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**From:** Jinping McCormick  
**To:** Rachelle Galant; David Myers; Karen Stoedter; Violet Saakyan; Cheryl De La Cruz  
**Sent:** 2/7/2012 9:52:04 AM  
**Subject:** FW: MorphineER CB trend details 2-5-2012.xls  
**Attachments:** MorphineER CB trend details 2-5-2012.xls

FYI – we can run trend report for the indirect store level too.

It might be helpful occasionally for a variety of purposes, e.g. monitoring product placement, SOM (?), unusable change in trend in CB.

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**From:** Jinping McCormick  
**Sent:** Tuesday, February 07, 2012 10:46 AM  
**To:** Nathalie Leitch  
**Cc:** Ara Aprahamian RPh  
**Subject:** MorphineER CB trend details 2-5-2012.xls

Nathalie,

Here is the pharmacy trend details based on charge back history for generic Kadian.

- Charge back units continue to climb – Jan CB 12,300 units, MTD Feb 5 is 2,984 units.
- Store count is over 8300 plus some Walmart pharmacies

Please note that Walmart order directly 4 skus (20, 30, 50, 60mg) from us, so some Walmart Stores are likely missing from this report.

I will run this monthly for your team. Please let me know any feedback.

Jinping

PLAINTIFFS TRIAL  
EXHIBIT  
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