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Sent: 11/4/2011 8:26:27 AM
Subject: Kadian Weekly Update
Attachments: Exec Dash 11.04.11.xls; ValueTrak Weekly Report Ending 10.30.11.xlsx

Nathalie Leitch

Director, Specialty Rx Products



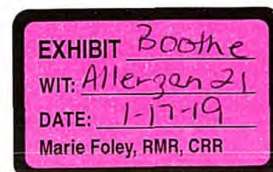
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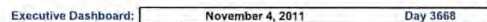
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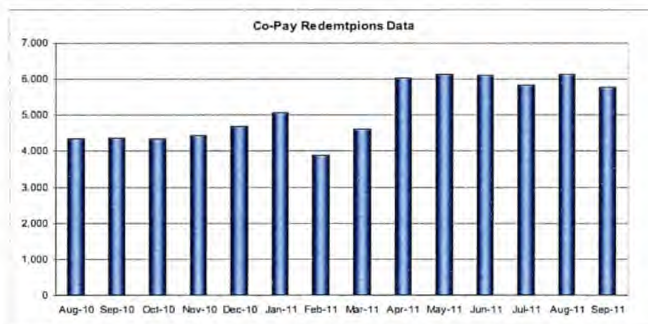
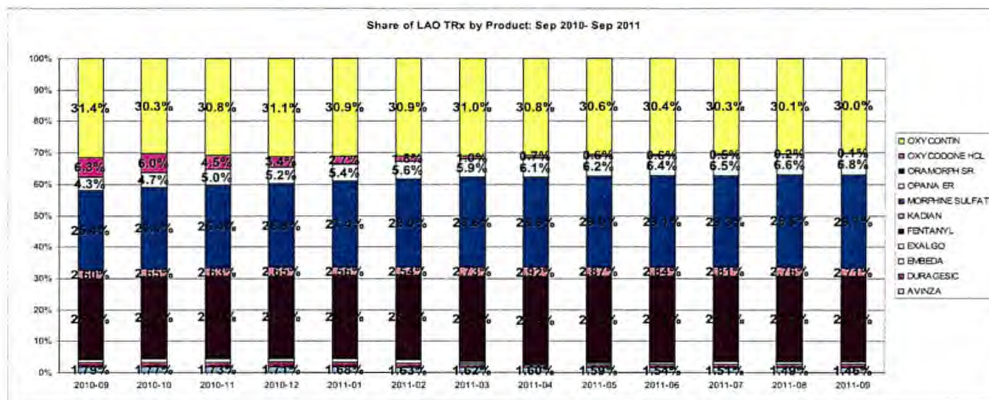
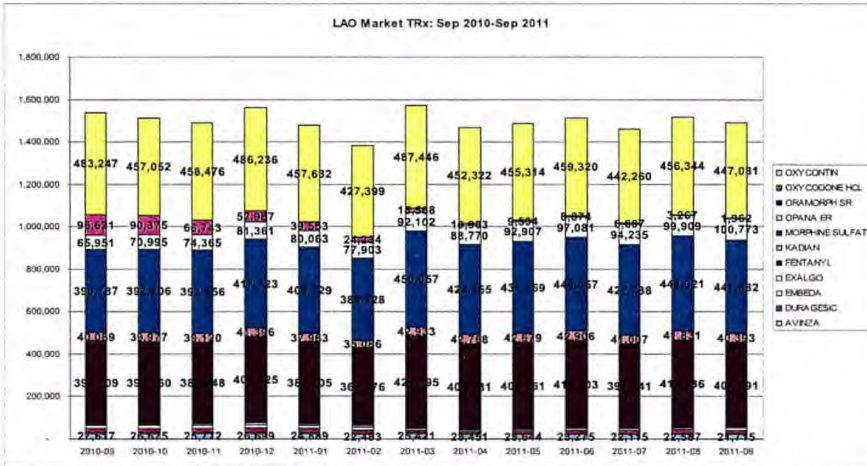
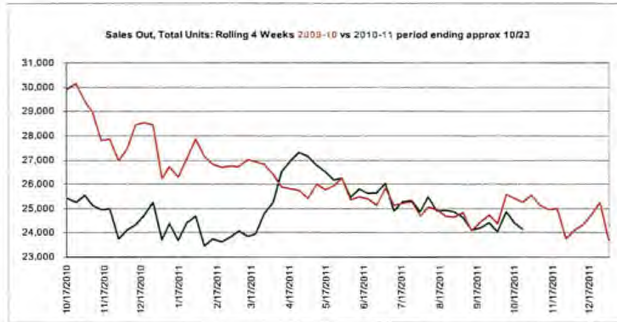
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Total ValueTrak Input Tab								
YEAR	WE	ENDING INV	ON ORDER	Ending Inv = Ending Inv + Ending On Order	SALES OUT: Bottles	Days On Hand (Ending Inv/4 Wks of Sales Out/28)	Avg Daily Sales= 4 wks of Sales out/ 28	Weekly Sales Trend
2008	1.06	66,744	1,148	67,892	6,933			
2008	1.13	66,907	453	67,360	9,761			
2008	1.20	60,058	757	60,815	9,202			
2008	1.27	55,345	9,116	64,461	8,691	52	1235	38.11
2008	2.03	60,540	4,088	64,628	8,000	51	1273	(77.68)
2008	2.10	59,203	8,119	67,322	7,586	56	1196	15.25
2008	2.17	54,562	8,317	62,879	9,629	52	1211	(26.61)
2008	2.24	58,585	1,816	60,401	7,946	51	1184	19.46
2008	3.02	52,527	10,016	62,543	8,545	52	1204	46.07
2008	3.09	50,170	10,677	60,847	8,876	49	1250	(34.89)
2008	3.16	49,379	15,289	64,668	8,652	53	1215	17.75
2008	3.23	58,287	20,004	78,291	8,443	64	1233	13.32
2008	3.30	74,264	2,858	77,122	8,918	62	1246	(33.68)
2008	4.06	64,229	418	64,647	7,933	53	1212	(1.18)
2008	4.13	58,424	1,720	60,144	8,619	50	1211	36.71
2008	4.20	53,695	4,681	58,376	9,471	47	1248	(19.07)
2008	4.27	53,446	4,909	58,355	8,384	47	1229	14.96
2008	5.04	51,489	4,106	55,595	8,352	45	1244	31.39
2008	5.11	46,997	10,391	57,388	9,498	45	1275	(40.96)
2008	5.18	53,071	6,002	59,073	8,324	48	1234	3.89
2008	5.25	55,561	5,678	61,239	8,493	49	1238	2.39
2008	6.01	53,242	5,881	59,123	8,419	48	1241	(19.18)
2008	6.08	52,393	7,042	59,435	8,961	49	1221	38.79
2008	6.15	51,595	3,253	54,848	9,410	44	1260	17.86
2008	6.22	49,489	1,892	51,381	8,993	40	1278	30.57
2008	6.29	48,020	15,177	63,197	9,275	48	1309	(59.07)
2008	7.06	44,845	10,008	54,853	7,307	44	1249	(24.32)
2008	7.13	53,604	5,157	58,761	8,729	48	1225	(40.64)
2008	7.20	56,182	2,927	59,109	7,855	50	1185	(14.36)
2008	7.27	53,737	2,663	56,400	8,873	48	1170	101.07
2008	8.03	54,019	1,133	55,152	10,137	43	1271	(4.86)
2008	8.10	48,740	9,900	58,640	8,593	46	1266	0.64
2008	8.17	52,363	989	53,352	7,873	42	1267	18.46
2008	8.24	53,761	6,403	60,164	9,390	47	1285	(19.82)
2008	8.31	48,907	6,104	55,011	9,582	43	1266	(38.68)
2008	9.07	50,786	2,982	53,768	7,510	44	1227	49.21
2008	9.14	49,284	3,929	53,213	9,251	42	1276	1.79
2008	9.21	46,109	3,311	49,420	9,440	39	1278	13.75
2008	9.28	63,110	6,720	69,830	9,967	54	1292	21.89
2008	10.05	61,995	1,518	63,513	8,123	48	1314	(7.46)
2008	10.12	59,094	3,569	62,663	9,042	48	1306	1.36
2008	10.19	56,842	3,060	59,902	9,478	46	1308	(52.61)
2008	10.26	52,824	12,267	65,091	8,494	52	1255	(3.36)
2008	11.02	53,178	8,466	61,644	8,029	49	1252	26.25
2008	11.09	55,980	1,361	57,341	9,777	45	1278	(64.75)
2008	11.16	53,508	2,619	56,127	7,665	46	1213	56.93
2008	11.23	59,754	13,796	73,550	10,088	58	1270	(45.86)

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Total ValueTrak Input Tab								
YEAR	WE	ENDING INV	ON ORDER	Ending Inv = Ending Inv + Ending On Order	SALES OUT: Bottles	Days On Hand (Ending Inv/4 Wks of Sales Out/28)	Avg Daily Sales= 4 wks of Sales out/ 28	Weekly Sales Trend
2008	11.30	56,807	10,206	67,013	6,745	55	1224	(74.54)
2008	12.07	62,093	1,242	63,335	7,690	55	1150	7.61
2008	12.14	55,504	2,802	58,306	7,878	50	1157	(31.39)
2008	12.21	61,139	18,370	79,509	9,209	71	1126	20.04
2008	12.28	58,159	14,293	72,452	7,306	63	1146	(35.54)
2009	1.04	63,451	2,111	65,562	6,695	59	1110	66.11
2009	1.11	54,610	2,163	56,773	9,729	48	1176	(3.71)
2009	1.18	48,625	951	49,576	9,105	42	1173	31.11
2009	1.25	43,526	1,276	44,802	8,177	37	1204	(0.79)
2009	2.1'	46,212	1,093	47,305	6,673	39	1203	(71.64)
2009	2.80	36,581	7317	43,898	7723	39	1131	(36.21)
2009	2.15	45,039	2974	48,013	8091	44	1095	10.64
2009	2.22	42,896	6088	48,984	8475	44	1106	38.39
2009	3.10	42,353	4647	47,000	7748	41	1144	20.07
2009	3.80	43,139	2700	45,839	8285	39	1164	20.86
2009	3.15	39,586	1888	41,474	8675	35	1185	(46.46)
2009	3.22	33,613	3274	36,887	7174	32	1139	(45.89)
2009	3.29	48,722	453	49,175	6463	45	1093	(73.54)
2009	4.05	45,686	2528	48,214	6226	47	1019	(20.21)
2009	4.12	40,340	2780	43,120	8109	43	999	21.57
2009	4.19	36,239	2731	38,970	7778	38	1021	30.93
2009	4.26	33,264	2565	35,829	7329	34	1052	35.68
2009	5.3'	33,974	5392	39,366	7225	36	1087	(2.43)
2009	5.10	34,655	3302	37957	8041	35	1085	3.14
2009	5.17	33,762	2,881	36643	7866	34	1088	22.18
2009	5.24	32,643	2,024	34,667	7,950	31	1110	(25.96)
2009	5.31.09	31,124	4,815	35,939	6,498	33	1084	(1.21)
2009	6.7.09	30,603	2,805	33,408	8,007	31	1083	0.79
2009	6.14.09	28,765	3,106	31,871	7,888	29	1084	(10.96)
2009	6.21.09	27,932	2,726	30,658	7,643	29	1073	30.75
2009	6.28.09	26,917	4,178	31,095	7,359	28	1103	(52.93)
2009	7.5.09	25,180	4,688	29,868	6,525	28	1051	10.04
2009	7.12.09	25,192	2,506	27,698	8,169	26	1061	11.50
2009	7.19.09	24,310	2,869	27,179	7,965	25	1072	(0.86)
2009	7.26.09	23,628	2,924	26,552	7,335	25	1071	19.00
2009	8.2.09	24,070	2,915	26,985	7,057	25	1090	(19.75)
2009	8.9.09	22,451	2,565	25,016	7,616	23	1070	(26.46)
2009	8.16.09	22,433	3,962	26,395	7,224	25	1044	(6.14)
2009	8.23.09	24,459	5,168	29,627	7,163	29	1038	(3.25)
2009	8.30.09	25,888	2,653	28,541	6,966	28	1035	(1.50)
2009	9.6.09	23,693	3,305	26,998	7,574	26	1033	(34.68)
2009	9.13.09	23,169	2,673	25,842	6,253	26	998	(14.29)
2009	9.20.09	23,849	5,080	28,929	6,763	29	984	0.46
2009	9.27.09	27,604	3,667	31,271	6,979	32	985	9.11
2009	10.4.09	27,989	3,007	30,996	7,829	31	994	56.39
2009	10.11.09	28,541	5,222	33,763	7,832	32	1050	18.93
2009	10.18.09	32,274	2,910	35,184	7,293	33	1069	7.21

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Total ValueTrak Input Tab								
YEAR	WE	ENDING INV	ON ORDER	Ending Inv = Ending Inv + Ending On Order	SALES OUT: Bottles	Days On Hand (Ending Inv/4 Wks of Sales Out/28)	Avg Daily Sales= 4 wks of Sales out/ 28	Weekly Sales Trend
2009	10.25.09	30,501	2,714	33,215	7,181	31	1076	(24.64)
2009	11.1.09	30,471	2,022	32,493	7,139	31	1052	(16.46)
2009	11.8.09	28,557	6,596	35,153	7,371	34	1035	(41.82)
2009	11.15.09	31,617	2,494	34,111	6122	34	993	1.86
2009	11.22.09	29,648	5,270	34,918	7233	35	995	(30.82)
2009	11.29.09	29,365	2,640	32,005	6276	33	964	16.21
2009	12.6.09	28,150	1,791	29,941	7825	31	981	35.25
2009	12.13.09	28,130	4,134	32,264	7109	32	1016	4.32
2009	12.20.09	33,690	3,989	37,679	7354	37	1020	(3.57)
2009	12.27.09	28,743	6,111	34,854	6176	34	1017	(79.07)
2010	1.3.10	31,390	5,192	36,582	5611	39	938	17.71
2010	1.10.10	30,028	4,142	34,170	7605	36	955	(15.89)
2010	1.17.10	29,528	4,659	34,187	6909	36	939	27.32
2010	1.24.10	29,114	1,202	30,316	6941	31	967	28.25
2010	1.31.10	27,545	2,420	29,965	6402	30	995	(25.50)
2010	2.7.10	25381	3459	28840	6891	30	969	(11.68)
2010	2.14.10	25050	4796	29846	6582	31	958	(4.57)
2010	2.21.10	26159	3012	29171	6813	31	953	2.04
2010	2.28.10	25523	3412	28935	6459	30	955	(0.36)
2010	3.7.10	24247	3620	27867	6881	29	955	10.21
2010	3.14.10	24618	3627	28245	6868	29	965	(3.50)
2010	3.21.10	24193	4044	28237	6715	29	962	(3.25)
2010	3.28.10	25026	3497	28523	6368	30	958	(15.14)
2010	4.4.10	24011	5624	29635	6457	31	943	(18.71)
2010	4.11.10	25090	3239	28329	6344	31	924	(2.18)
2010	4.18.10	25788	1306	27094	6654	29	922	(3.43)
2010	4.25.10	25000	1394	26394	6272	29	919	(10.96)
2010	5.2.10	25574	1213	26787	6150	30	908	21.07
2010	5.9.10	22944	1403	24347	6934	26	929	(8.18)
2010	5.16.10	24129	1410	25539	6425	28	921	5.36
2010	5.23.10	24218	1311	25529	6422	28	926	12.32
2010	5.30.10	25379	3987	29366	6495	31	938	(33.18)
2010	6.6.10	24606	1292	25898	6005	29	905	4.79
2010	6.13.10	25363	2685	28048	6559	31	910	(3.32)
2010	6.20.10	24656	1716	26372	6329	29	907	(9.46)
2010	6.27.10	28141	3876	32017	6230	36	897	25.07
2010	7.4.10	27366	7587	34953	6707	38	922	(24.86)
2010	7.11.10	27192	5932	33124	5863	37	897	3.18
2010	7.18.10	27886	3945	31831	6418	35	901	2.64
2010	7.25.10	27410	3945	31355	6304	35	903	(21.39)
2010	8.1.10	27710	4016	31726	6108	36	882	13.14
2010	8.8.10	27441	3986	31427	6231	35	895	(3.46)
2010	8.15.10	27598	4006	31604	6321	35	892	(10.86)
2010	8.22.10	27407	3990	31397	6000	36	881	(1.14)
2010	8.29.10	26954	4536	31490	6076	36	880	7.18
2010	9.5.10	27282	6323	33605	6432	38	887	(27.43)
2010	9.12.10	28264	2250	30514	5553	36	859	13.75

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Total ValueTrak Input Tab								
YEAR	WE	ENDING INV	ON ORDER	Ending Inv = Ending Inv + Ending On Order	SALES OUT: Bottles	Days On Hand (Ending Inv/4 Wks of Sales Out/28)	Avg Daily Sales= 4 wks of Sales out/ 28	Weekly Sales Trend
2010	9.19.10	26026	3379	29405	6385	34	873	10.64
2010	9.26.10	25157	3862	29019	6374	33	884	(12.75)
2010	10.3.10	24837	4028	28865	6075	33	871	42.86
2010	10.10.10	24188	3426	27614	6753	30	914	(6.36)
2010	10.17.10	23660	4559	28219	6207	31	907	(4.96)
2010	10.24.10	24406	5431	29837	6235	33	903	10.68
2010	10.31.10	25669	3791	29460	6374	32	913	(15.64)
2010	11.7.10	25653	4299	29952	6315	33	898	(5.46)
2010	11.14.10	25962	4239	30201	6054	34	892	0.14
2010	11.21.10	25137	4668	29805	6239	33	892	(43.25)
2010	11.28.10	26701	3531	30232	5163	36	849	12.29
2010	12.5.10	24783	3256	28039	6659	33	861	7.43
2010	12.12.10	23902	4803	28705	6262	33	869	14.18
2010	12.19.10	24595	4071	28666	6636	32	883	19.25
2010	12.26.10	22964	4525	27489	5702	30	902	(55.57)
2011	1.2.11	17934	9671	27605	5103	33	847	24.29
2011	1.9.11	20903	3218	24121	6942	28	871	(24.36)
2011	1.16.11	19909	6069	25978	5954	31	846	23.46
2011	1.23.11	19924	3846	23770	6359	27	870	10.89
2011	1.30.11	20598	3686	24284	5408	28	881	(44.25)
2011	2.6.11	20100	3552	23652	5703	28	837	10.75
2011	2.13.11	19658	5341	24999	6255	30	847	(2.57)
2011	2.20.11	20686	6349	27035	6287	32	845	6.54
2011	2.27.11	21588	3979	25567	5591	30	851	9.61
2011	3.6.11	20645	3670	24315	5972	28	861	(4.29)
2011	3.13.11	20150	4244	24394	6135	28	857	1.96
2011	3.20.11	22183	5162	27345	6342	32	859	(4.14)
2011	3.27.11	23626	4270	27896	5475	33	854	16.36
2011	4.3.11	23879	4475	28354	6430	33	871	39.57
2011	4.10.11	23276	5230	28506	7243	31	910	16.21
2011	4.17.11	24393	3546	27939	6796	30	927	46.32
2011	4.24.11	23750	4581	28331	6772	29	973	(4.64)
2011	5.1.11	24446	3995	28441	6300	29	968	(11.46)
2011	5.8.11	23476	4077	27553	6922	29	957	(8.71)
2011	5.15.11	23880	4473	28353	6552	30	948	(9.82)
2011	5.22.11	23178	4595	27773	6497	30	938	1.43
2011	5.29.11	24295	6805	31100	6340	33	940	(28.86)
2011	6.5.11	24683	3238	27921	6114	31	911	12.32
2011	6.12.11	23181	4567	27748	6897	30	923	(8.25)
2011	6.19.11	23604	4563	28167	6266	31	915	0.96
2011	6.26.11	23168	4207	27375	6367	30	916	14.82
2011	7.3.11	23453	6778	30231	6529	32	931	(77.43)
2011	7.10.11	24252	4816	29068	4729	34	853	13.18
2011	7.17.11	24187	4469	28656	6635	33	866	0.82
2011	7.24.11	24228	4189	28417	6390	33	867	(16.39)
2011	7.31.11	24622	4266	28888	6070	34	851	61.75
2011	8.7.11	22909	6166	29075	6458	32	913	(20.11)

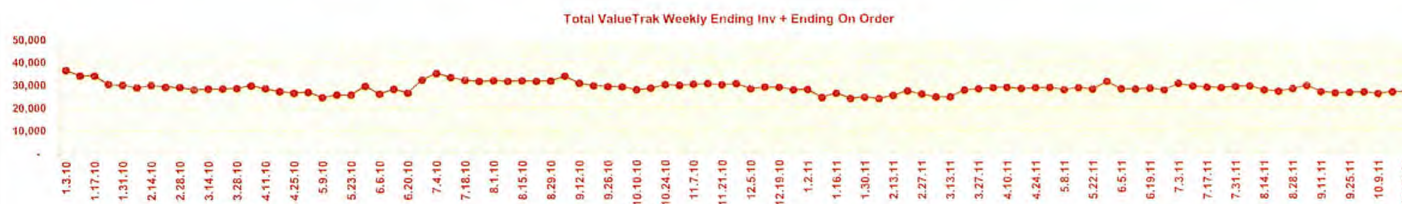
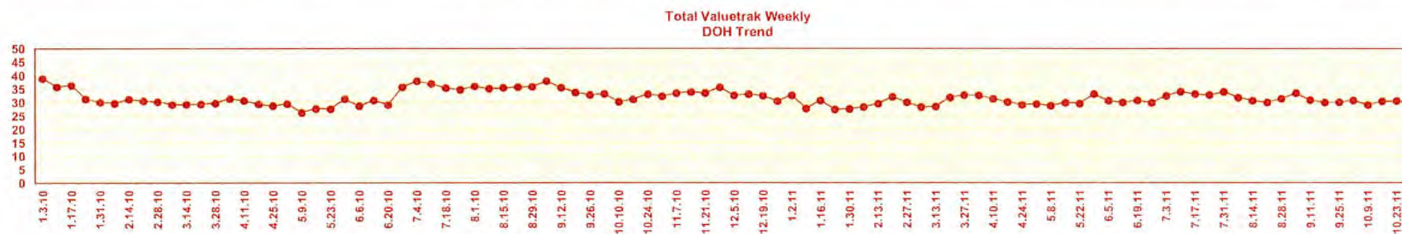
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Total ValueTrak Input Tab								
YEAR	WE	ENDING INV	ON ORDER	Ending Inv = Ending Inv + Ending On Order	SALES OUT: Bottles	Days On Hand (Ending Inv/4 Wks of Sales Out/28)	Avg Daily Sales= 4 wks of Sales out/ 28	Weekly Sales Trend
2011	8.14.11	23835	3561	27396	6072	31	893	(2.61)
2011	8.21.11	22874	3885	26759	6317	30	890	(1.82)
2011	8.28.11	22662	5199	27861	6019	31	888	(11.11)
2011	9.4.11	23584	5705	29289	6147	33	877	(19.54)
2011	9.11.11	23592	2877	26469	5525	31	857	7.07
2011	9.18.11	21709	4291	26000	6515	30	865	7.46
2011	9.25.11	22348	3892	26240	6228	30	872	(13.75)
2011	10.2.11	22465	3985	26450	5762	31	858	29.64
2011	10.9.11	22035	3748	25783	6355	29	888	(16.18)
2011	10.16.11	22158	4363	26521	6062	30	872	(9.04)
2011	10.23.11	22626	3732	26358	5975	31	863	(7.46)
2011	10.30.11	22633	3109	25742	5553	30	855	



CARDINAL INPUT TAB								
YEAR	WE	ENDING INV	ON ORDER	Ending Inv = Ending Inv + Ending On Order	SALES OUT: Bottles	Days On Hand (Ending Inv/4 Wks of Sales Out/28)	Avg Daily Sales= 4 wks of Sales out/ 28	Weekly Sales Trend
2008	1.06	14,204		14,204	1,919			
2008	1.13	17,936	-	17,936	2,432			
2008	1.20	17,415	-	17,415	2,380			
2008	1.27	17,961	-	17,961	2,222	56	320	8
2008	2.03	18,551	-	18,551	2,133	57	327	(7)
2008	2.10	19,984		19,984	2,228	62	320	(4)
2008	2.17	18,928		18,928	2,276	60	316	3
2008	2.24	18,652	36	18,688	2,307	59	319	(2)
2008	3.02	16,035	192	16,227	2,078	51	317	5
2008	3.09	13,773	36	13,809	2,362	43	322	2
2008	3.16	17,316	-	17,316	2,331	53	324	2
2008	3.23	15,807	-	15,807	2,366	48	326	2
2008	3.30	13,742	-	13,742	2,132	42	328	(6)
2008	4.06	11,539	-	11,539	2,207	36	323	(0)
2008	4.13	9,887	768	10,655	2,322	33	322	(1)
2008	4.20	9,668	-	9,668	2,326	30	321	1
2008	4.27	9,427	-	9,427	2,169	29	322	(1)
2008	5.40	9,281		9,281	2,174	29	321	5
2008	5.11	9,039	-	9,039	2,466	28	326	(1)
2008	5.18	9,119	288	9,407	2,307	29	326	10
2008	5.25	11,037	-	11,037	2,458	33	336	(11)
2008	6.01	9,701	-	9,701	1,868	30	325	2
2008	6.08	8,602	336	8,938	2,526	27	327	5
2008	6.15	8,454	-	8,454	2,449	25	332	(0)
2008	6.22	8,875	-	8,875	2,446	27	332	15
2008	6.29	8,734	4,728	13,462	2,285	39	347	(17)
2008	7.06	10,975	10	10,985	2,061	33	330	25
2008	7.13	14,470	10	14,480	3,149	41	355	16
2008	7.20	15,302	10	15,312	2,887	41	371	73
2008	7.27	14,019	-	14,019	4,342	32	444	112
2008	8.03	15,160	-	15,160	5,190	27	556	21
2008	8.10	12,246	8,904	21,150	3,739	37	577	10
2008	8.17	18,655	-	18,655	3,162	32	587	(1)
2008	8.24	19,947	-	19,947	4,306	34	586	(3)
2008	8.31	15,074	4,740	19,814	5,101	34	582	(36)
2008	9.07	20,237	-	20,237	2,719	37	546	28
2008	9.14	16,605	-	16,605	3,946	29	574	9
2008	9.21	16,354	-	16,354	4,565	28	583	1
2008	9.28	30,838	-	30,838	5,140	53	585	12
2008	10.05	27,698		27,698	3,044	46	596	(7)
2008	10.12	27,220	-	27,220	3,751	46	589	0
2008	10.19	26,694	-	26,694	4,572	45	590	(55)
2008	10.26	23,150	4,008	27,158	3,594	51	534	16
2008	11.02	26,438	-	26,438	3,484	48	550	22
2008	11.09	25,164	5	25,169	4,358	44	572	(48)
2008	11.16	23,579	-	23,579	3,223	45	524	47
2008	11.23	31,160	-	31,160	4,921	55	571	(31)
2008	11.30	28,554	-	28,554	2,603	53	539	(67)
2008	12.07	28,704	156	28,860	2,493	61	473	(6)
2008	12.14	25,466	156	25,622	3,059	55	467	(34)
2008	12.21	32,794	1,496	34,290	3,969	79	433	25

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CARDINAL INPUT TAB								
YEAR	WE	ENDING INV	ON ORDER	Ending Inv = Ending Inv + Ending On Order	SALES OUT: Bottles	Days On Hand (Ending Inv/4 Wks of Sales Out/28)	Avg Daily Sales= 4 wks of Sales out/ 28	Weekly Sales Trend
2008	12.28	29,611	1,340	30,951	3,297	68	458	13
2009	1.04	26,918	656	27,574	2,862	59	471	40
2009	1.11	22,868	656	23,524	4,190	46	511	(0)
2009	1.18	19,295	656	19,951	3,968	39	511	16
2009	1.25	16,898	656	17,554	3,745	33	527	12
2009	2.1'	16,971	656	17,627	3,208	33	540	(54)
2009	2.80	10,652	2,033	12,685	2,685	26	486	(18)
2009	2.15	16,899	1,376	18,275	3,463	39	468	8
2009	2.22	17,523	2,411	19,934	3,955	42	475	7
2009	3.10	18,495	1,231	19,726	3,398	41	482	33
2009	3.80	18,986	-	18,986	3,601	37	515	12
2009	3.15	17,221	-	17,221	3,797	33	527	(16)
2009	3.22	16,775	-	16,775	3,511	33	511	1
2009	3.29	24,773	-	24,773	3,419	48	512	(12)
2009	4.05	21,606	-	21,606	3,254	43	499	(14)
2009	4.12	18,192	-	18,192	3,397	38	485	(1)
2009	4.19	14,810	-	14,810	3,496	31	485	(5)
2009	4.26	11,788	-	11,788	3,270	25	479	(6)
2009	5.3'	10,837	-	10,837	3,088	23	473	3
2009	5.10	10,460	-	10,460	3,478	22	476	(2)
2009	5.17	10,231	-	10,231	3,428	22	474	1
2009	5.24	10,050	-	10,050	3,300	21	475	(7)
2009	5.31.09	10,244	-	10,244	2,889	22	468	(1)
2009	6.7.09	9,263	-	9,263	3,458	20	467	1
2009	6.14.09	8,693	-	8,693	3,445	19	468	0
2009	6.21.09	8,502	-	8,502	3,300	18	468	14
2009	6.28.09	8,342	-	8,342	3,273	17	481	(24)
2009	7.5.09	6,264	2,208	8,472	2,775	19	457	2
2009	7.12.09	7,818	0	7,818	3,506	17	459	11
2009	7.19.09	7,964	0	7,964	3,614	17	470	(2)
2009	7.26.09	7,868	0	7,868	3,229	17	469	14
2009	8.2.09	8,184	0	8,184	3,162	17	483	(12)
2009	8.9.09	6,999	0	6,999	3,175	15	471	(11)
2009	8.16.09	6,643	852	7,495	3,309	16	460	(5)
2009	8.23.09	6,840	204	7,044	3,079	15	454	(6)
2009	8.30.09	7,128	0	7,128	2,983	16	448	2
2009	9.6.09	6,169	0	6,169	3,242	14	450	(26)
2009	9.13.09	5,994	24	6,018	2,593	14	425	(17)
2009	9.20.09	7,383	2784	10,167	2,609	25	408	3
2009	9.27.09	11671	0	11671	3069	28	411	19
2009	10.4.09	9944	0	9944	3778	23	430	43
2009	10.11.09	9681	1620	11301	3800	24	473	36
2009	10.18.09	13061	0	13061	3608	26	509	10
2009	10.25.09	11,501	0	11,501	3,362	22	520	(13)
2009	11.1.09	10,676	0	10,676	3,425	21	507	(17)
2009	11.8.09	10,728	1690	12,418	3,323	25	490	(38)
2009	11.15.09	12,178	-	12,178	2,531	27	451	(5)
2009	11.22.09	11,133	2,803	13,936	3,235	31	447	(14)
2009	11.29.09	11,078	-	11,078	3,040	26	433	2
2009	12.6.09	10,621	-	10,621	3,391	24	436	24
2009	12.13.09	10,454	-	10,454	3,212	23	460	(1)

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CARDINAL INPUT TAB								
YEAR	WE	ENDING INV	ON ORDER	Ending Inv = Ending Inv + Ending On Order	SALES OUT: Bottles	Days On Hand (Ending Inv/4 Wks of Sales Out/28)	Avg Daily Sales= 4 wks of Sales out/ 28	Weekly Sales Trend
2009	12.20.09	13,788	-	13,788	3,207	30	459	(14)
2009	12.27.09	11,196	-	11,196	2,644	25	445	(31)
2010	1.3.10	13,159	-	13,159	2,519	32	414	4
2010	1.10.10	10,644	-	10,644	3,326	25	418	(3)
2010	1.17.10	9,789	-	9,789	3,118	24	415	18
2010	1.24.10	8,240	-	8,240	3,136	19	432	8
2010	1.31.10	9,027	-	9,027	2,750	20	440	(14)
2010	2.7.10	8283	0	8283	2941	19	427	(8)
2010	2.14.10	7924	0	7924	2884	19	418	(5)
2010	2.21.10	7959	0	7959	2985	19	413	5
2010	2.28.10	7764	0	7764	2895	19	418	0
2010	3.7.10	6902	0	6902	2941	17	418	5
2010	3.14.10	7353	0	7353	3023	17	423	0
2010	3.21.10	6943	0	6943	2991	16	423	(1)
2010	3.28.10	7076	0	7076	2865	17	422	(10)
2010	4.4.10	8457	0	8457	2670	21	412	(6)
2010	4.11.10	7161	0	7161	2850	18	406	5
2010	4.18.10	7078	0	7078	3141	17	412	2
2010	4.25.10	6932	0	6932	2915	17	413	3
2010	5.2.10	7496	0	7496	2758	18	417	4
2010	5.9.10	5831	0	5831	2963	14	421	(8)
2010	5.16.10	6704	0	6704	2919	16	413	(7)
2010	5.23.10	7152	13	7165	2727	18	406	1
2010	5.30.10	7613	0	7613	2795	19	407	(13)
2010	6.6.10	6214	0	6214	2591	16	394	5
2010	6.13.10	6564	1524	8088	3053	20	399	1
2010	6.20.10	5382	0	5382	2749	13	400	(4)
2010	6.27.10	7791	1956	9747	2695	25	396	8
2010	7.4.10	5158	4584	9742	2822	24	404	(19)
2010	7.11.10	5085	4452	9537	2534	25	386	5
2010	7.18.10	6585	2880	9465	2895	24	391	7
2010	7.25.10	6610	2880	9490	2896	24	398	(3)
2010	8.1.10	6775	2736	9511	2743	24	395	9
2010	8.8.10	6744	2640	9384	2781	23	404	(4)
2010	8.15.10	6814	2748	9562	2797	24	401	(11)
2010	8.22.10	6793	2592	9385	2584	24	389	(4)
2010	8.29.10	6813	3168	9981	2619	26	385	(1)
2010	9.5.10	7424	2652	10076	2748	26	384	(64)
2010	9.12.10	7467	522	7989	993	25	319	11
2010	9.19.10	5857	2382	8239	2896	25	331	8
2010	9.26.10	5927	2820	8747	2831	26	338	1
2010	10.3.10	5955	2712	8667	2785	26	339	67
2010	10.10.10	5823	3036	8859	2855	22	406	(5)
2010	10.17.10	6075	2256	8331	2748	21	401	(0)
2010	10.24.10	5579	3960	9539	2823	24	400	1
2010	10.31.10	6708	2592	9300	2807	23	401	(4)
2010	11.7.10	6704	2592	9296	2756	23	398	(2)
2010	11.14.10	6523	3156	9679	2701	24	396	(4)
2010	11.21.10	6830	3000	9830	2725	25	392	(18)
2010	11.28.10	7599	2256	9855	2299	26	374	6
2010	12.5.10	6870	2136	9006	2912	24	380	0

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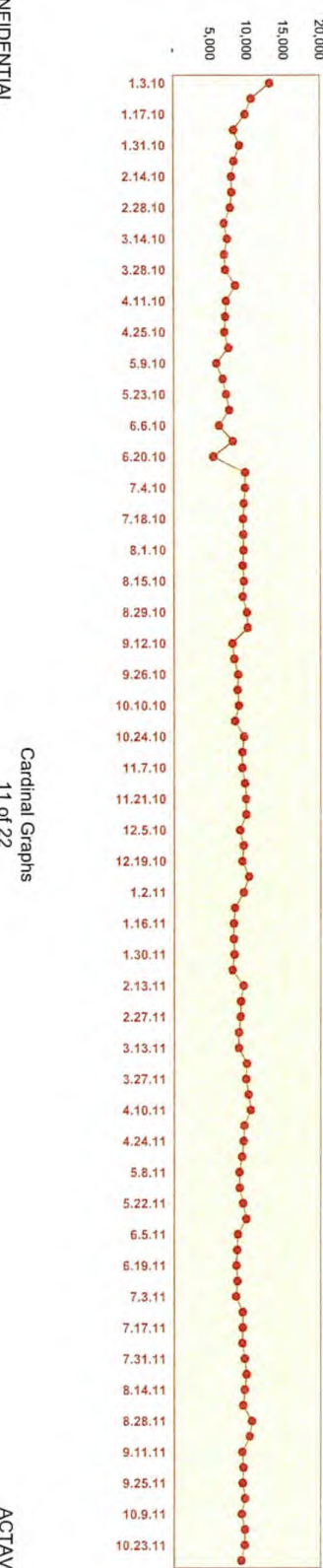
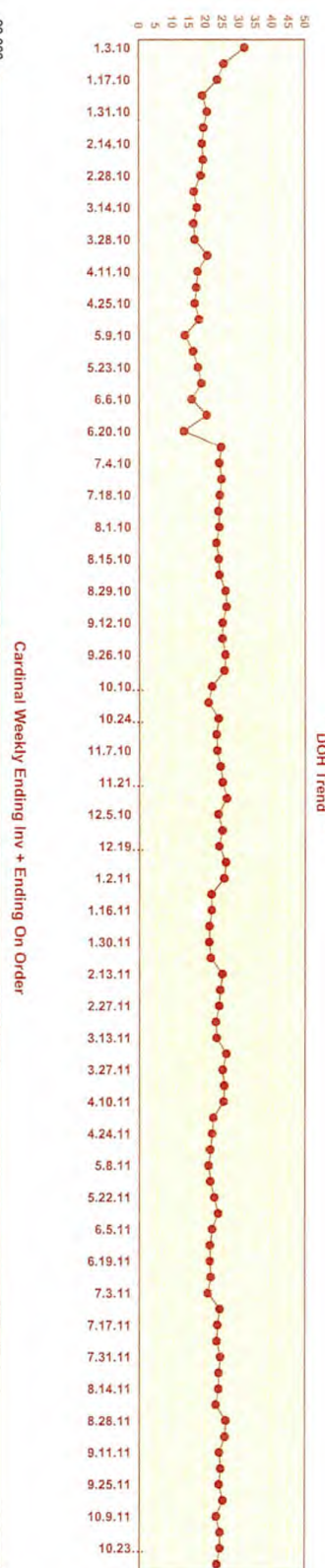
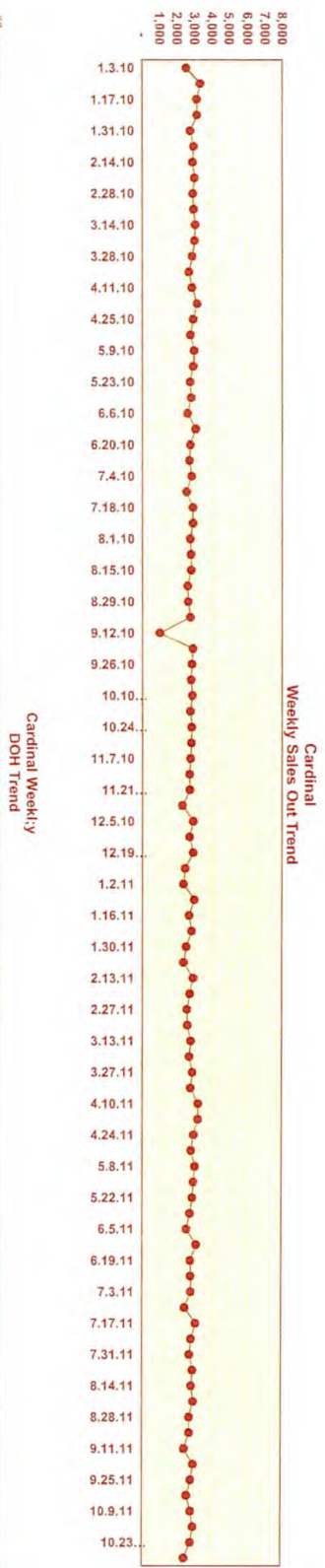
CARDINAL INPUT TAB								
YEAR	WE	ENDING INV	ON ORDER	Ending Inv = Ending Inv + Ending On Order	SALES OUT: Bottles	Days On Hand (Ending Inv/4 Wks of Sales Out/28)	Avg Daily Sales= 4 wks of Sales out/ 28	Weekly Sales Trend
2010	12.12.10	6121	3372	9493	2706	25	380	7
2010	12.19.10	6714	2580	9294	2915	24	387	6
2010	12.26.10	6859	3360	10219	2461	26	393	(20)
2011	1.2.11	4441	5064	9505	2358	25	373	10
2011	1.9.11	6520	1776	8296	2982	22	383	(9)
2011	1.16.11	5578	2556	8134	2675	22	374	13
2011	1.23.11	5443	2712	8155	2823	21	387	6
2011	1.30.11	5649	2580	8229	2518	21	393	(22)
2011	2.6.11	5679	2292	7971	2374	21	371	8
2011	2.13.11	5261	4212	9473	2910	25	379	(4)
2011	2.20.11	6793	2328	9121	2716	24	376	2
2011	2.27.11	6642	2412	9054	2565	24	377	8
2011	3.6.11	6353	2496	8849	2587	23	385	(4)
2011	3.13.11	6120	2724	8844	2786	23	381	(1)
2011	3.20.11	6133	3792	9925	2696	26	380	11
2011	3.27.11	7018	2796	9814	2875	25	391	6
2011	4.3.11	7126	3036	10162	2768	26	397	15
2011	4.10.11	6885	3564	10449	3213	25	413	18
2011	4.17.11	7339	2232	9571	3191	22	430	3
2011	4.24.11	6700	2784	9484	2945	22	433	1
2011	5.1.11	6770	2508	9278	2804	21	434	(6)
2011	5.8.11	6104	2808	8912	3035	21	428	(9)
2011	5.15.11	6013	2940	8953	2934	21	419	(2)
2011	5.22.11	6137	3264	9401	2886	23	416	(2)
2011	5.29.11	6799	3024	9823	2746	24	414	(17)
2011	6.5.11	7136	1560	8696	2548	22	397	6
2011	6.12.11	5614	2988	8602	3104	21	403	(4)
2011	6.19.11	5814	2688	8502	2788	21	400	2
2011	6.26.11	5785	2844	8629	2800	21	401	9
2011	7.3.11	5874	2592	8466	2808	21	411	(24)
2011	7.10.11	5911	3468	9379	2446	24	387	11
2011	7.17.11	6307	3048	9355	3086	24	398	1
2011	7.24.11	6580	2724	9304	2823	23	399	(3)
2011	7.31.11	6677	2976	9653	2730	24	396	17
2011	8.7.11	6987	2892	9879	2916	24	413	(9)
2011	8.14.11	7058	2592	9650	2837	24	404	4
2011	8.21.11	6699	2724	9423	2945	23	408	(0)
2011	8.28.11	6670	3948	10618	2722	26	408	(7)
2011	9.4.11	8006	2316	10322	2718	26	401	(14)
2011	9.11.11	7779	1512	9291	2433	24	386	0
2011	9.18.11	6394	3060	9454	2946	24	386	3
2011	9.25.11	6671	2688	9359	2813	24	390	(5)
2011	10.2.11	6763	2916	9679	2576	25	385	13
2011	10.9.11	6845	2388	9233	2804	23	398	(0)
2011	10.16.11	6359	3300	9659	2935	24	397	(0)
2011	10.23.11	6946	2688	9634	2803	24	397	(5)
2011	10.30.11	7217	1956	9173	2431	23	392	

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Mckesson Input Tab								
YEAR	WE	ENDING INV	ON ORDER	Ending Inv = Ending Inv + Ending On Order	SALES OUT: Bottles	Days On Hand (Ending Inv/4 Wks of Sales Out/28)	Avg Daily Sales= 4 wks of Sales out/ 28	Weekly Sales Trend
2008	1.06	40,749	-	40,749	3,475			
2008	1.13	37,759	-	37,759	5,425			
2008	1.20	32,326	72	32,398	4,912			
2008	1.27	27,199	8,244	35,443	4,617	54	658	23
2008	2.03	31,797	3,144	34,941	4,127	51	681	66
2008	2.10	30,125	4,613	34,738	3,571	56	615	19
2008	2.17	25,501	7,596	33,097	5,444	52	634	25
2008	2.24	29,497	1,008	30,505	3,915	50	609	22
2008	3.02	25,903	9,181	35,084	4,734	56	631	33
2008	3.09	25,937	9,988	35,925	4,492	54	664	31
2008	3.16	21,371	14,513	35,884	4,579	57	633	11
2008	3.23	31,527	20,004	51,531	4,232	80	644	10
2008	3.30	47,184	-	47,184	5,014	72	654	19
2008	4.06	41,898	-	41,898	3,951	66	635	5
2008	4.13	38,151	396	38,547	4,441	61	630	33
2008	4.20	33,779	3,828	37,607	5,145	57	663	18
2008	4.27	33,496	4,176	37,672	4,502	58	644	10
2008	5.40	31,632	3,732	35,364	4,222	54	654	23
2008	5.11	27,170	9,936	37,106	5,081	55	677	39
2008	5.18	33,325	5,424	38,749	4,047	61	638	8
2008	5.25	33,222	3,936	37,158	4,289	59	630	27
2008	6.01	32,408	5,352	37,760	4,975	57	657	30
2008	6.08	30,325	8,704	39,029	4,251	62	627	42
2008	6.15	32,062	2,736	34,798	5,219	52	669	17
2008	6.22	29,562	1,452	31,014	4,753	45	686	10
2008	6.29	28,241	10,008	38,249	5,255	55	696	27
2008	7.06	22,118	10,008	32,126	3,509	48	669	58
2008	7.13	28,721	4,548	33,269	3,594	54	611	62
2008	7.20	30,064	2,139	32,203	3,019	59	549	90
2008	7.27	29,037	1,779	30,816	2,749	67	460	14
2008	8.03	27,952	615	28,567	3,113	64	446	(21)
2008	8.10	25,720	576	26,296	3,004	62	424	(2)
2008	8.17	23,043	456	23,499	2,971	56	423	14
2008	8.24	22,557	5,808	28,365	3,132	65	436	(11)
2008	8.31	20,106	-	20,106	2,814	47	426	5
2008	9.07	20,108	2,184	22,292	3,132	52	430	9
2008	9.14	22,444	3,588	26,032	3,225	59	439	(1)
2008	9.21	19,362	2,868	22,230	3,107	51	439	10
2008	9.28	19,547	6,084	25,631	3,095	57	449	(0)
2008	10.05	22,814	1,236	24,050	3,122	54	448	(1)
2008	10.12	21,091	3,192	24,283	3,204	54	447	0
2008	10.19	19,160	2,892	22,052	3,107	49	447	2
2008	10.26	19,195	8,052	27,247	3,151	61	449	(9)
2008	11.02	16,213	8,052	24,265	2,879	55	441	2
2008	11.09	21,025	972	21,997	3,257	50	443	(14)
2008	11.16	19,292	2,352	18,925	2,719	44	429	11
2008	11.23	18,195	10,008	28,203	3,460	64	440	(7)
2008	11.30	15,510	10,008	25,518	2,687	59	433	0
2008	12.07	21,997	600	22,597	3,265	52	433	14

McKesson Input Tab								
YEAR	WE	ENDING INV	ON ORDER	Ending Inv = Ending Inv + Ending On Order	SALES OUT: Bottles	Days On Hand (Ending Inv/4 Wks of Sales Out/28)	Avg Daily Sales= 4 wks of Sales out/ 28	Weekly Sales Trend
2008	12.14	19,148	2,544	21,692	3,101	49	447	(4)
2008	12.21	18,256	12,096	30,352	3,341	69	443	(8)
2008	12.28	15,760	12,096	27,856	2,477	64	435	(29)
2009	1.04	24,694	744	25,438	2,458	63	406	8
2009	1.11	21,390	744	22,134	3,320	53	414	(3)
2009	1.18	18,892	-	18,892	3,250	46	411	13
2009	1.25	16,097	-	16,097	2,841	38	424	(0)
2009	2.1'	12,426	-	12,426	2,447	29	424	(2)
2009	2.80	10,943	-	10,943	3,259	26	421	(11)
2009	2.15	10,577	-	10,577	2,941	26	410	3
2009	2.22	10,732	-	10,732	2,934	26	414	13
2009	3.10	9,775	-	9,775	2,797	23	426	(13)
2009	3.80	10,312	-	10,312	2,901	25	413	3
2009	3.15	10,873	-	10,873	3,038	26	417	3
2009	3.22	9,180	-	9,180	3,009	22	419	(3)
2009	3.29	8,869	-	8,869	2,716	21	417	(19)
2009	4.05	11,161	-	11,161	2,356	28	397	0
2009	4.12	17,253	-	17,253	3,050	43	398	(17)
2009	4.19	14,413	2,460	16,873	2,547	44	381	(8)
2009	4.26	14,516	2,184	16,700	2,491	45	373	6
2009	5.3'	14,160	2,616	16,776	2,533	44	379	(9)
2009	5.10	13,957	2,820	16,777	2,810	45	371	6
2009	5.17	14,164	2,328	16,492	2,706	44	376	10
2009	5.24	13,731	1,032	14,763	2,775	38	387	(9)
2009	5.31.09	12,629	1,200	13,829	2,295	37	378	(2)
2009	6.7.09	11,014	2,388	13,402	2,743	36	376	(3)
2009	6.14.09	10,767	2,724	13,491	2,611	36	372	(7)
2009	6.21.09	10,938	2,256	13,194	2,592	36	366	6
2009	6.28.09	10,808	2,568	13,376	2,473	36	372	(20)
2009	7.5.09	10,944	2,196	13,140	2,173	37	352	5
2009	7.12.09	10,581	2,040	12,621	2,759	35	357	0
2009	7.19.09	10,035	2,280	12,315	2,595	34	357	3
2009	7.26.09	9,799	2,208	12,007	2,547	33	360	9
2009	8.2.09	9,559	2,412	11,971	2,422	32	369	(5)
2009	8.9.09	9,325	2,316	11,641	2,625	32	364	(6)
2009	8.16.09	9,440	2,880	12,320	2,416	34	358	(2)
2009	8.23.09	9,996	2,471	12,467	2,500	35	356	(3)
2009	8.30.09	10,129	2,448	12,577	2,348	36	353	(2)
2009	9.6.09	9,926	1,812	11,738	2,558	33	351	(7)
2009	9.13.09	9,633	2,292	11,925	2,208	35	343	(2)
2009	9.20.09	9,491	1,764	11,255	2,454	33	342	(1)
2009	9.27.09	8,965	3,252	12,217	2,332	36	341	(6)
2009	10.4.09	9,652	2,309	11,961	2,403	36	336	9
2009	10.11.09	9,554	2,778	12,332	2,467	36	345	(12)
2009	10.18.09	10,340	2,394	12,734	2,106	38	332	(7)
2009	10.25.09	10591	2292	12883	2135	40	325	(6)
2009	11.1.09	10,606	1,656	12,262	2,237	38	319	(4)
2009	11.8.09	9,978	2,760	12,738	2,363	40	316	1
2009	11.15.09	10571	2196	12767	2147	40	317	16

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Mckesson Input Tab								
YEAR	WE	ENDING INV	ON ORDER	Ending Inv = Ending Inv + Ending On Order	SALES OUT: Bottles	Days On Hand (Ending Inv/4 Wks of Sales Out/28)	Avg Daily Sales= 4 wks of Sales out/ 28	Weekly Sales Trend
2009	11.22.09	10145	2052	12197	2579	37	333	(10)
2009	11.29.09	10251	2400	12651	1964	39	323	6
2009	12.6.09	10107	1488	11595	2537	35	330	8
2009	12.13.09	9252	4032	13284	2375	39	338	(0)
2009	12.20.09	10658	2820	13478	2573	40	337	3
2009	12.27.09	8620	5004	13624	2051	40	341	(26)
2010	1.3.10	9581	3816	13397	1814	43	315	9
2010	1.10.10	10874	3024	13898	2624	43	324	(9)
2010	1.17.10	11547	3444	14991	2323	48	315	10
2010	1.24.10	12745	0	12745	2320	39	324	9
2010	1.31.10	10675	1116	11791	2067	35	333	(8)
2010	2.7.10	9363	2208	11571	2394	36	325	(4)
2010	2.14.10	9361	2904	12265	2204	38	321	(0)
2010	2.21.10	10011	1920	11931	2309	37	321	0
2010	2.28.10	9899	2124	12023	2079	37	321	(3)
2010	3.7.10	9638	2280	11918	2309	37	318	5
2010	3.14.10	9605	2352	11957	2351	37	323	(3)
2010	3.21.10	9781	2472	12253	2216	38	320	(0)
2010	3.28.10	10154	2376	12530	2069	39	319	(6)
2010	4.4.10	8013	4368	12381	2148	39	314	(11)
2010	4.11.10	10354	1728	12082	2056	40	303	(8)
2010	4.18.10	11042	0	11042	1979	37	295	(3)
2010	4.25.10	10454	0	10454	1986	36	292	(8)
2010	5.2.10	10322	0	10322	1916	36	283	10
2010	5.9.10	9638	0	9638	2329	33	293	4
2010	5.16.10	9784	0	9784	2077	33	297	6
2010	5.23.10	9372	0	9372	2163	31	303	10
2010	5.30.10	10075	2628	12703	2187	41	313	(9)
2010	6.6.10	10684	0	10684	2068	35	303	2
2010	6.13.10	10975	0	10975	2146	36	306	(2)
2010	6.20.10	11717	0	11717	2117	39	304	(1)
2010	6.27.10	12298	0	12298	2148	41	303	8
2010	7.4.10	13390	2088	15478	2278	50	310	(8)
2010	7.11.10	13638	0	13638	1930	45	303	1
2010	7.18.10	12545	0	12545	2151	41	304	(3)
2010	7.25.10	12274	0	12274	2059	41	301	(11)
2010	8.1.10	12380	0	12380	1959	43	289	4
2010	8.8.10	12121	0	12121	2032	41	293	(4)
2010	8.15.10	12262	0	12262	2051	42	289	(4)
2010	8.22.10	12238	0	12238	1939	43	285	2
2010	8.29.10	11746	0	11746	2013	41	287	9
2010	9.5.10	11344	2436	13780	2272	47	296	14
2010	9.12.10	11973	0	11973	2436	39	309	5
2010	9.19.10	11786	0	11786	2085	37	315	5
2010	9.26.10	11577	0	11577	2160	36	320	(7)
2010	10.3.10	11510	0	11510	2090	37	313	(9)
2010	10.10.10	11359	0	11359	2179	37	304	1
2010	10.17.10	11432	0	11432	2116	37	305	(5)
2010	10.24.10	11617	0	11617	2031	39	301	(3)

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Mckesson Input Tab								
YEAR	WE	ENDING INV	ON ORDER	Ending Inv = Ending Inv + Ending On Order	SALES OUT: Bottles	Days On Hand (Ending Inv/4 Wks of Sales Out/28)	Avg Daily Sales= 4 wks of Sales out/ 28	Weekly Sales Trend
2010	10.31.10	11729	0	11729	1995	39	297	(4)
2010	11.7.10	11919	0	11919	2076	41	294	(2)
2010	11.14.10	11940	0	11940	2047	41	291	4
2010	11.21.10	10985	12	10997	2145	37	295	(10)
2010	11.28.10	11321	0	11321	1727	40	286	3
2010	12.5.10	10368	0	10368	2152	36	288	4
2010	12.12.10	10469	0	10469	2145	36	292	4
2010	12.19.10	10383	0	10383	2265	35	296	5
2010	12.26.10	8491	0	8491	1856	28	301	(18)
2011	1.2.11	6865	2424	9289	1638	33	282	8
2011	1.9.11	7128	0	7128	2356	25	290	(12)
2011	1.16.11	6824	2220	9044	1934	33	278	9
2011	1.23.11	6995	0	6995	2109	24	287	3
2011	1.30.11	7283	0	7283	1708	25	290	(17)
2011	2.6.11	6965	0	6965	1889	26	273	2
2011	2.13.11	6915	0	6915	1994	25	275	1
2011	2.20.11	6581	2820	9401	2126	34	276	5
2011	2.27.11	7612	0	7612	1839	27	280	5
2011	3.6.11	6750	0	6750	2016	24	285	(3)
2011	3.13.11	6706	0	6706	1914	24	282	(0)
2011	3.20.11	8691	0	8691	2118	31	282	11
2011	3.27.11	9304	0	9304	2144	32	293	7
2011	4.3.11	9456	0	9456	2201	32	299	17
2011	4.10.11	9378	0	9378	2403	30	317	4
2011	4.17.11	9729	0	9729	2221	30	320	4
2011	4.24.11	9910	0	9910	2260	31	324	(4)
2011	5.1.11	10009	0	10009	2097	31	321	(4)
2011	5.8.11	9801	0	9801	2281	31	316	(1)
2011	5.15.11	10379	0	10379	2204	33	316	(3)
2011	5.22.11	9391	0	9391	2167	30	312	2
2011	5.29.11	9934	2520	12454	2152	40	314	(7)
2011	6.5.11	10324	0	10324	2074	34	307	4
2011	6.12.11	10133	0	10133	2310	33	311	(4)
2011	6.19.11	10151	0	10151	2058	33	307	(0)
2011	6.26.11	9386	0	9386	2140	31	307	3
2011	7.3.11	9776	2520	12296	2149	40	309	(11)
2011	7.10.11	10294	0	10294	2011	34	299	3
2011	7.17.11	9876	0	9876	2149	33	302	(1)
2011	7.24.11	9676	0	9676	2125	32	301	(4)
2011	7.31.11	9795	0	9795	2049	33	298	6
2011	8.7.11	7897	1956	9853	2165	33	303	(5)
2011	8.14.11	8682	0	8682	2003	29	298	(0)
2011	8.21.11	8405	0	8405	2112	28	297	(2)
2011	8.28.11	8332	0	8332	1981	28	295	(3)
2011	9.4.11	8028	2232	10260	2086	35	292	(3)
2011	9.11.11	8332	0	8332	1914	29	289	6
2011	9.18.11	7733	0	7733	2272	26	295	6
2011	9.25.11	8086	0	8086	2157	27	301	(5)
2011	10.2.11	8162	0	8162	1933	28	296	11

Mckesson Input Tab								
YEAR	WE	ENDING INV	ON ORDER	Ending Inv = Ending Inv + Ending On Order	SALES OUT: Bottles	Days On Hand (Ending Inv/4 Wks of Sales Out/28)	Avg Daily Sales= 4 wks of Sales out/ 28	Weekly Sales Trend
2011	10.9.11	7887	0	7887	2216	26	306	(8)
2011	10.16.11	8173	0	8173	2041	27	298	(5)
2011	10.23.11	8092	0	8092	2020	28	293	1
2011	10.30.11	7978	0	7978	1954	27	294	



ABC Input Tab								
YEAR	WE	ENDING INV	ON ORDER	Ending Inv = Ending Inv + Ending On Order	SALES OUT: Bottles	Days On Hand (Ending Inv/4 Wks of Sales Out/28)	Avg Daily Sales= 4 wks of Sales out/ 28	Weekly Sales Trend
2008	1.06	10,244	186	10,430	1,025			
2008	1.13	9,402	12	9,414	1,339			
2008	1.20	8,557	91	8,648	1,379			
2008	1.27	8,488	191	8,679	1,358	48	182	6
2008	2.03	8,299	364	8,663	1,199	46	188	1
2008	2.10	8,323	150	8,473	1,309	45	187	3
2008	2.17	8,163	109	8,272	1,465	43	190	6
2008	2.24	8,522	172	8,694	1,186	47	184	1
2008	3.02	8,604	194	8,798	1,239	47	186	3
2008	3.09	8,640	156	8,796	1,394	47	189	9
2008	3.16	8,969	113	9,082	1,225	50	180	5
2008	3.23	8,836	54	8,890	1,315	48	185	1
2008	3.30	7,509	-	7,509	1,275	40	186	6
2008	4.06	8,847	24	8,871	1,214	49	180	3
2008	4.13	8,557	12	8,569	1,298	47	182	4
2008	4.20	8,690	-	8,690	1,414	47	186	2
2008	4.27	8,721	48	8,769	1,224	48	184	6
2008	5.40	8,556	12	8,568	1,382	45	190	2
2008	5.11	8,873	12	8,885	1,365	46	192	2
2008	5.18	8,589	-	8,589	1,479	44	195	0
2008	5.25	9,224	1,159	10,383	1,233	53	195	10
2008	6.01	9,117	180	9,297	1,094	50	185	4
2008	6.08	8,916	37	8,953	1,489	47	189	9
2008	6.15	8,900	155	9,055	1,225	50	180	1
2008	6.22	8,957	24	8,981	1,200	50	179	4
2008	6.29	8,922	125	9,047	1,214	49	183	11
2008	7.06	9,178	56	9,234	1,187	54	172	6
2008	7.13	8,467	266	8,733	1,386	49	178	6
2008	7.20	8,780	453	9,233	1,372	50	184	2
2008	7.27	8,822	289	9,111	1,277	49	187	2
2008	8.03	8,895	103	8,998	1,238	48	188	3
2008	8.10	8,710	96	8,806	1,290	48	185	8
2008	8.17	8,699	60	8,759	1,147	50	177	4
2008	8.24	8,686	48	8,734	1,391	48	181	2
2008	8.31	8,932	907	9,839	1,187	55	179	4
2008	9.07	8,566	233	8,799	1,170	50	175	14
2008	9.14	8,240	82	8,322	1,544	44	189	6
2008	9.21	8,527	85	8,612	1,214	47	183	0
2008	9.28	10,903	147	11,050	1,192	60	183	9
2008	10.05	9,478	12	9,490	1,410	50	191	1
2008	10.12	8,790	72	8,862	1,509	47	190	2
2008	10.19	9,037	12	9,049	1,272	47	192	2
2008	10.26	8,762	14	8,776	1,125	46	190	7
2008	11.02	8,869	12	8,881	1,218	49	183	3
2008	11.09	8,211	52	8,263	1,606	44	186	1
2008	11.16	9,010	51	9,061	1,238	49	185	2
2008	11.23	8,716	3,370	12,086	1,171	65	187	7
2008	11.30	10,999	-	10,999	1,015	61	180	7
2008	12.07	9,701	-	9,701	1,423	56	173	0
2008	12.14	9,069	6	9,075	1,236	52	173	7
2008	12.21	8,428	4,083	12,511	1,354	70	180	3
2008	12.28	10,882	701	11,583	1,099	63	183	8
2009	1.04	10,241	258	10,499	1,200	60	175	14
2009	1.11	8,930	264	9,194	1,629	49	189	1

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ABC Input Tab								
YEAR	WE	ENDING INV	ON ORDER	Ending Inv = Ending Inv + Ending On Order	SALES OUT: Bottles	Days On Hand (Ending Inv/4 Wks of Sales Out/28)	Avg Daily Sales= 4 wks of Sales out/ 28	Weekly Sales Trend
2009	1.18	8,762	51	8,813	1,324	47	188	0
2009	1.25	8,958	139	9,097	1,096	49	187	4
2009	2.1	13,364	276	13,640	1,093	74	184	10
2009	2.80	11495	0	11495	1345	66	174	1
2009	2.15	10260	0	10260	1293	60	172	2
2009	2.22	9144	0	9144	1151	52	174	5
2009	3.10	7884	0	7884	1225	44	179	2
2009	3.80	6,475	-	6,475	1,402	36	181	2
2009	3.15	5,266	-	5,266	1,358	29	183	4
2009	3.22	4,294	5,575	9,869	1,250	53	187	1
2009	3.29	7,457	1,212	8,669	1,206	47	186	5
2009	4.05	7,462	-	7,462	1,255	41	181	2
2009	4.12	6,204	4	6,208	1,299	35	179	1
2009	4.19	5,374	53	5,427	1,289	30	180	2
2009	4.26	5,227	-	5,227	1,154	29	178	2
2009	5.3	7,213	2,490	9,703	1,188	55	176	2
2009	5.10	8,629	276	8,905	1,247	51	174	1
2009	5.17	7,867	264	8,131	1,310	46	175	10
2009	5.24	7,324	592	7,916	1,424	43	185	10
2009	5.31.09	6,847	3,302	10,149	921	58	175	1
2009	6.7.09	9,086	-	9,086	1,282	52	176	1
2009	6.14.09	7,942	14	7,956	1,338	45	177	3
2009	6.21.09	7,021		7,021	1,334	40	174	9
2009	6.28.09	6,202	1,350	7,552	1,172	41	183	5
2009	7.5.09	6,495	3	6,498	1,132	37	178	4
2009	7.12.09	5,375	12	5,387	1,440	30	181	1
2009	7.19.09	4,814	306	5,120	1,310	28	181	3
2009	7.26.09	4,579	457	5,036	1,078	28	177	2
2009	8.2.09	4,842	124	4,966	1,090	28	176	4
2009	8.9.09	4,655	28	4,683	1,315	27	171	8
2009	8.16.09	4,893	-	4,893	1,097	30	164	3
2009	8.23.09	6,126	2,243	8,369	1,154	50	166	5
2009	8.30.09	7,202	1	7,203	1,233	42	171	1
2009	9.6.09	6,264	1,041	7,305	1,279	43	170	3
2009	9.13.09	6,212	1	6,213	1,022	37	167	3
2009	9.20.09	5587	25	5612	1228	33	170	2
2009	9.27.09	5445	1	5446	1169	32	168	1
2009	10.4.09	6842	204	7046	1264	42	167	5
2009	10.11.09	7700	264	7964	1158	46	172	3
2009	10.18.09	7181	132	7313	1146	43	169	3
2009	10.25.09	6573	125	6698	1262	39	173	6
2009	11.1.09	7,359	48	7,407	1,099	44	167	3
2009	11.8.09	6,129	1,859	7,988	1,234	47	169	5
2009	11.15.09	7182	0	7182	1016	44	165	7
2009	11.22.09	6589	0	6589	1056	42	157	6
2009	11.29.09	6374	0	6374	937	42	152	7
2009	12.6.09	5800	13	5813	1424	37	158	3
2009	12.13.09	6753	0	6753	1107	42	162	3
2009	12.20.09	7406	729	8135	1146	49	165	5
2009	12.27.09	7057	907	7964	1065	47	169	17
2010	1.3.10	7018	974	7992	951	52	152	2
2010	1.10.10	9826	691	10517	1167	68	155	2
2010	1.17.10	6509	918	7427	1099	49	153	0
2010	1.24.10	6463	905	7368	1076	48	153	7

place holder, data was incorrect

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ABC Input Tab								
YEAR	WE	ENDING INV	ON ORDER	Ending Inv = Ending Inv + Ending On Order	SALES OUT: Bottles	Days On Hand (Ending Inv/4 Wks of Sales Out/28)	Avg Daily Sales= 4 wks of Sales out/ 28	Weekly Sales Trend
2010	1.31.10	6296	1112	7408	1160	46	161	1
2010	2.7.10	6358	1028	7386	1131	46	160	0
2010	2.14.10	6295	1551	7846	1101	49	160	1
2010	2.21.10	6742	865	7607	1107	47	161	2
2010	2.28.10	6499	952	7451	1115	47	159	1
2010	3.7.10	6436	1020	7456	1161	47	160	0
2010	3.14.10	6374	1041	7415	1094	46	160	0
2010	3.21.10	6312	1109	7421	1107	46	160	4
2010	3.28.10	6417	1025	7442	1010	48	156	2
2010	4.4.10	6242	891	7133	1204	45	158	2
2010	4.11.10	6108	1349	7457	1031	48	155	2
2010	4.18.10	6301	1104	7405	1161	47	157	0
2010	4.25.10	6396	1135	7531	1022	48	158	4
2010	5.2.10	6455	962	7417	1081	48	153	7
2010	5.9.10	6207	1195	7402	1214	46	160	5
2010	5.16.10	6390	1126	7516	1015	49	155	5
2010	5.23.10	6365	1169	7534	1160	47	160	1
2010	5.30.10	6430	1103	7533	1105	47	161	9
2010	6.6.10	6562	973	7535	976	50	152	1
2010	6.13.10	6548	1000	7548	993	50	151	3
2010	6.20.10	6435	1450	7885	1080	53	148	4
2010	6.27.10	6855	1662	8517	1002	59	145	8
2010	7.4.10	7638	683	8321	1192	55	152	0
2010	7.11.10	7377	1196	8573	985	56	152	2
2010	7.18.10	7521	878	8399	1021	56	150	0
2010	7.25.10	7402	952	8354	1004	56	150	5
2010	8.1.10	7321	1009	8330	1040	58	145	2
2010	8.8.10	7289	1033	8322	1033	57	146	0
2010	8.15.10	7224	1027	8251	1027	56	147	4
2010	8.22.10	7141	1065	8206	1116	54	151	0
2010	8.29.10	7172	1131	8303	1027	55	150	1
2010	9.5.10	7300	890	8190	1018	55	150	1
2010	9.12.10	7582	522	8104	993	55	148	3
2010	9.19.10	7097	250	7347	1027	51	145	0
2010	9.26.10	6371	740	7111	1029	49	145	7
2010	10.3.10	6178	1107	7285	817	53	138	13
2010	10.10.10	5934	0	5934	1354	39	151	2
2010	10.17.10	4962	2109	7071	980	47	149	1
2010	10.24.10	6128	1019	7147	1003	48	148	14
2010	10.31.10	5935	913	6848	1218	42	163	10
2010	11.7.10	5836	1383	7219	1076	47	153	2
2010	11.14.10	6353	727	7080	924	47	151	1
2010	11.21.10	6169	1171	7340	1019	49	151	14
2010	11.28.10	6515	983	7498	828	55	137	4
2010	12.5.10	6319	861	7180	1191	51	142	4
2010	12.12.10	6201	1035	7236	1042	50	146	1
2010	12.19.10	6306	813	7119	1043	49	147	7
2010	12.26.10	6101	1027	7128	1027	46	154	14
2011	1.2.11	5349	1873	7222	810	52	140	4
2011	1.9.11	6085	1076	7161	1143	50	144	3
2011	1.16.11	6320	928	7248	955	52	141	1
2011	1.23.11	6260	873	7133	1058	50	142	2
2011	1.30.11	6329	833	7162	866	50	144	3
2011	2.6.11	6161	967	7128	1055	51	141	2

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ABC Input Tab								
YEAR	WE	ENDING INV	ON ORDER	Ending Inv = Ending Inv + Ending On Order	SALES OUT: Bottles	Days On Hand (Ending Inv/4 Wks of Sales Out/28)	Avg Daily Sales= 4 wks of Sales out/ 28	Weekly Sales Trend
2011	2.13.11	5205	891	6096	998	43	142	0
2011	2.20.11	6130	790	6920	1061	49	142	1
2011	2.27.11	6081	1225	7306	852	52	142	3
2011	3.6.11	6336	857	7193	980	52	139	3
2011	3.13.11	6130	1195	7325	1071	52	142	1
2011	3.20.11	6235	972	7207	1098	50	143	8
2011	3.27.11	6136	1066	7202	1065	48	151	4
2011	4.3.11	6117	1104	7221	1085	47	154	4
2011	4.10.11	6029	1176	7205	1188	45	158	2
2011	4.17.11	6199	963	7162	1164	45	161	5
2011	4.24.11	5944	1380	7324	1216	44	166	3
2011	5.1.11	6316	1180	7496	1013	46	164	2
2011	5.8.11	6379	1011	7390	1134	46	162	5
2011	5.15.11	6391	1043	7434	1018	48	156	7
2011	5.22.11	6422	950	7372	1018	49	149	1
2011	5.29.11	6325	897	7222	1049	48	151	4
2011	6.5.11	6216	1037	7253	1014	50	146	2
2011	6.12.11	6155	1153	7308	1064	49	148	0
2011	6.19.11	6283	1512	7795	1028	53	148	1
2011	6.26.11	6646	969	7615	1020	52	147	5
2011	7.3.11	6445	1239	7684	1162	50	153	7
2011	7.10.11	6817	816	7633	876	52	146	1
2011	7.17.11	6598	1113	7711	1052	53	147	1
2011	7.24.11	6620	1020	7640	1034	52	147	8
2011	7.31.11	6684	887	7571	931	54	139	5
2011	8.7.11	6551	971	7522	1029	52	145	4
2011	8.14.11	6582	726	7308	947	52	141	2
2011	8.21.11	6329	880	7209	969	52	138	3
2011	8.28.11	6187	1019	7206	1024	51	142	0
2011	9.4.11	6170	816	6986	1040	49	142	3
2011	9.11.11	6115	1066	7181	875	51	140	1
2011	9.18.11	6223	886	7109	954	51	139	2
2011	9.25.11	6179	908	7087	972	52	137	3
2011	10.2.11	6173	759	6932	952	52	134	5
2011	10.9.11	5986	1028	7014	1022	50	139	6
2011	10.16.11	6250	728	6978	798	52	134	4
2011	10.23.11	6124	782	6906	860	53	130	3
2011	10.30.11	6036	900	6936	875	55	127	

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