

Message

From: Ian Gibbons [/O=THERANOS ORGANIZATION/OU=FIRST ADMINISTRATIVE GROUP/CN=RECIPIENTS/CN=IGIBBONS]
Sent: 1/20/2010 11:05:06 PM
To: Elizabeth Holmes [/O=THERANOS ORGANIZATION/OU=FIRST ADMINISTRATIVE GROUP/CN=RECIPIENTS/CN=Eholmes]; Sunny Balwani [/O=THERANOS ORGANIZATION/OU=FIRST ADMINISTRATIVE GROUP/CN=RECIPIENTS/CN=Sbalwani]
CC: Carolyn Balkenhol [/O=THERANOS ORGANIZATION/OU=FIRST ADMINISTRATIVE GROUP/CN=RECIPIENTS/CN=Cbalkenhol]
Subject: New technology to expand our system capability

I'd like to present to you some recent results we have gathered with the Nanodrop instrument. I believe the technology has the potential for rapid expansion of our ability to do **general chemistry assays** and **existing colorimetric ELISAs (reducing assay development time)**. The **sample volume needed can be very small** (<5 uL of blood) even for several multiplexed assays and can be adapted to our existing pipette and dispense technology.

We have already have shown feasibility for assays for Hemoglobin and M30 (using the Peviva kit).

It would take about 15 minutes to go through the slide deck, so a 30 minute meeting would be appropriate. I have discussed this with Gary and he is in support of putting this on our radar scope.