

Message

From: Adam Rosendorff [/O=THERANOS ORGANIZATION/OU=EXCHANGE ADMINISTRATIVE GROUP (FYDIBOHF23SPDLT)/CN=RECIPIENTS/CN=ADAM ROSENDORFD92]
Sent: 2/21/2014 5:21:46 AM
To: Sunny Balwani [sbalwani@theranos.com]; Daniel Young [dyoung@theranos.com]
CC: Elizabeth Holmes [eholmes@theranos.com]
Subject: RE: HDL values

Sunny

To summarize (and sent in previous emails):

- (1) Patient data and analysis, Dec, Jan and Feb--> Feb patient mean is 54 mg/dL versus 62 and 65 mg/dL for Dec and Jan respectively.
- (2) Analysis of HDL QC data since 9/29- all 3 levels consistently below mean (~10%) for both p-protocol and predicate assay, however low HDLs only started happening mid February.
- (2) Comparison of 5 persons HDL values (completed yesterday), venous- p-protocols and predicate.--> Data matched closely--> Thanks to Hoda for initiating this.
- (3) Planned study for Tuesday involving FS and venous--> moved to tomorrow.

Thanks,

Adam

From: Sunny Balwani
Sent: Thursday, February 20, 2014 9:08 PM
To: Daniel Young; Adam Rosendorff
Cc: Elizabeth Holmes
Subject: RE: HDL values

Since we found this issue on Monday. Did we run demo/test samples in Normandy to trouble shoot the problem? What did we learn

From: Daniel Young
Sent: Thursday, February 20, 2014 9:05 PM
To: Sunny Balwani; Adam Rosendorff
Cc: Elizabeth Holmes
Subject: RE: HDL values

Understood. We'll have the study results as soon as possible in the AM, and triage any issues as required.

-Daniel

From: Sunny Balwani
Sent: Thursday, February 20, 2014 8:55 PM
To: Daniel Young; Adam Rosendorff
Cc: Elizabeth Holmes
Subject: RE: HDL values
Importance: High

We must resolve this asap.

Daniel, put everyone needed on this project including sam and erez, nishit and tina. We cant not revert back to venipuncture for HDL.

From: Daniel Young
Sent: Thursday, February 20, 2014 8:00 PM
To: Adam Rosendorff; Sunny Balwani
Cc: Elizabeth Holmes
Subject: RE: HDL values

Yes, please have them prepare for the study for tomorrow morning. Thanks.

-Daniel

From: Adam Rosendorff
Sent: 2/20/2014 7:27 PM
To: Daniel Young; Sunny Balwani
Cc: Elizabeth Holmes
Subject: RE: HDL values

It's only since mid-February that we have started to see markedly low HDL values (5th percentile or less).

From: Adam Rosendorff
Sent: Thursday, February 20, 2014 7:27 PM
To: Daniel Young; Sunny Balwani
Cc: Elizabeth Holmes
Subject: RE: HDL values

Daniel

Thanks- if we can do the study tomorrow that would be ideal- HDL, unlike Triglycerides and total Cholesterol, is not sensitive to fasting versus non-fasting. The sooner we can fix the problem the sooner we can revert to FS. Should I notify in-house studies to send out an announcement?

Do you think that a delay in sample processing of the CTNs might be exacerbating the problem?

Thanks,

Adam Rosendorff, MD, FASCP

Laboratory Director

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arosendorff@theranos.com

From: Daniel Young

Sent: Thursday, February 20, 2014 7:09 PM

To: Adam Rosendorff; Sunny Balwani

Cc: Elizabeth Holmes

Subject: RE: HDL values

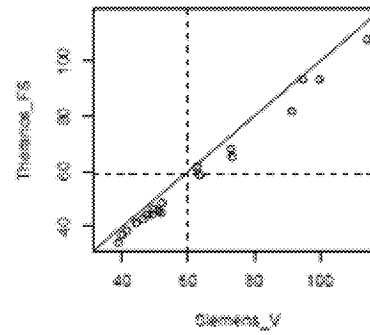
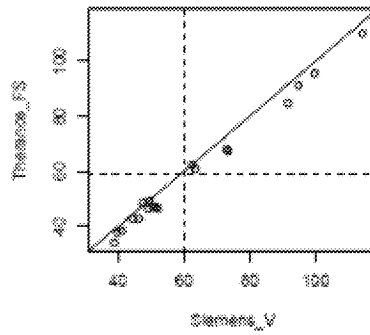
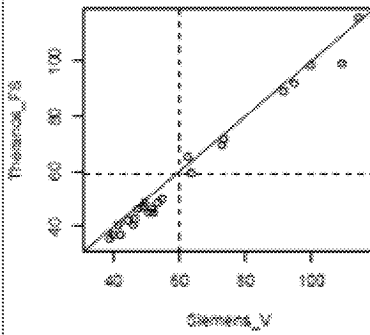
Adam, can we complete the mini-study tomorrow morning? Is this going to be using fasting samples?

I pulled some of the old data (see plots below) comparing the p-HDL protocol results from fingersticks/pCTN compared to the standard protocol using venous samples. There are 3 plots corresponding to sample storage in the nanotainers for 12, 24, and 36 hours. There looks to me at the low end of the HDL range a very slight under-recovery of HDL compared to venous results.

T12 P-HDL , x: 15/24, y: 15/24 = 62.50%

T24 P-HDL , x: 11/19, y: 11/19 = 57.89%

T36 P-HDL , x: 11/19, y: 12/19 = 63.16%



-Daniel

From: Adam Rosendorff

Sent: Thursday, February 20, 2014 6:21 PM

To: Sunny Balwani; Daniel Young

Cc: Elizabeth Holmes

Subject: HDL values

Hi Sunny and Daniel

I would like to discontinue p-HDL testing, and revert to LiHep vacutainer samples for HDL, until we have found out what the root cause is for the low HDL values, and corrected the problem. I do not feel that reporting this HDL in light of the spate of low HDLs we have been having, is good medical practice.

Today we had another low HDL value: HDL of 31.3 on CTN 55202, which we are currently repeating.

I have coordinated a split study for Tues to look at 15 subjects to compare venous with FS HDL- Venous will be run on predicate and FS with the p-protocol.

Thanks,

Adam Rosendorff, MD, FASCP

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