From:

David Myers

To:

Michael Perfetto; Michael Dorsey; Michael Berryman; Thad Demos; Lisa Pehlke; Steve Cohen;

Jinping McCormick; Rachelle Galant; Violet Wojtulewicz; Karen Stoedter

Sent:

9/27/2011 4:01:36 PM

Subject:

Oxymorphone Promotion at McKesson

Team,

In support of your sales efforts, Actavis is currently running a two-part Oxymorphone marketing program with McKesson Drug Company. This campaign targets McKesson customers utilizing the following electronic and direct-contact methods:

- Online a two-week advertising campaign on McKesson Connect, McKesson's exclusive ornline ordering and information portal that provides more than 30,000 unique daily log-ins with content and promotions to encourage sales. Our banner ad links to a sellsheet that has been customized with the McKesson ordering numbers and directly to McKesson's product ordering system.
- Phone Awareness Campaign McKesson's team of dedicated generics specialists, GenericsConnect, will be
 contacting a targeted pool of 200 retail independent pharmacies with significant Opana ER brand sales beginning the
 week of September 26th. Each GenericsConnect Specialist has a regular series of ongoing conversations with the
 same customer base, and promotional awareness of Actavis' Oxymorphone is being incorporated into their outbound
 messaging during this campaign period.

We are continuing to search for unique opportunities to highlight and promote our Oxymorphone!

Best regards,

David

David Myers

Senior Manager, Products & Communications

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