

**Bob Gordon**

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**From:** Elizabeth Holmes <eholmes@theranos.com>  
**Sent:** Monday, November 12, 2012 2:09 PM  
**To:** Steve Burd  
**Subject:** RE: RE: Becoming Discouraged

Don't become discouraged. Unfortunately the time between 7 pm Thursday and right now has been unusual - we had our mandatory mediation starting on Friday and then I ended up in the hospital last night to take care of one of our employees who came down with internal bleeding in the office. We left a message with your office again. Give me a call whenever its convenient. Talk to you soon.

-----Original Message-----

**From:** Steve Burd [mailto:[steve.burd3@safeway.com](mailto:steve.burd3@safeway.com)]  
**Sent:** Sunday, November 11, 2012 11:07 PM  
**To:** Elizabeth Holmes  
**Subject:** Becoming Discouraged

As I am sure you know, I am not easily discouraged. In fact, I can only recall having been discouraged once in the last 62 years. That said, I am getting close to my second event. It is not the delays and the uncertainty, it is not knowing all the obstacles.....and believing that I could help remove many of them. I think all of this is compounded by the fact that I personally have so much at risk.

I feel as strongly as you do about not going forward until we are ready. I also feel I could be so much more helpful if given the chance.

In addition to setting a timetable for the 29 tasks, I would like to know all the remaining obstacles, if any.

Steve Burd  
"Email Firewall" made the following annotations.

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