

From: Elizabeth Holmes <eholmes@theranos.com>
To: Daniel Mosley <DMosley@cravath.com>
Subject: RE: RE:
Submit Time: 9/28/2014 20:34:07

Dan:

Likewise – very much so. Thanks for this note and your comments below.

Greg will be at Theranos this coming week; I will be looping in with Jerry on dates for the DeVos family shortly.

It will be wonderful to have you here as often as we can get you –

I will likely be connecting with Henry tomorrow and will loop in with you after that.

Very much looking forward to our next conversation,

Elizabeth

From: Daniel Mosley [mailto:DMosley@cravath.com]
Sent: Thursday, September 25, 2014 12:11 AM
To: Elizabeth Holmes
Subject: RE:

Elizabeth,

I am looking forward to getting out to California to see you and meet your team and to continue to learn more about your amazing progress. I will email you separately about possible dates for me to come out with two people who work with Andreas and the Stavros Niarchos Foundation.

I know Greg Penner has another date to come in with some of his team, and from the emails and my discussions with him, that Jerry Tubergen has a date to see you with some members of the DeVos family. I don't know if the Cox family has discussed dates with you yet, but I know from my discussions with them, that they should be in touch shortly. I have told them that I might join them on their trip out if I can make it work with my schedule.

Dr. Kissinger has mentioned a couple of other families with whom he has had a very long relationship as possible candidates for investors. As I mentioned to you, I sent Andreas and Dr. Kissinger a memo with a summary of my thoughts. He had asked if I was comfortable sending my memo on to these families. I told him that I am comfortable if the families have first been cleared with you and have signed the confidentiality agreement. I suspect Dr. Kissinger has or will be in touch with you about this.

I also look forward to a long term relationship. If I can help out in any way at any time, please don't hesitate to let me know.

Best, Dan

From: Elizabeth Holmes <eholmes@theranos.com>
To: Daniel Mosley <DMosley@cravath.com>,
Date: 09/23/2014 10:41 PM
Subject: RE:

Dan:

Thanks for this.

It was wonderful to get to spend some time with you in Chicago.

I feel grateful to have met you at this inflection point in our lifecycle and am very much looking forward to building this relationship for the long term.

Let me know if you'd like to come out to California – you are welcome here anytime.

With all my best,

Elizabeth

From: Daniel Mosley [mailto:DMosley@cravath.com]

Sent: Thursday, September 18, 2014 2:11 PM

To: Elizabeth Holmes

Subject:
Elizabeth.

I wanted you to know that I have sent the blank Confidential Disclosure Agreement to both the Cox family group and to Jerry Tubergen from the DeVos family. I have suggested that both get it executed and forwarded to you. They have both called to say how excited they are to be considered as possible investors in Theranos.

I hope your trip to Cleveland is going well, and I look forward to speaking.

Thanks again for letting me be involved. I can't tell you how enamored I am of what you are doing.

Best, Dan

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