Message

From: Ian Gibbons [/O=THERANOS ORGANIZATION/OU=FIRST ADMINISTRATIVE GROUP/CN=RECIPIENTS/CN=IGIBBONS]

Sent: 2/22/2010 3:44:40 PM

To: Elizabeth Holmes [/O=THERANOS ORGANIZATION/OU=FIRST ADMINISTRATIVE

GROUP/CN=RECIPIENTS/CN=Eholmes]; Sunny Balwani [/O=THERANOS ORGANIZATION/OU=FIRST ADMINISTRATIVE

GROUP/CN=RECIPIENTS/CN=Sbalwani]

CC: Gary Frenzel [/O=THERANOS ORGANIZATION/OU=FIRST ADMINISTRATIVE GROUP/CN=RECIPIENTS/CN=Gfrenzel]

Subject: RE: System 4.0 PPT

Attachments: List of analytes (GC and cell counting).xls

The attached presents my analysis of how the analytes you listed would be measured in System 4.0. Essentially all are possible in the proposed system

There are a few notes and caveats:

- 1. I propose RBC counts and Hematocrit be calculated from hemoglobin measurements. RBCs can also be counted by fluorescence cytometry but this is difficult. Direct hematocrit measurement would require yet another technology not envisioned in the proposed System 4.0.
- 2. LDL would be calculated from total and HDL-cholesterol
- 3. HbA1cwould require a special antibody we do not have access to.
- 4. eGFR is a calculated parameter (from BUN and Creatinine)
- 5. Bicarbonate/CO2 measurement in plasma would require UV optics (340 nm: OK for the proposed system if it has a spectrometer). This analyte does not count as a blood gas but rather a measure of blood acid/base balance (n other words, an electrolyte). Again I remind us that CO2 is volatile and would be rapidly lost (seconds) from a blood drop causing false results.
- 6. Note that uric acid can be measured in plasma. I'm not sure what problem you saw with that analyte.

From: Elizabeth Holmes

Sent: Friday, February 19, 2010 1:13 PM

To: Ian Gibbons; Sunny Balwani

Cc: Gary Frenzel

Subject: RE: System 4.0 PPT

Here's the general chemistry panel we want to have – it includes the most commonly run tests and the tests on quests general chemistry panel with the exception of uric acid. Is there a blood surrogate for that?

1. Complete blood count (CBC)

- a. RBCs
- b. WBCs
- c. Platelets
- d. Hemoglobin (A1C)
- e. Hematocrit
- f. Mean Corpuscular Volume

2. Blood chemistry tests/Basic Metabolic Panel

- a. Glucose
- b. Calcium
- c. Electrolytes
 - i. Sodium
 - ii. Potassium
 - iii. Bicarbonate
 - iv. Chloride
- d. Kidneys
 - i. BUN (Blood urea nitrogen)
 - ii. Creatinine

3. Blood enzyme tests

a. Creatinine kinase

b. Troponin

4. Blood tests to assess heart disease risk

- a. Lipoprotein Panel
 - i. Total cholesterol
 - ii. LDL
 - iii. HDL
 - iv. Triglycerides
- b. High-Sensitivity C-Reactive Protein (CRP)
- c. Homocysteine
- 5. Alanine Transaminase (ALT, SGPT)
- 6. Albumin
- 7. Alkaline Phosphatase
- 8. Aspartate Transaminase (AST, SGOT)
- 9. Bilirubin, Direct & Total
- 10. Carbon Dioxide
- 11. Ferritin
- 12. Gamma Glutamyltransferase (GGT)
- 13. Glomerular Filtration Rate, Estimated (eGFR)
- 14. Iron & Total Iron Binding Capacity (TIBC)
- 15. Lactate Dehydrogenase (LD)
- 16. Magnesium
- 17. Microalbumin
- 18. Phosphorus (Phosphate)
- 19. Protein, Total

From: Ian Gibbons

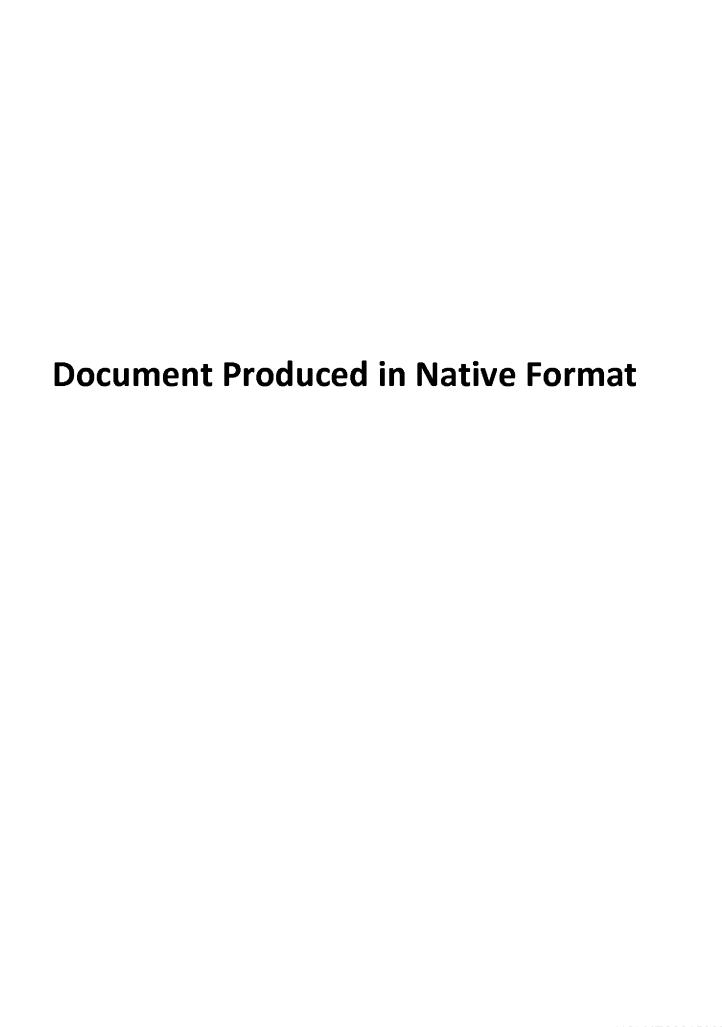
Sent: Thursday, February 18, 2010 11:39 AM

To: Sunny Balwani; Elizabeth Holmes

Cc: Gary Frenzel

Subject: System 4.0 PPT

As requested ...



RBCs Calculated from hemoglobin WBCs Cell counting Platelets Cell counting Immunoassay; NOTE critical Ab needed Hemoglobin (A1C) Hematocrit Mean Corpuscular Volume Calculated from hemoglobin Measured during cell counting Color 2. Blood chemistry tests/Basic Metabolic Panel Color Color Calcium http://www.diazyme.com/products/reagents/DZ114B.php i. Sodium Color ii. Potassium iii. Bicarbonate iv. Chloride Color UV spectroscopy (340 nm) Sample is plasma or serum! Can be measured by CO2 release + ISE or enzymatically (see Tietz pp 1371-2) http://www.bioxys.com/i Assay Kits/DICL.pdf Color d Kidneys i. BUN (Blood ii. Creatinine BUN (Blood urea nitrogen) Color http://www.bioassavsvs.com/DICT.pdf Color 3. Blood enzyme tests Creatinine kinase Color/Enzyme or immunoassay Troponin Immunoassav 4 Rigger to assess heart disease risk a. Lipoprotein Panel Total cholesterol Calculated from total and HDL cholesterol Color iii. HDL iv Triglycerides Color High-Sensitivity C-Reactive Protein (CRP) Immunoassay http://www.diazyme.com/products/reagents/DZ568A.php Homocysteine http://www.questdiagnostics.com/hcp/intquide/sp/showintquidepaqe.isp?fn=GeneralChemistry/hcp. iq testnameindex ALT GenChem.htm http://www.questdiagnostics.com/hcp/intquidejsp/showintquidepage.jsp?fn=GeneralChemistry/hcp. jq_testnameindex_Albumin.htm http://www.questdiagnostics.com/hcp/intquidejsp/showintquidepage.jsp?fn=GeneralChemistry/hcp. jq_testnameindex_Albumin.htm http://www.questdiagnostics.com/hcp/intquidejsp/showintquidepage.jsp?fn=GeneralChemistry/hcp. iq testnameindex_AST.htm http://www.questdiagnostics.com/hcp/intquidejsp/showintquidepage.jsp?fn=GeneralChemistry/hcp iq testnameindex_BillubnDirect.htm http://www.questdiagnostics.com/hcp/intquidejsp/showintquidepage.jsp?fn=GeneralChemistry/hcp iq testnameindex_BillubnDirect.htm http://www.questdiagnostics.com/hcp/intquidejsp/showintquidepage.jsp?fn=GeneralChemistry/hcp iq testnameindex_BillubnDirect.htm Alanine Transaminase (ALT, SGPT) Color/Enzyme or immunoassay Albumin Alkaline Phosphatase
Aspartate Transaminase (AST, SGOT)
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 Protein, Total Added 19 Uric acid Color http://www.bioassaysys.com/DIUA.pdf

Link

Complete blood count (CBC)

Methods and notes