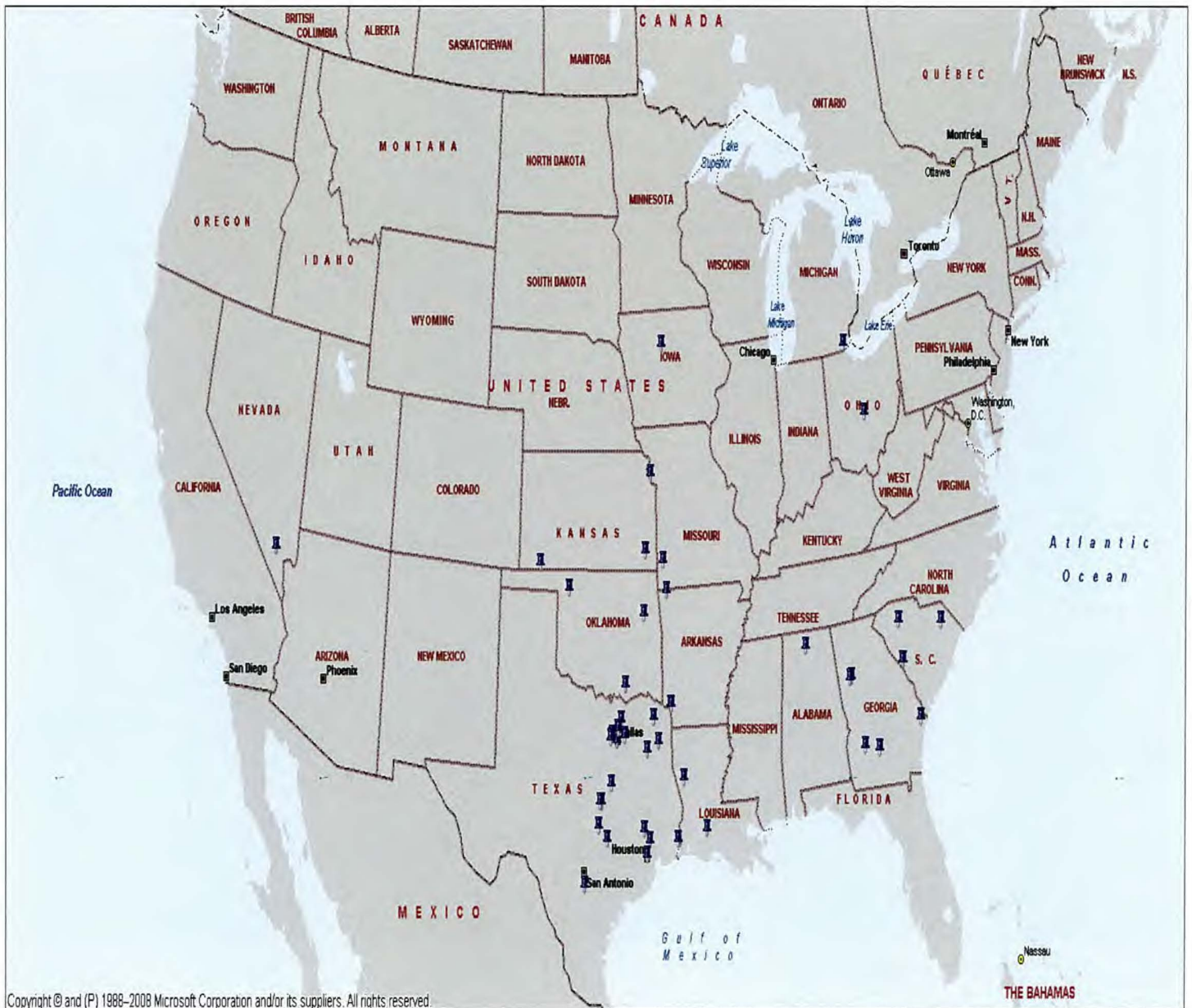


Produced in Native Format

Percentage of Stores with Flags



Phentermine Flag Locations



Produced in Native Format

State	STORE_NO	FLAGGED	SCRIPTS	PILLS	OXY-TOP3	4 CTL-TOP 5	7 CTL-TOP 10	METH	PHEN-TOP25	CNTRL RXs	CNTRL RX%	CNTRL PILLS	CNTRL PILLS%
AK	5	4	20,244	892,320	3	3	1	3	0	6,988	34.52%	370,867	41.56%
AL	103	55	388,712	17,597,512	8	49	19	14	1	102,386	26.34%	5,879,574	33.41%
AR	61	33	235,216	10,218,460	10	30	20	3	1	60,961	25.92%	3,240,851	31.72%
AZ	253	226	998,125	61,362,790	217	63	40	9	0	173,189	17.35%	10,715,571	17.46%
CA	625	201	1,890,397	101,670,728	63	113	86	100	0	381,609	20.19%	24,297,188	23.90%
CO	161	148	454,529	21,380,004	138	42	52	8	0	119,334	26.25%	6,455,627	30.19%
CT	95	69	273,249	15,541,079	66	26	14	5	0	54,176	19.83%	2,935,518	18.89%
DC	4	2	6,644	256,172	1	0	1	0	0	1,067	16.06%	62,672	24.46%
DE	63	53	183,257	9,278,291	51	12	8	1	0	40,093	21.88%	2,514,647	27.10%
FL	855	504	2,486,634	123,579,528	348	360	100	73	0	521,406	20.97%	29,819,313	24.13%
GA	201	77	463,780	20,635,611	49	35	24	7	5	100,818	21.74%	5,221,532	25.30%
HI	13	6	31,964	1,795,778	5	3	1	1	0	5,610	17.55%	388,515	21.63%
IA	69	8	298,837	14,065,488	0	7	1	0	1	53,197	17.80%	2,983,023	21.21%
ID	39	15	110,858	5,001,175	7	9	2	1	0	30,245	27.28%	1,596,327	31.92%
IL	593	43	2,138,758	100,496,688	6	38	11	4	0	359,520	16.81%	19,196,414	19.10%
IN	208	110	597,110	31,240,111	63	53	22	48	0	150,026	25.13%	9,803,656	31.38%
KS	69	33	253,055	11,078,654	19	21	5	2	3	54,211	21.42%	3,011,717	27.18%
KY	96	41	325,725	15,377,583	32	20	4	5	0	65,508	20.11%	3,971,690	25.83%
LA	148	54	536,186	22,781,126	13	39	25	1	2	131,717	24.57%	6,628,711	29.10%
MA	166	130	481,610	22,903,073	129	35	35	11	0	91,869	19.08%	5,031,127	21.97%
MD	65	60	164,419	7,987,166	59	18	15	6	0	37,798	22.99%	2,328,191	29.15%
ME	14	14	24,229	1,225,805	14	8	3	6	0	6,710	27.69%	412,178	33.63%
MI	228	95	762,191	40,624,110	5	65	25	36	1	194,051	25.46%	12,354,960	30.41%
MN	152	51	519,043	28,004,252	48	8	0	0	0	83,933	16.17%	4,503,507	16.08%
MO	197	68	737,980	34,642,288	26	60	6	1	1	142,248	19.28%	8,254,543	23.83%
MS	69	15	245,725	10,707,499	5	11	2	0	0	58,274	23.72%	2,918,866	27.26%
MT	12	9	37,298	1,707,284	4	4	5	1	0	9,124	24.46%	458,988	26.88%
NC	195	126	591,233	27,329,171	103	74	25	11	0	128,773	21.78%	6,946,303	25.42%
NE	57	2	231,066	11,664,952	1	2	0	0	0	37,817	16.37%	2,040,844	17.50%
NH	30	29	74,720	3,510,558	28	14	10	7	0	17,156	22.96%	920,032	26.21%
NJ	180	118	500,098	23,800,511	116	21	9	5	0	90,440	18.08%	4,990,255	20.97%
NM	64	35	304,260	17,603,836	34	4	3	1	0	58,004	19.06%	3,449,225	19.59%
NV	84	79	327,249	16,764,236	78	54	26	23	1	90,072	27.52%	6,718,227	40.07%
NY	486	194	922,647	42,755,568	142	87	36	17	0	125,748	13.63%	7,328,545	17.14%
OH	255	192	749,434	34,299,171	181	72	27	4	1	152,849	20.40%	8,669,031	25.27%
OK	99	46	424,998	19,460,858	8	43	9	0	3	111,080	26.14%	6,364,933	32.71%
OR	69	64	219,233	10,793,148	62	14	4	12	0	53,413	24.36%	2,853,069	26.43%
PA	124	101	281,137	13,220,904	93	45	36	7	0	60,947	21.68%	3,616,869	27.36%
PR	113	7	395,917	15,747,089	7	0	0	0	0	51,045	12.89%	1,975,447	12.54%
RI	27	15	75,657	4,063,732	10	8	6	1	0	14,538	19.22%	844,313	20.78%
SC	109	74	320,694	14,907,220	35	60	30	3	3	83,931	26.17%	4,927,140	33.05%
SD	14	4	47,258	2,346,997	0	4	0	0	0	8,811	18.64%	473,955	20.19%
TN	254	120	1,022,241	45,071,386	93	51	26	1	0	232,237	22.72%	12,172,597	27.01%
TX	695	74	2,532,779	126,413,659	1	50	19	4	23	495,884	19.58%	26,853,089	21.24%

UT	44	38	176,522	8,084,338	28	26	17	5	0	50,166	28.42%	2,603,822	32.21%
VA	135	104	338,693	14,377,809	86	70	37	11	0	78,259	23.11%	4,181,726	29.08%
VT	3	2	5,188	239,353	1	0	1	1	0	1,251	24.11%	61,218	25.58%
WA	130	97	403,958	19,380,820	91	15	6	26	0	89,431	22.14%	4,530,613	23.38%
WI	226	106	944,772	49,550,164	91	24	17	7	0	190,919	20.21%	11,106,392	22.41%
WV	17	12	36,471	1,817,422	10	8	5	1	0	10,363	28.41%	625,875	34.44%
WY	10	5	32,112	1,485,681	5	2	0	0	0	7,106	22.13%	371,068	24.98%
Overall - Total	7,984	3,768	25,624,112	1,256,739,158	2,693	1,880	876	493	46	5,276,308	20.59%	299,980,361	23.87%