From: Rachelle Galant </O=ONETEAM/OU=FIRST ADMINISTRATIVE GROUP/CN=RECIPIENTS

/CN=RGALANT>

To: David Myers

 Sent:
 7/14/2010 1:02:35 PM

 Subject:
 FW: June CY 2010

 Attachments:
 June 20 10 Sales report.xls

, titue in terms of the canon reporting

Woo-hoo, Congrats David!!!!!!

## Rachelle Galant

Product Manager



Actavis

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From: Michael Perfetto

**Sent:** Tuesday, July 13, 2010 10:26 PM

**To:** Beth Zelnick-Kaufman; Brenda Vesey; Chris Young; Doug Boothe; Doug Plassche; Greg Sherwood; John LaRocca; Nasrat Hakim; SGALLAGHER@actavis.com; Sigurdur O Olafsson (solafsson@actavis.com); Stuart Glickman; TFULLEM@actavis.com; David Myers; Dorothy Gerbounka; Karen Stoedter; Rachelle Galant; Bob Miranda; Chris Gordon; John Reed; Soojung Chung; Violet Wojtulewicz; Diana Herbig; Judith Wizorek; Sarah Meyer; Yvonne Hodges; Jinping McCormick (JMCCORMICK@actavis.com); Lisa Pehlke; Ipehlke@actavis.com; MDORSEY@actavis.com; Michael Berryman; Michael Perfetto; NBARAN@actavis.com; SCohen@actavis.com; Thad Demos

Subject: June CY 2010

Below is the summary of June GX Sales Results.

Additionally, please find attached the Sales team monthly report.

Please call me if you have any questions.

June CY 2010 Sales Report:

Total US sales (excludes Kadian) for June were \$ 40.7 M and 109 % of the forecast. Top line net sales / estimate achieved by business unit were as follows:

Elizabeth SOD: \$17.7 M / 112 % Mid Atlantic: \$ 9.6 M / 119 % Third Party: \$ 10.9 M / 101%

Totowa: \$ 2.6 M / 90 %

PLAINTIFFS TRIAL EXHIBIT P-16017\_00001

## Sell More @ Higher Prices Faster – June CY 2010 AWARD to:

- Ms. Lisa Pehlke for securing the Permethrin Cream at Mckesson
- Mr. David Myers for development of the Acetic Acid and F-patch ad slicks that will be utilized by the sales team to increase sales.

## Michael Perfetto VP,Sales and Marketing



## Actavis

60 Columbia Rd. Bldg B # +1 908-868-9778 @ mperfetto@actavis.com Morristown , NJ 07960 United States # 607-724-0322 w www.actavis.com Internal VoIP number

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