

To: Elizabeth Holmes[eholmes@theranos.com]
From: Sakul, Hakan[hakan.sakul@pfizer.com]
Sent: Tue 10/29/2013 10:42:57 PM (UTC)
Subject: FW: Following up on your technology

Looks like I misspelled your company name in my previous email!
 It was very nice to see you yesterday.

Hakan Sakul, PhD

| Exec Dir and Head of Diagnostics , Worldwide R&D |
 | La Jolla Site Head, Development Operations |
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From: Sakul, Hakan
Sent: Tuesday, October 29, 2013 3:40 PM
To: eholmes@theanos.com; Christian Holmes; dyoung@theranos.com
Cc: Naeve, Gregory; Sogaard, Morten
Subject: RE: Following up on your technology

Dear Elizabeth, Christian, and Daniel,

I wanted to add my thanks as well. It was very nice to meet with you (and seeing you again, Elizabeth) and learn about the great progress Theranos has made over the years. I do hope that we will find ways to work together. Above all, it is really encouraging to see that personalized attention and the practice of precision medicine is indeed within a patient's reach now, thanks to your technology and your collaboration with pharmacies. I look forward to further conversations with you.

Regards,
 Hakan

Hakan Sakul, PhD

| Exec Dir and Head of Diagnostics , Worldwide R&D |
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From: Sogaard, Morten
Sent: Tuesday, October 29, 2013 4:31 AM
To: eholmes@theanos.com; Christian Holmes; dyoung@theranos.com
Cc: Sakul, Hakan; Naeve, Gregory; Sogaard, Morten
Subject: RE: Following up on your technology

Dear Elizabeth, Christian and Daniel,

Thank you for an exciting afternoon yesterday. We are very much looking forward to further interactions.

As discussed I will follow up separately with Christian regarding a new 2-way CDA.

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Kind regards,
Morten

Morten Sogaard | Executive Director, Head Biotechnology & Precision Medicine, External R&D Innovation, Worldwide R&D | Pfizer Inc
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