

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_007317	iMessage	11/20/2013 4:54:24 AM	Btw. When we do the patch, chem8 or chem14 is the most important and first thing to monitor	Sunny Balwani (sunnybalwani [REDACTED])	Elizabeth Holmes	sunnybalwani [REDACTED]	

Holmes_iPhone_iMessage-MMS-SMS_007344	iMessage	11/20/2013 10:14:24 AM	Pissing me off we don't have anyone managing PSC, ctn production, cart production, elisa assays, TSH. .	Sunny Balwani (sunnybalwani [REDACTED])	Elizabeth Holmes	sunnybalwani [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_007349	iMessage	11/20/2013 10:16:32 AM	I agree.	Sunny Balwani (sunnybalwani [REDACTED])	Elizabeth Holmes	sunnybalwani [REDACTED]	

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Holmes_iPhone_iMessage-MMS-SMS_007347	iMessage	11/20/2013 10:16:50 AM	I know	Elizabeth Holmes	Sunny Balwani (sunnybalwani [REDACTED])	sunnybalwani [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_007345	iMessage	11/20/2013 10:17:01 AM	Recruiting	Elizabeth Holmes	Sunny Balwani (sunnybalwani [REDACTED])	sunnybalwani [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_007348	iMessage	11/20/2013 10:17:36 AM	And better management	Elizabeth Holmes	Sunny Balwani (sunnybalwani [REDACTED])	sunnybalwani [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_007346	iMessage	11/20/2013 10:19:10 AM	Full time job	Elizabeth Holmes	Sunny Balwani (sunnybalwani [REDACTED])	sunnybalwani [REDACTED]	

Holmes_iPhone_iMessage-MMS-SMS_007371	iMessage	11/20/2013 10:31:30 AM	Thinking about whether useful to give Surabh documents before he comes	Elizabeth Holmes	Sunny Balwani (sunnybalwani [REDACTED])	sunnybalwani [REDACTED]	
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Holmes_iPhone_iMessage-MMS-SMS_007935	iMessage	11/28/2013 2:03:44 AM	We are at \$15m as of today.	Sunny Balwani (sunnybalwani [REDACTED])	Elizabeth Holmes	sunnybalwani [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_007936	iMessage	11/28/2013 2:03:44 AM	Free cash	Sunny Balwani (sunnybalwani [REDACTED])	Elizabeth Holmes	sunnybalwani [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_007938	iMessage	11/28/2013 2:08:31 AM	I saw that.	Elizabeth Holmes	Sunny Balwani (sunnybalwani [REDACTED])	sunnybalwani [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_007937	iMessage	11/28/2013 2:08:39 AM	Drop by to discuss when u can.	Elizabeth Holmes	Sunny Balwani (sunnybalwani [REDACTED])	sunnybalwani [REDACTED]	

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Holmes_iPhone_iMessage-MMS-SMS_019855	iMessage	11/19/2014 4:56:32 AM	Need to focus on ops. Getting hurt in market.	sunnybalwani [REDACTED]	Elizabeth Holmes	sunnybalwani [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_019856	iMessage	11/19/2014 4:56:32 AM	Customer service seems to be terrible. Everyone complaining	sunnybalwani [REDACTED]	Elizabeth Holmes	sunnybalwani [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_019858	iMessage	11/19/2014 4:58:07 AM	Yes	Elizabeth Holmes	sunnybalwani [REDACTED]	sunnybalwani [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_019857	iMessage	11/19/2014 4:58:15 AM	We have to own this	Elizabeth Holmes	sunnybalwani [REDACTED]	sunnybalwani [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_019859	iMessage	11/19/2014 4:58:40 AM	Lab, customer service, tat, all need director level people	sunnybalwani [REDACTED]	Elizabeth Holmes	sunnybalwani [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_019862	iMessage	11/19/2014 4:58:40 AM	Tracy seemed burnt out	sunnybalwani [REDACTED]	Elizabeth Holmes	sunnybalwani [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_019863	iMessage	11/19/2014 4:58:40 AM	She is doing all of this.	sunnybalwani [REDACTED]	Elizabeth Holmes	sunnybalwani [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_019865	iMessage	11/19/2014 4:58:40 AM	No. She is still great. She is just trying to manage a lot m	sunnybalwani [REDACTED]	Elizabeth Holmes	sunnybalwani [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_019860	iMessage	11/19/2014 4:59:18 AM	Exactly	Elizabeth Holmes	sunnybalwani [REDACTED]	sunnybalwani [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_019861	iMessage	11/19/2014 4:59:49 AM	Hmm	Elizabeth Holmes	sunnybalwani [REDACTED]	sunnybalwani [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_019864	iMessage	11/19/2014 4:59:58 AM	Burnt out like problem?	Elizabeth Holmes	sunnybalwani [REDACTED]	sunnybalwani [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_019867	iMessage	11/19/2014 5:00:32 AM	We will help her	Elizabeth Holmes	sunnybalwani [REDACTED]	sunnybalwani [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_019868	iMessage	11/19/2014 5:00:40 AM	By doing this	Elizabeth Holmes	sunnybalwani [REDACTED]	sunnybalwani [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_019866	iMessage	11/19/2014 5:00:48 AM	We need. The lab and call center fixed..	sunnybalwani [REDACTED]	Elizabeth Holmes	sunnybalwani [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_019872	iMessage	11/19/2014 5:00:48 AM	Need professionals across the board. Need PMs and Allison out ASAP.	sunnybalwani [REDACTED]	Elizabeth Holmes	sunnybalwani [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_019874	iMessage	11/19/2014 5:00:48 AM	Waste of time imp	sunnybalwani [REDACTED]	Elizabeth Holmes	sunnybalwani [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_019875	iMessage	11/19/2014 5:00:48 AM	Imo	sunnybalwani [REDACTED]	Elizabeth Holmes	sunnybalwani [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_019869	iMessage	11/19/2014 5:00:57 AM	Exactly	Elizabeth Holmes	sunnybalwani [REDACTED]	sunnybalwani [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_019870	iMessage	11/19/2014 5:01:21 AM	Yes	Elizabeth Holmes	sunnybalwani [REDACTED]	sunnybalwani [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_019871	iMessage	11/19/2014 5:01:33 AM	Met w all PMs here on new roles today	Elizabeth Holmes	sunnybalwani [REDACTED]	sunnybalwani [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_019873	iMessage	11/19/2014 5:01:45 AM	Getting one pagers pre thx giving	Elizabeth Holmes	sunnybalwani [REDACTED]	sunnybalwani [REDACTED]	

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Holmes_iPhone_iMessage-MMS-SMS_019876	iMessage	11/19/2014 5:02:50 AM	We need call center manager, new call center team, get recurrent crew out of docs facing communications	sunnybalwani [REDACTED]	Elizabeth Holmes	sunnybalwani [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_019877	iMessage	11/19/2014 5:02:56 AM	Current crew out	sunnybalwani [REDACTED]	Elizabeth Holmes	sunnybalwani [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_019880	iMessage	11/19/2014 5:02:56 AM	Fundamentally we need to stop fighting fires by not creating them	sunnybalwani [REDACTED]	Elizabeth Holmes	sunnybalwani [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_019878	iMessage	11/19/2014 5:03:19 AM	Yes	Elizabeth Holmes	sunnybalwani [REDACTED]	sunnybalwani [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_019879	iMessage	11/19/2014 5:05:04 AM	It will be ideal to put all ops in Az so they are managed professionally and away from hq	sunnybalwani [REDACTED]	Elizabeth Holmes	sunnybalwani [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_019881	iMessage	11/19/2014 5:05:04 AM	Call center,tech support, everything	sunnybalwani [REDACTED]	Elizabeth Holmes	sunnybalwani [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_019882	iMessage	11/19/2014 5:05:04 AM	Rebuild	sunnybalwani [REDACTED]	Elizabeth Holmes	sunnybalwani [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_019885	iMessage	11/19/2014 5:05:04 AM	New lab dirs, lab manager like Tracy	sunnybalwani [REDACTED]	Elizabeth Holmes	sunnybalwani [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_019886	iMessage	11/19/2014 5:05:04 AM	18C, ctn, tip coating	sunnybalwani [REDACTED]	Elizabeth Holmes	sunnybalwani [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_019883	iMessage	11/19/2014 5:05:52 AM	Fundamentally we need to stop fighting fires by not creating them	Elizabeth Holmes	sunnybalwani [REDACTED]	sunnybalwani [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_019884	iMessage	11/19/2014 5:06:06 AM	Need to fix root cause here	Elizabeth Holmes	sunnybalwani [REDACTED]	sunnybalwani [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_019887	iMessage	11/19/2014 5:07:09 AM	Yes	Elizabeth Holmes	sunnybalwani [REDACTED]	sunnybalwani [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_019888	iMessage	11/19/2014 5:07:12 AM	Exactly	Elizabeth Holmes	sunnybalwani [REDACTED]	sunnybalwani [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_019889	iMessage	11/19/2014 5:07:50 AM	Call center manager and new doc facing call center in 1701.	sunnybalwani [REDACTED]	Elizabeth Holmes	sunnybalwani [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_019890	iMessage	11/19/2014 5:08:56 AM	We can't scale with wag.	sunnybalwani [REDACTED]	Elizabeth Holmes	sunnybalwani [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_019891	iMessage	11/19/2014 5:09:09 AM	They are terrible and we need swy and cvs	sunnybalwani [REDACTED]	Elizabeth Holmes	sunnybalwani [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_019892	iMessage	11/19/2014 5:09:33 AM	It is time	Elizabeth Holmes	sunnybalwani [REDACTED]	sunnybalwani [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_019894	iMessage	11/19/2014 5:09:39 AM	Let's get SWY done this week	Elizabeth Holmes	sunnybalwani [REDACTED]	sunnybalwani [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_019893	iMessage	11/19/2014 5:09:42 AM	We can do it	Elizabeth Holmes	sunnybalwani [REDACTED]	sunnybalwani [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_019896	iMessage	11/19/2014 5:09:57 AM	They told ou r team in wag meeting that they don't intend to open more PSCs until July because we missed their it integration deadline	sunnybalwani [REDACTED]	Elizabeth Holmes	sunnybalwani [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_019895	iMessage	11/19/2014 5:10:17 AM	Wow	Elizabeth Holmes	sunnybalwani [REDACTED]	sunnybalwani [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_019899	iMessage	11/19/2014 5:10:19 AM	Which is good because we can focus on swy and cvs	sunnybalwani [REDACTED]	Elizabeth Holmes	sunnybalwani [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_019897	iMessage	11/19/2014 5:10:42 AM	If they don't move, we do cvs	sunnybalwani [REDACTED]	Elizabeth Holmes	sunnybalwani [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_019900	iMessage	11/19/2014 5:11:10 AM	Wag stock went up today by \$1.25 because Theranos article today.	sunnybalwani [REDACTED]	Elizabeth Holmes	sunnybalwani [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_019903	iMessage	11/19/2014 5:12:09 AM	We have to move	Elizabeth Holmes	sunnybalwani [REDACTED]	sunnybalwani [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_019902	iMessage	11/19/2014 5:12:24 AM	In the lifetime of the opportunity	Elizabeth Holmes	sunnybalwani [REDACTED]	sunnybalwani [REDACTED]	

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Holmes_iPhone_iMessage-MMS-SMS_019904	iMessage	11/19/2014 5:12:34 AM	Need ctn fixed. Our root cause of issues	sunnybalwani [REDACTED]	Elizabeth Holmes	sunnybalwani [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_019905	iMessage	11/19/2014 5:12:48 AM	I know. Seems like they r a mess.	sunnybalwani [REDACTED]	Elizabeth Holmes	sunnybalwani [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_019906	iMessage	11/19/2014 5:13:01 AM	Yes	Elizabeth Holmes	sunnybalwani [REDACTED]	sunnybalwani [REDACTED]	

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Holmes_iPhone_iMessage-MMS-SMS_020756	iMessage	11/28/2014 11:12:42 PM	Normandy lab is a fucking disaster zone. Glad I came here. Will work on fixing this.	Sunny Balwani ([REDACTED] 515)	Elizabeth Holmes	[REDACTED] 515	
Holmes_iPhone_iMessage-MMS-SMS_020757	iMessage	11/28/2014 11:13:51 PM	Meant to be that your there apparently .. What happened	Elizabeth Holmes	Sunny Balwani ([REDACTED] 515)	[REDACTED] 515	
Holmes_iPhone_iMessage-MMS-SMS_020759	iMessage	11/28/2014 11:30:01 PM	Just called you to checkin. Call anytime / when convenient	Elizabeth Holmes	Sunny Balwani ([REDACTED] 515)	[REDACTED] 515	
Holmes_iPhone_iMessage-MMS-SMS_020760	iMessage	11/28/2014 11:30:08 PM	In Normandy. Will call when I leave.	Sunny Balwani ([REDACTED] 515)	Elizabeth Holmes	[REDACTED] 515	
Holmes_iPhone_iMessage-MMS-SMS_020761	iMessage	11/28/2014 11:31:24 PM	No rush. Just checking in	Elizabeth Holmes	Sunny Balwani ([REDACTED] 515)	[REDACTED] 515	
Holmes_iPhone_iMessage-MMS-SMS_020762	iMessage	11/28/2014 11:32:16 PM	I will get Tina out. We need a software person ruining this. Between Tina and max we have a mess.	Sunny Balwani ([REDACTED] 515)	Elizabeth Holmes	+ [REDACTED] 515	
Holmes_iPhone_iMessage-MMS-SMS_020764	iMessage	11/28/2014 11:33:23 PM	I could not agree more.	Elizabeth Holmes	Sunny Balwani ([REDACTED] 515)	[REDACTED] 515	
Holmes_iPhone_iMessage-MMS-SMS_020763	iMessage	11/28/2014 11:34:24 PM	We built software to remove human error and human judgement. All day I saw these people use their judgements to work around our processes.	Sunny Balwani ([REDACTED] 515)	Elizabeth Holmes	[REDACTED] 515	
Holmes_iPhone_iMessage-MMS-SMS_020765	iMessage	11/28/2014 11:37:01 PM	This is where our problems are. Which means we can fix it. Thank god.	Elizabeth Holmes	Sunny Balwani ([REDACTED] 515)	[REDACTED] 515	

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Holmes_iPhone_iMessage-MMS-SMS_022638	iMessage	12/16/2014 11:34:49 PM	Are there any materials in the binders you think should be removed for Murdoch / news corp	Elizabeth Holmes	Sunny Balwani (sunnybalwan[REDACTED])	sunnybalwani[REDACTED]	[REDACTED]

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
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Holmes_iPhone_iMessage-MMS-SMS_031252	iMessage	4/21/2015 3:40:31 AM	Re your email	Elizabeth Holmes	Sunny Balwani ([REDACTED] 8515)	[REDACTED] 8515	
Holmes_iPhone_iMessage-MMS-SMS_031254	iMessage	4/21/2015 3:40:42 AM	Wsj guy might show up tomorrow	Elizabeth Holmes	Sunny Balwani ([REDACTED] 8515)	[REDACTED] 8515	
Holmes_iPhone_iMessage-MMS-SMS_031253	iMessage	4/21/2015 3:40:47 AM	That is the thing	Elizabeth Holmes	Sunny Balwani ([REDACTED] 8515)	[REDACTED] 8515	
Holmes_iPhone_iMessage-MMS-SMS_031256	iMessage	4/21/2015 3:41:40 AM	We need tomorrow to test and then the team can push it in production tomorrow night.	Sunny Balwani ([REDACTED] 8515)	Elizabeth Holmes	[REDACTED] 8515	
Holmes_iPhone_iMessage-MMS-SMS_031257	iMessage	4/21/2015 3:43:24 AM	Ok	Elizabeth Holmes	Sunny Balwani ([REDACTED] 8515)	[REDACTED] 8515	
Holmes_iPhone_iMessage-MMS-SMS_031259	iMessage	4/21/2015 3:43:35 AM	Could just do for him only if he shows up ...	Elizabeth Holmes	Sunny Balwani ([REDACTED] 8515)	[REDACTED] 8515	
Holmes_iPhone_iMessage-MMS-SMS_031262	iMessage	4/21/2015 3:44:15 AM	Hard to know who he is and what order he brings.	Sunny Balwani ([REDACTED] 8515)	Elizabeth Holmes	[REDACTED] 8515	
Holmes_iPhone_iMessage-MMS-SMS_031261	iMessage	4/21/2015 3:44:46 AM	Better a perfect venipuncture than bad fingerstick	Sunny Balwani ([REDACTED] 8515)	Elizabeth Holmes	[REDACTED] 8515	
Holmes_iPhone_iMessage-MMS-SMS_031263	iMessage	4/21/2015 3:45:11 AM	Or miss a test.	Sunny Balwani ([REDACTED] 8515)	Elizabeth Holmes	[REDACTED] 8515	
Holmes_iPhone_iMessage-MMS-SMS_031260	iMessage	4/21/2015 3:45:34 AM	It's possible he talks to docs first day and does draw second day	Elizabeth Holmes	Sunny Balwani ([REDACTED] 8515)	[REDACTED] 8515	
Holmes_iPhone_iMessage-MMS-SMS_031264	iMessage	4/21/2015 3:45:34 AM	Seems like this guy is looking to write something negative.	Sunny Balwani ([REDACTED] 8515)	Elizabeth Holmes	[REDACTED] 8515	
Holmes_iPhone_iMessage-MMS-SMS_031265	iMessage	4/21/2015 3:45:50 AM	That's what he does	Elizabeth Holmes	Sunny Balwani ([REDACTED] 8515)	[REDACTED] 8515	
Holmes_iPhone_iMessage-MMS-SMS_031266	iMessage	4/21/2015 3:45:54 AM	Even then. We don't what tests he will do.	Sunny Balwani ([REDACTED] 8515)	Elizabeth Holmes	[REDACTED] 8515	
Holmes_iPhone_iMessage-MMS-SMS_031268	iMessage	4/21/2015 3:46:12 AM	But we could turn it into piece about what sql doing.	Elizabeth Holmes	Sunny Balwani ([REDACTED] 8515)	[REDACTED] 8515	
Holmes_iPhone_iMessage-MMS-SMS_031267	iMessage	4/21/2015 3:46:24 AM	Our oppo guy knows him well	Elizabeth Holmes	Sunny Balwani ([REDACTED] 8515)	[REDACTED] 8515	
Holmes_iPhone_iMessage-MMS-SMS_031269	iMessage	4/21/2015 3:46:31 AM	I know	Elizabeth Holmes	Sunny Balwani ([REDACTED] 8515)	[REDACTED] 8515	

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Holmes_iPhone_iMessage-MMS-SMS_031271	iMessage	4/21/2015 3:46:40 AM	My read is sooner the better generally	Elizabeth Holmes	Sunny Balwani ([REDACTED] 515)	[REDACTED] 8515	
Holmes_iPhone_iMessage-MMS-SMS_031270	iMessage	4/21/2015 3:46:48 AM	Even if just docs happier sooner	Elizabeth Holmes	Sunny Balwani ([REDACTED] 515)	[REDACTED] 8515	
Holmes_iPhone_iMessage-MMS-SMS_031272	iMessage	4/21/2015 3:46:54 AM	We will push it tomorrow	Sunny Balwani ([REDACTED] 515)	Elizabeth Holmes	[REDACTED] 8515	
Holmes_iPhone_iMessage-MMS-SMS_031273	iMessage	4/21/2015 3:46:55 AM	Assuming confidence is there	Elizabeth Holmes	Sunny Balwani ([REDACTED] 515)	[REDACTED] 8515	
Holmes_iPhone_iMessage-MMS-SMS_031276	iMessage	4/21/2015 3:47:09 AM	Night	Sunny Balwani ([REDACTED] 515)	Elizabeth Holmes	[REDACTED] 8515	
Holmes_iPhone_iMessage-MMS-SMS_031275	iMessage	4/21/2015 3:47:17 AM	Makes sense	Elizabeth Holmes	Sunny Balwani ([REDACTED] 515)	[REDACTED] 8515	
Holmes_iPhone_iMessage-MMS-SMS_031274	iMessage	4/21/2015 3:47:23 AM	Confidence there?	Elizabeth Holmes	Sunny Balwani ([REDACTED] 515)	[REDACTED] 8515	
Holmes_iPhone_iMessage-MMS-SMS_031277	iMessage	4/21/2015 3:47:29 AM	So Wednesday it will trigger fs for gc18	Sunny Balwani ([REDACTED] 515)	Elizabeth Holmes	[REDACTED] 8515	
Holmes_iPhone_iMessage-MMS-SMS_031278	iMessage	4/21/2015 3:47:41 AM	Yes	Elizabeth Holmes	Sunny Balwani ([REDACTED] 515)	[REDACTED] 8515	
Holmes_iPhone_iMessage-MMS-SMS_031282	iMessage	4/21/2015 3:47:49 AM	So if he comes it may be 3 fs.	Sunny Balwani ([REDACTED] 515)	Elizabeth Holmes	[REDACTED] 8515	
Holmes_iPhone_iMessage-MMS-SMS_031279	iMessage	4/21/2015 3:48:14 AM	Are they doing multiple ctn from one stick in PHX	Elizabeth Holmes	Sunny Balwani ([REDACTED] 515)	[REDACTED] 8515	
Holmes_iPhone_iMessage-MMS-SMS_031281	iMessage	4/21/2015 3:48:16 AM	Don't know.	Sunny Balwani ([REDACTED] 515)	Elizabeth Holmes	[REDACTED] 8515	
Holmes_iPhone_iMessage-MMS-SMS_031280	iMessage	4/21/2015 3:49:35 AM	I'll ask Tracy?	Elizabeth Holmes	Sunny Balwani ([REDACTED] 515)	[REDACTED] 8515	
Holmes_iPhone_iMessage-MMS-SMS_031285	iMessage	4/21/2015 3:49:48 AM	I will ask Ryan	Sunny Balwani ([REDACTED] 515)	Elizabeth Holmes	[REDACTED] 8515	
Holmes_iPhone_iMessage-MMS-SMS_031283	iMessage	4/21/2015 3:49:58 AM	K	Elizabeth Holmes	Sunny Balwani ([REDACTED] 515)	[REDACTED] 8515	

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Holmes_iPhone_iMessage-MMS-SMS_031752	iMessage	4/25/2015 7:28:19 PM	Good meeting?	Elizabeth Holmes	Sunny Balwani ([REDACTED] 8515)	[REDACTED] 8515	
Holmes_iPhone_iMessage-MMS-SMS_031753	iMessage	4/25/2015 7:28:22 PM	Wish I was doing that with you	Elizabeth Holmes	Sunny Balwani ([REDACTED] 8515)	[REDACTED] 8515	
Holmes_iPhone_iMessage-MMS-SMS_031755	iMessage	4/25/2015 7:29:02 PM	It's hard for others to actually believe that we are doing the right thing. They kept looking for a catch	Sunny Balwani ([REDACTED] 8515)	Elizabeth Holmes	[REDACTED] 8515	
Holmes_iPhone_iMessage-MMS-SMS_031756	iMessage	4/25/2015 7:29:04 PM	For example it took a while for them to see that we are billing Medicare at 50%	Sunny Balwani ([REDACTED] 8515)	Elizabeth Holmes	[REDACTED] 8515	
Holmes_iPhone_iMessage-MMS-SMS_031757	iMessage	4/25/2015 7:29:04 PM	But good meeting	Sunny Balwani ([REDACTED] 8515)	Elizabeth Holmes	[REDACTED] 8515	
Holmes_iPhone_iMessage-MMS-SMS_031758	iMessage	4/25/2015 7:38:55 PM	Peter (one of these 2 guys) met with Ron Conway today for bfast and Ron commented that there is too much hype around Theranos and you. FYI. I am worried about over exposure without solid substance which is lacking right now. We can talk tomorrow about over exposure.	Sunny Balwani ([REDACTED] 8515)	Elizabeth Holmes	[REDACTED] 8515	
Holmes_iPhone_iMessage-MMS-SMS_031764	iMessage	4/25/2015 7:52:32 PM	Agree.	Sunny Balwani ([REDACTED] 8515)	Elizabeth Holmes	[REDACTED] 8515	
Holmes_iPhone_iMessage-MMS-SMS_031765	iMessage	4/25/2015 7:52:32 PM	Good point also	Sunny Balwani ([REDACTED] 8515)	Elizabeth Holmes	[REDACTED] 8515	
Holmes_iPhone_iMessage-MMS-SMS_031760	iMessage	4/25/2015 7:53:04 PM	We can talk	Elizabeth Holmes	Sunny Balwani ([REDACTED] 8515)	[REDACTED] 8515	
Holmes_iPhone_iMessage-MMS-SMS_031762	iMessage	4/25/2015 7:53:13 PM	Has to be our thinking	Elizabeth Holmes	Sunny Balwani ([REDACTED] 8515)	[REDACTED] 8515	
Holmes_iPhone_iMessage-MMS-SMS_031761	iMessage	4/25/2015 7:53:18 PM	On outside they	Elizabeth Holmes	Sunny Balwani ([REDACTED] 8515)	[REDACTED] 8515	
Holmes_iPhone_iMessage-MMS-SMS_031763	iMessage	4/25/2015 7:53:23 PM	Are just jealous	Elizabeth Holmes	Sunny Balwani ([REDACTED] 8515)	[REDACTED] 8515	
Holmes_iPhone_iMessage-MMS-SMS_031767	iMessage	4/25/2015 7:53:52 PM	we to own the conversation	Sunny Balwani ([REDACTED] 8515)	Elizabeth Holmes	[REDACTED] 8515	
Holmes_iPhone_iMessage-MMS-SMS_031766	iMessage	4/25/2015 7:54:00 PM	That media is why we're getting americare	Elizabeth Holmes	Sunny Balwani ([REDACTED] 8515)	[REDACTED] 8515	
Holmes_iPhone_iMessage-MMS-SMS_031768	iMessage	4/25/2015 7:54:07 PM	The	Sunny Balwani ([REDACTED] 8515)	Elizabeth Holmes	[REDACTED] 8515	
Holmes_iPhone_iMessage-MMS-SMS_031769	iMessage	4/25/2015 7:54:10 PM	True	Sunny Balwani ([REDACTED] 8515)	Elizabeth Holmes	[REDACTED] 8515	
Holmes_iPhone_iMessage-MMS-SMS_031770	iMessage	4/25/2015 7:54:15 PM	And we have enough new nees to do different each piece	Elizabeth Holmes	Sunny Balwani ([REDACTED] 8515)	[REDACTED] 8515	
Holmes_iPhone_iMessage-MMS-SMS_031771	iMessage	4/25/2015 7:54:23 PM	Ok	Sunny Balwani ([REDACTED] 8515)	Elizabeth Holmes	[REDACTED] 8515	
Holmes_iPhone_iMessage-MMS-SMS_031772	iMessage	4/25/2015 7:54:26 PM	And drown out and refute the crap	Elizabeth Holmes	Sunny Balwani ([REDACTED] 8515)	[REDACTED] 8515	
Holmes_iPhone_iMessage-MMS-SMS_031773	iMessage	4/25/2015 7:54:40 PM	We need FDA clearance and ctn clearance b	Sunny Balwani ([REDACTED] 8515)	Elizabeth Holmes	[REDACTED] 8515	

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Holmes_iPhone_iMessage-MMS-SMS_032063	iMessage	4/28/2015 3:52:32 AM	It is most maddening there is no focus in any chem teams and no product coming out.	Sunny Balwani ([REDACTED] 515)	Elizabeth Holmes	[REDACTED] 515	
Holmes_iPhone_iMessage-MMS-SMS_032062	iMessage	4/28/2015 3:53:45 AM	I know.	Elizabeth Holmes	Sunny Balwani ([REDACTED] 515)	[REDACTED] 515	
Holmes_iPhone_iMessage-MMS-SMS_032064	iMessage	4/28/2015 3:53:52 AM	Leadership.	Elizabeth Holmes	Sunny Balwani ([REDACTED] 515)	[REDACTED] 515	
Holmes_iPhone_iMessage-MMS-SMS_032065	iMessage	4/28/2015 3:54:30 AM	I am taking over all chem teams per discussion and will begin doing daily meetings.	Sunny Balwani ([REDACTED] 515)	Elizabeth Holmes	[REDACTED] 515	
Holmes_iPhone_iMessage-MMS-SMS_032067	iMessage	4/28/2015 3:56:25 AM	Daily meetings really is the only way	Elizabeth Holmes	Sunny Balwani ([REDACTED] 515)	[REDACTED] 515	
Holmes_iPhone_iMessage-MMS-SMS_032066	iMessage	4/28/2015 3:56:48 AM	Most disappointing how bad these people are.	Sunny Balwani ([REDACTED] 515)	Elizabeth Holmes	[REDACTED] 515	

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Holmes_iPhone_iMessage-MMS-SMS_032068	iMessage	4/28/2015 4:02:06 AM	On us to change it b	Elizabeth Holmes	Sunny Balwani ([REDACTED] 3515)	[REDACTED] 515	
Holmes_iPhone_iMessage-MMS-SMS_032070	iMessage	4/28/2015 4:02:22 AM	Will do	Sunny Balwani ([REDACTED] 3515)	Elizabeth Holmes	[REDACTED] 515	
Holmes_iPhone_iMessage-MMS-SMS_032069	iMessage	4/28/2015 4:03:03 AM	I know we will.	Elizabeth Holmes	Sunny Balwani ([REDACTED] 3515)	[REDACTED] 515	

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Holmes_iPhone_iMessage-MMS-SMS_034114	iMessage	5/13/2015 12:36:16 AM	CCed on you terrible negative review from someone from Newark lab probably bugs lab. Working on getting that removed.	Sunny Balwani ([REDACTED] 515)	Elizabeth Holmes	[REDACTED] 515	
Holmes_iPhone_iMessage-MMS-SMS_034121	iMessage	5/13/2015 12:39:12 AM	I saw it. We'll get them	Elizabeth Holmes	Sunny Balwani ([REDACTED] 515)	[REDACTED] 515	

Holmes_iPhone_iMessage-MMS-SMS_034128	iMessage	5/13/2015 1:15:32 AM	I am narrowing this down in CLIA. Down to 5 people. Will nail this mother fucker	Sunny Balwani ([REDACTED] 515)	Elizabeth Holmes	[REDACTED] 515	
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Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_034127	iMessage	5/13/2015 1:15:43 AM	Who do u think	Elizabeth Holmes	Sunny Balwani (██████████515)	██████████515	
Holmes_iPhone_iMessage-MMS-SMS_034130	iMessage	5/13/2015 1:15:49 AM	Now we have legal grounds	Elizabeth Holmes	Sunny Balwani (██████████515)	██████████515	
Holmes_iPhone_iMessage-MMS-SMS_034129	iMessage	5/13/2015 1:15:58 AM	Yes	Sunny Balwani (██████████515)	Elizabeth Holmes	██████████515	

Holmes_iPhone_iMessage-MMS-SMS_034229	iMessage	5/13/2015 10:34:59 PM	If Tyler thinking abt George fyi at right time	Elizabeth Holmes	Sunny Balwani (██████████515)	██████████515	
Holmes_iPhone_iMessage-MMS-SMS_034228	iMessage	5/13/2015 10:35:11 PM	But also lots of legal elements here	Elizabeth Holmes	Sunny Balwani (██████████515)	██████████515	
Holmes_iPhone_iMessage-MMS-SMS_034230	iMessage	5/13/2015 10:35:24 PM	Need to get ahead of all of it	Elizabeth Holmes	Sunny Balwani (██████████515)	██████████515	
Holmes_iPhone_iMessage-MMS-SMS_034231	iMessage	5/13/2015 10:35:40 PM	Out of al challenges are greatest opportunities	Elizabeth Holmes	Sunny Balwani (██████████515)	██████████515	
Holmes_iPhone_iMessage-MMS-SMS_034235	iMessage	5/13/2015 10:40:08 PM	Absolutely. This one is fairly easy to get ahead of. This entire email is based on Tyler and ██████████ and may be Adam	Sunny Balwani (██████████515)	Elizabeth Holmes	██████████515	
Holmes_iPhone_iMessage-MMS-SMS_034234	iMessage	5/13/2015 10:40:18 PM	I know	Elizabeth Holmes	Sunny Balwani (██████████515)	██████████515	

Holmes_iPhone_iMessage-MMS-SMS_034237	iMessage	5/13/2015 10:53:52 PM	Extremely serious legal implications. He basically violated and shared our trade secrets down to machine names.	Sunny Balwani (██████████515)	Elizabeth Holmes	██████████515	
Holmes_iPhone_iMessage-MMS-SMS_034239	iMessage	5/13/2015 10:53:52 PM	And assays in what device	Sunny Balwani (██████████515)	Elizabeth Holmes	██████████515	
Holmes_iPhone_iMessage-MMS-SMS_034242	iMessage	5/13/2015 10:53:52 PM	It is Tyler Erika and Adam.	Sunny Balwani (██████████515)	Elizabeth Holmes	██████████515	

Holmes_iPhone_iMessage-MMS-SMS_034249	iMessage	5/13/2015 11:14:29 PM	Yeah. And we will also take legal action once this is behind us. Violating trade secrets is not ok.	Sunny Balwani (██████████515)	Elizabeth Holmes	██████████515	
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Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_034250	iMessage	5/13/2015 11:15:07 PM	Secondly. We need a better strategy for Normandy. For a long time to come we will have hybrid solutions.	Sunny Balwani ([REDACTED] 515)	Elizabeth Holmes	[REDACTED] 515	
Holmes_iPhone_iMessage-MMS-SMS_034252	iMessage	5/13/2015 11:15:12 PM	Yes. We will think together. But we know it's these 4 people.	Sunny Balwani ([REDACTED] 515)	Elizabeth Holmes	[REDACTED] 515	
Holmes_iPhone_iMessage-MMS-SMS_034251	iMessage	5/13/2015 11:15:47 PM	Without question. Legal likely as part of it.	Elizabeth Holmes	Sunny Balwani ([REDACTED] 515)	[REDACTED] 515	
Holmes_iPhone_iMessage-MMS-SMS_034253	iMessage	5/13/2015 11:15:59 PM	That we have to talk abt too	Elizabeth Holmes	Sunny Balwani ([REDACTED] 515)	[REDACTED] 515	
Holmes_iPhone_iMessage-MMS-SMS_034254	iMessage	5/13/2015 11:16:46 PM	For sure	Elizabeth Holmes	Sunny Balwani ([REDACTED] 515)	[REDACTED] 515	
Holmes_iPhone_iMessage-MMS-SMS_034256	iMessage	5/13/2015 11:16:47 PM	Most likely 2 + [REDACTED] we need to sue for defamation	Sunny Balwani ([REDACTED] 515)	Elizabeth Holmes	[REDACTED] 515	
Holmes_iPhone_iMessage-MMS-SMS_034258	iMessage	5/13/2015 11:16:56 PM	I Meant Normandy	Elizabeth Holmes	Sunny Balwani ([REDACTED] 515)	[REDACTED] 515	
Holmes_iPhone_iMessage-MMS-SMS_034257	iMessage	5/13/2015 11:17:01 PM	I agree.	Elizabeth Holmes	Sunny Balwani ([REDACTED] 515)	[REDACTED] 515	

Holmes_iPhone_iMessage-MMS-SMS_034268	iMessage	5/13/2015 11:21:36 PM	Which is why knocking the legs off one at a time is best way. For instance he doesn't understand AAP and made the comment. That was Tyler as you know. Adam actually understood it and both Adam and mark Pandori created a PowerPoint to educate the lab on AAP aftr this stupidity	Sunny Balwani ([REDACTED] 515)	Elizabeth Holmes	[REDACTED] 515	
Holmes_iPhone_iMessage-MMS-SMS_034271	iMessage	5/13/2015 11:21:36 PM	Adam understood it ultimately	Sunny Balwani ([REDACTED] 515)	Elizabeth Holmes	[REDACTED] 515	
Holmes_iPhone_iMessage-MMS-SMS_034273	iMessage	5/13/2015 11:21:36 PM	But Tyler never did. So this is why it is him	Sunny Balwani ([REDACTED] 515)	Elizabeth Holmes	[REDACTED] 515	
Holmes_iPhone_iMessage-MMS-SMS_034275	iMessage	5/13/2015 11:21:36 PM	Also comment about vitaminD and cv. The cv calculations we actually have now submitted to FDA so that's another leg chopped off carryrou	Sunny Balwani ([REDACTED] 515)	Elizabeth Holmes	[REDACTED] 515	
Holmes_iPhone_iMessage-MMS-SMS_034272	iMessage	5/13/2015 11:21:58 PM	I know	Elizabeth Holmes	Sunny Balwani ([REDACTED] 515)	[REDACTED] 515	
Holmes_iPhone_iMessage-MMS-SMS_034270	iMessage	5/13/2015 11:22:00 PM	Agree	Elizabeth Holmes	Sunny Balwani ([REDACTED] 515)	[REDACTED] 515	
Holmes_iPhone_iMessage-MMS-SMS_034269	iMessage	5/13/2015 11:22:16 PM	I know	Elizabeth Holmes	Sunny Balwani ([REDACTED] 515)	[REDACTED] 515	
Holmes_iPhone_iMessage-MMS-SMS_034274	iMessage	5/13/2015 11:22:34 PM	We need to send legal letter to him	Elizabeth Holmes	Sunny Balwani ([REDACTED] 515)	[REDACTED] 515	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_034276	iMessage	5/13/2015 11:22:49 PM	Because we never sent the one on his comment about confidentiality	Elizabeth Holmes	Sunny Balwani [REDACTED] 515)	[REDACTED] 515	
Holmes_iPhone_iMessage-MMS-SMS_034277	iMessage	5/13/2015 11:23:43 PM	Yes. But this time it should go beyond letter. First letter should be cease and desist and then from there	Sunny Balwani [REDACTED] 515)	Elizabeth Holmes	[REDACTED] 515	
Holmes_iPhone_iMessage-MMS-SMS_034279	iMessage	5/13/2015 11:23:44 PM	We will analyze more and then reach out to him.	Sunny Balwani [REDACTED] 515)	Elizabeth Holmes	[REDACTED] 515	
Holmes_iPhone_iMessage-MMS-SMS_034280	iMessage	5/13/2015 11:23:44 PM	He is probably burning in coals because George talks about you and his parents are on coals and he is on coals.	Sunny Balwani [REDACTED] 515)	Elizabeth Holmes	[REDACTED] 515	
Holmes_iPhone_iMessage-MMS-SMS_034281	iMessage	5/13/2015 11:24:53 PM	I thought the exact same	Elizabeth Holmes	Sunny Balwani [REDACTED] 515)	[REDACTED] 515	
Holmes_iPhone_iMessage-MMS-SMS_034278	iMessage	5/13/2015 11:25:28 PM	Agree	Elizabeth Holmes	Sunny Balwani [REDACTED] 515)	[REDACTED] 515	

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Holmes_iPhone_iMessage-MMS-SMS_035724	iMessage	6/3/2015 4:17:04 PM	We need to focus on being a technology company. We spend all our time with CLIA morons.	Sunny Balwani [REDACTED] 8515]	Elizabeth Holmes	[REDACTED] 8515	
Holmes_iPhone_iMessage-MMS-SMS_035726	iMessage	6/3/2015 4:19:12 PM	Yes	Sunny Balwani [REDACTED] 8515]	Elizabeth Holmes	[REDACTED] 8515	
Holmes_iPhone_iMessage-MMS-SMS_035729	iMessage	6/3/2015 4:19:12 PM	I deal with CLIA everyday and I hate the low quality of people in lab including what you saw yesterday in Mayo CEO	Sunny Balwani [REDACTED] 8515]	Elizabeth Holmes	[REDACTED] 8515	
Holmes_iPhone_iMessage-MMS-SMS_035723	iMessage	6/3/2015 4:19:38 PM	I was thinking about the exact same. In the same way I called you from ny couple yrs ago on consumer. This is that time now on tech.	Elizabeth Holmes	Sunny Balwani [REDACTED] 8515]	[REDACTED] 8515	
Holmes_iPhone_iMessage-MMS-SMS_035725	iMessage	6/3/2015 4:19:59 PM	We need explicit plan and timeline to being 100% tech.	Elizabeth Holmes	Sunny Balwani [REDACTED] 8515]	[REDACTED] 8515	
Holmes_iPhone_iMessage-MMS-SMS_035727	iMessage	6/3/2015 4:21:04 PM	I know. That is our opportunity.	Elizabeth Holmes	Sunny Balwani [REDACTED] 8515]	[REDACTED] 8515	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_038569	iMessage	7/15/2015 12:56:32 PM	Love you. Be strong today. My advise. Don't talk to heather about yesterday Meeting. Make this something above her role.	Sunny Balwani (██████████515)	Elizabeth Holmes	██████████515	

Holmes_iPhone_iMessage-MMS-SMS_038582	iMessage	7/15/2015 4:44:48 PM	I worked for 6 years day and night to help you. I am sad at where you and I are. I thought it would be better. I know u r angry in ur way. And upset with me for not doing everything you wanted me to do.	Sunny Balwani (██████████515)	Elizabeth Holmes	██████████515	
Holmes_iPhone_iMessage-MMS-SMS_038583	iMessage	7/15/2015 4:46:02 PM	???	Elizabeth Holmes	Sunny Balwani (██████████515)	██████████515	
Holmes_iPhone_iMessage-MMS-SMS_038584	iMessage	7/15/2015 4:46:18 PM	I was just think about texting you in that minute by the way	Elizabeth Holmes	Sunny Balwani (██████████515)	██████████515	
Holmes_iPhone_iMessage-MMS-SMS_038585	iMessage	7/15/2015 4:46:27 PM	It's just hard to transition	Elizabeth Holmes	Sunny Balwani (██████████515)	██████████515	
Holmes_iPhone_iMessage-MMS-SMS_038586	iMessage	7/15/2015 4:46:31 PM	I am responsible for everything at Theranos. All have been my decisions too.	Sunny Balwani (██████████515)	Elizabeth Holmes	██████████515	
Holmes_iPhone_iMessage-MMS-SMS_038587	iMessage	7/15/2015 4:46:47 PM	But getting through yesterday will make it easier to do so now	Elizabeth Holmes	Sunny Balwani (██████████515)	██████████515	
Holmes_iPhone_iMessage-MMS-SMS_038588	iMessage	7/15/2015 4:46:56 PM	I won't transition until u r in a perfect place. U know that.	Sunny Balwani (██████████515)	Elizabeth Holmes	██████████515	
Holmes_iPhone_iMessage-MMS-SMS_038591	iMessage	7/15/2015 4:46:56 PM	U r underestimating the challenges and being childish. I have been telling u for months.	Sunny Balwani (██████████515)	Elizabeth Holmes	██████████515	
Holmes_iPhone_iMessage-MMS-SMS_038589	iMessage	7/15/2015 4:47:26 PM	No such thing ... That was the point we talked abt	Elizabeth Holmes	Sunny Balwani (██████████515)	██████████515	
Holmes_iPhone_iMessage-MMS-SMS_038590	iMessage	7/15/2015 4:47:44 PM	It's ok - just was emotional but am ready	Elizabeth Holmes	Sunny Balwani (██████████515)	██████████515	
Holmes_iPhone_iMessage-MMS-SMS_038592	iMessage	7/15/2015 4:47:49 PM	And i completely get it	Elizabeth Holmes	Sunny Balwani (██████████515)	██████████515	
Holmes_iPhone_iMessage-MMS-SMS_038593	iMessage	7/15/2015 4:47:55 PM	On the challenges	Elizabeth Holmes	Sunny Balwani (██████████515)	██████████515	
Holmes_iPhone_iMessage-MMS-SMS_038595	iMessage	7/15/2015 4:48:17 PM	Unfortunately u don't and brakes my heart to see u like this.	Sunny Balwani (██████████515)	Elizabeth Holmes	██████████515	
Holmes_iPhone_iMessage-MMS-SMS_038594	iMessage	7/15/2015 4:48:40 PM	?	Elizabeth Holmes	Sunny Balwani (██████████515)	██████████515	
Holmes_iPhone_iMessage-MMS-SMS_038596	iMessage	7/15/2015 4:49:04 PM	I am not leaving until we break even. We will do this together and I will be by yourself until then. Can't leave like this.	Sunny Balwani (██████████515)	Elizabeth Holmes	██████████515	
Holmes_iPhone_iMessage-MMS-SMS_038598	iMessage	7/15/2015 4:49:04 PM	U r wrong that yesterdays meeting makes it easier. It didn't.	Sunny Balwani (██████████515)	Elizabeth Holmes	██████████515	
Holmes_iPhone_iMessage-MMS-SMS_038597	iMessage	7/15/2015 4:50:40 PM	For me to emotionally handle it	Elizabeth Holmes	Sunny Balwani (██████████515)	██████████515	
Holmes_iPhone_iMessage-MMS-SMS_038599	iMessage	7/15/2015 4:51:06 PM	The transition	Elizabeth Holmes	Sunny Balwani (██████████515)	██████████515	
Holmes_iPhone_iMessage-MMS-SMS_038600	iMessage	7/15/2015 4:51:08 PM	No. U r underestimating	Sunny Balwani (██████████515)	Elizabeth Holmes	██████████515	
Holmes_iPhone_iMessage-MMS-SMS_038601	iMessage	7/15/2015 4:51:12 PM	I can leave if that gives u emotional peace but u know we have to sacrifice	Sunny Balwani (██████████515)	Elizabeth Holmes	██████████515	

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Holmes_iPhone_iMessage-MMS-SMS_038602	iMessage	7/15/2015 4:51:12 PM	And yes. I do dislike the direction u have taken with all this PR and all legal work and a lot of other things but hopefully we can talk and find perfect focus and perfect plan and execute heads down and build product and break even	Sunny Balwani (██████████8515)	Elizabeth Holmes	██████████515	
Holmes_iPhone_iMessage-MMS-SMS_038603	iMessage	7/15/2015 4:51:12 PM	I can leave then.	Sunny Balwani (██████████8515)	Elizabeth Holmes	██████████515	
Holmes_iPhone_iMessage-MMS-SMS_038604	iMessage	7/15/2015 4:52:55 PM	Until then u need me. Whether ideal or not, we need to get out of this together.	Sunny Balwani (██████████8515)	Elizabeth Holmes	██████████515	
Holmes_iPhone_iMessage-MMS-SMS_038607	iMessage	7/15/2015 4:53:20 PM	Things are different now. We need to get the business to break even and then I will leave. We r different when it comes to business. We will be happier that way. But for now, u and I both are on same page because of yesterday that we need to break even.	Sunny Balwani (██████████8515)	Elizabeth Holmes	██████████515	
Holmes_iPhone_iMessage-MMS-SMS_038605	iMessage	7/15/2015 4:53:34 PM	I thought the thing was if we did that then you wouldn't want to leave	Elizabeth Holmes	Sunny Balwani (██████████8515)	██████████515	
Holmes_iPhone_iMessage-MMS-SMS_038606	iMessage	7/15/2015 4:55:28 PM	Stay internally focused and only meet with people who have deals in hand. The PR strategy is wrong and I have been saying that. We need to go on offense and not be defensive.	Sunny Balwani (██████████8515)	Elizabeth Holmes	██████████515	
Holmes_iPhone_iMessage-MMS-SMS_038610	iMessage	7/15/2015 4:59:44 PM	But I can't leave. I will try to fix this	Sunny Balwani (██████████8515)	Elizabeth Holmes	██████████515	
Holmes_iPhone_iMessage-MMS-SMS_038611	iMessage	7/15/2015 4:59:44 PM	I am very unhappy because my work sucks.	Sunny Balwani (██████████8515)	Elizabeth Holmes	██████████515	
Holmes_iPhone_iMessage-MMS-SMS_038609	iMessage	7/15/2015 4:59:51 PM	We can talk about the first text. I agree with the second. If you are as unhappy as you are working w me / at Theranos, that was the thing ---	Elizabeth Holmes	Sunny Balwani (██████████8515)	██████████515	
Holmes_iPhone_iMessage-MMS-SMS_038612	iMessage	7/15/2015 5:00:55 PM	I know but ur saying even if we fix don't want be here	Elizabeth Holmes	Sunny Balwani (██████████8515)	██████████8515	
Holmes_iPhone_iMessage-MMS-SMS_038618	iMessage	7/15/2015 5:02:38 PM	Correct. Only "fix" is cash and break even. Once we have that u won't need me. U can then run this ur way and I won't have to convince u. But leaving u now like this doesn't help me unfortunately. I will just be making u miserable. Yesterday was just a preview. Trust me. World is a mean place. Everyone has only been nice to us because of greed.	Sunny Balwani (██████████8515)	Elizabeth Holmes	██████████515	

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Holmes_iPhone_iMessage-MMS-SMS_039427	iMessage	7/28/2015 6:37:52 PM	We need to commit to each other and get out of this hell so we can live in paradise we both have.	Sunny Balwani ([REDACTED] 515)	Elizabeth Holmes	[REDACTED] 515	
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Holmes_iPhone_iMessage-MMS-SMS_039431	iMessage	7/28/2015 6:39:08 PM	I have literally been meditating on exact same. Whole time I was running was thinking that.	Elizabeth Holmes	Sunny Balwani ([REDACTED] 515)	[REDACTED] 515	
Holmes_iPhone_iMessage-MMS-SMS_039432	iMessage	7/28/2015 6:39:14 PM	At least every quarter	Elizabeth Holmes	Sunny Balwani ([REDACTED] 515)	[REDACTED] 515	
Holmes_iPhone_iMessage-MMS-SMS_039433	iMessage	7/28/2015 6:39:43 PM	We need to commit to focusing and getting in paradise.	Sunny Balwani ([REDACTED] 515)	Elizabeth Holmes	[REDACTED] 515	
Holmes_iPhone_iMessage-MMS-SMS_039434	iMessage	7/28/2015 6:39:59 PM	Product company. Winning.	Elizabeth Holmes	Sunny Balwani ([REDACTED] 515)	[REDACTED] 515	
Holmes_iPhone_iMessage-MMS-SMS_039436	iMessage	7/28/2015 6:40:00 PM	Focus	Sunny Balwani ([REDACTED] 515)	Elizabeth Holmes	[REDACTED] 515	
Holmes_iPhone_iMessage-MMS-SMS_039438	iMessage	7/28/2015 6:40:00 PM	And getting everyone focused and responsible	Sunny Balwani ([REDACTED] 515)	Elizabeth Holmes	[REDACTED] 515	
Holmes_iPhone_iMessage-MMS-SMS_039435	iMessage	7/28/2015 6:40:07 PM	I commit.	Elizabeth Holmes	Sunny Balwani ([REDACTED] 515)	[REDACTED] 515	
Holmes_iPhone_iMessage-MMS-SMS_039437	iMessage	7/28/2015 6:40:13 PM	Focus	Elizabeth Holmes	Sunny Balwani ([REDACTED] 515)	[REDACTED] 515	
Holmes_iPhone_iMessage-MMS-SMS_039439	iMessage	7/28/2015 6:40:28 PM	Completely.	Elizabeth Holmes	Sunny Balwani ([REDACTED] 515)	[REDACTED] 515	

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Holmes_iPhone_iMessage-MMS-SMS_041871	iMessage	9/2/2015 8:47:46 PM	We should discuss tonite turning CTN off.	Sunny Balwani ([REDACTED] 515)	Elizabeth Holmes	[REDACTED] 515	
Holmes_iPhone_iMessage-MMS-SMS_041870	iMessage	9/2/2015 8:48:17 PM	Been thinking about it.	Elizabeth Holmes	Sunny Balwani ([REDACTED] 515)	[REDACTED] 515	
Holmes_iPhone_iMessage-MMS-SMS_041872	iMessage	9/2/2015 8:48:22 PM	We don't want them to say we are marketing LDTs. At least we can stop CTN for direct access	Sunny Balwani ([REDACTED] 515)	Elizabeth Holmes	[REDACTED] 515	

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Holmes_iPhone_iMessage-MMS-SMS_041889	iMessage	9/2/2015 8:50:25 PM	I'm just sitting here trying to stay focused on every detail of this.	Elizabeth Holmes	Sunny Balwani ([REDACTED] 515)	[REDACTED] 515	
Holmes_iPhone_iMessage-MMS-SMS_041890	iMessage	9/2/2015 8:50:37 PM	Good. Stay focused.	Sunny Balwani ([REDACTED] 515)	Elizabeth Holmes	[REDACTED] 515	
Holmes_iPhone_iMessage-MMS-SMS_041891	iMessage	9/2/2015 8:50:39 PM	Not letting myself get involved in anything else.	Elizabeth Holmes	Sunny Balwani ([REDACTED] 515)	[REDACTED] 515	

Holmes_iPhone_iMessage-MMS-SMS_041896	iMessage	9/2/2015 8:54:39 PM	We can build this business they software and JP and run circles around others and fda by manipulating their game.	Sunny Balwani ([REDACTED] 515)	Elizabeth Holmes	[REDACTED] 515	
Holmes_iPhone_iMessage-MMS-SMS_041900	iMessage	9/2/2015 8:55:23 PM	We just need a fresh start and a giant step back. Like we discussed lay night. Do CTN PMA on our terms and then go intelligent on marketing. Intelligent.	Sunny Balwani ([REDACTED] 515)	Elizabeth Holmes	[REDACTED] 515	
Holmes_iPhone_iMessage-MMS-SMS_041901	iMessage	9/2/2015 8:55:40 PM	We can definitely run circles.	Elizabeth Holmes	Sunny Balwani ([REDACTED] 515)	[REDACTED] 515	
Holmes_iPhone_iMessage-MMS-SMS_041902	iMessage	9/2/2015 8:55:53 PM	This isn't even a game. It's straight out harassment.	Elizabeth Holmes	Sunny Balwani ([REDACTED] 515)	[REDACTED] 515	
Holmes_iPhone_iMessage-MMS-SMS_041903	iMessage	9/2/2015 8:56:02 PM	Yes	Sunny Balwani ([REDACTED] 515)	Elizabeth Holmes	[REDACTED] 515	
Holmes_iPhone_iMessage-MMS-SMS_041904	iMessage	9/2/2015 8:56:08 PM	With pma you can market whatever you want.	Elizabeth Holmes	Sunny Balwani ([REDACTED] 515)	[REDACTED] 515	
Holmes_iPhone_iMessage-MMS-SMS_041906	iMessage	9/2/2015 8:56:18 PM	Not LdTs	Sunny Balwani ([REDACTED] 515)	Elizabeth Holmes	[REDACTED] 515	
Holmes_iPhone_iMessage-MMS-SMS_041908	iMessage	9/2/2015 8:56:25 PM	But all our marketing now is for our lab.	Elizabeth Holmes	Sunny Balwani ([REDACTED] 515)	[REDACTED] 515	
Holmes_iPhone_iMessage-MMS-SMS_041905	iMessage	9/2/2015 8:56:27 PM	Yes	Elizabeth Holmes	Sunny Balwani ([REDACTED] 515)	[REDACTED] 515	
Holmes_iPhone_iMessage-MMS-SMS_041907	iMessage	9/2/2015 8:56:33 PM	(Agree)	Elizabeth Holmes	Sunny Balwani ([REDACTED] 515)	[REDACTED] 515	
Holmes_iPhone_iMessage-MMS-SMS_041909	iMessage	9/2/2015 8:56:38 PM	That's the intelligent part.	Sunny Balwani ([REDACTED] 515)	Elizabeth Holmes	[REDACTED] 515	
Holmes_iPhone_iMessage-MMS-SMS_041910	iMessage	9/2/2015 8:57:05 PM	We can market our lab and everything and people will talk about our fingerstick. Without us talking about it.	Sunny Balwani ([REDACTED] 515)	Elizabeth Holmes	[REDACTED] 515	
Holmes_iPhone_iMessage-MMS-SMS_041911	iMessage	9/2/2015 8:57:15 PM	Yea	Elizabeth Holmes	Sunny Balwani ([REDACTED] 515)	[REDACTED] 515	
Holmes_iPhone_iMessage-MMS-SMS_041912	iMessage	9/2/2015 8:57:25 PM	Once we have 70% fs	Sunny Balwani ([REDACTED] 515)	Elizabeth Holmes	[REDACTED] 515	

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Holmes_iPhone_iMessage-MMS-SMS_041913	iMessage	9/2/2015 8:58:09 PM	In parallels from today onwards we need legal strategy to deal with courteny and Alberto aggressive thru lawyers only	Sunny Balwani [REDACTED] 515)	Elizabeth Holmes	[REDACTED] 515	

Holmes_iPhone_iMessage-MMS-SMS_041926	iMessage	9/2/2015 9:52:54 PM	We need to also put ALL resources on CTN submission and potassium submission.	Sunny Balwani [REDACTED] 515)	Elizabeth Holmes	[REDACTED] 515	
Holmes_iPhone_iMessage-MMS-SMS_041924	iMessage	9/2/2015 9:53:03 PM	Agree	Elizabeth Holmes	Sunny Balwani [REDACTED] 515)	[REDACTED] 515	

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Holmes_iPhone_iMessage-MMS-SMS_043128	iMessage	9/22/2015 4:35:46 PM	Very hostile so far. They say have complaints.	Sunny Balwani (b)(6)(b)(7)(F)(515)	Elizabeth Holmes (b)(6)(b)(7)(F)(515)	(b)(6)(b)(7)(F)(515)	
Holmes_iPhone_iMessage-MMS-SMS_043130	iMessage	9/22/2015 4:37:19 PM	They should know the entire lab industry is and will be seeding everyone they can get at to file complaints.	Elizabeth Holmes	Sunny Balwani (b)(6)(b)(7)(F)(515)	(b)(6)(b)(7)(F)(515)	
Holmes_iPhone_iMessage-MMS-SMS_043131	iMessage	9/22/2015 4:38:54 PM	I'm sure Tyler is one as they prob got from ny. Adam is the other - from ca. and those exactly play to lab industry commentary to hurt us.	Elizabeth Holmes	Sunny Balwani (b)(6)(b)(7)(F)(515)	(b)(6)(b)(7)(F)(515)	
Holmes_iPhone_iMessage-MMS-SMS_043134	iMessage	9/22/2015 4:43:24 PM	JC himself playing literally off lab comments is likely the other	Elizabeth Holmes	Sunny Balwani (b)(6)(b)(7)(F)(515)	(b)(6)(b)(7)(F)(515)	
Holmes_iPhone_iMessage-MMS-SMS_043133	iMessage	9/22/2015 6:00:32 PM	Gary is trying to be pro Theranos.	Sunny Balwani (b)(6)(b)(7)(F)(515)	Elizabeth Holmes	(b)(6)(b)(7)(F)(515)	
Holmes_iPhone_iMessage-MMS-SMS_043132	iMessage	9/22/2015 6:00:53 PM	Hmfr	Elizabeth Holmes	Sunny Balwani (b)(6)(b)(7)(F)(515)	(b)(6)(b)(7)(F)(515)	
Holmes_iPhone_iMessage-MMS-SMS_043135	iMessage	9/22/2015 6:01:10 PM	Praying literally non stop	Elizabeth Holmes	Sunny Balwani (b)(6)(b)(7)(F)(515)	(b)(6)(b)(7)(F)(515)	
Holmes_iPhone_iMessage-MMS-SMS_043142	iMessage	9/22/2015 7:23:54 PM	Do you want me to step out of Fda call?	Elizabeth Holmes	Sunny Balwani (b)(6)(b)(7)(F)(515)	(b)(6)(b)(7)(F)(515)	
Holmes_iPhone_iMessage-MMS-SMS_043143	iMessage	9/22/2015 7:24:09 PM	No	Sunny Balwani (b)(6)(b)(7)(F)(515)	Elizabeth Holmes	(b)(6)(b)(7)(F)(515)	
Holmes_iPhone_iMessage-MMS-SMS_043145	iMessage	9/22/2015 7:52:28 PM	Off can talk any time	Elizabeth Holmes	Sunny Balwani (b)(6)(b)(7)(F)(515)	(b)(6)(b)(7)(F)(515)	
Holmes_iPhone_iMessage-MMS-SMS_043148	iMessage	9/22/2015 7:52:55 PM	Don't worry. We will resume at 1. Lunch break now	Sunny Balwani (b)(6)(b)(7)(F)(515)	Elizabeth Holmes	(b)(6)(b)(7)(F)(515)	
Holmes_iPhone_iMessage-MMS-SMS_043146	iMessage	9/22/2015 7:53:15 PM	Call if you want to talk	Elizabeth Holmes	Sunny Balwani (b)(6)(b)(7)(F)(515)	(b)(6)(b)(7)(F)(515)	

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Holmes_iPhone_iMessage-MMS-SMS_043161	iMessage	9/22/2015 10:28:42 PM	Our validation reports are terrible. Really painful going thru this process. Same issues fda pointed out	Sunny Balwani (██████████515)	Elizabeth Holmes	██████████515	
Holmes_iPhone_iMessage-MMS-SMS_043162	iMessage	9/22/2015 10:29:34 PM	Can we get someone here to supplement /update / help explain?	Elizabeth Holmes	Sunny Balwani (██████████515)	██████████515	
Holmes_iPhone_iMessage-MMS-SMS_043163	iMessage	9/22/2015 10:29:56 PM	Or is the feedback coming from Fda ...	Elizabeth Holmes	Sunny Balwani (██████████515)	██████████515	
Holmes_iPhone_iMessage-MMS-SMS_043164	iMessage	9/22/2015 10:29:56 PM	No	Sunny Balwani (██████████515)	Elizabeth Holmes	██████████515	
Holmes_iPhone_iMessage-MMS-SMS_043165	iMessage	9/22/2015 10:30:05 PM	We can provide our Fda submission data	Elizabeth Holmes	Sunny Balwani (██████████515)	██████████515	
Holmes_iPhone_iMessage-MMS-SMS_043166	iMessage	9/22/2015 10:30:09 PM	Not from fda. Nothing to do with fda.	Sunny Balwani (██████████515)	Elizabeth Holmes	██████████515	

Holmes_iPhone_iMessage-MMS-SMS_043237	iMessage	9/23/2015 2:08:45 PM	Will make sure all teams are reviewing reports. Let me know anything else can do to support	Elizabeth Holmes	Sunny Balwani (██████████515)	██████████515	
Holmes_iPhone_iMessage-MMS-SMS_043239	iMessage	9/23/2015 4:27:20 PM	Going bad so far. Pray.	Sunny Balwani (██████████515)	Elizabeth Holmes	██████████515	
Holmes_iPhone_iMessage-MMS-SMS_043241	iMessage	9/23/2015 4:27:28 PM	Daniel has nothing ready	Sunny Balwani (██████████515)	Elizabeth Holmes	██████████515	
Holmes_iPhone_iMessage-MMS-SMS_043242	iMessage	9/23/2015 4:27:50 PM	Told me everything is in the binders.	Sunny Balwani (██████████515)	Elizabeth Holmes	██████████515	
Holmes_iPhone_iMessage-MMS-SMS_043243	iMessage	9/23/2015 4:27:52 PM	Not there	Sunny Balwani (██████████515)	Elizabeth Holmes	██████████515	
Holmes_iPhone_iMessage-MMS-SMS_043244	iMessage	9/23/2015 4:28:18 PM	Praying	Elizabeth Holmes	Sunny Balwani (██████████515)	██████████515	
Holmes_iPhone_iMessage-MMS-SMS_043245	iMessage	9/23/2015 4:28:20 PM	At my desk	Elizabeth Holmes	Sunny Balwani (██████████515)	██████████515	
Holmes_iPhone_iMessage-MMS-SMS_043246	iMessage	9/23/2015 4:28:26 PM	Tell me how I can help	Elizabeth Holmes	Sunny Balwani (██████████515)	██████████515	
Holmes_iPhone_iMessage-MMS-SMS_043247	iMessage	9/23/2015 4:52:44 PM	I'm coming there	Elizabeth Holmes	Sunny Balwani (██████████515)	██████████515	

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Holmes_iPhone_iMessage-MMS-SMS_043263	iMessage	9/23/2015 7:39:52 PM	Praying continually	Elizabeth Holmes	Sunny Balwani ([REDACTED] 3515)	[REDACTED] 3515	

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Holmes_iPhone_iMessage-MMS-SMS_046098	iMessage	10/16/2015 7:26:56 PM	Ok. Wag freaking out. Lack of transparency	Sunny Balwani (██████████ 515)	Elizabeth Holmes	██████████ 515	
Holmes_iPhone_iMessage-MMS-SMS_046099	iMessage	10/16/2015 7:26:56 PM	Why they found this all out thru media and not thru us	Sunny Balwani (██████████ 515)	Elizabeth Holmes	██████████ 515	
Holmes_iPhone_iMessage-MMS-SMS_046096	iMessage	10/16/2015 7:28:11 PM	K that's what we'll do	Elizabeth Holmes	Sunny Balwani (██████████ 515)	██████████ 515	
Holmes_iPhone_iMessage-MMS-SMS_046097	iMessage	10/16/2015 7:28:18 PM	How was Nim	Elizabeth Holmes	Sunny Balwani (██████████ 515)	██████████ 515	
Holmes_iPhone_iMessage-MMS-SMS_046100	iMessage	10/16/2015 7:29:20 PM	Why we didn't tel them about turning off nanotainer a	Sunny Balwani (██████████ 515)	Elizabeth Holmes	██████████ 515	
Holmes_iPhone_iMessage-MMS-SMS_046101	iMessage	10/16/2015 7:29:28 PM	Did you tell him it literally just happened	Elizabeth Holmes	Sunny Balwani (██████████ 515)	██████████ 515	
Holmes_iPhone_iMessage-MMS-SMS_046103	iMessage	10/16/2015 7:29:32 PM	Yes	Sunny Balwani (██████████ 515)	Elizabeth Holmes	██████████ 515	
Holmes_iPhone_iMessage-MMS-SMS_046104	iMessage	10/16/2015 7:29:40 PM	And we hadn't finalized plan w Fda yet and still haven't	Elizabeth Holmes	Sunny Balwani (██████████ 515)	██████████ 515	
Holmes_iPhone_iMessage-MMS-SMS_046102	iMessage	10/16/2015 7:29:53 PM	I told him we were surprised by the article as much as they r	Sunny Balwani (██████████ 515)	Elizabeth Holmes	██████████ 515	
Holmes_iPhone_iMessage-MMS-SMS_046105	iMessage	10/16/2015 7:30:00 PM	Yes	Sunny Balwani (██████████ 515)	Elizabeth Holmes	██████████ 515	
Holmes_iPhone_iMessage-MMS-SMS_046109	iMessage	10/16/2015 7:30:29 PM	But it was matter of communication. I had actually thought about it but got too busy to chat with u	Sunny Balwani (██████████ 515)	Elizabeth Holmes	██████████ 515	
Holmes_iPhone_iMessage-MMS-SMS_046107	iMessage	10/16/2015 7:31:12 PM	Then let's show them that this literally is still up in air so we literally just decided since the discussion is getting aired out in press	Elizabeth Holmes	Sunny Balwani (██████████ 515)	██████████ 515	
Holmes_iPhone_iMessage-MMS-SMS_046108	iMessage	10/16/2015 7:32:09 PM	Ok	Sunny Balwani (██████████ 515)	Elizabeth Holmes	██████████ 515	
Holmes_iPhone_iMessage-MMS-SMS_046106	iMessage	10/16/2015 7:32:31 PM	However issue is we didn't tel them in advance about switching	Sunny Balwani (██████████ 515)	Elizabeth Holmes	██████████ 515	
Holmes_iPhone_iMessage-MMS-SMS_046110	iMessage	10/16/2015 7:32:56 PM	We'll have to present well that we hadn't decided to	Elizabeth Holmes	Sunny Balwani (██████████ 515)	██████████ 515	
Holmes_iPhone_iMessage-MMS-SMS_046113	iMessage	10/16/2015 7:33:20 PM	Bad idea. At this point they know. So need to be transparent.	Sunny Balwani (██████████ 515)	Elizabeth Holmes	██████████ 515	
Holmes_iPhone_iMessage-MMS-SMS_046114	iMessage	10/16/2015 7:35:27 PM	How long has it been that we didn't tell them	Elizabeth Holmes	Sunny Balwani (██████████ 515)	██████████ 515	
Holmes_iPhone_iMessage-MMS-SMS_046112	iMessage	10/16/2015 7:35:28 PM	3-4weeks.	Sunny Balwani (██████████ 515)	Elizabeth Holmes	██████████ 515	
Holmes_iPhone_iMessage-MMS-SMS_046111	iMessage	10/16/2015 7:42:33 PM	I'm trying to remember what our thinking was on that	Elizabeth Holmes	Sunny Balwani (██████████ 515)	██████████ 515	
Holmes_iPhone_iMessage-MMS-SMS_046115	iMessage	10/16/2015 7:43:03 PM	None. We just didn't tell them thinking under new model this doesn't matter.	Sunny Balwani (██████████ 515)	Elizabeth Holmes	██████████ 515	
Holmes_iPhone_iMessage-MMS-SMS_046117	iMessage	10/16/2015 7:43:23 PM	But attacks like this scare them as they scare everyone.	Sunny Balwani (██████████ 515)	Elizabeth Holmes	██████████ 515	
Holmes_iPhone_iMessage-MMS-SMS_046118	iMessage	10/16/2015 7:46:32 PM	Yeah.	Elizabeth Holmes	Sunny Balwani (██████████ 515)	██████████ 515	

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Holmes_iPhone_iMessage-MMS-SMS_046185	iMessage	10/21/2015 5:50:56 PM	Worried about your "all fingersticks on our technology" comment. Sent an email. The web document is fine.	Sunny Balwani [REDACTED] 515)	Elizabeth Holmes	[REDACTED] 515	
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