From:	Chinedu Momah
То:	Jessica Mclin; Matthew Day; Randy Spokane; Matthew Wieman; James G King Jr; Evonne
	Matthews; Hopper, David (CHI-GHI); Okeeffe, Leah (MTN-ETL); Karen Hill; Yousseff Khan; Jeffrey
	Dierks; 'Neil Gardiner (External)'; Chirag Shah; Hong Na; 'Reggio, Jaimee (CHI-GHI)'; 'Fischer, Erica
	(CHI-GHI)'; 'Jen, Eric (MTN-ETL)'; Deborah Bearer; Andy Cheadle; sperry@health4brands.com;
	Michael Tillinger; Kelly Conrad; Jeffrey Martini; Doris Saltkill; 'Alison Labombarda (External)'; Jessica
	Reckner; Angel Angelov; Shweta Shah; Dorit Mimrod; Matthew Kurth; Orna Srur Kidron; Jorge
	Vasquez; Kavita Gajria; Jan Faiola; 'Briddick, Heather (CHI-GHI)'; Deborah Crawford; Santosh Naik
	(External)
CC:	Amy Ross; Brian Kilmartin
Sent:	8/6/2015 12:59:56 PM
Subject:	PainWeek Preconference Planning Meeting
Attachments:	PAINWeek and AAPMan PreConference Meeting 8.6.2015.pptx; Microsoft_Excel_Worksheet1.xlsx

Team,

Attached are the slides for our PainWeek alignment meeting today. Thanks Chi



Chinedu N. Momah, PharmD Brand Manager, CNS Marketing Tel: 610.786.7182 /<u>chinedu.momah@tevapharm.com</u>



OUR PURPOSE & VALUES



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PAINWeek 2015

September 8 - 12, 2015 Las Vegas, NV



PAIN//EEK®

This presentation is a draft for discussion purposes only. It may include information with respect to actual or potential prescriptions for uses of our products that are not presently approved by the FDA and thus not promoted by Teva. Off-label promotion is against company policy. Sales and marketing promotional activity is strictly limited to the indications currently listed in the products' respective package inserts. Information about non-promoted prescriptions is to be used only for legitimate business planning purposes (e.g., discussions of ongoing or potential clinical development plans, considerations of promotional strategies if and when new indications are approved, production planning, and for budgeting and forecasting revenues). All revenue assumptions or projections assume strict compliance with Teva's policy prohibiting any promotion of off-label uses of our products.



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PAINWeek Overview

- □ Attending organizations
- Travel and Logistics
- □ Schedule at-a-glance
- Medical Affairs Activities
- Commercial Activities

American Academy of Pain Management Overview

- Attending organizations
- Travel and Logistics
- □ Schedule at-a-glance
- Commercial Activities

Next Steps

PAINWeek Overview

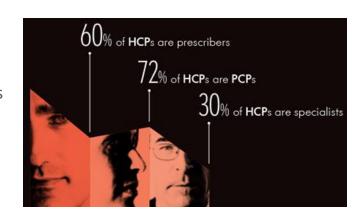
PAIN//EEK®

Overview:

- PAINWeek is now the largest U.S. pain conference and is managed by Aventine Co., a medical communications company primarily focused on pain management education
- 70% of attendees prescribe opioids, NSAIDs, antidepressants and other analgesics
- 50% of attendees do not attend any other pain conference; 30% do not attend any other medical conference
- PAINWeek Journal, which published its first edition in Q3 2013, has a circulation of 10,000
- PAINWeek has nearly 30 media partners, including Pain Medicine News, Family Practice News, Internal Medicine News

Who Attends:

- 2,100+ Attendees
 - 40%—MD/DO 15%—Pharmacists 17%—NP 8%—Nurses 10%—PA 10%—Other



Education:

• Offers 120+ CME/CE Credits









PAIN///FI

Industry Exhibitors of Relevance



Advocacy/Association Exhibitors









THERAPEUTICS, INC.

American Chronic Pain Association







TTTT

Teva Attendees & Logistics

PAIN//EEK®

Attendee	Department	Attendee	Department	Attendee	Departmen
John Hassler	VP Marketing	Matt Wieman	Medical Affairs	Sam Schwarz	Golin
Jeff Dierks	Marketing	Kavita Gajria	Global HEOR	Jaimee Reggio	Golin
Chi Momah	Marketing			Erica Fischer	Golin
Matt Day	Marketing	Sanjay Gandhi	Global HEOR	Heather Briddick	Golin
Jessica Reckner	Marketing	Chirag Shah	Global Sci Com		Golin
Brian Kilmartin	REMS Operations	Jorge Vasquez	Launch Excellence	Alyssa Leys	
Kishore Gopu	REMS Operations	Dorit Mimrod	Global R&D	Kallie Culbertson	Golin
Deb Bearer	Marketing – Market	Orna Srur Kidron	Global R&D	Neil Gardiner	HealthLogix
Yousseff Khan	Access Marketing Research	Andy Cheadle	MSL	Maggie Holsten	HealthLogix
Karen Hill	Marketing – Advocacy	Jan Faiola	MSL	Abbas Ebrahim	HealthLogix
Evonne Matthews		DeborahCrawford	MSL	Emma Tucci	HealthLogix
Randy Spokane	Sales	Tommy Guillot	MSL	Leah O'Keeffe	McCann
Bill Sweet	Sales	Matt Cross	MSL	Eric Jen	McCann
Geoff Merris	Sales	Sarah Mahne	MSL	Shawn Perry	H4B
Mike Morreale	Sales			Shawn Perry	П4D
Shawn Lally	Sales	Brian O'Connor	MSL		
Cheryl Foreman	Sales	Kelli Rodvelt	MSL		
Brook Finlinson	Sales	Plamen Stoytchev	MSL		
Tony Parsons	Sales	Heather Vita	MSL	-	
Angel Angelov	Global Medical Affairs		IVISL	-	
Michael Tillinger	Global Medical Affairs	Lily Zurkovsky	MSL		
Susan Larijani	Med info	Dalton Tomlinson	Global Marketing		
Shweta Shah	Med info	Matt Kurth	Global Marketing		
Jim King	Med info	Martijn Negen	Global Marketing]	

6

Travel Info



Flights – Ultrama Travel

<u>tevagrps@ultramartravel.com</u> 201-594-5800 or 888-681-8813 8:30am - 5:00pm CST *After hours emergency- 888-759-8783*

Hotels – Evonne Matthews

Evonne.Matthews@comcast.net 816-718-1624

> Contact Evonne Matthews for travel logistic questions: <u>EVONNE.MATTHEWS@COMCAST.NET</u>





The Cosmopolitan Las Vegas 3708 S Las Vegas Blvd Las Vegas, NV 89109 702-698-7000



Teva Team Activities Overview



Functional Area	Planned Activities	
Advocacy	Diamond Sponsorship	
CME Program	Clinical Issues in Chronic Pain	
Marketing	 Booth - Pain Matters, FENTORA & AMRIX (#101) Product Theatre - Understanding Abuse-Deterrent Opioid Technologies Product Theatre - Conversations That Matter: Addressing Challenging Topics in Exam Room Communications Room drops/Tote Bag Inserts Sponsored Tweets Pain Matters KOL Reception 	
Medical Information	In-booth medical information	
MSLs	 Opening reception with exhibits and posters Relevant session and symposia coverage External expert dinner meetings Executive briefings 	
Publications	 <u>ER Hydrocodone</u> 10032 Intranasal Liking (APS 2015 Encore) 3103 Abuse Diversion (APS 2015 Encore) 3103 Efficacy and Safety (APS 2015 Encore) 10024 (Food Effects) (Original) <u>GHEOR</u> Alcohol Abuse Diagnosis Economic Burden Dosing Patterns Characterization of Outcomes 	

Tayle Preliminary PAINWeek Schedule at-a-glance

8:30 PM

9:00 PM 9:30 PM

Teva Event **Internal Activity** PAINWeek Activity Friday, September Tuesday, Saturday, Wednesday, September 9 **Thursday, September 10** September 8 11 September 12 8:00 AM 8:30 AM 9:00 AM 9:30 AM 10:00 AM 10:30 AM **Exhibit Hall Open Exhibit Hall Open** 11:00 AM 10:00 am - 12:30 pm 10:00 am - 12:30 pm 11:30 AM 12:00 PM **Teva CME Program** Teva ADT 11:30 am - 1:30 pm 12:30 PM symposium 1:00 PM 12:15 pm - 1:30 pm 1:30 PM 2:00 PM 2:30 PM **Pain Matters** 3:00 PM **Exhibit Hall Open Exhibit Hall Open** 3:30 PM **PDM Program** 2:30 pm - 5:00 pm 2:30 pm - 5:00 pm 4:00 PM 4:30 PM Teva Pre-con 5:00 PM 4:00 pm - 6:00 pm 5:30 PM **KOL** Reception **Keynote Address** 6:00 PM 6:30 PM and 7:00 PM Welcome **Scientific Poster** 7:30 PM **Pain Matters** Reception **Session & Reception** 8:00 PM **Panel Dinner** 7:00 pm - 9:00 pm Exhibit Hall Open

7:30 pm - 9:30 pm

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When: Wednesday, September 9

□ 4:00 p.m. – 6:00 p.m.

□ Where: Cosmopolitan conference room Condesa 8





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MEDICAL AFFAIRS ACTIVITIES

Hydrocodone ER Abstracts

Study 10032 Intranasal Liking (APS 2015 Encore)

Evaluation of the Relative Intranasal Abuse Potential of a Hydrocodone Extended-Release Tablet Formulated with Abuse-Deterrence Technology in Nondependent, Recreational Opioid Users

Study 3103 Abuse Diversion (APS 2015 Encore)

Efficacy and Safety of Hydrocodone Extended-Release Tablets Formulated with an Abuse-Deterrence Technology Platform for the Treatment of Moderate to Severe Pain in Patients With Chronic Low Back Pain

Study 3103 Efficacy and Safety (APS 2015 Encore)

Efficacy and Safety of Hydrocodone Extended-Release Tablets Formulated with an Abuse-Deterrence Technology Platform for the Treatment of Moderate to Severe Pain in Patients With Chronic Low Back Pain

Study 10024 Food Effect (Original)

Effect of Food on the Steady-State Pharmacokinetics of a Hydrocodone Extended-Release Tablet Formulated with Abuse-Deterrence Technology in Healthy Volunteers

GHEOR Abstracts

Alcohol Abuse Diagnosis: Differences in Outcomes by Alcohol Abuse or Dependence Diagnosis among Long term Opioid Users with Chronic Non Cancer Pain

Economic Burden: Differences in Economic Burden by Long Term Opioid Therapy Type among Chronic Non Cancer Pain Patients

Dosing Patterns: Characteristics and Dosing Patterns in Patients using Long acting Opioids Long term for Non Cancer Chronic Pain Treatment

Characterization of Outcomes: Outcomes from Long Term Opioid and Concomitant Alcohol Use in Chronic Non-Cancer Pain Patients: An Electronic Medical Record Data Analysis of an Integrated Health Plan Population



Chronic Pain: Discussions & Debates Around Responsible Opioid Prescribing (CME Program)

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Saturday, September 12 11:30 a.m. – 1:30 p.m.

Confirmed Faculty:

- Charles Argoff, MD
- Michael Brennan, MD
- Jeffrey Gudin, MD

Educational Objectives:

- Assess candidates for chronic opioid therapy via comprehensive clinical interviews, reviews of the medical history, physical exam, and stratification of risks for drug misuse and abuse
- Discuss the clinical profiles of current and emerging prescription opioid analgesics, including abuse-deterrent formulations
- Initiate opioid trials for patients with functionally impairing chronic pain severe enough to require around-the-clock, longterm therapy
- Tailor opioid-based regimens founded on evaluations of analgesia, functional goals, side effects, and risk evaluation and mitigation strategy (REMS)–compliant principles for patient monitoring and documentation
- Engage in open dialogues with patients with chronic pain about actively participating in a care plan, adhering to the treatment regimen, and safely using prescription opioid analgesics



MAINEVENT

TARGET AUDIENCE

The educational design of this activity addresses the needs of pain specialists, primary care providers, and other clinicians involved in opioidbased management of chronic pain.

EDUCATIONAL OBJECTIVES

After completing this activity, the participant should be better able to:

- Assess candidates for chronic opioid therapy via comprehensive clinical interviews, reviews of the medical history, physical exam, and stratification of risks for drug misuse and abuse
- Discuss the clinical profiles of current and emerging prescription opioid analgesics, including abuse-deterrent formulations
- Initiate opioid trials for patients with functionally impairing chronic pain severe enough to require around-the-clock, long-term therapy
- Tailor opioid-based regimens founded on evaluations of analgesia, functional goals, side effects, and risk evaluation and mitigation strategy (REMS)—compliant principles for patient monitoring and documentation
- Engage in open dialogues with patients with chronic pain about actively
 participating in a care plan, adhering to the treatment regimen, and
 safely using prescription opioid analgesics

PHYSICIAN ACCREDITATION STATEMENT

This activity has been planned and implemented in accordance with the Essential Areas and Policies of the Accreditation Council for Continuing Medical Education (ACCME) through the joint providership of Global Education Group (Global) and Integritas Communications. Global is accredited by the ACCME to provide continuing medical education for physicians.

This CME/CE activity complies with all requirements of the federal Physician Payment Sunshine Act. If a reportable event is associated with this activity, the accredited provider managing the program will provide the appropriate physician data to the Open Payments database.

Physician Credit Designation Global Education Group designates this live activity for a

their participation in the activity.

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maximum of 1.5 AMA PRA Category 1 Credits". Physicians

Pharmacist Accreditation Statement

For information about the accreditation of this program, please contact Global at 303-395-1782 or

inquire@globaleducationgroup.com

should claim only the credit commensurate with the extent of

Global Education Group is accredited by the

a provider of continuing pharmacy education.

Accreditation Council for Pharmacy Education as

Credit Designation Global Education Group designates this continuing education activity for 15 contact hour(s) (0.15 CEUs) of the Accorditation Council for Pharmacy Education. (Universal Activity Number - 0530-0399-15-056-L01-P) This is a knowledge-based activity.

Nurse Practitioner Continuing Education

AANP ACCEPTIONERS- Global Education Group is approved as a provider of nurse practitioner continuing education by

a provider of nurse practitioner continuing education by the American Association of Nurse Practitioners: AANP Provider Number 1101021. This program has been approved for 1.5 contact hours of continuing education.

STATEMENT OF NEED/PROGRAM OVERVIEW

Affecting an estimated 100 million adults in the United States, chronic pain is among the most common reasons that patients seek medical treatment. Prescription opioids are an established treatment option for functionally limiting chronic pain severe enough to require around-the-clock therapy.³⁴ Indeed, opioids are the cornerstone of cancer pain treatment,23 and have gained acceptance-though not unqualified-for select patients with noncancer chronic pain.4 Unfortunately, increased opioid prescribing for patients in pain has been mirrored by higher rates of opioid abuse and overdose.4 For example, in recent years, prescription opioids have been linked to approximately three quarters of pharmaceutical overdose deaths in the United States.45 To ensure patient safety and meet regulatory requirements, clinicians must adopt responsible prescribing strategies, including assessing all patients for risks related to opioid pharmacology and potential aberrant drug use.4 Initial risk-stratification efforts must be accompanied by appropriate follow-up monitoring and meticulous documentation of clinical decision making. Even among pain management experts, recommendations for the individualization of opioid-based regimens, incorporation of urine drug testing, and potential roles of abuse-deterrent opioid formulations continue to evolve.64 During this Clinical Issues" program, an expert faculty panel will discuss and debate quideline recommendations and newly published data on long-term opioid therapy, while providing practical advice on the growing evidence pool, riskmitigation strategies, and regulatory requirements.

REFERENCES

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- Swarm RA, Abernethy AP, Anghelescu DL, et al. J Natl Compr Canc Netw. 2013;11(8):992-1022.
- Portenov RK. Lancet 2011;377(9784):2236-2247.
 Chou R, Fanciullo GJ, Fine PG, et al. J Pain. 2009;10(2):113-130.
- Wamer M, Hedegaard H, Chen L-H. NCHS Health E-Stat. Atlanta, GA: Centers for Disease Control and Prevention/National Center for Health Statistics; 2014.
- Peppin JF, Passik SD, Couto JE, et al. Pain Med. 2012;13(7):886-896.
 D. Couto JE, et al. Pain Med.
- Butler SF, Cassidy TA, Chilcoat H, et al. J Pain. 2013;14(4):351-359.
 Simmer K Minchin SL. Ramor MC. Tarball B.
- Simon K, Worthy SL, Barnes MC, Tarbell B. Ther Adv Drug Saf. 2015;6(2):67-79.

This CME/CE activity complexs with all nequirements of the faderal Physican Payment Sunstine Act and as such, this activity is eligible for Sunstine Act Reporting Additional information is enquired to be collected from participants. If you are planning on participanty in the real (base) inficate so on the evaluation and provide your NF number.



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MSL Update

15

PAIN//EEK

- Director: Andy Cheadle, PhD
- AD Lead: Jan Faiola
- □ Lead: Deborah Crawford, DVM Sr. MSL
- □ Writer: Tommy Guillot, PhD MSL
- □ Matt Cross, PhD MSL
- □ Sarah Mahne, PhD MSL
- Brian O'Connor, MD MSL
- □ Kelli Rodvelt, PhD MSL
- Plamen Stoytchev, MD Exec. MSL
- □ Heather Vita, PhD Sr. MSL
- Lily Zurkovsky, PhD MSL

*Pending final approval

- **PAIN**//EEK[®]
- Session coverage will span 5 days and include prioritized sessions from 16 different course concentrations and full day programs presented by:
 - □ American Academy of Pain Medicine
 - □ American Headache Society
 - American Pain Society
 - American Society of Addiction Medicine
 - □ American Society of Pain Educators
 - □ National Association of Drug Diversion Investigators (NADDI)
- Poster sessions
 - □ Abstract availability pending
- Please review the excel file of the preliminary MSL coverage plan (to be sent after this call) and provide us with your feedback
 - Please provide feedback and requests for coverage to Jan Faiola and Deb Crawford

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Coverage of relevant scientific areas:

- □ Chronic Pain conditions including CLBP, OA, PHN, PDN
- Opioids
- Abuse Deterrence
- Pipeline therapeutics for chronic pain including ion-channel modulators
- Migraine and other headache conditions
- Scientific exchange with External Experts (EE)
- Competitive intelligence gathering
 - Migraine and Pain SEOs as approved by Legal and Compliance (now include CGRP antagonists in Migraine and Nav-channel blockers in Chronic Pain)

Sessions of Potential Interest



Sessions

TUESDAY, SEPTEMBER 8

Adolescent Pain Management

Safe Opioid Prescribing

Opioid Monitoring at a Nurse Practioner Clinic

Embrace 2015 Practice Changes and Patient Education: Overview of Critical Pain Management Issues

When Acute Pain Becomes Chronic

WENDESDAY, SEPTEMBER 9

American Academy of Pain Medicine: - Essential Tools for Treating the Patient in Pain: What Every Primary Care and Pain Specialist Needs to Know

Strategies for Success for Chronic Opioid Therapy

Assessing and Managing Acute and Lower Back Pain

Pain Terminology

Pain Mechanisms

Chronic Pain Assessment

Pain Diagnostic Methods

Pain Therapeutics: Pharmacologic

Pain Clinical Trials

Keynote Address and Welcome Reception





Sessions

THURSDAY, SEPTEMBER 10

Integrative Pain Management

Focus on Changes in Billing/Coding Clinical Laboratory: Roll With the Changes and Learn How to Keep Payors Out of Your Bank Account

Rx Abuse: The Scope of the Problem in 2015

Opioid Overdose Strategies: Are They Working?

Talking (and Perhaps Even Listening) to Patients in Pain (2 hours)

Risk Assessment: What Is It? How to Use It

Poster Session and Reception

FRIDAY, SEPTEMBER 11

Diagnosis of Chronic Migraine and Episodic Migraine

Preventive Treatment Strategies

American Pain Society: Assessment of Pain in Older Adults

American Pain Society: Management of Pain and Maintaining Function in Older Adults

Opioid Conversion Calculations

SATURDAY, SEPTEMBER 12

American Society of Addiction Medicine : Nonpharmacologic Management of Pain

Pain Management Economics: Surviving Reimbursement Changes

Differential Diagnosis of Low Back Pain

New Drugs and Drug News in Pain Management and Palliative Care

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- **Conference Highlights Report (PPT slide deck)**
 - □ Cross-functional distribution usually occurs 3-4 weeks post-meeting
 - Dependent on Legal and Compliance review and approval
 - The MSLs will be available to provide webinar updates to your groups using this presentation
 - Legal & Compliance approval needed



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COMMERCIAL ACTIVITIES

Diamond Sponsorship Level

- Pain Matters KOL Reception
- Pain Matters/FENTORA/AMRIX Booth Exhibit
- Understanding Abuse-Deterrent Opioid Technologies PDM
- Conversations That Matter:
 Addressing Challenging Topics in Exam Room Communications
 PDM



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দহাদ্য Sponsorship Details

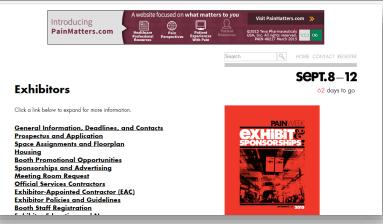
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Diamond Sponsorship

- Benefits include:
 - Sponsorship of welcome reception
 - Premiere signage in exhibit hall entrance
 - Banner ad in PAINWeek and PAINWeekend emails
 - Encore PDM program
 - Program guide listing
 - Premiere listing on Mobile app (logo and link)
 - Premier listing on Exhibit Hall Passport
 - 3 Hotel room drops
 - 3 Tote bag inserts
 - Recognition and listing in the PAINWeek Program Guide
 - □ Sponsored Tweets sent to PAINWeek followers on Twitter
 - □ 25 full-access conference badges, plus 64-exhibit-hall only badges
 - 12 comp badges allocated to MSL team
 - Additional comps available

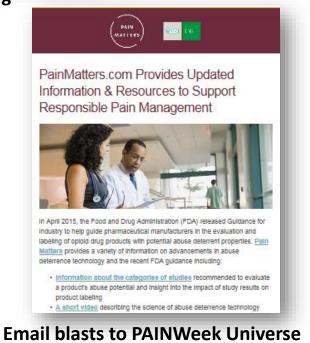
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Pre-conference Pain Matters Promotion and Drivers



Banner ads on PAINWeek.org





PAIN//EEK®

Pain Matters KOL Reception Tuesday, September 8 | 5:30 p.m. – 6:30 p.m. Cosmopolitan Condessa 8

Overview:

□ Teva leadership to provide opening remarks and attendees will be encouraged to engage with various "stations" throughout the room to learn more about:

Pain Matters progress and programs

Design for Dialogue

□ HCP speaker programs

□ Ongoing opportunities for participation and collaboration

Objectives:

- Recognize participation of individuals who have played a role
- Leverage excitement to encourage attendees continued support and ongoing participation
- **Q** Raise awareness of Design for Dialogue and identify opportunities to create new resources
- Establish Teva as a leader in responsible pain management

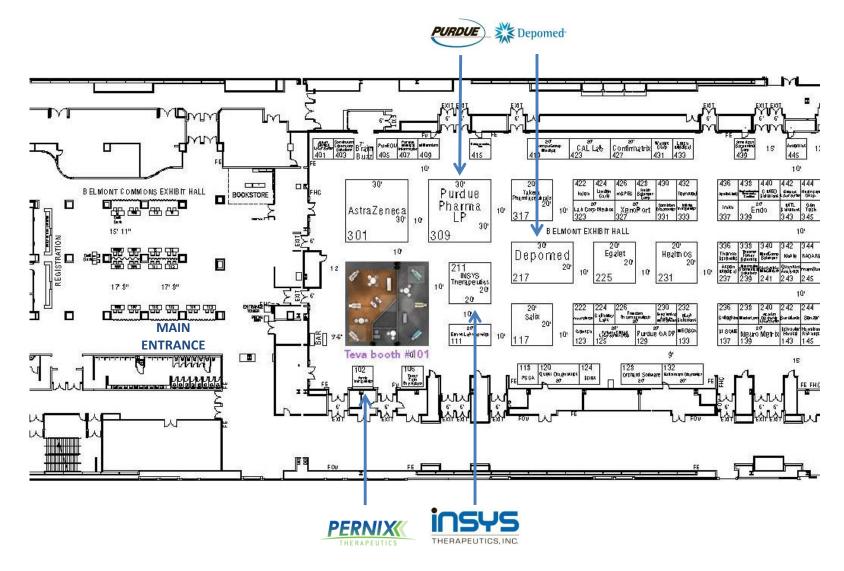
Attendees:

- □ Voluntary participation from HCP KOLs, key patient contributors, and advocacy leaders
- Representatives from Teva CNS and marketing leadership

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Exhibit Hall

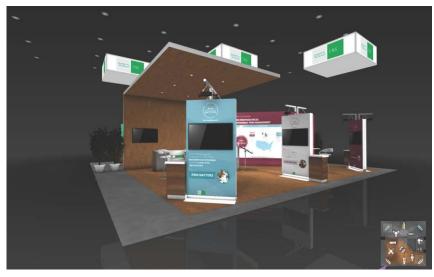
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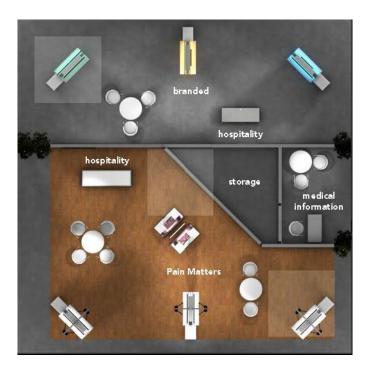
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- 40x40 booth footprint from APS
- Slight modifications to floor plan will improve traffic flow and drive deeper engagement with PainMatters.com

Booth Drivers

AMRIX

FENTORA

Pain Matters







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PAIN//EEK[®]

Understanding Abuse-Deterrent Opioid Technologies

Thursday, September 10 | 12:00 p.m. – 1:30 p.m. Approximately 300 attendees anticipated

Program Objectives:

- Describe some of the different approaches used to develop abuse-deterrent opioid formulations
- Review how these individual approaches may be tested
- Provide an overview of the development and testing for various abuse-deterrent technologies

Confirmed Speakers:

- Jeffrey Gudin, MD, Director, Pain and Palliative Care Pain Management and Wellness Center Englewood Hospital and Medical Center, Englewood, NJ
- Michael Brennan, MD, Chief Medical Officer, The Pain Center of Fairfield, CT
 Associate Medical Director, Chronic Pain and Recovery Center, Silver Hill Hospital, New Canaan, CT



PAIN//EEK®

Conversations That Matter:

Addressing Challenging Topics in Exam Room Communications Wednesday, September 9 | 3:30 p.m. – 4:30 p.m. Approximately 300 attendees anticipated

Program:

- Panelist Discussion Barriers to open dialogue in the exam room
- Techniques for more open dialogue
- How to discuss with patients and talk about abuse deterrence technology with patients

Confirmed Speakers:

- Laura Cooley, The American Academy on Communication in Healthcare
- Paul Gileno, Founder and President, US Pain Foundation
- Bob Twillman, PhD, American Academy of Pain Management
- Richard Payne, MD, Professor, Duke University

Related Activities:

• September 8 - Design for Dialogue Panel Dinner







Tactic	Corporate	Booth Drivers Pain Matters, AMRIX, & FENTORA	ADT Product Theater	Encore PDM
Conference Tote Bag Insert			\checkmark	\checkmark
Hotel Room Drop		\checkmark	\checkmark	
Premiere Mobile Site Listing	\checkmark			
Exhibit Hall Passport Premiere Listing	\checkmark			
Premiere Signage at Exhibit Hall Entrance	\checkmark			
PAINWeek Program Guide	\checkmark			
Sponsored PAINWeek Tweets	\checkmark	\checkmark	\checkmark	

দৰদ্য Next Steps

PAIN//EEK®

Functional area needs

- Travel Logistics
- Resources
- Hospitality Suite Needs
- PAINWeek Attendee List
- □ KOL Dinner Meetings
- PAINWeek Conference Play Book







American Academy of Pain Management

September 17 - 20, 2015

National Harbor, MD



NO LIFE LIMITED BY PAIN



Who Attends	Overview
80% Prescriber /20% Other	The mission of the American Academy of
Attendee Type	Pain Management is to improve the lives of people with Pain by advancing a
65% MD/DO	
18% Nurses	person centered, integrative model of
7% Psychologists	pain care through evidence-guided education, credentialing, and advocacy
6% Other Disciplines	□ The 26 th Annual Meeting, "No Life
3% Pharmacists	Limited By Pain 2015" features
3% PAs2% Chiropractors2% Naturopathic Physicians	1,000+ Practioners
	 46 Expert speakers 100+ Exhibitors
	□ 2 Receptions
2% Acupuncturists	 5 Keynotes 20 Brookout sossions
25 Physical Therapists	30 Breakout sessionsIndustry supported symposia





Industry Exhibitors of Relevance











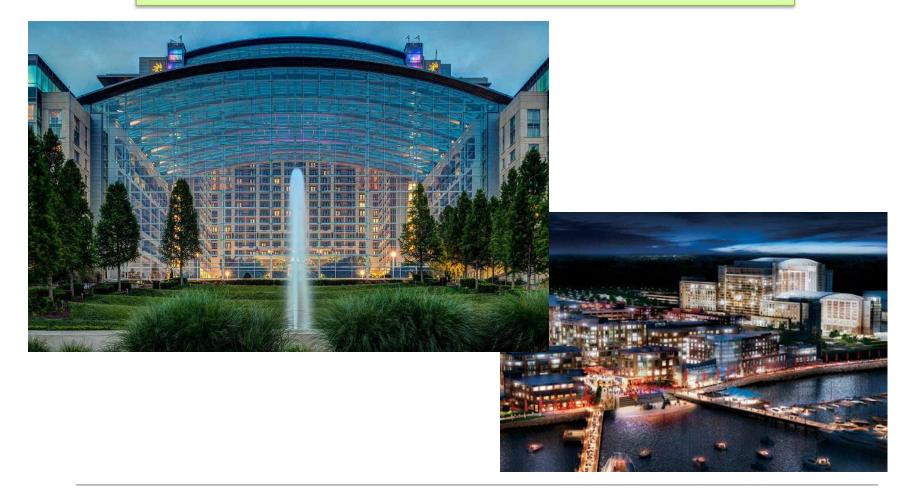
Attendee	Department
Jeffrey Dierks	Marketing
Chi Momah	Marketing
Jessica Reckner	Marketing
Karen Hill	Marketing – Advocacy
Evonne Matthews	Conventions
Muriel Suggs	Sales
Julia Rogers	Sales
Jason Schwarz	Sales
Tara Carter	Sales
Kelly Athey	Sales

Attendee	Department
Sam Schwarz	Golin
Jaimee Reggio	Golin
Erica Fischer	Golin
Heather Briddick	Golin
Alyssa Leys	Golin
Kallie Culbertson	Golin
Neil Gardiner	HealthLogix
Brian Marcus	HealthLogix
Maggie Holsten	HealthLogix
Abbas Ebrahim	HealthLogix
Emma Tucci	HealthLogix
Leah O'Keeffe	McCann Echo
Eric Jen	McCann Echo
Shawn Perry	H4B

Contact Evonne Matthews for travel logistic questions: <u>EVONNE.MATTHEWS@COMCAST.NET</u>



Gaylord National Resort & Convention Center 201 Waterfront St National Harbor, MD 20745



Hydrocodone ER Abstracts

Study 10032 Intranasal Liking (APS 2015 Encore)

Evaluation of the Relative Intranasal Abuse Potential of a Hydrocodone Extended-Release Tablet Formulated with Abuse-Deterrence Technology in Nondependent, Recreational Opioid Users

Study 3103 Abuse Diversion (APS 2015 Encore)

Efficacy and Safety of Hydrocodone Extended-Release Tablets Formulated with an Abuse-Deterrence Technology Platform for the Treatment of Moderate to Severe Pain in Patients With Chronic Low Back Pain

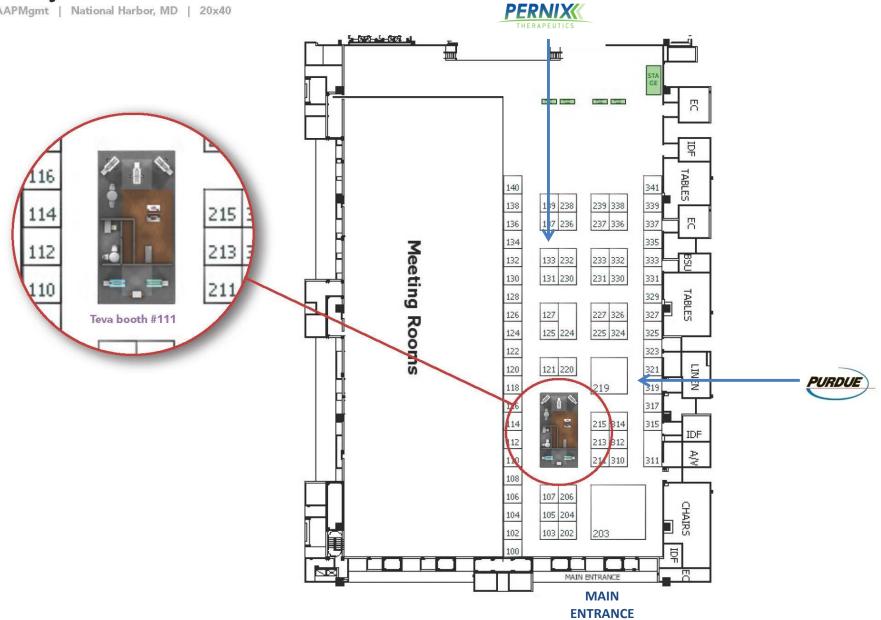
Study 3103 Efficacy and Safety (APS 2015 Encore)

Efficacy and Safety of Hydrocodone Extended-Release Tablets Formulated with an Abuse-Deterrence Technology Platform for the Treatment of Moderate to Severe Pain in Patients With Chronic Low Back Pain

*Abstracts pending acceptance



AAPMgmt | National Harbor, MD | 20x40





Teva Pain Care Booth

american academy of pain management







- 40x20 booth footprint from AAPMed
- Slight modifications to floor plan will improve traffic flow and drive deeper engagement with PainMatters.com

Conversations That Matter: Addressing Challenging Topics in Exam Room Communications

> Thursday, September 18 7:00 a.m. – 8:00 a.m.



Understanding Abuse-Deterrent Opioid Technologies

Saturday, September 19 11:50 a.m. –1:20 p.m.



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Functional area needs

- Travel Logistics
- Resources
- □ KOL Meetings
- □ AAPM Conference Play Book



NO LIFE LIMITED BY PAIN

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