

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_027872	iMessage	3/10/2015 9:26:53 PM	We have an opportunity to put telemedicine in our contract with wag.	Sunny Balwani	Elizabeth Holmes		
Holmes_iPhone_iMessage-MMS-SMS_027873	iMessage	3/10/2015 9:30:57 PM	We should nail that.	Elizabeth Holmes	Sunny Balwani (		
Holmes_iPhone_iMessage-MMS-SMS_027871	iMessage	3/10/2015 9:31:10 PM	And actually kick it off in our meeting with mayo	Elizabeth Holmes	Sunny Balwani (		
Holmes_iPhone_iMessage-MMS-SMS_027874	iMessage	3/10/2015 9:31:15 PM	And possibly Cleveland	Elizabeth Holmes	Sunny Balwani (		
Holmes_iPhone_iMessage-MMS-SMS_027877	iMessage	3/10/2015 9:31:23 PM	And then build the team here as we hire	Elizabeth Holmes	Sunny Balwani (		
Holmes_iPhone_iMessage-MMS-SMS_027876	iMessage	3/10/2015 9:31:33 PM	They won't be ready overnight anyway	Elizabeth Holmes	Sunny Balwani (		
Holmes_iPhone_iMessage-MMS-SMS_027878	iMessage	3/10/2015 9:31:39 PM	Cleveland clinic.	Sunny Balwani (	Elizabeth Holmes		
Holmes_iPhone_iMessage-MMS-SMS_027875	iMessage	3/10/2015 9:32:07 PM	Yes	Elizabeth Holmes	Sunny Balwani (		
Holmes_iPhone_iMessage-MMS-SMS_027879	iMessage	3/10/2015 9:32:10 PM	We will talk. We will bring this up and negotiate as last thin once all else is done.	Sunny Balwani (	Elizabeth Holmes		
Holmes_iPhone_iMessage-MMS-SMS_027883	iMessage	3/10/2015 9:32:16 PM	Yes	Elizabeth Holmes	Sunny Balwani (		
Holmes_iPhone_iMessage-MMS-SMS_027882	iMessage	3/10/2015 9:32:19 PM	I opened the door.	Sunny Balwani	Elizabeth Holmes		
Holmes_iPhone_iMessage-MMS-SMS_027881	iMessage	3/10/2015 9:32:27 PM	Great	Elizabeth Holmes	Sunny Balwani (		
Holmes_iPhone_iMessage-MMS-SMS_027880	iMessage	3/10/2015 9:32:32 PM	Will tell u more in person.	Sunny Balwani (	Elizabeth Holmes		
Holmes_iPhone_iMessage-MMS-SMS_027886	iMessage	3/10/2015 9:32:36 PM	K	Elizabeth Holmes	Sunny Balwani		
Holmes_iPhone_iMessage-MMS-SMS_027884	iMessage	3/10/2015 9:32:48 PM	They were drooling over Cleveland clinic announcement	Sunny Balwani	Elizabeth Holmes		
Holmes_iPhone_iMessage-MMS-SMS_027885	iMessage	3/10/2015 9:32:48 PM	We did tester	Sunny Balwani	Elizabeth Holmes		
Holmes_iPhone_iMessage-MMS-SMS_027887	iMessage	3/10/2015 9:32:48 PM	Yesterday	Sunny Balwani	Elizabeth Holmes		
Holmes_iPhone_iMessage-MMS-SMS_027888	iMessage	3/10/2015 9:33:45 PM	Everyone is	Elizabeth Holmes	Sunny Balwani (		
Holmes_iPhone_iMessage-MMS-SMS_027889	iMessage	3/10/2015 9:34:03 PM	Hopefully they're off peer review	Elizabeth Holmes	Sunny Balwani (		
Holmes_iPhone_iMessage-MMS-SMS_027890	iMessage	3/10/2015 9:34:20 PM	Which is why we need to do good by Cleveland clinic	Sunny Balwani (	Elizabeth Holmes		
Holmes_iPhone_iMessage-MMS-SMS_027891	iMessage	3/10/2015 9:34:26 PM	Yes. Off the table.	Sunny Balwani (	Elizabeth Holmes		
Holmes_iPhone_iMessage-MMS-SMS_027893	iMessage	3/10/2015 9:42:38 PM	Exactly	Elizabeth Holmes	Sunny Balwani (		
Holmes_iPhone_iMessage-MMS-SMS_027895	iMessage	3/10/2015 9:42:48 PM	On Cleveland clinic	Elizabeth Holmes	Sunny Balwani (		

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Holmes_iPhone_iMessage-MMS-SMS_029814	iMessage	4/9/2015 2:52:48 AM	Going thru cvs contract. We can't work with wag or cvs. Both are same.	Sunny Balwani (-	Elizabeth Holmes		
Holmes_iPhone_iMessage-MMS-SMS_029816	iMessage	4/9/2015 2:52:48 AM	And swy	Sunny Balwani (-	Elizabeth Holmes		
Holmes_iPhone_iMessage-MMS-SMS_029817	iMessage	4/9/2015 3:00:44 AM	Can't forget that	Elizabeth Holmes	Sunny Balwani (-		
Holmes_iPhone_iMessage-MMS-SMS_029818	iMessage	4/9/2015 3:01:11 AM	We need to think thru our discussion on this topic	Sunny Balwani (-	Elizabeth Holmes		
Holmes_iPhone_iMessage-MMS-SMS_029819	iMessage	4/9/2015 3:03:11 AM	Meaning tomorrow's?	Elizabeth Holmes	Sunny Balwani (-		
Holmes_iPhone_iMessage-MMS-SMS_029821	iMessage	4/9/2015 3:03:28 AM	No. Our own stores.	Sunny Balwani	Elizabeth Holmes		
Holmes_iPhone_iMessage-MMS-SMS_029820	iMessage	4/9/2015 3:05:19 AM	Exactly.	Elizabeth Holmes	Sunny Balwani (-		
Holmes_iPhone_iMessage-MMS-SMS_029822	iMessage	4/9/2015 3:05:36 AM	I am thinking. It will depend on discussion tomorrow with wag	Sunny Balwani (+	Elizabeth Holmes		

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Holmes_iPhone_iMessage-MMS-SMS_029901	iMessage	4/9/2015 8:22:18 PM	If contract terms and we don't have 1000 stores. What happens to 50m remaining innovation payment	Sunny Balwani	Elizabeth Holmes		
Holmes_iPhone_iMessage-MMS-SMS_029906	iMessage	4/9/2015 8:43:03 PM	Depends on why terms	Elizabeth Holmes	Sunny Balwani		
Holmes_iPhone_iMessage-MMS-SMS_029909	iMessage	4/9/2015 8:54:40 PM	Scale now if need	Elizabeth Holmes	Sunny Balwani		
Holmes_iPhone_iMessage-MMS-SMS_029908	iMessage	4/9/2015 8:59:21 PM	So force build 1000 stores? I don't think that's intelligent.	Sunny Balwani	Elizabeth Holmes		
Holmes_iPhone_iMessage-MMS-SMS_029911	iMessage	4/9/2015 9:00:00 PM	With contract expiring in August 2017 means building out 1000 by feb 2016. Not good for us	Sunny Balwani	Elizabeth Holmes		
Holmes_iPhone_iMessage-MMS-SMS_029912	iMessage	4/9/2015 9:08:22 PM	There are equal number of cvs and wag in Nystate btw.	Sunny Balwani	Elizabeth Holmes		

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Holmes_iPhone_iMessage-MMS-SMS_029913	iMessage	4/9/2015 9:08:58 PM	When we launch in NY we can launch with CVS and give them once we have 50 E done, we will be invincible	Sunny Balwani (	Elizabeth Holmes		
Holmes_iPhone_iMessage-MMS-SMS_029910	iMessage	4/9/2015 9:12:30 PM	Agree	Elizabeth Holmes	Sunny Balwani (		
Holmes_iPhone_iMessage-MMS-SMS_029917	iMessage	4/9/2015 9:14:22 PM	If terms because we term then we return. They term and we don't want to we keep.	Elizabeth Holmes	Sunny Balwani (		
Holmes_iPhone_iMessage-MMS-SMS_029918	iMessage	4/9/2015 9:14:45 PM	We don't want 1000 stores with ass holes.	Sunny Balwani (	Elizabeth Holmes		
Holmes_iPhone_iMessage-MMS-SMS_029920	iMessage	4/9/2015 9:15:03 PM	200 will be enough to prove our point.	Sunny Balwani (	Elizabeth Holmes		
Holmes_iPhone_iMessage-MMS-SMS_029922	iMessage	4/9/2015 9:15:06 PM	I know	Elizabeth Holmes	Sunny Balwani		
Holmes_iPhone_iMessage-MMS-SMS_029921	iMessage	4/9/2015 9:15:17 PM	I will say we keep 25 no matter what	Sunny Balwani (	) Elizabeth Holmes		
Holmes_iPhone_iMessage-MMS-SMS_029919	iMessage	4/9/2015 9:15:19 PM	But then depending on who terms should work	Elizabeth Holmes	Sunny Balwani (		
Holmes_iPhone_iMessage-MMS-SMS_029923	iMessage	4/9/2015 9:15:22 PM	Agree	Elizabeth Holmes	Sunny Balwani (		
Holmes_iPhone_iMessage-MMS-SMS_029925	iMessage	4/9/2015 9:15:27 PM	Yes	Sunny Balwani (	Elizabeth Holmes		
Holmes_iPhone_iMessage-MMS-SMS_029924	iMessage	4/9/2015 9:15:44 PM	But if natural terms then we return 25	Sunny Balwani (	Elizabeth Holmes		
Holmes_iPhone_iMessage-MMS-SMS_029926	iMessage	4/9/2015 9:15:44 PM	If they don't build 500 we keep 25	Sunny Balwani (	Elizabeth Holmes		
Holmes_iPhone_iMessage-MMS-SMS_029929	iMessage	4/9/2015 9:17:52 PM	Correct	Sunny Balwani (	Elizabeth Holmes		
Holmes_iPhone_iMessage-MMS-SMS_029928	iMessage	4/9/2015 9:18:40 PM	Yes	Elizabeth Holmes	Sunny Balwani (		
Holmes_iPhone_iMessage-MMS-SMS_029930	iMessage	4/9/2015 9:19:05 PM	Natural meaning we both decide not to renew? Also if we want Renew but they don't	Elizabeth Holmes	Sunny Balwani (		
Holmes_iPhone_iMessage-MMS-SMS_029931	iMessage	4/9/2015 9:20:00 PM	I would like to keep simple. If they build minimum 500 they get all 50. If they don't we keep minimum 25. I can also say if they don't build 500 we keep all 50 since we banked on them.	Sunny Balwani (	Elizabeth Holmes		
Holmes_iPhone_iMessage-MMS-SMS_029940	iMessage	4/9/2015 10:28:16 PM	Going into wag meeting.	Sunny Balwani (	Elizabeth Holmes		
Holmes_iPhone_iMessage-MMS-SMS_029945	iMessage	4/10/2015 12:34:08 AM	Done. Call when u have 30 minutes	Sunny Balwani (	Elizabeth Holmes		
Holmes_iPhone_iMessage-MMS-SMS_029947	iMessage	4/10/2015 1:41:00 AM	Agree with above	Elizabeth Holmes	Sunny Balwani (		
Holmes_iPhone_iMessage-MMS-SMS_029949	iMessage	4/10/2015 1:41:03 AM	Will call soon	Elizabeth Holmes	Sunny Balwani (		
Holmes_iPhone_iMessage-MMS-SMS_029948	iMessage	4/10/2015 1:50:22 AM	Mostly terrible meeting but net net is what we want.	Sunny Balwani (	Elizabeth Holmes		
Holmes_iPhone_iMessage-MMS-SMS_029972	iMessage	4/10/2015 2:33:36 AM	Love you too	Sunny Balwani (	Elizabeth Holmes		
Holmes_iPhone_iMessage-MMS-SMS_029974	iMessage	4/10/2015 2:33:36 AM	The point about narrowing down menu to hit high fs % came to me like gift of God.	Sunny Balwani (	Elizabeth Holmes		

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Holmes_iPhone_iMessage-MMS-SMS_029975	iMessage	4/10/2015 2:35:44 AM	I was meditating on this meeting all night and all day	Sunny Balwani	Elizabeth Holmes	"	
Holmes_iPhone_iMessage-MMS-SMS_029976	iMessage	4/10/2015 2:35:44 AM	You nailed it	Elizabeth Holmes	Sunny Balwani (	"	
Holmes_iPhone_iMessage-MMS-SMS_029979	iMessage	4/10/2015 2:35:44 AM	We must hit our volume goals now.	Sunny Balwani	Elizabeth Holmes	"	
Holmes_iPhone_iMessage-MMS-SMS_029980	iMessage	4/10/2015 2:35:44 AM	We need to make it a matter of life and death.	Sunny Balwani	Elizabeth Holmes	"	
Holmes_iPhone_iMessage-MMS-SMS_029982	iMessage	4/10/2015 2:35:44 AM	Survival. We must not lose	Sunny Balwani	Elizabeth Holmes	"	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Hoimes_iPhone_iMessage-MMS-SMS_032380	iMessage	4/29/2015 7:33:14 PM	Btw I sent CVS document to heather and chris on Saturday and haven't received any feedback from them.	Sunny Balwani (	Elizabeth Holmes		
Hoimes_iPhone_iMessage-MMS-SMS_032383	iMessage	4/29/2015 7:35:23 PM	Ok I will be there (landing in 2 hours 10 mins) and can meet with any candidates we think make sense. Nothing is on my calendar. Do you want me to email heather chris on turning the cvs document	Elizabeth Holmes	Sunny Balwani (		
Hoimes_iPhone_iMessage-MMS-SMS_032382	iMessage	4/29/2015 7:35:28 PM	No	Sunny Balwani (	Elizabeth Holmes		
Hoimes_iPhone_iMessage-MMS-SMS_032381	iMessage	4/29/2015 7:36:39 PM	Are they helping you on wag contract	Elizabeth Holmes	Sunny Balwani (		
Hoimes_iPhone_iMessage-MMS-SMS_032384	iMessage	4/29/2015 7:37:23 PM	No one on wag contract being want anyone on wag contract. This u and I need close our chests.	Sunny Balwani (	Elizabeth Holmes		
Hoimes_iPhone_iMessage-MMS-SMS_032385	iMessage	4/29/2015 7:37:32 PM	Don't want	Sunny Balwani (	Elizabeth Holmes		

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Hoimes_iPhone_iMessage-MMS-SMS_033940	iMessage	5/12/2015 4:51:09 PM	I presented CA bye asked me why we wouldn't do CA with Walg "out of curiosity"	Sunny Balwani	Elizabeth Holmes		
Hoimes_iPhone_iMessage-MMS-SMS_033941	iMessage	5/12/2015 4:51:12 PM	I told him cvs has better footprint in SoCal but walgreens is not too far behind	Sunny Balwani	Elizabeth Holmes		




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Holmes_iPhone_iMessage-MMS-SMS_033943	iMessage	5/12/2015 4:51:12 PM	Cvs won't happen for another year	Sunny Balwani (+)	Elizabeth Holmes		
Holmes_iPhone_iMessage-MMS-SMS_033944	iMessage	5/12/2015 4:51:12 PM	So if they want then we will move without them.	Sunny Balwani (+)	Elizabeth Holmes		
Holmes_iPhone_iMessage-MMS-SMS_033945	iMessage	5/12/2015 4:51:12 PM	We will talk about wag when u r back n	Sunny Balwani (+)	Elizabeth Holmes		
Holmes_iPhone_iMessage-MMS-SMS_033946	iMessage	5/12/2015 4:51:12 PM	I sent u contract and cover note. Please spend time on that so I can send out	Sunny Balwani (+)	Elizabeth Holmes		
Holmes_iPhone_iMessage-MMS-SMS_033949	iMessage	5/12/2015 4:51:29 PM	Hmm	Elizabeth Holmes	Sunny Balwani		
Holmes_iPhone_iMessage-MMS-SMS_033942	iMessage	5/12/2015 4:51:50 PM	Yeah	Elizabeth Holmes	Sunny Balwani		
Holmes_iPhone_iMessage-MMS-SMS_033948	iMessage	5/12/2015 4:54:44 PM	K	Elizabeth Holmes	Sunny Balwani		
Holmes_iPhone_iMessage-MMS-SMS_033947	iMessage	5/12/2015 4:54:54 PM	What's your sense on why 12 mo for cvs	Elizabeth Holmes	Sunny Balwani		
Holmes_iPhone_iMessage-MMS-SMS_033949	iMessage	5/12/2015 5:00:21 PM	/ where did u leave it w him	Elizabeth Holmes	Sunny Balwani		
Holmes_iPhone_iMessage-MMS-SMS_033950	iMessage	5/12/2015 5:02:18 PM	They don't know the upside or downside of not having this.	Sunny Balwani	Elizabeth Holmes		
Holmes_iPhone_iMessage-MMS-SMS_033951	iMessage	5/12/2015 5:02:29 PM	Yeah	Elizabeth Holmes	Sunny Balwani		
Holmes_iPhone_iMessage-MMS-SMS_033954	iMessage	5/12/2015 5:02:42 PM	Was he upset abt missing pa	Elizabeth Holmes	Sunny Balwani		
Holmes_iPhone_iMessage-MMS-SMS_033953	iMessage	5/12/2015 5:02:48 PM	And the fact we r not growing with wag is something they are trying to understand	Sunny Balwani	Elizabeth Holmes		
Holmes_iPhone_iMessage-MMS-SMS_033952	iMessage	5/12/2015 5:04:41 PM	They are all lemmings. They only want if others want it	Sunny Balwani	Elizabeth Holmes		
Holmes_iPhone_iMessage-MMS-SMS_033955	iMessage	5/12/2015 5:04:58 PM	Thinking	Elizabeth Holmes	Sunny Balwani		
Holmes_iPhone_iMessage-MMS-SMS_033958	iMessage	5/12/2015 5:05:08 PM	The minute I said California his question was why cvs why not walgreens.	Sunny Balwani	Elizabeth Holmes		
Holmes_iPhone_iMessage-MMS-SMS_033959	iMessage	5/12/2015 5:05:14 PM	I know	Elizabeth Holmes	Sunny Balwani		
Holmes_iPhone_iMessage-MMS-SMS_033957	iMessage	5/12/2015 5:05:31 PM	Instead if Theranos was strategic to them he would have jumped on it	Sunny Balwani	Elizabeth Holmes		
Holmes_iPhone_iMessage-MMS-SMS_033956	iMessage	5/12/2015 5:06:00 PM	Seeing our locations in pa will be the same reaction	Elizabeth Holmes	Sunny Balwani		
Holmes_iPhone_iMessage-MMS-SMS_033960	iMessage	5/12/2015 5:06:08 PM	They don't think of us as strategic. Every conversation I have with him he spends at least half of it in when can we put devices in minute clinics.	Sunny Balwani	Elizabeth Holmes		
Holmes_iPhone_iMessage-MMS-SMS_033962	iMessage	5/12/2015 5:06:08 PM	Just like 3 years ago	Sunny Balwani	Elizabeth Holmes		



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<div>Holmes_iPhone_iMessage-MMS-SMS_039927</div>	iMessage	8/1/2015 3:22:40 AM	Highest volume day today, 547 in wag.	Sunny Balwani (+)	Elizabeth Holmes		

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Holmes_iPhone_iMessage-MMS-SMS_045902	iMessage	10/15/2015 4:21:37 AM	Jc article is out.	Sunny Balwani	Elizabeth Holmes		
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Holmes_iPhone_iMessage-MMS-SMS_045965	iMessage	10/15/2015 10:30:12 AM	I am ok with less blood and discomfort in holding statement	Elizabeth Holmes	Sunny Balwani		
Holmes_iPhone_iMessage-MMS-SMS_045966	iMessage	10/15/2015 10:30:20 AM	Almost odd if not there	Elizabeth Holmes	Sunny Balwani		

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Holmes_iPhone_iMessage-MMS-SMS_045967	iMessage	10/15/2015 10:30:25 AM	Ok	Sunny Balwani (-	Elizabeth Holmes	-	
Holmes_iPhone_iMessage-MMS-SMS_045968	iMessage	10/15/2015 10:30:37 AM	Just worried about FDA and cms	Sunny Balwani (-	Elizabeth Holmes	-	
Holmes_iPhone_iMessage-MMS-SMS_045970	iMessage	10/15/2015 10:30:42 AM	But ok.	Sunny Balwani (-	Elizabeth Holmes	-	
Holmes_iPhone_iMessage-MMS-SMS_045969	iMessage	10/15/2015 10:30:47 AM	Have to take this risk	Sunny Balwani (-	Elizabeth Holmes	-	
Holmes_iPhone_iMessage-MMS-SMS_045971	iMessage	10/15/2015 10:32:12 AM	We made such big deal when they were here about Iveripuncture being less blood I am comfortable with it	Elizabeth Holmes	Sunny Balwani (-	-	

Holmes_iPhone_iMessage-MMS-SMS_045981	iMessage	10/15/2015 11:44:52 AM	Cramer wants exclusive	Elizabeth Holmes	Sunny Balwani	-	
Holmes_iPhone_iMessage-MMS-SMS_045982	iMessage	10/15/2015 11:44:55 AM	No other tv	Elizabeth Holmes	Sunny Balwani	-	
Holmes_iPhone_iMessage-MMS-SMS_045985	iMessage	10/15/2015 12:11:44 PM	Wait for David	Sunny Balwani	Elizabeth Holmes	-	

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Holmes_iPhone_iMessage-MMS-SMS_046001	iMessage	10/16/2015 5:09:23 PM	Sending draft Rupert email. The language about what JC said is David's language dying	Elizabeth Holmes	Sunny Balwani		
Holmes_iPhone_iMessage-MMS-SMS_046002	iMessage	10/16/2015 5:09:24 PM	Fyi	Elizabeth Holmes	Sunny Balwani		
Holmes_iPhone_iMessage-MMS-SMS_046003	iMessage	10/16/2015 5:09:48 PM	Ok	Sunny Balwani	Elizabeth Holmes		
Holmes_iPhone_iMessage-MMS-SMS_046004	iMessage	10/16/2015 5:12:32 PM	Which part is David language	Sunny Balwani	Elizabeth Holmes		
Holmes_iPhone_iMessage-MMS-SMS_046007	iMessage	10/16/2015 5:23:56 PM	The part about why I didn't want to talk to JC (his accusations) as well as the other paragraphs that weren't there before. Everything new except the one sentence I added on the new article	Elizabeth Holmes	Sunny Balwani		
Holmes_iPhone_iMessage-MMS-SMS_046006	iMessage	10/16/2015 5:28:27 PM	I am comfortable with saying the death and sex thing to Rupert & C it makes the point	Elizabeth Holmes	Sunny Balwani		
Holmes_iPhone_iMessage-MMS-SMS_046008	iMessage	10/16/2015 5:28:45 PM	Don't.	Sunny Balwani	Elizabeth Holmes		
Holmes_iPhone_iMessage-MMS-SMS_046005	iMessage	10/16/2015 5:28:54 PM	Don't what	Elizabeth Holmes	Sunny Balwani		
Holmes_iPhone_iMessage-MMS-SMS_046009	iMessage	10/16/2015 5:29:11 PM	Don't make the death and sex point. Not ok	Sunny Balwani	Elizabeth Holmes		
Holmes_iPhone_iMessage-MMS-SMS_046010	iMessage	10/16/2015 5:29:55 PM	Challenge is you saw how everyone reacted in press to me not meeting with him	Elizabeth Holmes	Sunny Balwani		
Holmes_iPhone_iMessage-MMS-SMS_046012	iMessage	10/16/2015 5:30:19 PM	They didn't think him challenging me on patents was remotely a good reason not to meet w him	Elizabeth Holmes	Sunny Balwani		
Holmes_iPhone_iMessage-MMS-SMS_046013	iMessage	10/16/2015 5:31:29 PM	But we have enuff points to say I didn't meet with him because of his false accusations and didn't have to meet with someone who was attacking me without even meeting with me. For example patents.	Sunny Balwani	Elizabeth Holmes		
Holmes_iPhone_iMessage-MMS-SMS_046011	iMessage	10/16/2015 5:31:44 PM	I wouldn't open up use personal life or murder because enough people on Twitter will assume there is something there.	Sunny Balwani	Elizabeth Holmes		
Holmes_iPhone_iMessage-MMS-SMS_046016	iMessage	10/16/2015 5:31:44 PM	It's filth	Sunny Balwani	Elizabeth Holmes		
Holmes_iPhone_iMessage-MMS-SMS_046017	iMessage	10/16/2015 5:31:44 PM	And we need to get out of flirty	Sunny Balwani	Elizabeth Holmes		
Holmes_iPhone_iMessage-MMS-SMS_046015	iMessage	10/16/2015 5:32:22 PM	Filth	Sunny Balwani	Elizabeth Holmes		
Holmes_iPhone_iMessage-MMS-SMS_046014	iMessage	10/16/2015 5:32:46 PM	Agree for sure on outside world. Even w Rupert to make point?	Elizabeth Holmes	Sunny Balwani		
Holmes_iPhone_iMessage-MMS-SMS_046018	iMessage	10/16/2015 5:33:29 PM	If u feel strongly about murder. But not personal life.	Sunny Balwani	Elizabeth Holmes		
Holmes_iPhone_iMessage-MMS-SMS_046020	iMessage	10/16/2015 5:35:55 PM	I think it is important to send this email but doesn't help with public beating. All our partners are bailing one at a time and same with investors.	Sunny Balwani	Elizabeth Holmes		

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Hoimes_iPhone_iMessage-MMS-SMS_046025	iMessage	10/16/2015 5:37:57 PM	Dignity wag everyone is posturing to walk away. We r losing leverage fast	Sunny Balwani	Elizabeth Holmes		
Hoimes_iPhone_iMessage-MMS-SMS_046023	iMessage	10/16/2015 5:38:45 PM	Have you talked to wag	Elizabeth Holmes	Sunny Balwani		
Hoimes_iPhone_iMessage-MMS-SMS_046028	iMessage	10/16/2015 5:39:17 PM	They r not talking for now until their lawyers say so	Sunny Balwani	Elizabeth Holmes		
Hoimes_iPhone_iMessage-MMS-SMS_046029	iMessage	10/16/2015 5:39:28 PM	To us?	Elizabeth Holmes	Sunny Balwani (		
Hoimes_iPhone_iMessage-MMS-SMS_046031	iMessage	10/16/2015 5:39:33 PM	Yes	Sunny Balwani	Elizabeth Holmes		
Hoimes_iPhone_iMessage-MMS-SMS_046030	iMessage	10/16/2015 5:39:38 PM	At c level	Sunny Balwani	Elizabeth Holmes		
Hoimes_iPhone_iMessage-MMS-SMS_046032	iMessage	10/16/2015 5:39:49 PM	Their lawyers told them not to talk to us?	Elizabeth Holmes	Sunny Balwani (		
Hoimes_iPhone_iMessage-MMS-SMS_046033	iMessage	10/16/2015 5:39:53 PM	Yes	Sunny Balwani	Elizabeth Holmes		
Hoimes_iPhone_iMessage-MMS-SMS_046034	iMessage	10/16/2015 5:39:57 PM	Wow	Elizabeth Holmes	Sunny Balwani		
Hoimes_iPhone_iMessage-MMS-SMS_046035	iMessage	10/16/2015 5:40:01 PM	In so many words	Sunny Balwani	Elizabeth Holmes		
Hoimes_iPhone_iMessage-MMS-SMS_046036	iMessage	10/16/2015 5:40:16 PM	Not exactly but they will bring all this up about finger sticks etc in contract negotiations	Sunny Balwani	Elizabeth Holmes		
Hoimes_iPhone_iMessage-MMS-SMS_046044	iMessage	10/16/2015 5:41:47 PM	It is going to be very difficult 12 months.	Sunny Balwani	Elizabeth Holmes		
Hoimes_iPhone_iMessage-MMS-SMS_046043	iMessage	10/16/2015 5:42:24 PM	Our CLIA lab failed mpv pt all 5 levels. Just found out. Dealing with it.	Sunny Balwani	Elizabeth Holmes		

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Holmes_iPhone_iMessage-MMS-SMS_046058	iMessage	10/16/2015 5:48:48 PM	Miss old days. These days are not worth whatever we r trying to do here	Sunny Balwani	Elizabeth Holmes		
Holmes_iPhone_iMessage-MMS-SMS_046061	iMessage	10/16/2015 5:53:04 PM	Nim just texted me. Wants to talk urgently	Sunny Balwani	Elizabeth Holmes		

Holmes_iPhone_iMessage-MMS-SMS_046066	iMessage	10/16/2015 6:00:38 PM	U calling nim?	Elizabeth Holmes	Sunny Balwani (		
Holmes_iPhone_iMessage-MMS-SMS_046068	iMessage	10/16/2015 6:00:54 PM	He will call me when ready	Sunny Balwani (	Elizabeth Holmes		
Holmes_iPhone_iMessage-MMS-SMS_046067	iMessage	10/16/2015 6:01:22 PM	Let me know how it goes. The facts are on our side.	Elizabeth Holmes	Sunny Balwan )		
Holmes_iPhone_iMessage-MMS-SMS_046071	iMessage	10/16/2015 6:01:36 PM	I know. I am strong on facts. They always react to anything but I will be strong.	Sunny Balwani (	Elizabeth Holmes		



Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_046098	iMessage	10/16/2015 7:26:56 PM	Ok. Wag freaking out. Lack of transparency	Sunny Balwani (	Elizabeth Holmes		
Holmes_iPhone_iMessage-MMS-SMS_046099	iMessage	10/16/2015 7:26:56 PM	Why they found this all out thru media and not thru us	Sunny Balwani (	Elizabeth Holmes		
Holmes_iPhone_iMessage-MMS-SMS_046096	iMessage	10/16/2015 7:28:11 PM	K that's what we'll do	Elizabeth Holmes	Sunny Balwani		
Holmes_iPhone_iMessage-MMS-SMS_046097	iMessage	10/16/2015 7:28:18 PM	How was Nim	Elizabeth Holmes	Sunny Balwani		
Holmes_iPhone_iMessage-MMS-SMS_046100	iMessage	10/16/2015 7:29:20 PM	Why we didn't tel them about turning off nanotainer a	Sunny Balwani	Elizabeth Holmes		
Holmes_iPhone_iMessage-MMS-SMS_046101	iMessage	10/16/2015 7:29:28 PM	Did you tell him it literally just happened	Elizabeth Holmes	Sunny Balwani		
Holmes_iPhone_iMessage-MMS-SMS_046103	iMessage	10/16/2015 7:29:32 PM	Yes	Sunny Balwani	Elizabeth Holmes		
Holmes_iPhone_iMessage-MMS-SMS_046104	iMessage	10/16/2015 7:29:40 PM	And we hadn't finalized plan w Fda yet and still haven't	Elizabeth Holmes	Sunny Balwani (		
Holmes_iPhone_iMessage-MMS-SMS_046102	iMessage	10/16/2015 7:29:53 PM	I told him we were surprised by the article as much as they r	Sunny Balwani	Elizabeth Holmes		
Holmes_iPhone_iMessage-MMS-SMS_046105	iMessage	10/16/2015 7:30:00 PM	Yes	Sunny Balwani	Elizabeth Holmes		
Holmes_iPhone_iMessage-MMS-SMS_046109	iMessage	10/16/2015 7:30:29 PM	But it was matter of communication. I had actually thought about it but got too busy to chat with u	Sunny Balwani	Elizabeth Holmes		
Holmes_iPhone_iMessage-MMS-SMS_046107	iMessage	10/16/2015 7:31:12 PM	Then let's show them that this literally is still up in air so we literally just decided since the discussion is getting aired out in press	Elizabeth Holmes	Sunny Balwani		
Holmes_iPhone_iMessage-MMS-SMS_046108	iMessage	10/16/2015 7:32:09 PM	Ok	Sunny Balwani (	Elizabeth Holmes		
Holmes_iPhone_iMessage-MMS-SMS_046106	iMessage	10/16/2015 7:32:31 PM	However issue is we didn't tel them in advance about switching	Sunny Balwani (	Elizabeth Holmes		
Holmes_iPhone_iMessage-MMS-SMS_046110	iMessage	10/16/2015 7:32:56 PM	We'll have to present well that we hadn't decided to	Elizabeth Holmes	Sunny Balwani (		
Holmes_iPhone_iMessage-MMS-SMS_046113	iMessage	10/16/2015 7:33:20 PM	Bad idea. At this point they know. So need to be transparent.	Sunny Balwani (	Elizabeth Holmes		
Holmes_iPhone_iMessage-MMS-SMS_046114	iMessage	10/16/2015 7:35:27 PM	How long has it been that we didn't tell them	Elizabeth Holmes	Sunny Balwani		
Holmes_iPhone_iMessage-MMS-SMS_046112	iMessage	10/16/2015 7:35:28 PM	3-4weeks.	Sunny Balwani (	Elizabeth Holmes		
Holmes_iPhone_iMessage-MMS-SMS_046111	iMessage	10/16/2015 7:42:33 PM	I'm trying to remember what our thinking was on that	Elizabeth Holmes	Sunny Balwani		
Holmes_iPhone_iMessage-MMS-SMS_046115	iMessage	10/16/2015 7:43:03 PM	None. We just didn't tell them thinking under new model this doesn't matter.	Sunny Balwani	Elizabeth Holmes		
Holmes_iPhone_iMessage-MMS-SMS_046117	iMessage	10/16/2015 7:43:23 PM	But attacks like this scare them as they scare everyone.	Sunny Balwani	Elizabeth Holmes		
Holmes_iPhone_iMessage-MMS-SMS_046118	iMessage	10/16/2015 7:46:32 PM	Yeah.	Elizabeth Holmes	Sunny Balwani		