
From: Cochrane, Michael <Michael.Cochrane@Andanet.com>
Sent: Tuesday, December 11, 2012 8:25 PM
To: Paonessa, Albert
Cc: Brown, Robert (Andanet)
Subject: RE: DEA

I just met with Jerry and John and Robert. Given the holiday season, a realistic time frame is to test in around January 10 and 11 so we could promote the programming that weekend for January 14.

I can't give you an accurate headcount number until we see how many customers actually exceed pre-existing limits. Since we have hard stops in the system now, it's hard to say how many would go over their limit.

Also keep in mind previous limits were averaged down prior to 2011 based on customers purchase history for a quarter with us to limit exposure. There was no real science to some accounts reductions and others were never changed.

There is really no cost from an IT perspective. Just programming time and reprioritizing existing Aldon requests.

Thanks
Mike

From: Albert Paonessa
Sent: Monday, December 10, 2012 3:44 PM
To: Michael Cochrane
Subject: FW: DEA

I think we do need to "evaluate" this as he says. We could use it as part of a settlement offer.

Can you work with John and Jerry on how it would work and we need to know what it will cost on an IT basis as well as if you think you'll need extra head count.

Thanks

From: Robert A Stewart
Sent: Monday, December 10, 2012 3:42 PM
To: Albert Paonessa
Subject: DEA

I would like you and the IT group to evaluate a chance to our system to allow unconstrained orders to be submitted into the system – so basically opening up the field to allow an unlimited order to be placed for controlled drugs. Anything that is ordered over and above our established limits, would be flagged as a suspicious order and have to be evaluated before an order is dropped into the system. I know it is counter productive, but if Florida and Columbus are zeroing in on this it is time for us to change. I would like to know how quickly can we do this, how much resource would be added to review and approve orders, and how much it will cost to implement. Assuming this is something we can do quickly, we should follow back up with DEA and let them know that we are going to add this in to address their needs (which is essentially turning us into cops). Perhaps if we do this, we can get back at the table for another conversation.

Call if this is unclear

Robert A. Stewart



President, Global Operations
Morris Corporate Center III
400 Interpace Parkway
Parsippany, NJ 07054

862-261-8222 (o)
862-261-7923 (f)



CHALLENGE · CONNECT · COMMIT

Our Winning Way