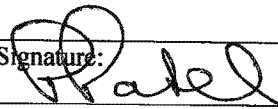


<b>theranos</b>	LDT Validation Report	Theranos Cholinesterase Assay	Rev:
		<b>CL-RPT-14069</b>	<b>1</b>
Description	Validation Report for Modified Siemens Assay of Cholinesterase in Lithium Heparin Plasma		
Originator: Paul Patel		Date: 11/15/2013	

### Validation of Modified Siemens Cholinesterase Assay

**Author(s):**


Signature: 	Date: 12/12/13
Name: Paul Patel, Ph.D.	Title: Team Lead, General Chemistry

**Reviewer(s):**

Signature:	Date:
Name:	Title:

Signature: 	Date: 12/19/2013
Name: Daniel Young, Ph.D.	Title: Vice President

**Approver(s):**

Signature: 	Date: 12/12/2013
Name: Adam Rosendorff, M.D.	Title: Laboratory Director

  
Sunil S. Dhawan M.D.

9/19/15

**Theranos Confidential**
**Page 1 of 16**

Any retransmissions, reproductions, dissemination or other use of these materials by persons or entities other than the intended recipient is prohibited. This document supersedes all earlier or previous documents unless approved in writing.

TMP-00009 Rev. A, Released 08/01/13

<b>theranos</b>	LDT Validation Report	Theranos Cholinesterase Assay	Rev:
		<b>CL-RPT-14069</b>	<b>1</b>
Description	Validation Report for Modified Siemens Assay of Cholinesterase in Lithium Heparin Plasma		
Originator: Paul Patel		Date: 11/15/2013	

## Cholinesterase Plasma Assay

- I. Overview**
- II. Method Principle**
- III. Definitions and Abbreviations**
- IV. Non-Clinical Validation**
  - a. Analytical Measurement Range
    - i. Limits of Blank, Detection and Quantitation
    - ii. Linearity
  - b. Analytical Specificity
  - c. Precision
- V. Clinical Validation**
  - a. Method Comparison with Predicate
  - b. Transference and Verification of Reference Interval (Venous)
  - c. Verification of Reference Interval with Finger Stick Samples
- VI. Stability**
  - a. Reagent
  - b. Sample
  - c. Calibrators

<b>theranos</b>	LDT Validation Report	Theranos Cholinesterase Assay	Rev:
		<b>CL-RPT-14069</b>	<b>1</b>
Description	Validation Report for Modified Siemens Assay of Cholinesterase in Lithium Heparin Plasma		
Originator: Paul Patel		Date: 11/15/2013	

## Overview

Cholinesterase refers to a family of enzymes namely pseudocholinesterase and acetylcholinesterase that catalyze the hydrolysis of acetylcholine into choline and acetic acid.

Individuals deficient in the enzyme pseudocholinesterase are extremely sensitive to the muscle relaxant succinylcholine which is often used during surgery. Pseudocholinesterase is responsible for metabolizing local anesthetic; a deficiency therefore decreases safety during surgery and increases the risk of systemic effects such as prolonged apnea and respiratory difficulties.

Cholinesterase levels in the blood can also provide an indication of liver function and insecticide poisoning. Levels are approximately half in patients with acute/chronic hepatitis, liver cirrhosis and carcinoma.

## Principles of the Procedure

Cholinesterase catalyzes the hydrolysis of butyrylthiocholine (BTC) to butyrate and Thiocholine, which reduces 5,5'-dithiobis (2-nitrobenzoic acid) (DTNB) to 5-thio-2-nitrobenzoate (TNB). The rate of increase in absorbance at 410/596 nm is proportional to the cholinesterase activity in the sample.

## Reaction Equation



<b>theranos</b>	LDT Validation Report	Theranos Cholinesterase Assay	Rev:
		<b>CL-RPT-14069</b>	<b>1</b>
Description	Validation Report for Modified Siemens Assay of Cholinesterase in Lithium Heparin Plasma		
Originator: Paul Patel		Date: 11/15/2013	

## I. Definitions and Abbreviations

The following definitions and abbreviations are used in this document and related documents and attachments:

- a. **Accuracy:** Accuracy is defined by CLSI as the closeness of agreement between a test result and an accepted reference value. Method accuracy is used in a different sense by the American Association of Pharmaceutical Scientists where it is expressed as percent relative error (%RE). Trueness, a related CLSI term, is the closeness of agreement between the average of a number of replicate measured quantity values and a reference quantity value.
- b. **Analyte:** Component represented in the name of a measurable quantity. The closely related term measureand is defined as the particular quantity subject to measurement.
- c. **Analytical sensitivity:** There are several alternative uses of this term. Most commonly, and for the purposes of this Validation Plan, it is used interchangeably with limit of detection. It is also used to describe the ability of an analytical method to assess small variations of the concentration of an analyte, such as the slope of the calibration curve (IUPAC).
- d. **Analytical specificity:** Ability of a test or procedure to correctly identify or quantify an entity, including in the presence of interfering substance(s) or phenomena.
- e. **Calibration:** Set of operations that establish, under specified conditions, the relationship between values of quantities indicated by a measuring instrument or measuring system, or values represented by a material measure or a reference material, and the corresponding values realized by standards. Under CLIA, calibration refers to the process of testing and adjusting an instrument, kit, or test system, to provide a known relationship between the measurement response and the value of the substance being measured by the test procedure (42 CFR 493.1217).
- f. **Calibrator:** A substance, material, or article intended to be used to establish the measurement relationships of a diagnostic medical device.
- g. **CLIA:** Clinical Laboratory Improvement Amendments of 1988. Congressional legislation that defined and requires specific quality assurance practices in clinical laboratories.
- h. **CLSI:** Clinical and Laboratory Standards Institute.

**Theranos Confidential**

**Page 4 of 16**

Any retransmissions, reproductions, dissemination or other use of these materials by persons or entities other than the intended recipient is prohibited. This document supersedes all earlier or previous documents unless approved in writing.

TMP-00009 Rev. A, Released 08/01/13

<b>theranos</b>	LDT Validation Report	Theranos Cholinesterase Assay	Rev:
		<b>CL-RPT-14069</b>	<b>1</b>
Description	Validation Report for Modified Siemens Assay of Cholinesterase in Lithium Heparin Plasma		
Originator: Paul Patel		Date: 11/15/2013	

- i. **Coefficient of Variation:** The ratio of the standard deviation to the average, often multiplied by 100 and expressed as a percentage, abbreviated as %CV .
- j. **Colorimetry:** A technique used to determine the concentration of colored compound(s) in solution.
- k. **Interfering substance:** A substance or quantity thereof that is not the measurand but that affects the result of the measurement.
- l. **IUPAC:** International Union of Pure and Applied Chemistry
- m. **LDT:** Laboratory –developed Test.
- n. **Linearity:** Linearity is the ability of a quantitative analytical method to provide results that are directly proportional to the concentrations of an analyte in test samples, within a given measuring interval. It is an important parameter to confirm when evaluating an analytical method because it verifies correct interpolation of results between points.
- o. **LMR:** Lower end of the measuring range is the lowest level at which defined conditions, including all stated characteristic of the method, are met.
- p. **LoB:** Limit of Blank is the highest value in a series of results on a sample that contains no analyte.
- q. **LoD:** Limit of Detection is the lowest amount of analyte in a sample that can be detected with stated probability, although perhaps not quantified as an exact value.
- r. **LoQ:** When used without a prefix, the Limit of Quantitation is the lowest actual concentration at which an analyte is reliably detected and at which uncertainty of the test result is less than or equal to the goal set by the manufacturer or laboratory. The term may also be used with prefixes L for lower (LLOQ) and U for upper (ULOQ), respectively. Note:  $LoB < LoD \leq LoQ$ .
- s. **Matrix:** All components of a material system, except the analyte. A specimen matrix is the biological milieu in which an analyte exists (e.g., plasma, serum, urine, or other body fluids).

<b>theranos</b>	LDT Validation Report	Theranos Cholinesterase Assay	Rev:
		<b>CL-RPT-14069</b>	<b>1</b>
Description	Validation Report for Modified Siemens Assay of Cholinesterase in Lithium Heparin Plasma		
Originator: Paul Patel		Date: 11/15/2013	

- t. **Measuring Interval (reportable range; analytical measurement range or AMR):**  
A measuring interval consists of all numeric values between the lower and upper numeric values for which a method can produce quantitative results suitable for clinical use. Where applicable, a linearity study is frequently used to establish or verify the measuring interval that can be reported for a measurement method. Alternatively, the lower limit of the measuring interval may be assigned as the LoQ (LLOQ).
- u. **Precision:** Precision is the closeness of agreement between indications of measured quantity values obtained by replicate measurements on the same or similar objects under specified conditions. It is usually expressed numerically in terms of standard deviation (SD) or percent Coefficient of Variation (%CV).
- v. **Reference interval:** The interval between and including two reference limits. It is common practice to define a reference limit so a stated fraction of the reference values is less than or equal, or greater than or equal, to the respective upper or lower limit.
- w. **SOP:** Standard Operating Procedure.
- x. **Spectrophotometry:** The quantitative measurement of the transmission (or reflection) properties of a material as a function of wavelength.
- y. **Testing System:** The entirety of the testing process, including instrument, sample, reagents, supplies, and procedures. Personnel are sometimes included in the definition.

## II. Pre-clinical Validation

### a. Analytical Measurement Range

#### i. Limits of Blank, Detection and Quantitation

The limits of blank, detection, and quantitation were determined to be 26.1 U/L, 64.0 U/L and 64.0 U/L respectively.

<b>theranos</b>	LDT Validation Report	Theranos Cholinesterase Assay	Rev:
		<b>CL-RPT-14069</b>	<b>1</b>
Description	Validation Report for Modified Siemens Assay of Cholinesterase in Lithium Heparin Plasma		
Originator: Paul Patel		Date: 11/15/2013	

#### Limit of blank

CLSI guideline EP17-A section 4.3.1

Level	Number of samples	N	Mean	SD
Blank	1	20	10.3	9.6
Alpha	5%			
Parametric LoB	26.1			

#### Limit of detection

CLSI guideline EP17-A section 4.3.2

Level	Number of samples	N	Pooled SD
Low	1	20	22.7
Beta	5%		
Parametric LoD	64.0		

#### Limit of quantitation

CLSI guideline EP17-A section 5.1

Level	Number of samples	N
Low	1	20
Bias	-42.2	
Pooled imprecision	22.7	
95% total error	-86.8	
Allowable error	181	
LoQ	64.0	

95% total error is less than allowable error: 20%.

LoQ has been established.



## ii. Linearity

The Analytical Measurement Range (AMR) including linear measurement interval has been determined for Cholinesterase in plasma. This method is linear from 1454.0 – 32305.0 U/L within the 10% allowable non-linearity in this interval.

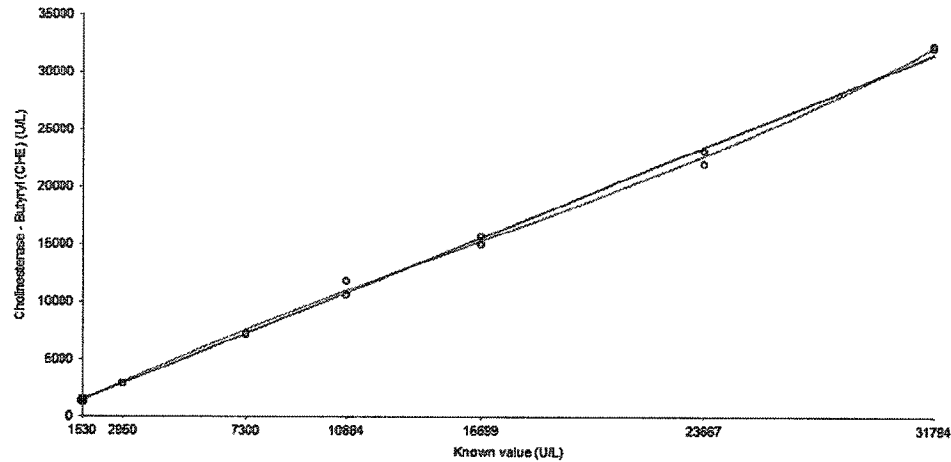
**Theranos Confidential**

**Page 7 of 16**

Any retransmissions, reproductions, dissemination or other use of these materials by persons or entities other than the intended recipient is prohibited. This document supersedes all earlier or previous documents unless approved in writing.

TMP-00009 Rev. A, Released 08/01/13

<b>theranos</b>	LDT Validation Report	Theranos Cholinesterase Assay	Rev:
		<b>CL-RPT-14069</b>	<b>1</b>
Description	Validation Report for Modified Siemens Assay of Cholinesterase in Lithium Heparin Plasma		
Originator: Paul Patel		Date: 11/15/2013	



Level	Mean	Linear fit	Nonlinear fit (3rd order polynomial)	Nonlinearity	Allowable nonlinearity
1	1454.0	1471.9	1323.2	-148.7	153.0
2	2922.5	2889.9	2981.5	91.5	295.0
3	7246.0	7233.9	7592.0	358.1	730.0
4	11297.0	10812.9	11007.4	194.5	1088.4
5	15408.0	15621.2	15338.5	-282.8	1569.9
6	22669.5	23578.2	22787.2	-791.0	2366.7
7	32305.0	31693.9	32272.2	578.3	3179.4

Nonlinearity is less than allowable nonlinearity; 10%.  
Performance requirement verified over the measuring interval.

### Analytical Specificity

The analytical specificity for this assay was determined by testing the effect of hemoglobin (100 mg/dL), bilirubin (11.6 mg/dL) and triglycerides (415 mg/dL) on plasma samples spiked with the interferences and then compared with un-spiked controls. Cholinesterase concentration at which the interference testing was performed at was 9144 U/L. Non-interference was defined as the mean result from testing of spiked samples within 10% of the mean of the un-spiked samples. Recoveries for the Theranos method are shown in the table below.

**Theranos Confidential**

Page 8 of 16

Any retransmissions, reproductions, dissemination or other use of these materials by persons or entities other than the intended recipient is prohibited. This document supersedes all earlier or previous documents unless approved in writing.

TMP-00009 Rev. A, Released 08/01/13



<b>theranos</b>	LDT Validation Report	Theranos Cholinesterase Assay	Rev:
		<b>CL-RPT-14069</b>	<b>1</b>
Description	Validation Report for Modified Siemens Assay of Cholinesterase in Lithium Heparin Plasma		
Originator: Paul Patel		Date: 11/15/2013	

Table 1. Interference Testing For Cholinesterase

Test Method	Analyte (U/L)	% Recovery		
		Interferent		
		Bilirubin (15 mg/dL)	Hemoglobin (100 mg/dL)	Triglycerides (400 mg/dL)
Theranos (p-protocol)	Cholinesterase (9144)	100.8	100.0	101.6

No significant interference was observed.

### Precision

**Theranos Confidential**

**Page 9 of 16**

Any retransmissions, reproductions, dissemination or other use of these materials by persons or entities other than the intended recipient is prohibited. This document supersedes all earlier or previous documents unless approved in writing.

TMP-00009 Rev. A, Released 08/01/13

<b>theranos</b>	LDT Validation Report	Theranos Cholinesterase Assay	Rev:
		<b>CL-RPT-14069</b>	<b>1</b>
Description	Validation Report for Modified Siemens Assay of Cholinesterase in Lithium Heparin Plasma		
Originator: Paul Patel		Date: 11/15/2013	

### Precision

CLSI guideline EP05-A2 section 10.8

#### Level = Level 1

Number of observations	80
Number of runs	40
Number of days	20
Runs per day	2
Replicates per run	2
Mean	4954.3

	SD	95% CI	CV	Allowable Total SD
Repeatability	124.1	101.8 to 158.7	2.5%	-
Between-run	79.7		1.6%	-
Between-day	136.4		2.8%	-
Within-laboratory	200.9	165.7 to 255.1	4.1%	445.9

Imprecision is less than allowable total imprecision: 9% upto 15000U/L then 10%.

#### Level = Level 2

Number of observations	80
Number of runs	40
Number of days	20
Runs per day	2
Replicates per run	2
Mean	7257.8

	SD	95% CI	CV	Allowable Total SD
Repeatability	183.5	150.7 to 234.8	2.5%	-
Between-run	50.1		0.7%	-
Between-day	147.6		2.0%	-
Within-laboratory	240.8	202.3 to 297.5	3.3%	653.2

Imprecision is less than allowable total imprecision: 9% upto 15000U/L then 10%.

<b>theranos</b>	<b>LDT Validation Report</b>	Theranos Cholinesterase Assay	Rev:
		<b>CL-RPT-14069</b>	<b>1</b>
Description	Validation Report for Modified Siemens Assay of Cholinesterase in Lithium Heparin Plasma		
Originator: Paul Patel		Date: 11/15/2013	

Level = Level 3

Number of observations	80
Number of runs	40
Number of days	20
Runs per day	2
Replicates per run	2
Mean	8754.0

	SD	95% CI	CV	Allowable Total SD
Repeatability	302.6	248.4 to 387.2	3.5%	-
Between-run	0.0		0.0%	-
Between-day	258.0		2.9%	-
Within-laboratory	397.7	332.6 to 494.7	4.5%	787.9

Imprecision is less than allowable total imprecision: 9% upto 15000U/L then 10%.

The percent CV reported as zeros in the above precision summary are most likely a consequence of rounding the values in StatisPro.

### III. Clinical Validation

#### a. Method Comparison with Predicate (Accuracy/Comparability)

To test the accuracy of the assay on the Theranos System, forty (40) unique patient samples were screened on the predicate method (Siemens, Advia) and on the Theranos method. Using the predicate method twenty four (24) values were within the reference range (4900 U/L - 11900 U/L), eight (8) were below the reference range, and eight (8) were above the reference range. Based on the results of the data examination, either a simple linear regression or alternative procedures were used to estimate expected (average) bias and the confidence interval of expected bias at the desired medical decision level(s) as per CLSI guidance EP09-A2. StatisPro was used for bias calculations. These estimates were compared with internal criteria to judge the acceptability of the Theranos method. Each sample was run in duplicate on the predicate, and the average used for comparison to the Theranos method. Some samples were stored before analysis on both methods. If the confidence interval for the predicted bias includes the defined acceptable bias or if the acceptable bias is greater than the higher limit of the confidence interval of the predicted bias, then the data do not show that the bias of the Theranos method is different from the acceptable

**Theranos Confidential**

Page 11 of 16

Any retransmissions, reproductions, dissemination or other use of these materials by persons or entities other than the intended recipient is prohibited. This document supersedes all earlier or previous documents unless approved in writing.

TMP-00009 Rev. A, Released 08/01/13

<b>theranos</b>	LDT Validation Report	Theranos Cholinesterase Assay	Rev:
		<b>CL-RPT-14069</b>	<b>1</b>
Description	Validation Report for Modified Siemens Assay of Cholinesterase in Lithium Heparin Plasma		
Originator: Paul Patel		Date: 11/15/2013	

bias or there is a high probability (97%) that the predicated bias is acceptable, respectively. The acceptable bias at each medical decision level was determined based on the total allowable error (TEa) minus the measured precision at the level closest to that decision level. Total allowable error (TEa) was taken from American Proficiency Institute (API) peer proficiency testing criteria or CLIA proficiency testing criteria for acceptable analytical performance, as printed in the Federal Register February 28, 1992;57(40):7002-186, when available. The TEa for Cholinesterase is 9%. The table below shows the allowable bias and precision at 3 levels (values shown in parentheses) and the corresponding closest medical decision limits.

Table 2. Allowable Bias and Precision at the Medical Decision Levels

<b>Medical Decision Levels (U/L)</b>	<b>1500 (4954)</b>	<b>7000 (7257)</b>	<b>20000 (8754)</b>
<b>Precision (%)</b>	<b>2.8</b>	<b>2.0</b>	<b>2.9</b>
<b>Allowable Bias (%)</b>	<b>6.2</b>	<b>7.0</b>	<b>6.1</b>

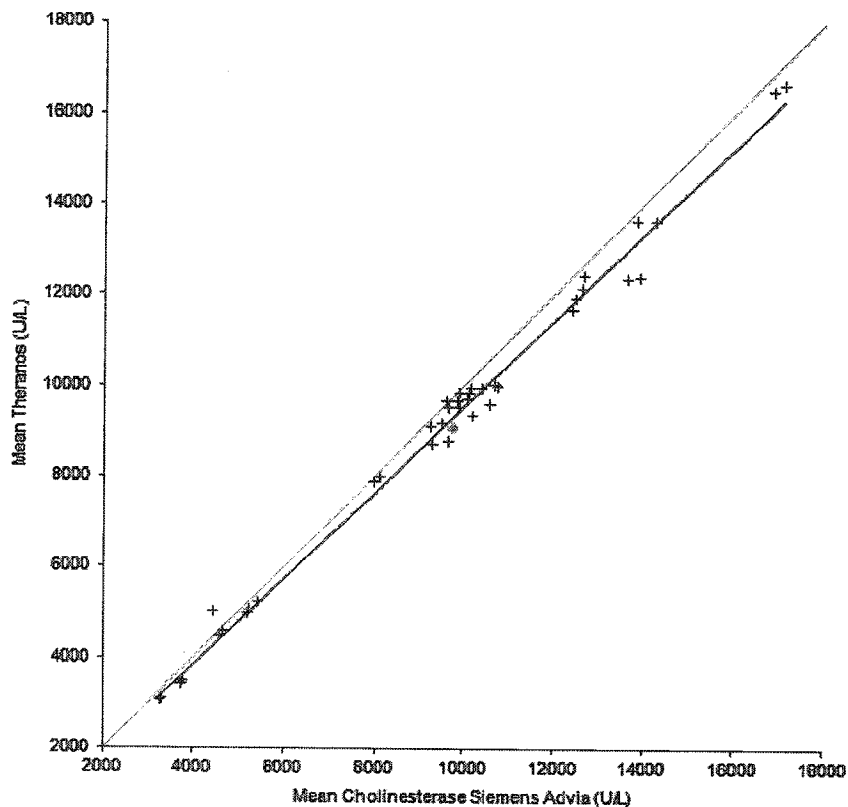
**Theranos Confidential**

**Page 12 of 16**

Any retransmissions, reproductions, dissemination or other use of these materials by persons or entities other than the intended recipient is prohibited. This document supersedes all earlier or previous documents unless approved in writing.

TMP-00009 Rev. A, Released 08/01/13

<b>theranos</b>	LDT Validation Report	Theranos Cholinesterase Assay	Rev:
		<b>CL-RPT-14069</b>	<b>1</b>
Description	Validation Report for Modified Siemens Assay of Cholinesterase in Lithium Heparin Plasma		
Originator: Paul Patel		Date: 11/15/2013	



**Figure 1.** Graph showing Theranos method versus Predicate Method (Siemens Advia).

Simple linear regression was used to establish a slope, intercept and an  $r^2$ . The slope, intercept and clinical correlation were determined to be 0.95, 46.5 and 0.99 respectively.

<b>theranos</b>	LDT Validation Report	Theranos Cholinesterase Assay	Rev:
		<b>CL-RPT-14069</b>	<b>1</b>
Description	Validation Report for Modified Siemens Assay of Cholinesterase in Lithium Heparin Plasma		
Originator: Paul Patel		Date: 11/15/2013	

#### Comparability

CLSI guideline EP09-A2-IR section 7

Level ID	Value	Difference	SE	95% CI	Allowable difference
	1500.000000	-30.4437886	127.202312267	9514063 to 227.063	135.0000000
	7000.000000	-312.413219	63.27853734	0.5139210 to -184.31	630.0000000
	20000.00000	-978.886419	160.928027204	6681793 to -653.1	1800.000000

Difference is less than allowable bias: 9% upto 10000U/L then 8%.

The difference between the two methods is not greater than the allowable difference. The performance requirement is verified.

#### b. Transference and Verification of Reference Interval (Venous)

Reference ranges were modified by applying the regression equation to the lower and upper reference limits of existing reference interval to generate a new reference range. New reference ranges were verified with venous samples using forty three (43) new normal subjects. For a reference range to pass verification, 95% of values should fall within the upper and lower reference limits and 5% or fewer values fall outside of the upper and lower reference limits. For venous verification 41 (95%) values fell within the new reference range and 2 (5%) values fell outside the new reference range. See graphs below for venous samples verification.

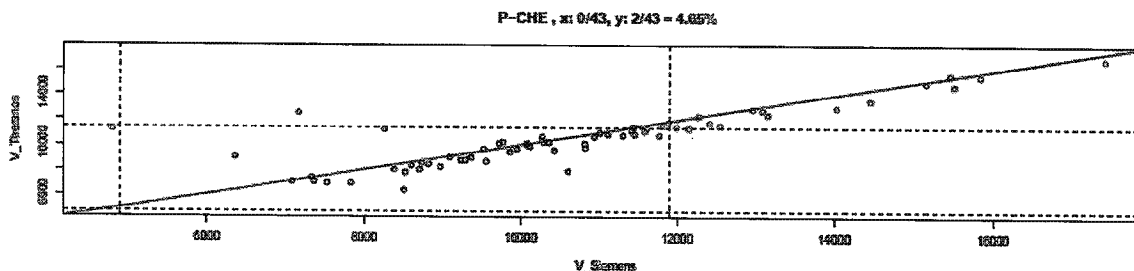
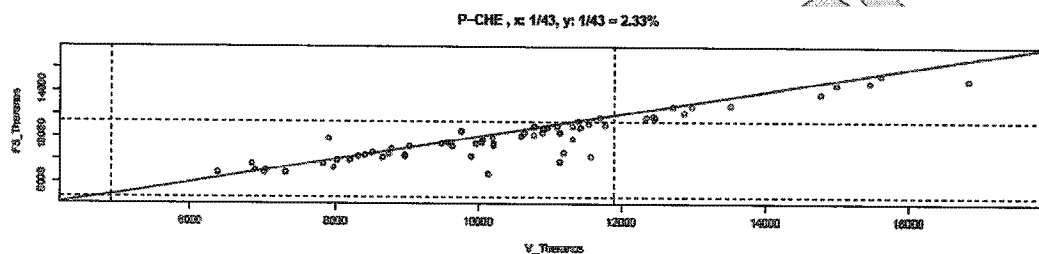


Figure 2. Graph showing venous sample reference range verification.

<b>theranos</b>	LDT Validation Report	Theranos Cholinesterase Assay	Rev:
		<b>CL-RPT-14069</b>	<b>1</b>
Description	Validation Report for Modified Siemens Assay of Cholinesterase in Lithium Heparin Plasma		
Originator: Paul Patel		Date: 11/15/2013	

### c. Verification of Reference Interval with Finger Stick Samples

New reference ranges were also verified with venous matched finger sticks (Lithium heparin) from a total of forty three (43) new normal subjects. The finger stick samples were collected in a Theranos blood collection device (BCD) configured with two separate Lithium heparin vessels. For finger stick verification 42 values (98%) fell within the new reference range and one value (2%) fell outside the new reference range. See graphs below for finger stick samples verification.



**Figure 3.** Graph showing Finger stick sample reference range verification.

The new reference range for finger stick Cholinesterase was determined to be 4702 - 11340 U/L.

## VI. Stability

### a. Reagents

On-board Reagent Stability

**Theranos Confidential**

Page 15 of 16

Any retransmissions, reproductions, dissemination or other use of these materials by persons or entities other than the intended recipient is prohibited. This document supersedes all earlier or previous documents unless approved in writing.

TMP-00009 Rev. A, Released 08/01/13

<b>theranos</b>	LDT Validation Report	Theranos Cholinesterase Assay	Rev:
		<b>CL-RPT-14069</b>	<b>1</b>
Description	Validation Report for Modified Siemens Assay of Cholinesterase in Lithium Heparin Plasma		
Originator: Paul Patel		Date: 11/15/2013	

System	Stability without Reagent Container Inserts	Stability with Reagent Container Inserts (R1, R2)
ADVIA 1200	42 days	60 days
ADVIA 1650/1800	14 days	28 days
ADVIA 2400	14 days	28 days

For all systems, unopened reagents are stable until the expiration date printed on the product label when stored at 2°C - 8°C. Do not freeze the reagents.

For additional details, refer to the Methods Introduction section of the system-specific Operator's Guide.

**b. Sample**

Plasma samples for acetaminophen analysis are stable for 2 weeks at 2-8 °C, or at least 90 days at -20 °C.

**c. Calibrators**

Siemens ToxAmmonia Calibrator should be stored at 2-8 °C, protected from light, and are stable until the expiration date on the vial label. Opened calibrators are stable for at least 3 days.