To: Paul Patel[ppatel@theranos.com]; Daniel Young[dyoung@theranos.com]

Cc: Chinmay Pangarkar[cpangarkar@theranos.com]; Sharada Sivaraman[ssivaraman@theranos.com]; Adam

Rosendorff[arosendorff@theranos.com]: Samartha Anekal[sanekal@theranos.com]

From: Daniel Edlin

Sent: Mon 9/23/2013 11:15:28 PM

Importance: Normal

Subject: RE: Demo tomorrow morning at ~10AM **Received:** Mon 9/23/2013 11:15:30 PM

Paul and team,

Please plan on running this sample using the same processes as last week, i.e., the current workflow in Normandy. To answer Paul's question, I believe that Advia is used for this for GC assays.

Paul – let's touch base separately with regards to the impact on the Chem 20 validation run.

Thanks,

Dan

From: Paul Patel

Sent: Monday, September 23, 2013 4:10 PM

To: Daniel Edlin; Daniel Young

Cc: Chinmay Pangarkar; Sharada Sivaraman **Subject:** RE: Demo tomorrow morning at ~10AM

Daniel.

Are we expecting to run this sample on Advia? This will impact our completion of the Chem 20 validation run. Please let me know of your proposal.

Paul

From: Daniel Edlin

Sent: Monday, September 23, 2013 4:05 PM

To: Daniel Young

Cc: Chinmay Pangarkar; Paul Patel; Sharada Sivaraman **Subject:** FW: Demo tomorrow morning at ~10AM

Daniel – can you please advise if we need to use RAM scientific tubes again like last week or if BCD's are OK?

Thanks,

Dan

From: Chinmay Pangarkar

Sent: Monday, September 23, 2013 3:59 PM

To: Daniel Edlin

Subject: FW: Demo tomorrow morning at ~10AM

Please advise

Sent from my Windows Phone

Confidential THPFM0001361307

From: Matthew Black
Sent: 9/23/2013 3:50 PM
To: Chinmay Pangarkar

Cc:Elaine Than

Subject: RE: Demo tomorrow morning at ~10AM

Hi Chinmay,

If you find out, please let us know what format this will come in (will it be RAM tubes like before). I swapped with Elaine so she can focus on Retics and I can be available for the demo on LiHa if is an odd format.

-Matt

From: Chinmay Pangarkar

Sent: Monday, September 23, 2013 2:16 PM

To: Normandy

Subject: FW: Demo tomorrow morning at ~10AM

Importance: High

Sent from my Windows Phone

From:Daniel Edlin

Sent:9/23/2013 2:11 PM

To: Daniel Young; Adam Rosendorff; Paul Patel; Chinmay Pangarkar; Sharada Sivaraman; Samartha Anekal; Michael Craig

Cc:Nicholas Menchel; Edgar Paz

Subject: Demo tomorrow morning at ~10AM

Hello all,

Please note that we have a patient coming in tomorrow morning for a demo from 9-10AM, and the finger stick collection will likely be at 10AM.

Please plan to run the same tests that we did for last week's patient (no urinalysis this time). Tests include:

- BC w/ Auto Diff
- CMP
- Lipid Panel
- Vitamin D
- TSH
- Glycated hemoglobin
- PSA

Sam and Michael – we will also need to set up minilabs and a 4s in interview room #1.

Please let me know if you have any questions or need any additional information.

Confidential THPFM0001361308

Thanks,

Dan

Daniel P. Edlin

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