
From: Brian Grossman
To: Chris James
Sent: 1/26/2014 5:57:22 PM
Subject: RE:

Well, I'm taking off tues afternoon. Ideally we should try to do a first pass on tues morning. Otherwise Thursday, I could dial in, lead the meeting from NY and the deal team would be in SF in big conf room. Tues might be aggressive but I think it would at least frame the investment for everybody.

Valuation and terms aside, which are obviously tough to swallow, I'm feeling even better about this now. I had a mind blowing call yesterday w/ Elizabeth's professor who helped her start this. was the original board member.

What we could use from you is the relevant comp group to use. GOOG, FB, maybe ILMN, what else? (ilmn trades at 45x 14 ebitda and they are going to generate 500m. THERANOS will 400m on their numbers in 15 so that would value it at 14b).

From: Chris James
Sent: Sunday, January 26, 2014 5:09 PM
To: Brian Grossman
Subject:

When can u do theranos internal presentation? We need to firm up size in next couple of days at latest