SOP Number: OPS-035-01	Department: DISTRIBUTION OPERATIONS		
Supersedes: OPS-035-00	Title: Controlled Substance Monthly Override %		
ORIGINATOR	Executive Management		
Signed By: Michael Cochrane	Signed By: Patrick Cochrane		
Title: Director, Regulatory Compliance	Title: VP of Ops/Logistics		
Date: 07/27/07	Date:		
Role: Preparer/Originator	Role: Reviewer		
Signature Meaning: Approval	Signature Meaning: Approval		
Sales Management	Executive Management		
Signed By: Kim Bloom	Signed By: Al Paonessa III		
Title: Sr. Director Sales Operations	Title: Executive Vice President/Chief Operating Officer		
Date:	Date:		
Role: Reviewer	Role: Reviewer		
Signature Meaning: Approval	Signature Meaning: Approval		
	Compliance Management		
Signed By:	Signed By: Michael Cochrane		
Title:	Title: Director, Regulatory Compliance		
Date:	Date:		
Role: Reviewer	Role: Reviewer		
Signature Meaning: Approval	Signature Meaning: Approval		

REVISION HISTORY

Effective Date	Document Number	Author	Change Description
08/01/2007	OPS-035-00	Michael Cochrane	Original Issue
05/21/2010	OPS-035-01	Michael Cochrane	Review
1			

PLAINTIFFS TRIAL EXHIBIT P-01732_00001

Page 1

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STANDARD OPERATING PROCEDURE

1.0 Scope

The directives contained in this SOP apply to all Anda, Inc, and VIP employees that have or may have contact or involvement in the activities associated with the sales of controlled substances including, but not limited to:

- * Telesales
- * National Accounts
- * Compliance

2.0 Purpose

To make sure the appropriate steps are followed when a customer is requesting more than 5000 dosage units of a controlled substance family in a single calendar month.

3.0 Procedure

- 1. Using Sales Advantage from the Anda Intranet, review previous six months of sales.
- 2. Check percentage of controlled substance sales vs. non-controlled substance sales. FPCUSDEA in AGID06LIB
- 3. Review a year to date file that contains monthly dosage unit purchases by product family.
- 4. Forward Customer questionnaire to be filled out if percentage ratios are too high.
- 5. Review all of the above information to determine if customer is eligible for an increase or not.