

To: Elizabeth Holmes[eholmes@theranos.com]
From: John Howard[/O=THERANOS ORGANIZATION/OU=FIRST ADMINISTRATIVE GROUP/CN=RECIPIENTS/CN=JKH]
Sent: Fri 11/17/2006 4:41:45 PM (UTC)
Subject: Novartis

Elizabeth,
What a gratifying morning this has been, our first live demo!

The ABCS team was all over every key stroke and log entry as the data came back.

I've never seen Gary so nervous.

Ian, as usual, could hardly contain himself when answering what he considers STUPID questions (eg log vs linear scales).

This is a picture of the ABCS guys hovering, focused on being sure nothing went wrong. You will hear some cool stories of what was underway in the background to be sure the system didn't fail.

We have been celebrating

John



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