theran <sub>®</sub> s	LDT Validation Report	Theranos Sodium Assay CL-RPT-14045	Rev:
Description	Validation Report for M Plasma	odified Siemens Assay of Sodium in Lithiu	m Heparin
Originator: Curtis Schneider		Date: 09/26/2013	

	Validation of Modified Siemens Soc	dium Assay
Author(s):		
	Signature:	Date: 3/24/14
	Name: Paul Patel, Ph.D.	Title: Team Dead, General Chemistry
Reviewer(s):		
	Signature:	Date:
	Name:	Title:
	Signature:	Date: 3/26/2014
	Name: Daniel Young, Ph.D.	Title: Vice Resident
Approver(s):		
	Signature: A Company.	Pate: 3124114
	Name: Adam Rosendorff, M.D.	Ttle: Laboratory Director
		,
		2 9/19/15
	$\searrow$	
	Sunil S. Dhawan M	l.D.

Theranos Confidential

Page 1 of 15

Any retransmissions, reproductions, dissemination or other use of these materials by persons or entities other than the intended recipient is prohibited. This document supersedes all earlier or previous documents unless approved in writing.

thoropoo	LDT Validation	Theranos Sodium Assay	Rev:
theran <sub>®</sub> s	Report	CL-RPT-14045	1
Description	Validation Report for Modified Siemens Assay of Sodium in Lithium Heparin Plasma		
Originator: Curtis Schneide	inator: Curtis Schneider Date: 09/26/2013		

Sodium Plasma Assay Overview I, II. **Method Principle** III. **Definitions and Abbreviations** IV. Pre-clinical Validation a. Analytical Measurement Range Limits of Blank, Detection and Quantitation ii. Linearity b. Analytical Specificity c. Precision V. **Clinical Validation** a. Method Comparison with Predicate b. Transference and Verification of Reference Interval (Verious) c. Verification of Reference Interval with Finger Stick Sample VI. Stability a. Reagent b. Sample c. Calibrators

Theranos Confidential

Page 2 of 15

Any retransmissions, reproductions, dissemination or other use of these materials by persons or entities other than the intended recipient is prohibited. This document supersedes all earlier or previous documents unless approved in writing.

	LDT Validation	Theranos Sodium Assay	Rev:	
theran <sub>®</sub> s	Report	CL-RPT-14045	1	
Description	Validation Report for Modified Siemens Assay of Sodium in Lithium Heparin Plasma			
Originator: Curtis Schneider Date: 09/26/2013				

## I. Overview

Sodium is the primary extracellular cation. Sodium is responsible for almost one half the osmolality of the plasma and therefore plays a central role in maintaining the normal distribution of water and the osmotic pressure in the extracellular fluid compartment. The amount of sodium in the body is a reflection of the balance between sodium intake and output.

Hypoatremia is a predictable consequence of decreased intake of sodium, particularly that precipitated or complicated by unusual losses of sodium from the gastrointestinal tract (e.g., vomiting and diarrhea), kidneys or sweat glands. Renabloss may be caused by inappropriate choice, dose or use of diuretics, by primary or secondary deficiency of aldosterone and other mineralocorticoids, or by severe polyuria. It is common in metabolic acidosis. Hyponatremia also occurs in nephrotic syndrome, hypoproteinemia, primary and secondary adrenocortical insufficiency and congestive heart failure. Symptoms of hyponatremia are a result of brain welling and range from weakness to seizures, coma and death.

Hypernatremia is often attributable to excessive loss of sodium-poor body fluids. Hypernatremia is often associated with hypercalcemia and hypokalemia and is seen in liver disease, cardiac failure, pregnancy burns, and osmotic divresis. Other causes include decreased production of anti-diuretic hormone or decreased tubular sensitivity to the hormone (i.e., diabetes insipidus), inappropriate forms of parenteral therapy with saline solutions, or high salt intake without corresponding intake of water. Hypernatremia occurs in dehydration, increased renal sodium conservation in hyperaldosternism, Cushing's syndrome, and diabetic acidosis. Severe hypernatremia may be associated with volume contraction, lactic acidosis and increased hematocrit. Symptoms of hypernatremia range from thirst to confusion, irritability, seizures, coma and death.

# II. Method Principle

The sample is mixed with ISE buffer, thereby providing a constant pH and a constant ionic strength solution. As the buffered sample is moved through the ion selective electrode, changes in the electrical potential take place. These electrical potential changes are measured against the potential of a reference electrode in order to derive the correct analog value for that sample. This assay has been modified from its original test method by pre-diluting the sample (3.5 fold) prior to performing the test. The pre-dilution occurs on the Tecan liquid handling robot. While the Tecan has very high precision, its accuracy can drift over time. Therefore, controls are run with each set of samples to

Theranos Confidential

Page 3 of 15

Any retransmissions, reproductions, dissemination or other use of these materials by persons or entities other than the intended recipient is prohibited. This document supersedes all earlier or previous documents unless approved in writing.

TMP-00009 Rev. A, Released 08/01/13

	LDT Validation	Theranos Sodium Assay	Rev:
theran <sub>®</sub> s	Report	CL-RPT-14045	1
Description	Validation Report for Modified Siemens Assay of Sodium in Lithium Heparin Plasma		
Originator: Curtis Schneider		Date: 09/26/2013	

correct for any volumetric drift. Namely, two low QC levels and two high QC levels also pre-diluted in parallel with the samples to be analyzed. A linear fit is applied to the QC control data and is used to correct the results from the sample analysis.

## III. Definitions and Abbreviations

The following definitions and abbreviations are used in this document and related documents and attachments:

- a. Accuracy: Accuracy is defined by CLSI as the closeness of agreement between a test result and an accepted reference value. Method accuracy is used in a different sense by the American Association of Pharmaceutical Scientists where it is expressed as percent relative error (%RE). Trueness, a related CLSI term, is the closeness of agreement between the average of a number of replicate measured quantity values and a reference quantity value.
- b. Analyte: Component represented in the name of a measurable quantity. The closely related term measurand is defined as the particular quantity subject to measurement.
- c. Analytical sensitivity: There are several alternative uses of this term. Most commonly, and for the purposes of this Validation Plan, it is used interchangeably with limit of detection. It is also used to describe the ability of an analytical method to assess small variations of the concentration of an analyte, such as the slope of the calibration curve (IUPAC).
- d. Analytical specificity: Ability of a test or procedure to correctly identify or quantify an entity, including in the presence of interfering substance(s) or phenomena.
- e. Calibration Set of operations that establish, under specified conditions, the relationship between values of quantities indicated by a measuring instrument or measuring system, or values represented by a material measure or a reference material, and the corresponding values realized by standards. Under CLIA, calibration refers to the process of testing and adjusting an instrument, kit, or test

**Theranos Confidential** 

Page 4 of 15

Any retransmissions, reproductions, dissemination or other use of these materials by persons or entities other than the intended recipient is prohibited. This document supersedes all earlier or previous documents unless approved in writing.

	LDT Validation	Theranos Sodium Assay	Rev:
<b>theran</b> <sub>®</sub> s	Report	CL-RPT-14045	1
Description	Validation Report for Modified Siemens Assay of Sodium in Lithium Heparir Plasma		
Originator: Curtis Schneider		Date: 09/26/2013	

system, to provide a known relationship between the measurement response and the value of the substance being measured by the test procedure (42 CFR 493.1217).

- f. Calibrator: A substance, material, or article intended to be used to establish the measurement relationships of a diagnostic medical device.
- g. CLIA: Clinical Laboratory Improvement Amendments of 1988. Congressional legislation that defined and requires specific quality assurance practices in clinical laboratories.
- h. CLSI: Clinical and Laboratory Standards Institute.
- i. Coefficient of Variation: The ratio of the standard deviation to the average, often multiplied by 100 and expressed as a percentage, abbreviated as %CV.
- j. Colorimetry: A technique used to determine the concentration of colored compound(s) in solution.
- k. Interfering substance: A substance or quantity thereof that is not the measurand but that affects the result of the measurement.
- 1. IUPAC: International Union of Pure and Applied Chemistry
- m. LDT: Laboratory -developed Test.
- n. Linearity: Linearity is the ability of a quantitative analytical method to provide results that are directly proportional to the concentrations of an analyte in test samples, within a given measuring interval. It is an important parameter to confirm when evaluating an analytical method because it verifies correct interpolation of results between points.
- o. LMR: Lower end of the measuring range is the lowest level at which defined conditions, including all stated characteristic of the method, are met.
- p. LoB: Limit of Blank is the highest value in a series of results on a sample that contains no analyte.
- q. LoD: Limit of Detection is the lowest amount of analyte in a sample that can be detected with stated probability, although perhaps not quantified as an exact value.

**Theranos Confidential** 

Page 5 of 15

Any retransmissions, reproductions, dissemination or other use of these materials by persons or entities other than the intended recipient is prohibited. This document supersedes all earlier or previous documents unless approved in writing.

TMP-00009 Rev. A, Released 08/01/13

	LDT Validation	Theranos Sodium Assay	Rev:
theran <sub>©</sub> s	Report	CL-RPT-14045	1
Description	Validation Report for Modified Siemens Assay of Sodium in Lithium Heparin Plasma		
Originator: Curtis Schneider		Date: 09/26/2013	

r. **LoQ:** When used without a prefix, the Limit of Quantitation is the lowest actual concentration at which an analyte is reliably detected and at which uncertainty of the test result is less than or equal to the goal set by the manufacturer or laboratory. The term may also be used with prefixes L for lower (LLOQ) and U for upper (ULOQ) respectively. Note: LoB < LoD ≤ LoQ.

s. **Matrix:** All components of a material system, except the analyte. A specimen matrix is the biological milieu in which an analyte exists (e.g., plasma, serum, urine, or other body fluids).

- t. Measuring Interval (reportable range; analytical measurement range or AMR):
  A measuring interval consists of all numeric values between the lower and upper numeric values for which a method can produce quantitative results suitable for clinical use. Where applicable, a linearity study is frequently used to establish or verify the measuring interval that can be reported for a measurement method.

  Alternatively, the lower limit of the measuring interval may be assigned as the LoQ (LLOQ).
- u. Precision: Precision is the closeness of agreement between indications or measured quantity values obtained by replicate measurements on the same or similar objects under specified conditions. It is usually expressed numerically in terms of standard deviation (SD) or percent Coefficient of Variation (%CV).
- v. Reference interval: The interval between and including two reference limits. It is common practice to define a reference limit so a stated fraction of the reference values is less than or equal, or greater than or equal, to the respective upper or lower limit.
- w. SOP: Standard Operating Procedure.
- x. **Spectrophotometry:** The quantitative measurement of the transmission (or reflection) properties of a material as a function of wavelength.
- y. **Testing System:** The entirety of the testing process, including instrument, sample, reagents, supplies, and procedures. Personnel are sometimes included in the definition.

## IV. Pre-clinical Validation

a. Analytical Measurement Range

Theranos Confidential Page 6 of 15

Any retransmissions, reproductions, dissemination or other use of these materials by persons or entities other than the intended recipient is prohibited. This document supersedes all earlier or previous documents unless approved in writing.

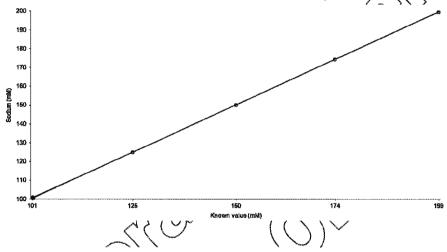
	LDT Validation Report	Theranos Sodium Assay	Rev:
<b>theran</b> <sub>®</sub> s		CL-RPT-14045	1
Description	Validation Report for Modified Siemens Assay of Sodium in Lithium Heparin Plasma		
Originator: Curtis Schneider Date: 09/26/2013		Date: 09/26/2013	

## i. Limits of Blank, Detection and Quantitation

The analytical range 100 – 200 mmol/L for Sodium in plasma has been determined by Siemens. The precision and bias verified at 115.9 mmol/L was 2.9 % and 1.7% (n=80) respectively.

## ii. Linearity

The Analytical Measurement Range (AMR) including linear measurement interval has been determined for Sodium in plasma. This method is linear from 100.5 – 199.4 mmol/L within the 5% allowable non-linearity in this interval.



^	Level	Mean	Linear fit	(3rd order polynomial)	Nonlinearity	Allowable nonlinearity
//	1	100.50	100.64	100.51	-0.13	5.05
$\langle \rangle$	2	125.00	124.85	124.96	0.11	6.25
	3	150.10	150.06	150.16	0.10	7.50
`	4	174.30	174.27	174.26	-0.01	8.70
	5	199.40	199.48	199.41	-0.07	9.95

Nonlinearity is less than allowable nonlinearity: 5%. Performance requirement verified over the measuring interval.

**Theranos Confidential** 

Page 7 of 15

Any retransmissions, reproductions, dissemination or other use of these materials by persons or entities other than the intended recipient is prohibited. This document supersedes all earlier or previous documents unless approved in writing.

	LDT Validation	Theranos Sodium Assay	Rev:
<b>theran</b> s	Report	CL-RPT-14045	1
Description	Validation Report for Modified Siemens Assay of Sodium in Lithium Heparin Plasma		
Originator: Curtis Schneider		Date: 09/26/2013	

## b. Analytical Specificity

The analytical specificity for this assay was determined by testing the effect of hemoglobin (100 mg/dL), bilirubin (15 mg/dL) and triglycerides (438 mg/dL) on plasma samples spiked with the interferents and then compared with unspiked controls. Sodium concentration at which the interference testing was performed was at 119 mM. Non-interference was defined as the mean result from testing of spiked samples within 10% of the mean of the un-spiked samples. Recoveries were within 92% to 95% (see table below).

Table 1. Interference Testing For Sodium

		% Recovery	
Analyte (mM)		Interferent	$\triangle$ .
	Bilirubin	Hemoglobin	Triglycerides
	(15 mg/dL)	(100 mg/dl)	) (438 mg/dL)
Sodium (119)	92	(@)	92 (

No significant interference was observed

#### c. Precision

The CV was determined at three levels using low, mid and high (level 3) QC controls (Liquid Assayed Multiquals) with 1 run per day over multiple days. The precision levels tested were at 110.1 mM (level 1), 140.4 mM (level 2) and 158.0 mM (level 3). The precision data for all levels are summarized below.

**Theranos Confidential** 

Page 8 of 15

Any retransmissions, reproductions, dissemination or other use of these materials by persons or entities other than the intended recipient is prohibited. This document supersedes all earlier or previous documents unless approved in writing.

# theran<sub>®</sub>s

# LDT Validation Report

Theranos Sodium Assay
CL-RPT-14045

Rev:

Description

Validation Report for Modified Siemens Assay of Sodium in Lithium Heparin

Originator: Curtis Schneider

Date: 09/26/2013

#### Level = 1

Number of observations	48
Number of runs	24
Number of runs excluded	1
Number of days	24
Runs per day	1
Replicates per run	2

CLSI guideline EP05-A2 section 10.4 recommends a minimum of 30 runs, with 2 replicates per run; or 20 runs, with 3 or more replicates per run.

#### Mean 112.2064156

	SD	95% CI	CA
Repeatability	2.3355239783	23643377 to 3.249069	2.1%
Between-day	1.476160315		1.3%
Within-laboratory	2.7629190182	82588687 to 3.501155	2.5%
		$\sigma$	

#### Level = 2

Number of observations	48
Number of runs	24
Number of runs excluded	1
Number of days	24
Runs per day	1
Replicates per run	2

CLSI guideline EP05-A2 section 10.4 recommends a minimum of 30 runs, with 2 replicates per run; or 20 runs, with 3 or more replicates per run.

#### Mean 141.9242891

	SD	95% CI	CV
Repeatability	2.4939087129	47314675 to 3.469406	1.8%
Between-day	0.867764892		0.6%
Within-laboratory	2.640567472.1	95151171 to 3.314443	1.9%

**Theranos Confidential** 

Page 9 of 15

Any retransmissions, reproductions, dissemination or other use of these materials by persons or entities other than the intended recipient is prohibited. This document supersedes all earlier or previous documents unless approved in writing.

TMP-00009 Rev. A, Released 08/01/13

		LDT Validation	Theranos Sodium Assay	Rev:
	rneranos Report	CL-RPT-14045	1	
Descinion I		odified Siemens Assay of Sodium in Lithium	Heparin	
	Originator: Curtis Schneide	r	Date: 09/26/2013	

Level = 3

Number of observations 50
Number of runs 25
Number of days 25
Runs per day 1
Replicates per run 2

CLSI guideline EP05-A2 section 10.4 recommends a minimum of 30 runs, with 2 replicates per run; or 20 runs, with 3 or more replicates per run.

Mean 158.8173671

SD 95% Cl CV

Repeatability 2.266108117.777211922 to 3.128155 1.4%

Between-day 1.571187590 1.0%

Within-laboratory 2.757512722.281860607 to 3.485527 1.7%

V. Clinical Validation

a. Method Comparison with Predicate (Accuracy/Comparability):

To test the accuracy of the assay on the Theranos System, 40 unique patient samples were screened on the predicate method (Siemens, Advia) and on the Theranos method. Using the predicate method twenty (20) values were within the reference range (132.0—146.0 mM), ten (10) were below the reference range, and ten (10) were above the reference range. Based on the results of the data examination, either a simple linear regression or alternative procedures were used to estimate expected (average) bras and the confidence interval of expected bias at the desired medical decision level(s) as per CLSI guidance EP09-A2. StatisPro was used for bias calculations. These estimates were compared with internal criteria to judge the acceptability of the Theranos method. Each sample was run in duplicate on the predicate, and the average used for comparison to the Theranos method. Some samples were stored before analysis on both methods. If the confidence interval for the predicted bias includes the defined acceptable bias or if the acceptable bias is greater than the higher limit of the confidence interval of the predicted bias, then the data do not show that the bias of the Theranos method is different from the acceptable bias or there is a high probability (97%) that the predicated bias is acceptable. respectively. The acceptable bias at each medical decision level was determined based on the total allowable error (TEa) minus the measured precision at the level closest to that decision level. Total allowable error (TEa) was taken from American Proficiency Institute (API) peer proficiency testing criteria or CLIA proficiency

## **Theranos Confidential**

Page 10 of 15

Any retransmissions, reproductions, dissemination or other use of these materials by persons or entities other than the intended recipient is prohibited. This document supersedes all earlier or previous documents unless approved in writing.

TMP-00009 Rev. A, Released 08/01/13

	LDT Validation	Theranos Sodium Assay	Rev:
<b>theran</b> s	Report	CL-RPT-14045	1
Description Validation Report for Mo		odified Siemens Assay of Sodium in Lithium	Heparin
Originator: Curtis Schneider		Date: 09/26/2013	

testing criteria for acceptable analytical performance, as printed in the Federal Register February 28, 1992;57(40):7002-186, when available. The TEa for Sodium is 4 mM. The table below shows the allowable bias and precision at 3 levels (values shown in parentheses) and the corresponding closest medical decision limits.

Table 2. Allowable Bias and Precision at the Medical Decision Levels

Medical Decision Levels (mM)	115.0 (112.2)	135 (141.9)	150 (158)
Precision (%)	5.0	3.8	3.4
Allowable Bias	-1.5	6.6	-0.9

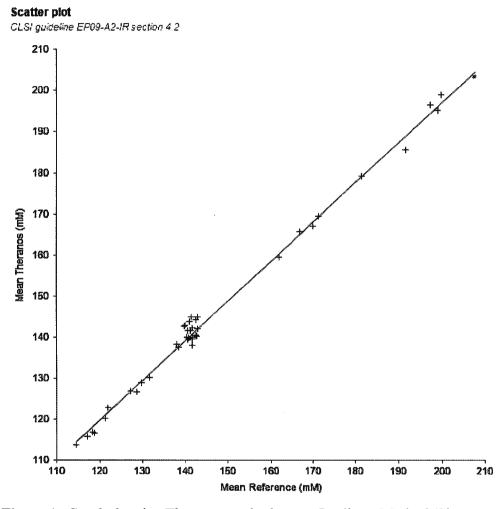


Theranos Confidential Page 11 of 15

Any retransmissions, reproductions, dissemination or other use of these materials by persons or entities other than the intended recipient is prohibited. This document supersedes all earlier or previous documents unless approved in writing.

TMP-00009 Rev. A, Released 08/01/13

	LDT Validation	Theranos Sodium Assay	Rev:
meranos	Report Validation Report for Plasma	CL-RPT-14045	
Description	Validation Report for Modified Siemens Assay of Sodium in Lithium H Plasma		
Originator: Curtis Schneider		Date: 09/26/2013	



**Figure 1.** Graph showing Theranos method versus Predicate Method (Siemens Advia). Simple linear regression was used to establish a slope, intercept and an r2. The slope, intercept and clinical correlation were determined to be 0.97, 3.68 and 0.99 respectively.

Theranos Confidential	Page 12 of 15

Any retransmissions, reproductions, dissemination or other use of these materials by persons or entities other than the intended recipient is prohibited. This document supersedes all earlier or previous documents unless approved in writing.

TMP-00009 Rev. A, Released 08/01/13

	LDT Validation	Theranos Sodium Assay	Rev:
<b>theran</b> s	Report	CL-RPT-14045	1
Description Validation Report for Modified Siemens Assay of Sodium in Lithium Hepa			
Originator: Curtis Schneider		Date: 09/26/2013	

#### Trueness

CLSI guideline EP09-A2-IR section 7

Level ID	Value	Bias	SE	95% CI	Allowable bias
L	115.0000000	-0.08829640	0.4939800101	.08830665 to 0.911713	0.98900000
M	135.0000000	-0.74438359	0.331889265	.41625828 to -0.07250	1.16100000
Н	150.0000000	-1.23644898	0.2958197991	.83530486 to -0.63759	1.29000000

Bias is less than allowable bias: 0.86%.

The difference between the two methods is not greater than the allowable difference. The performance requirement is verified.

b. Transference and Verification of Reference Interval (Venous)

Reference ranges were modified by applying the regression equation to the lower and upper reference limits of existing reference interval to generate a new reference range. New reference ranges were verified with venous samples using twenty four (24) new normal subjects. For a reference range to pass verification, 95% of values should fall within the upper and lower reference limits and 5% or fewer values fall outside of the upper and lower reference limits. For lithium heparin venous verification 24 (100%) values fell within the new reference range and 0 (0.0%) values fell outside the new reference range. See graph below for venous samples verification.

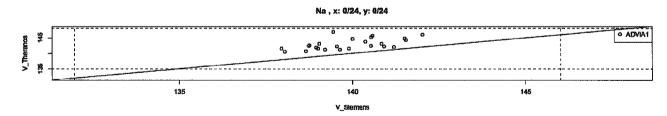


Figure 2. Graph showing venous sample reference range verification.

|--|

Any retransmissions, reproductions, dissemination or other use of these materials by persons or entities other than the intended recipient is prohibited. This document supersedes all earlier or previous documents unless approved in writing.

	LDT Validation	Theranos Sodium Assay	Rev:
<b>theranos</b>	Report	CL-RPT-14045	1
Description Validation Report for M		odified Siemens Assay of Sodium in Lithium	Heparin
Originator: Curtis Schneider		Date: 09/26/2013	

## c. Verification of Reference Interval with Finger Stick Samples

Finger stick reference range was also verified with venous matched finger sticks (lithium heparin) samples from twenty four (24) new normal subjects. The finger stick samples were also collected in a Theranos blood collection devices (BCD) configured with Lithium heparin vessel only. For finger stick verification 29 (95.8%) values fell within the new reference range and 1 (4.2%) values fell outside the new reference range. See graphs below for finger stick samples verification.

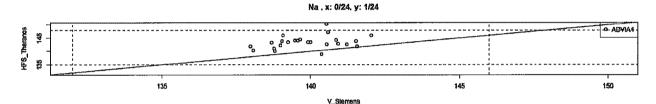


Figure 3. Finger stick sample reference range verification.

The Lithium heparin finger stick reference interval for Sodium was determined to be 132.0 – 146.0 mM.

# VI. Stability

## a. Reagents

On-board Reagent Stability

Theranos Confidential Page 14 of 15

Any retransmissions, reproductions, dissemination or other use of these materials by persons or entities other than the intended recipient is prohibited. This document supersedes all earlier or previous documents unless approved in writing.

<b>theran</b> s	LDT Validation Report	Theranos Sodium Assay	Rev:
		CL-RPT-14045	1
Description	Validation Report for Modified Siemens Assay of Sodium in Lithium Heparin Plasma		
Originator: Curtis Schneider		Date: 09/26/2013	-

System	Stability	
ADVIA 1200	30 days	
ADVIA 1650/1800	30 days	
<b>ADVIA 2400</b>	30 days	

For all systems, unopened reagents are stable until the expiration date printed on the product label when stored at 5° - 25°C. Do not freeze reagents.

For complete details, refer to the Methods Introduction section of the system-specific Operator's Guide.

## b. Sample

Plasma samples for Sodium analysis are stable for 2 weeks at 2-8 °C, or at least 90 days at -20 °C.

## c. Calibrators

Sodium calibrator is stable at 2-8 6 for at least 6 months from date of manufacture.

**Theranos Confidential** 

Page 15 of 15

Any retransmissions, reproductions, dissemination or other use of these materials by persons or entities other than the intended recipient is prohibited. This document supersedes all earlier or previous documents unless approved in writing.