

**Projected Statement of Income**

**Revenue (US COMMERCIAL ONLY)**

- Lab Services from US Retail Pharmacies
- Lab Services Revenue from Physicians Offices
- Lab Services Revenue from Hospitals
- OnSite Services Revenue from Hospitals
- Pharmaceuticals Services
- DOD

900+ new locations

47%  
165,000  
10,000  
60,000

Order of new pharmacy from hospitals? - 208K/location

	Period Ending	
	12/31/2014	12/31/2015
<b>Total Revenue</b>	\$ 140,000,000	\$ 990,000,000
Cost of Revenue:		
Retail Pharmacy	\$ (16,000,000)	\$ (188,000,000)
Physicians Office (courier)	\$ (4,000,000)	\$ (64,000,000)
Hospital (courier)	\$ (14,000,000)	\$ (87,000,000)
Hospital (onsite)	\$ -	\$ (3,000,000)
Pharmaceutical Services	\$ (5,000,000)	\$ (12,000,000)
DOD	TBD	TBD
<b>Total Cost of Revenue</b>	\$ (39,000,000)	\$ (354,000,000)
<b>Gross Profit</b>	\$ 101,000,000	\$ 636,000,000
<b>Operating Expenses</b>		
Research & Development (including software apps & support)	\$ (57,000,000)	\$ (127,000,000)
CLIA Lab Operations Fixed overhead (validation, software, facilities,...)	\$ (10,000,000)	\$ (76,000,000)
Data Center	\$ (3,000,000)	\$ (25,000,000)
Sales, Marketing & Branding	\$ (11,000,000)	\$ (76,000,000)
G&A	\$ (21,000,000)	\$ (95,000,000)
<b>Total Operating Expenses</b>	\$ (102,000,000)	\$ (399,000,000)
<b>EBITDA</b>	\$ (1,000,000)	\$ 237,000,000
<b>Depreciation &amp; Taxes</b>		
Depreciation of Capital Assets	\$ (2,000,000)	\$ (7,000,000)
Taxes	\$ -	TBD
<b>Net Income</b>	\$ (3,000,000)	\$ 230,000,000

4.2%

12.8%

40.3%

23.9%