

Bob Gordon

From: Elizabeth Holmes <eholmes@theranos.com>
Sent: Thursday, October 25, 2012 8:35 PM
To: Steve Burd
Subject: RE: RE: Six Store Launch Schedule

Just got this. We've been tied up on this insurance business. Per my previous note we'll talk soon once I've had the chance to give this the attention it is due.

-----Original Message-----

From: Steve Burd [mailto:steve.burd3@safeway.com]
Sent: Thursday, October 25, 2012 7:36 AM
To: Elizabeth Holmes
Subject: Six Store Launch Schedule

Where are we on the schedule? We have hired 26 phlebotomists and have screened, interviewed and have identified 181 others that we are prepared to hire. We are also well down the path on selecting supervisors who will need either limited or class one training. I know we still have some uncertainty, but only you know how much. I am available all day to discuss the schedule or other issues. I should have a final point of view on the sales effort this morning. It has taken longer than I thought it would.

Steve Burd
"Email Firewall" made the following annotations.

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