

Anti – Scl70 Qualitative Assay Development Report

Theranos, Inc

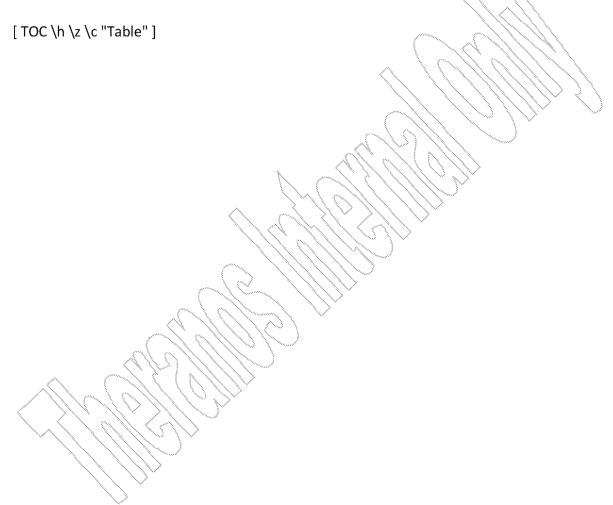
This assay development report contains Theranos confidential information. Any further dissemination, use or disclosure of the report, in whole or in part, is strictly prohibited.

THERANOS CONFIDENTIAL Page [PAGE]



TABLE OF CONTENTS

[TOC \o "1-3" \h \z \u] LIST OF TABLES



THERANOS CONFIDENTIAL Page [PAGE]



1. ASSAY INFORMATION TC "ASSAY INFORMATION" \F C \L "2" |

This assay is designed to qualitatively determine anti-Scl70 antibodies in human plasma and serum using sandwich ELISA.

1.1.1 Reference Assays [TC "Reference Assays and Standards" \f`C\t\"3" }

The following commercial ELISA kits have been used in house as predicate methods:

- INOVA QUANTA Lite Scl-70 ELISA (Cat#-708580)
- Immco Diagnostics ImmuLisa™ Scl-70 Antibody ELISA (Cat# 5150)
- IBL Scl-70 Antibody ELISA (Cat# 75251)

An Scl-70 antigen coated surface serves as the capture surface for the Scl-70 assay. The sample (plasma or serum) is diluted and incubated on the capture surface. The surface is then washed. An alkaline phosphatase (AP)-labeled anti-human IgG antibody is then incubated on the surface. After the detection antibody incubation, another washing cycle is performed and the alkaline phosphatase substrate is incubated, and the resulting chemiluminescence is read in Relative Light Units (RLU).

1.2 Normal Sample Screen: Cut-Off Determination

Fifteen (15) randomly obtained normal donor serum samples were obtained from Stanford and screened on the Theranos system to determine the cutoff value. The Theranos cutoff value was determined by taking the mean RLU of the 15 normal samples plus 5 times the standard deviation. It is imperative that normal samples used for cutoff determination include samples with both low and high signals in order to effectively reproduce a more reliable cutoff value. The sample RLU divided by the cutoff value yields its Antibody Index. Samples are considered to be positive, borderline, or negative for Scl-70 antibodies if their Ab Indices are found to be greater than 1.1, between 0.9 and 1.1, or less than 0.9, respectively.

```
Ab Index > 1.1
Ab Index > 0.9, < 1.1
Ab Index < 0.9
```

The same 15 samples were also screened using the predicate methods listed in section 1.1.1. The Theranos results correlated very well with INOVA ELISA kit's results. All 15 samples tested negative on both platforms. However, there were samples that were detected as positive on the other two commercial kits which were tested negative on the Theranos system. This discrepancy was probably a result of repeated sample thawing/freezing which most likely had a negative

THERANOS CONFIDENTIAL Page [PAGE]



impact on sample stability. In general, there was excellent correlation between Theranos results and those obtained from the predicate methods listed in section 1.1.1. Results are summarized in Table 1.

Table [SEQ Table * ARABIC]. Normal Sample Screen: Cut-Off Determination

| Sample | Matrix | 1 | Intra- Cartridge Inter-C | | artridge | | ANTIBODY INDEX | | |
|--------|----------|----------------------|-----------------------------|------|----------|----------|----------------|-------|------|
| ID | IVIALIIA | Tip 1 | Tip 2 | Mean | %CV < | Theranos | INOVA | іммєо | IBL |
| | | 4284 | 4784 | | | | | | |
| CLN1 | Serum | - | | 4458 | 8 | 0.05 | 4 | 5 | 0.15 |
| | | 4711 | 4055 | | | | | | |
| | | 4869 | = | | | | | | |
| CLN2 | Serum | 3594 | 3835 | 4042 | 12/ | 0.04 | 4 | 2 | 0.07 |
| | | 4052 | 3862 | | | | | | |
| | Serum | 4791 | 6179 | | | | | | |
| CLN3 | | 5281 | 4280 | 5364 | 13 | 0.06 | 4 | 6 | 0.16 |
| | | 5835 | 5817 | | | | | | |
| CLN4 | Serum | 8467 | 7082 9423 | 8623 |) | 0.10 | 4 | 2 | 0.13 |
| | | 9571 | 9095 | | | | | | |
| CLN5 | Serum | 7956 6716 5432 | 6826 7712 6740 | 6897 | 13 | 0.08 | 5 | 3 | 0.10 |
| CLN6 | Serum | 5489 7113 6520 | 5697 7228 7803 | 6642 | 14 | 0.07 | 3 | 4 | 0.16 |

Note: Table 1 continues on next page.

THERANOS CONFIDENTIAL Page [PAGE]



Table 1 (Continued): Normal Sample Screen: Cut-Off Determination

| Sample | Matrix | Intra- Cartridge | | Inter-Cartridge | | ANTIBODY INDEX | | | |
|---------|---------------|---------------------|-------|-----------------|----------|----------------|-------|-------|------|
| ID | TVIIII IX | Tip 1 | Tip 2 | Mean | %CV | Theranos | INOVA | іммсо | IBL |
| | | 5231 | 4427 | | | | | | |
| CLN7 | Serum | 5320 | 4290 | 4354 | 19 | 0.05 | 4 | 7 | 0.3 |
| | | 3141 | 3715 | | <u> </u> | | | | |
| | | 9039 | 9761 | | | | | | |
| CLN8 | Serum | 6967 | 6265 | 9669 | 19(| 0.11 | 5 | 5 | 0.15 |
| | | 12751 | 10230 | | | | | | |
| | | 4299 | 4216 | N / | 12 | 0.05 | 3 | | |
| CLN9 | Serum | 4377 | 4315 | 4655 | | | | 14 | 0.08 |
| | | 5192 | 5533 | | | | | | |
| | Serum | 6337 | 4702 | 5013 | 15 | 0.06 | 3 | 6 | 0.12 |
| CLN10 | | 4559 | 5287 | | | | | | |
| | | 4987 | 4207 | | | | | | |
| | | 65871 | 64891 | | | | | | |
| CLN11 | Serum | 63263 | 68407 | 67877 | 9 | 0.75 | 9 | 33 | 0.29 |
| | | 79344 | 65489 | | | | | | |
| | | 3666 | 3746 | | | | | | |
| CLN12 | Serum | 3075 | 3411 | 3392 | 11 | 0.04 | 5 | 5 | 0.22 |
| | | 3619 | 2836 | | | | | | |
| | Şerum | 3925 | √4616 | | | | | | |
| CLN13 | | 3986 | 4760 | 4252 | 8 | 0.05 | 4 | 2 | 0.18 |
| | | A 198 | 4027 | | | | | | |
| | | 6772 | 6661 | | | | | | |
| CLN14 | Serum | 5053 | 4926 | 5744 | 14 | 0.06 | 11 | 174 | 3.06 |
| | | 5537 | 5512 | | | | | | |
| | | 11911 | 12593 | | | | | | |
| CLN15 | Serum | 10291 | 11900 | 11972 | 8 | 0.13 | 4 | N/A | 0.28 |
| | | 13126 | 12012 | | | | | | |
| | Overall MEAN | | | 10400 | | | | 40073 | |
| | Overall STDEV | | | 15986 | | | | | |
| CUT OFF | | | | 90330 | | | | | |

THERANOS CONFIDENTIAL Page [PAGE]



1.3 Clinical Sample Correlation

A total of 72 randomly obtained clinical serum samples from Scleroderma, Lupus and Sjogren's syndrome patients were screened on Theranos system. Data is compared to those provided from screening the same set of samples via three commercial ELISA kits that are specific for the detection of Scl-70 antibody.

The commercial ELISA kits were obtained from three different vendors: INOVA Diagnostics, IMMCO Diagnostics and IBL International. 72 normal and clinical sera obtained from Bioreclamation were collectively screened on all three kits. Samples that tested positive on any of the commercial kits were screened on the Theranos system to assess clinical correlation. There was generally good agreement among the Theranos Anti Scl-70 assay and the commercial ELISA kits' data. Results are reported in Table 2.

THERANOS CONFIDENTIAL Page [PAGE]



Table [SEQ Table * ARABIC]. Clinical Correlation Data

| Sample | Human Test Samples | | | Inter-Cartridge | | ANTIBODY INDEX | | | |
|--------|--------------------|------------|-------------|-----------------|--------------|----------------|-------|-------|------|
| ID | Matrix | Species | Strain | Mean | %CV | Theranos | INOVA | іммсо | IBL |
| CLN1 | Serum | Normal | N/A | 3970 | 26\ | 0.04 | 4 | 5 | 0.15 |
| CLN2 | Serum | Normal | N/A | 3497 | 17 | 0.04 | 4 | 2 | 0.07 |
| CLN3 | Serum | Normal | N/A | 5348 | 9 | 0.06 | 4 | 6 | 0.16 |
| CLN4 | Serum | Normal | N/A | 8140 | √22√ | 0.09 | 4 | 2 | 0.13 |
| CLN5 | Serum | Normal | N/A | 6259 | 8 | 0.07 | 5 | 3 | 0.10 |
| CLN6 | Serum | Normal | N/A | 5763 | (17) | 0.06 | 3 | 4 | 0.16 |
| CLN7 | Serum | Normal | N/A | 4396 | 16 | 0.05 | 4 | 7 | 0.3 |
| CLN8 | Serum | Normal | N/A\ | 9612 | (17) | 0.11 | 5 | 5 | 0.15 |
| CLN9 | Serum | Normal | N/A | 5041 | \35 \ | 0,06 | 3 | 14 | 80,0 |
| CLN10 | Serum | Normal | N/A | 4656 | 29 | 0.05 | 3 | - 6 | 0.12 |
| CLN11 | Serum | Normal | N/A | 52904 | 22 | 0.59 | 9 | 33 | 0.29 |
| CLN12 | Serum | Normal | N/A | 4049 | 25 | 0.04 | 5 | 5 | 0.22 |
| CLN13 | Serum | Normal | N/A / | 4621 | 8 | 0.05 | 4 | 2 | 0.18 |
| CLN14 | Serum | Normal | NA | 3911 | 28 | 0.04 | 11 | 174 | 3.06 |
| CLS1 | Serum | Autoimmune | Scleroderma | 663487 | 37 | 7.35 | 9 | 186 | 0.33 |
| CLS2 | Serum | Autoimmune | Scleroderma | 65172 | 18 | 0.72 | 19 | 70 | 0,73 |
| CLS9 | Serum | Autoimmune | Scleroderma | 144646 | 13 | 1.60 | 100 | 213 | 3.76 |
| SS10 | Serum | Autoimmune | Sjogren | 91785 | 24 | 1.02 | 5 | 91 | 0.19 |
| SCL06 | Serum | Autoimmune | Scleroderma | 85830 | 12 | 0.95 | 23 | 83 | 1.78 |
| SCL16 | Serum | Autoimmune | Scleroderma | 573226 | 8 | 6.35 | 3 | 194 | 3.07 |
| SCL25 | Serum | Autoimmune | Scleroderma | 324022 | 11 | 3.59 | 141 | 267 | 5.25 |
| SCL29 | Serum | Autoimmune | Scleroderma | 274788 | 27 | 3.04 | 124 | 257 | 2.66 |
| SCL38 | Serum | Autoimmune | Scleroderma | 21740 | 38 | 0.24 | 1 | 69 | 0.10 |
| SCL39 | Serum | Autoimmune | Scleroderma | 300700 | 18 | 3.33 | 146 | 293 | 5,58 |
| SCL40 | Serum | Autoimmune | Scleroderma | 406916 | 34 | 4.50 | 139 | 280 | 5.78 |

THERANOS CONFIDENTIAL Page [PAGE]



1.4 Specificity

Specificity relates to the ability of the test to identify negative results. It is the statistical probability that an individual who does not have the particular disease being tested for will be correctly identified as negative. The specificity of this Anti Scl-70 assay, towards samples containing antibodies specific for other ANA-related disorders, was tested on Theranos systems. Five RF positives, five HAMA positives, and positive controls for 11 ANA-related disorders from Centers For Disease Control (CDC) were tested with this Anti Sci-70 assay on Theranos system. Of the 21 samples tested, only the CDC anti-Sm and anti-Scl-70 controls tested positive for this assay (data is summarized in Table 3). Ideally, none of the samples should test positive with the exception of the anti Scl-70 control. For this reason, additional screening with Biorad's Anti-Sm positive control was performed for confirmation, but result tested negative. Biorad Anti-RNP positive control was also tested because RNP sometimes gives positive reading for samples containing Anti-Sm antibodies. However, result for the Anti-RNP control was also negative. Additional experiment was therefore conducted to exclude the probability of reactivity occurring from using the CDC Anti-Sm control by spiking Scl-70 antigen directly into the CDC Anti-Sm control to block the formation of Scl-70 antibody. However, this experiment yielded positive result, thus suggesting that the reactivity must be due to an excipient(s) within the CDC anti-Sm control sample matrix. To exclude the notion of false positives occurring due to the possible existence of heterophilic antibodies and their potential for causing interference in this assay, additional test was performed with heterophilic blocking reagent (HBR). Even with HBR, the CDC Anti-Sm control remained positive, thus indicating that the positive test result was unrelated to heterophilic antibodies interferences. Finally, to further demonstrate that this Anti Scl-70 assay is not specific for Anti-Sm antibodies, four clinical sera that tested positive on the Anti-Sm assay were screened on the Theranos system using conditions finalized for the Anti Scl-70 assay. Data from the analysis showed that all four samples tested negative under anti Scl-70 assay conditions. Based on this data, at least two conclusions can be made: (1) the positive test result of the CDC anti-Sm control is a false positive caused by an excipient(s) in its matrix that is unrelated to Anti Sci-70 antibodies, and (2) clinical samples that are specific for Anti-Sm antibodies will not test positive on this Anti Scl-70 assay. Therefore, this assay is considered specific only for Anti Scl-70 antibodies. The data generated as a result of troubleshooting "Specificity" are summarized in Table 4. Demographics information pertaining to the clinical samples tested are available in Table 5.

THERANOS CONFIDENTIAL Page [PAGE]



Table [SEQ Table * ARABIC]. Specificity Data

| Sample Info | Ab Index | INOVA Ab Index |
|---|----------|----------------|
| CDC#1 Positive ANA (Homog/Rim) & Positive Anti-Native DNA | 0.86 | |
| CDC#2 Positive ANA (speckled) & Positive Anti-SS-B | 0.15 | |
| CDC#3 Positive ANA (speckled) | 0.21 | |
| CDC#4 Positive Anti-RNP | 0.61 | |
| CDC#5 Positive Anti-Sm | 2.99 | |
| CDC#6 Positive ANA (nucleolar) | 0.33 | N/A |
| CDC#7 Positive ANA SSA/Ro | 0.30 | |
| CDC#8 Positive ANA (centromere) | 0.13 | |
| CDC#9 Positive Anti Scl-70 | 8.56 | |
| CDC#10 Positive Anti Jo-1 | 0.48 | |
| CDC#12 Positive Anti-Ribosomal P | 0.61 | |
| HAMA positive #5 | 0.35 | 5 |
| HAMA positive #7 | 0.66 | 2 |
| HAMA positive #15 | 0.43 | 6 |
| HAMA positive #19 | 0.26 | 1 |
| HAMA positive #24 | 0.26 | 1 |
| RF positive #19 | 0.33 | 1 |
| RF positive #20 | 0.34 | 1 |
| RF positive #23 | 0.18 | 1 |
| RF positive #24 | 0.17 |] |
| RF positive #25 | 0.29 | 5 |

THERANOS CONFIDENTIAL Page [PAGE]



Table [SEQ Table * ARABIC]. Specificity Troubleshoot Data

| Sample | Matrix | Inter-Cartridge | | ANTIBODY INDEX | |
|---|--------|-----------------|-----|-------------------|--|
| ID | | Mean | %CV | Theranos | |
| Biorad Anti-Sm Positive Control | Serum | 1928 | 15 | 0.02 | |
| Biorad Anti-RNP Positive Control | Serum | 2203 | 15 | 0.02 | |
| CDC Anti-Sm Positive Control (Neat) | Serum | 206909 |)12 | 2.29 | |
| CDC Anti-Sm Positive Control (1:2) | Serum | 235858 | 7 | 2.61 | |
| CDC Anti-Sm Positive Control (1:10) | Serum | 82713 | 9 | 0.92 | |
| CDC Anti-Sm (spiked with 2.5 µg/mL Scl-70 Ag) | Serum | 241091 | 6 | 2.67 | |
| CDC Anti-Sm (spiked with 400 µg/mL HBR) | Serum | 317624 | 12 | 3,52 | |
| Positive Clinical Sample for Anti-Sm Assay (\$LE4) | Serum | 16477 | 15 | 0.18 | |
| Positive Clinical Sample for Anti-Sm Assay (SLE7) | Serum | 15123 | 40 | 0.17 | |
| Positive Clinical Sample for Anti-Sm Assay (SLE9) | Serum | 15454 | 22 | 0.17 | |
| Strong Positive Clinical Sample for Anti-Sm Assay (SCL)4) | Serum | 69211 | 19 | 0.77 | |



Table [SEQ Table * ARABIC]. Clinical Demographics Data

| | Gender | Ago | | | |
|-----------|--------|--------------------|-------------|----------|-----|
| Sample ID | Matrix | Species | Strain | Gender | Age |
| CLS1 | Serum | Autoimmune | Scleroderma | Female | 76 |
| CLS2 | Serum | Autoimmune | Scleroderma | Female | 44 |
| CLS9 | Serum | Autoimmune | Scleroderma | (Female) | 32\ |
| SS10 | Serum | Autoimmune | Sjogren | Female | 35 |
| SCL06 | Serum | Autoimmune | Scleroderma | Female | 44 |
| SCL16 | Serum | Autoimmune | Scleroderma | Female | 78 |
| SCL25 | Serum | Autoimmune | Scleroderma | Female | 62 |
| SCL29 | Serum | Autoimmune | Scleroderma | Female | 28 |
| SCL38 | Serum | Autoimmune 🔨 | Scleroderma | Female | 74 |
| SCL39 | Serum | Autoimmune | Scleroderma | Female | 55 |
| SCL40 | Serum | Autoimmune | Scleroderma | Female | 51 |
| H5 | Serum | Interference Serum | HAMA | Male | 26 |
| H7 | Serum | Interference Serum | HAMA | Male | 51 |
| H15 | Serum | Interference Serum | HAMA | Male | 54 |
| H19 | Serum | Interference Serum | HAMA | Male | 42 |
| H24 | Serum | Interference Serum | HAMA | Male | 18 |
| R19 | Serum | Autoimmune | RF | Female | 70 |
| R20 | Serum | Autoimmune | RF | Female | 60 |
| R23 | Serum | Autoimmune | RF | Female | 73 |
| R24 | Serum | Autoimmune | RF | Male | 59 |
| R25 | Serum | Autoimmune | RF | Male | 59 |

1.5 Stability

• Stability testing of detection antibody conjugate and surface coated with capture antibody is ongoing.

THERANOS CONFIDENTIAL Page [PAGE]



2 CONCLUSION

We have successfully developed an immunoassay to detect Anti-Scl70 in human serum and plasma.

THERANOS CONFIDENTIAL Page [PAGE]