

To: Sunny Balwani[sbalwani@theranos.com]
Cc: Kozlowski, Casey[casey.kozlowski@walgreens.com]
From: Jhaveri, Nimesh
Sent: Sat 5/24/2014 4:07:12 PM
Importance: Normal
Subject: Re: Wave 3 Site Survey Findings
Received: Sat 5/24/2014 4:07:23 PM

Agreed Sunny. We need to reframe our thinking now towards a 'scale' perspective - not simply a pilot.

Be Well,
Nimesh

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200 Wilmot Rd.
Deerfield, IL 60015
p 847-315-5317
m

On May 24, 2014, at 11:02 AM, "Sunny Balwani" <sbalwani@theranos.com> wrote:

It will be most useful to have a local team/individual who can work with my local team so we have a combined project plan. Currently, our management team goes to stores almost every day and compiles these todo lists and issues list but as the number increases, we wont be able to do this.

Moreover, at 20 stores now and 30 soon, we are past 'pilot' phase. It may be a pilot for WAG in general (given 8000+) stores, but from AZ Market perspective, anything in 20-40 stores is a real deal, so having a local team in field focused on making Theranos successful is critical in our opinion.

Thanks for all the help.
Sunny.

From: Jhaveri, Nimesh [<mailto:nimesh.jhaveri@walgreens.com>]
Sent: Saturday, May 24, 2014 8:46 AM
To: Sunny Balwani
Cc: Kozlowski, Casey
Subject: Re: Wave 3 Site Survey Findings

This is great info. We should discuss next week on how we can manage these before launch even not effectively.

Casey - let's think thru a combined checklist that can be used by operations as a pre launch readiness checklist. Thanks.

Be Well,
Nimesh

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On May 23, 2014, at 10:11 PM, "Sunny Balwani" <sbalwani@theranos.com> wrote:

FYI. you have probably already seen this.

Thanks.

From: Ryan Karpel
Sent: Friday, May 23, 2014 2:53 PM
To: Raju, Mahesh
Cc: Haworth, Patty; Montague, Beth; Tracy Masson; Sonia Cendejas; Samantha Eckman; Kozlowski, Casey
Subject: Wave 3 Site Survey Findings

Mahesh and team,

During the past week, we went to all of the Wave 3 stores. Below are action items based on our findings from the visits that we wanted to bring to your attention. I understand that most of these will likely be complete well in advance of June 5th, however, we want to make sure this is on everyone's radar.

Store	Action Items
6582	<ul style="list-style-type: none"> Π No current open space for refrigerator behind the pharmacy. There was one area on top of a shelf where it could feasibly go. I can send you a picture, if you would like. Π No cabinets in the PSC Perform. Π There are boxes in the shelving space where the printer would go below the PSC Check-in terminal.
6692	<ul style="list-style-type: none"> Π No current open space for refrigerator behind the pharmacy. Π Privacy panel was currently set up. Need to ensure sufficient power supply will be provided in the built-out perform room. Π Need to move the computer that is in the shelving space below the PSC Check-in terminal.
1076	<ul style="list-style-type: none"> Π No current open space for refrigerator behind the pharmacy. There was one area next to the drive-thru window where it could feasibly go. I can send you a picture, if you would like. Π There is a computer in the shelving space where the printer would go below the PSC Check-in terminal.
4793	<ul style="list-style-type: none"> Π No dedicated space for refrigerator behind the pharmacy. Might need to remove shelving.
3008	<ul style="list-style-type: none"> Π No dedicated space for refrigerator behind the pharmacy. There is sufficient space for the refrigerator next to another small refrigerator. I can send you a picture, if you want.
3912	<ul style="list-style-type: none"> Π There is no practice space for the refrigerator in the pharmacy. Π There are boxes in the shelving space where the printer would go below the PSC Check-in terminal.
4508	<ul style="list-style-type: none"> Π Need to find space for the refrigerator behind the pharmacy. Π There are boxes in the shelving space where the printer would go below the PSC Check-in terminal.
6697	<ul style="list-style-type: none"> Π There is plenty of room for the refrigerator to the left of the drive-thru window Π There are boxes in the shelving space where the printer would go below the PSC Check-in terminal.
4199	<ul style="list-style-type: none"> Π There is no apparent space or outlets for the refrigerator behind the pharmacy Π There is a computer in the shelving space where the printer would go below the PSC Check-in terminal.
6060	<ul style="list-style-type: none"> Π There is no apparent space or outlets for the refrigerator behind the pharmacy

	II There is a computer in the shelving space where the printer would go below the PSC Check-in terminal.
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Thanks,
Ryan

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