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**From:** Weber, Shane <IMCEAEX-O=PFIZER\_OU=NA1\_CN=RECIPIENTS\_CN=WEBERS07@prod.exchangelabs.com>  
**Sent:** Friday, January 30, 2009 1:49 PM  
**To:** Power, Aidan C  
**Cc:** Lipset, Craig; Sakul, Hakan; Weber, Shane  
**Subject:** Theranos wrap up

Hi Aidan,

Today I spoke with Elizabeth Holmes, CEO, Theranos and explained to her that Pfizer did not have at this time a foreseeable use for the Theranos immunoassay device for at patient self use at home but she and I agreed to stay in touch every six months.

I was polite, clear, crisp and patiently firm as she pushed back. She asked for other names at Pfizer to approach and I politely deflected.

I did receive her confirmation that Theranos has been paid in full for the previous alliance contract. I had confirmed this before hand and that it came out of Strategic Alliance budget and not MM budget.

As Steve Felstead's Clinical R&D vision becomes more operationally clear, I can revisit Theranos if there are new needs which arise that Theranos can solve if their device is plausibly able to do so.

Let me know if you any questions. I will be in New London Feb. 9 & 10 and we can discuss further if you desire.

Have a nice weekend.

Best,  
Shane

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